

CONSOLIDATED FINANCIAL STATEMENTS

| | |
|-----------------------------------|----|
| Income Statement | 60 |
| Statement of Comprehensive Income | 61 |
| Balance Sheet | 62 |
| Cash Flow Statement | 63 |
| Statement of Changes in Equity | 64 |

NOTES TO THE FINANCIAL STATEMENTS

Basis of Preparation

| | |
|---|----|
| 01 Significant Accounting Policies | 66 |
| 02 Critical Estimates and Judgements used in Applying Accounting Policies | 75 |

Financial Performance

| | |
|------------------------------------|----|
| 03 Income | 77 |
| 04 Expenses | 78 |
| 05 Income Tax | 79 |
| 06 Dividends | 82 |
| 07 Earnings Per Ordinary Share | 84 |
| 08 Segment Analysis | 85 |
| 09 Note to the Cash Flow Statement | 88 |

Financial Assets

| | |
|-------------------------------------|----|
| 10 Cash | 89 |
| 11 Trading Securities | 89 |
| 12 Derivative Financial Instruments | 89 |
| 13 Available-for-sale Assets | 95 |
| 14 Net Loans and Advances | 96 |
| 15 Provision for Credit Impairment | 98 |

Financial Liabilities

| | |
|----------------------------------|-----|
| 16 Deposits and Other Borrowings | 100 |
| 17 Debt Issuances | 100 |
| 18 Subordinated Debt | 101 |

Financial Instrument Disclosures

| | |
|--|-----|
| 19 Financial Risk Management | 103 |
| 20 Fair Value of Financial Assets and Liabilities | 124 |
| 21 Maturity Analysis of Assets and Liabilities | 132 |
| 22 Assets Charged as Security for Liabilities and Collateral Accepted as Security for Assets | 133 |
| 23 Offsetting | 134 |
| 24 Credit Related Commitments, Guarantees and Contingent Liabilities | 136 |

NOTES TO THE FINANCIAL STATEMENTS (continued)**Non-financial Assets**

| | | |
|----|--------------------------------------|-----|
| 25 | Goodwill and Other Intangible Assets | 137 |
| 26 | Premises and Equipment | 138 |
| 27 | Other Assets | 139 |

Non-financial Liabilities

| | | |
|----|--------------------------------|-----|
| 28 | Provisions | 139 |
| 29 | Payables and Other Liabilities | 139 |

Equity

| | | |
|----|--------------------------------|-----|
| 30 | Share Capital | 139 |
| 31 | Reserves and Retained Earnings | 141 |
| 32 | Capital Management | 142 |

Consolidation and Presentation

| | | |
|----|-------------------------------|-----|
| 33 | Shares in Controlled Entities | 145 |
| 34 | Controlled Entities | 146 |
| 35 | Investments in associates | 147 |
| 36 | Structured Entities | 148 |
| 37 | Transfers of Financial Assets | 150 |

Life Insurance and Funds Management Business

| | | |
|----|-------------------------|-----|
| 38 | Life Insurance Business | 151 |
| 39 | Fiduciary Activities | 154 |

Employee and Related Party Transactions

| | | |
|----|--|-----|
| 40 | Superannuation and Other Post Employment Benefit Schemes | 154 |
| 41 | Employee Share and Option Plans | 157 |
| 42 | Related Party Disclosures | 164 |

Other Disclosures

| | | |
|----|--|-----|
| 43 | Other Contingent Liabilities and Contingent Assets | 165 |
| 44 | Compensation of Auditors | 168 |
| 45 | Changes to Comparatives | 168 |
| 46 | Events Since the End of the Financial Year | 169 |

| | | |
|--|---|-----|
| | Directors' Declaration and Responsibility Statement | 170 |
| | Independent Auditor's Report | 171 |

FINANCIAL STATEMENTS

Income Statement for the year ended 30 September

| | Note | Consolidated | | The Company ¹ | |
|--|------|---------------|---------------|--------------------------|--------------|
| | | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Interest income | 3 | 30,526 | 29,524 | 26,665 | 25,560 |
| Interest expense | 4 | (15,910) | (15,714) | (16,249) | (15,550) |
| Net interest income | | 14,616 | 13,810 | 10,416 | 10,010 |
| Other operating income | 3 | 4,094 | 4,189 | 6,575 | 5,784 |
| Net funds management and insurance income | 3 | 1,736 | 1,538 | 203 | 217 |
| Share of associates' profit | 3 | 625 | 517 | 376 | 248 |
| Operating income | | 21,071 | 20,054 | 17,570 | 16,259 |
| Operating expenses | 4 | (9,359) | (8,760) | (7,350) | (6,878) |
| Profit before credit impairment and income tax | | 11,712 | 11,294 | 10,220 | 9,381 |
| Credit impairment charge | 15 | (1,179) | (986) | (969) | (974) |
| Profit before income tax | | 10,533 | 10,308 | 9,251 | 8,407 |
| Income tax expense | 5 | (3,026) | (3,025) | (1,945) | (1,971) |
| Profit for the year | | 7,507 | 7,283 | 7,306 | 6,436 |
| Comprising: | | | | | |
| Profit attributable to non-controlling interests | | 14 | 12 | - | - |
| Profit attributable to shareholders of the Company | | 7,493 | 7,271 | 7,306 | 6,436 |
| Earnings per ordinary share (cents) | | | | | |
| Basic | 7 | 271.5 | 267.1 | n/a | n/a |
| Diluted | 7 | 257.2 | 257.0 | n/a | n/a |
| Dividend per ordinary share (cents) | 6 | 181 | 178 | n/a | n/a |

¹ Comparative amounts have changed. Refer to note 45 for details.

The notes appearing on pages 66 to 169 form an integral part of these financial statements.

Statement of Comprehensive Income for the year ended 30 September

| | Note | Consolidated | | The Company ¹ | |
|---|-------|--------------|-------------|--------------------------|-------------|
| | | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Profit for the year | | 7,507 | 7,283 | 7,306 | 6,436 |
| Other comprehensive income | | | | | |
| <i>Items that will not be reclassified subsequently to profit or loss</i> | | | | | |
| Remeasurement gain/(loss) on defined benefit plans | 31,40 | (6) | 43 | 24 | 8 |
| Fair value gain/(loss) attributable to changes in own credit risk of financial liabilities designated at fair value | | 52 | (35) | 52 | (35) |
| <i>Income tax on items that will not be reclassified subsequently to profit or loss</i> | | | | | |
| Remeasurement gain/(loss) on defined benefit plans | | 4 | (11) | (4) | (2) |
| Fair value gain/(loss) attributable to changes in own credit risk of financial liabilities designated at fair value | | (15) | 10 | (15) | 10 |
| <i>Items that may be reclassified subsequently to profit or loss</i> | | | | | |
| Foreign currency translation reserve ² | | | | | |
| Exchange differences taken to equity | 31 | 1,736 | 487 | 878 | 212 |
| Exchange differences transferred to income statement | | (4) | 37 | (4) | 37 |
| Available-for-sale revaluation reserve | | | | | |
| Valuation gain/(loss) taken to equity | 31 | (40) | 134 | (74) | 90 |
| Transferred to income statement | | (71) | (47) | (49) | (40) |
| Cash flow hedge reserve | | | | | |
| Valuation gain/(loss) taken to equity | 31 | 160 | 165 | 149 | 168 |
| Transferred to income statement | | (15) | (31) | - | 8 |
| <i>Income tax on items that may be reclassified subsequently to profit or loss</i> | | | | | |
| Available-for-sale revaluation reserve | | 36 | (23) | 39 | (14) |
| Cash flow hedge reserve | | (45) | (41) | (46) | (53) |
| Share of associates' other comprehensive income ³ | | 59 | (24) | 44 | (23) |
| Other comprehensive income net of tax | | 1,851 | 664 | 994 | 366 |
| Total comprehensive income for the year | | 9,358 | 7,947 | 8,300 | 6,802 |
| Comprising total comprehensive income attributable to: | | | | | |
| Non-controlling interests | | 30 | 16 | - | - |
| Shareholders of the Company | | 9,328 | 7,931 | 8,300 | 6,802 |

1 Comparative amounts have changed. Refer to note 45 for details.

2 Includes a \$16 million gain of foreign currency translation differences attributed to non-controlling interests (2014: \$4 million gain).

3 Share of associates' other comprehensive income includes items that may be reclassified subsequently to profit and loss comprised of Available-for-sale assets reserve gain of \$53 million (2014: loss of \$25 million) for the Group and gain of \$44 million (2014: loss of \$23 million) for the Company; Foreign currency translation reserve of \$8 million gain (2014: nil) for the Group; Cash flow hedge reserve of nil (2014: gain of \$1 million) for the Group and items that will not be reclassified subsequently to profit or loss comprised of Defined benefit plans loss of \$2 million (2014: nil) for the Group.

The notes appearing on pages 66 to 169 form an integral part of these financial statements.

FINANCIAL STATEMENTS (continued)

Balance Sheet as at 30 September

| | Note | Consolidated | | The Company ¹ | |
|--|------|----------------|----------------|--------------------------|----------------|
| | | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Assets | | | | | |
| Cash | 10 | 53,903 | 32,559 | 51,217 | 30,655 |
| Settlement balances owed to ANZ | | 18,596 | 20,241 | 16,601 | 18,150 |
| Collateral paid | | 9,967 | 5,459 | 8,234 | 4,873 |
| Trading securities | 11 | 49,000 | 49,692 | 37,373 | 38,049 |
| Derivative financial instruments | 12 | 85,625 | 56,369 | 75,694 | 52,882 |
| Available-for-sale assets | 13 | 43,667 | 30,917 | 37,612 | 26,151 |
| Net loans and advances | 14 | 562,173 | 521,752 | 440,383 | 415,066 |
| Regulatory deposits | | 1,773 | 1,565 | 557 | 434 |
| Due from controlled entities | | – | – | 109,920 | 99,194 |
| Shares in controlled entities | 33 | – | – | 17,823 | 14,870 |
| Investments in associates | 35 | 5,440 | 4,582 | 3,018 | 2,166 |
| Current tax assets | 5 | 90 | 38 | 84 | 27 |
| Deferred tax assets | 5 | 402 | 417 | 712 | 778 |
| Goodwill and other intangible assets | 25 | 8,312 | 7,950 | 2,830 | 2,451 |
| Investments backing policy liabilities | 38 | 34,820 | 33,579 | – | – |
| Premises and equipment | 26 | 2,221 | 2,181 | 990 | 1,001 |
| Other assets | 27 | 5,846 | 4,791 | 2,949 | 2,243 |
| Esanda dealer finance assets held for sale | 14 | 8,065 | – | 8,065 | – |
| Total assets | | 889,900 | 772,092 | 814,062 | 708,990 |
| Liabilities | | | | | |
| Settlement balances owed by ANZ | | 11,250 | 10,114 | 9,901 | 8,189 |
| Collateral received | | 7,829 | 5,599 | 6,886 | 4,886 |
| Deposits and other borrowings | 16 | 570,794 | 510,079 | 472,031 | 423,172 |
| Derivative financial instruments | 12 | 81,270 | 52,925 | 71,844 | 50,474 |
| Due to controlled entities | | – | – | 105,079 | 93,796 |
| Current tax liabilities | 5 | 267 | 449 | 94 | 301 |
| Deferred tax liabilities | 5 | 249 | 120 | 123 | 62 |
| Policy liabilities | 38 | 35,401 | 34,554 | – | – |
| External unit holder liabilities (life insurance funds) | | 3,291 | 3,181 | – | – |
| Provisions | 28 | 1,074 | 1,100 | 731 | 695 |
| Payables and other liabilities | 29 | 10,366 | 10,984 | 6,294 | 7,682 |
| Debt issuances | 17 | 93,747 | 80,096 | 75,579 | 64,161 |
| Subordinated debt | 18 | 17,009 | 13,607 | 15,812 | 12,870 |
| Total liabilities | | 832,547 | 722,808 | 764,374 | 666,288 |
| Net assets | | 57,353 | 49,284 | 49,688 | 42,702 |
| Shareholders' equity | | | | | |
| Ordinary share capital | 30 | 28,367 | 24,031 | 28,611 | 24,280 |
| Preference share capital | 30 | – | 871 | – | 871 |
| Reserves | 31 | 1,571 | (239) | 939 | (6) |
| Retained earnings | 31 | 27,309 | 24,544 | 20,138 | 17,557 |
| Share capital and reserves attributable to shareholders of the Company | | 57,247 | 49,207 | 49,688 | 42,702 |
| Non-controlling interests | 30 | 106 | 77 | – | – |
| Total shareholders' equity | | 57,353 | 49,284 | 49,688 | 42,702 |

¹ Comparative amounts have changed. Refer to note 45 for details.

The notes appearing on pages 66 to 169 form an integral part of these financial statements.

Cash Flow Statement for the year ended 30 September

| | Note | Consolidated | | The Company | |
|--|------|----------------|----------------|----------------|----------------|
| | | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Cash flows from operating activities | | | | | |
| Interest received | | 30,667 | 29,327 | 26,754 | 25,417 |
| Interest paid | | (15,458) | (14,886) | (15,809) | (14,716) |
| Dividends received | | 231 | 127 | 2,630 | 1,890 |
| Other operating income received | | 18,297 | 2,704 | 15,818 | 3,780 |
| Other operating expenses paid | | (8,573) | (8,123) | (6,806) | (6,476) |
| Income taxes paid | | (3,082) | (3,207) | (2,388) | (2,615) |
| <i>Net cash flows from funds management and insurance business</i> | | | | | |
| Premiums, other income and life investment deposits received | | 7,577 | 7,549 | 154 | 168 |
| Investment income and policy deposits received | | 286 | 620 | – | – |
| Claims and policyholder liability payments | | (5,930) | (5,578) | – | – |
| Commission expense (paid)/received | | (648) | (471) | 49 | 49 |
| Cash flows from operating activities before changes in operating assets and liabilities | | 23,367 | 8,062 | 20,402 | 7,497 |
| Changes in operating assets and liabilities arising from cash flow movements | | | | | |
| <i>(Increase)/decrease in operating assets</i> | | | | | |
| Collateral paid | | (3,585) | 1,271 | (2,427) | 957 |
| Trading securities | | 2,870 | (8,600) | 2,161 | (7,131) |
| Loans and advances | | (32,280) | (35,154) | (21,759) | (29,408) |
| Net intra-group loans and advances | | – | – | (992) | 1,856 |
| <i>Net cash flows from investments backing policyholder liabilities</i> | | | | | |
| Purchase of insurance assets | | (7,065) | (4,856) | – | – |
| Proceeds from sale/maturity of insurance assets | | 7,239 | 4,625 | – | – |
| <i>Increase/(decrease) in operating liabilities</i> | | | | | |
| Deposits and other borrowings | | 30,050 | 36,592 | 22,210 | 31,798 |
| Settlement balances owed by ANZ | | 781 | 1,358 | 1,422 | 668 |
| Collateral received | | 1,073 | 1,435 | 854 | 1,103 |
| Payables and other liabilities | | (974) | 910 | (1,491) | 1,417 |
| Change in operating assets and liabilities arising from cash flow movements | | (1,891) | (2,419) | (22) | 1,260 |
| Net cash provided by operating activities | 9(a) | 21,476 | 5,643 | 20,380 | 8,757 |
| Cash flows from investing activities | | | | | |
| <i>Available-for-sale assets</i> | | | | | |
| Purchases | | (24,236) | (12,652) | (18,876) | (7,849) |
| Proceeds from sale or maturity | | 15,705 | 11,136 | 11,256 | 6,489 |
| <i>Controlled entities and associates</i> | | | | | |
| Purchases (net of cash acquired) | 9(c) | – | – | (1,375) | (21) |
| Proceeds from sale (net of cash disposed) | 9(c) | 4 | 251 | – | 249 |
| <i>Premises and equipment</i> | | | | | |
| Purchases | | (321) | (370) | (204) | (248) |
| <i>Other assets</i> | | | | | |
| | | (928) | (292) | (280) | 86 |
| Net cash used in investing activities | | (9,776) | (1,927) | (9,479) | (1,294) |
| Cash flows from financing activities | | | | | |
| <i>Debt issuances</i> | | | | | |
| Issue proceeds | | 16,637 | 17,156 | 12,969 | 13,102 |
| Redemptions | | (15,966) | (10,710) | (12,250) | (8,642) |
| <i>Subordinated debt</i> | | | | | |
| Issue proceeds | | 2,683 | 3,258 | 2,517 | 3,258 |
| Redemptions | | – | (2,586) | – | (2,586) |
| Dividends paid | | (3,763) | (3,827) | (3,784) | (3,843) |
| Share capital issues | | 3,207 | 4 | 3,207 | 4 |
| Preference shares bought back | | (755) | – | (755) | – |
| Share buybacks | | – | (500) | – | (500) |
| Net cash provided by financing activities | | 2,043 | 2,795 | 1,904 | 793 |
| Net increase in cash and cash equivalents | | 13,743 | 6,511 | 12,805 | 8,256 |
| Cash and cash equivalents at beginning of year | | 48,229 | 41,111 | 45,048 | 36,279 |
| Effects of exchange rate changes on cash and cash equivalents | | 7,306 | 607 | 6,983 | 513 |
| Cash and cash equivalents at end of year | 9(b) | 69,278 | 48,229 | 64,836 | 45,048 |

The notes appearing on pages 66 to 169 form an integral part of these financial statements.

FINANCIAL STATEMENTS (continued)

Statement of Changes in Equity for the year ended 30 September

| Consolidated | Ordinary share capital \$m | Preference shares \$m | Reserves ¹ \$m | Retained earnings \$m | Shareholders' equity attributable to equity holders of the Bank \$m | Non-controlling interests \$m | Total shareholders' equity \$m |
|---|----------------------------------|-----------------------------|------------------------------|-----------------------------|---|-------------------------------------|---|
| As at 1 October 2013 | 23,641 | 871 | (907) | 21,936 | 45,541 | 62 | 45,603 |
| Profit or loss | – | – | – | 7,271 | 7,271 | 12 | 7,283 |
| Other comprehensive income for the year | – | – | 653 | 7 | 660 | 4 | 664 |
| Total comprehensive income for the year | – | – | 653 | 7,278 | 7,931 | 16 | 7,947 |
| Transactions with equity holders in their capacity as equity holders: | | | | | | | |
| Dividends paid | – | – | – | (4,700) | (4,700) | (1) | (4,701) |
| Dividend income on Treasury shares held within the Group's life insurance statutory funds | – | – | – | 22 | 22 | – | 22 |
| Dividend reinvestment plan | 851 | – | – | – | 851 | – | 851 |
| Transactions with non-controlling interests | – | – | 10 | – | 10 | – | 10 |
| Other equity movements: | | | | | | | |
| Share-based payments/(exercises) | – | – | 13 | – | 13 | – | 13 |
| Treasury shares Global Wealth adjustment | 24 | – | – | – | 24 | – | 24 |
| Group share option scheme | 4 | – | – | – | 4 | – | 4 |
| Group employee share acquisition scheme | 11 | – | – | – | 11 | – | 11 |
| Group share buyback | (500) | – | – | – | (500) | – | (500) |
| Transfer of options/rights lapsed | – | – | (8) | 8 | – | – | – |
| As at 30 September 2014 | 24,031 | 871 | (239) | 24,544 | 49,207 | 77 | 49,284 |
| Profit or loss | – | – | – | 7,493 | 7,493 | 14 | 7,507 |
| Other comprehensive income for the year | – | – | 1,802 | 33 | 1,835 | 16 | 1,851 |
| Total comprehensive income for the year | – | – | 1,802 | 7,526 | 9,328 | 30 | 9,358 |
| Transactions with equity holders in their capacity as equity holders: | | | | | | | |
| Dividends paid | – | – | – | (4,907) | (4,907) | (1) | (4,908) |
| Dividend income on Treasury shares held within the Group's life insurance statutory funds | – | – | – | 22 | 22 | – | 22 |
| Dividend reinvestment plan | 1,122 | – | – | – | 1,122 | – | 1,122 |
| Preference share bought back | – | (871) | – | – | (871) | – | (871) |
| Other equity movements: | | | | | | | |
| Share-based payments/(exercises) | – | – | 16 | – | 16 | – | 16 |
| Share placement and share purchase plan | 3,206 | – | – | – | 3,206 | – | 3,206 |
| Treasury shares Global Wealth adjustment | 5 | – | – | – | 5 | – | 5 |
| Group share option scheme | 2 | – | – | – | 2 | – | 2 |
| Group employee share acquisition scheme | 1 | – | – | – | 1 | – | 1 |
| Transfer of options/rights lapsed | – | – | (8) | 8 | – | – | – |
| Foreign exchange gains on preference shares bought back | – | – | – | 116 | 116 | – | 116 |
| As at 30 September 2015 | 28,367 | – | 1,571 | 27,309 | 57,247 | 106 | 57,353 |

¹ Further information on reserves is disclosed in note 31 to the financial statements.

The notes appearing on pages 66 to 169 form an integral part of these financial statements.

| The Company | Ordinary share capital \$m | Preference shares \$m | Reserves ^{1,2} \$m | Retained earnings ¹ \$m | Shareholders' equity attributable to equity holders of the Bank ¹ \$m | Non-controlling interests \$m | Total shareholders' equity ¹ \$m |
|--|----------------------------------|-----------------------------|--------------------------------|--|--|-------------------------------------|--|
| As at 1 October 2013 | 23,914 | 871 | (396) | 15,826 | 40,215 | – | 40,215 |
| Profit or loss | – | – | – | 6,436 | 6,436 | – | 6,436 |
| Other comprehensive income for the year | – | – | 385 | (19) | 366 | – | 366 |
| Total comprehensive income for the year | – | – | 385 | 6,417 | 6,802 | – | 6,802 |
| Transactions with equity holders in their capacity as equity holders: | | | | | | | |
| Dividends paid | – | – | – | (4,694) | (4,694) | – | (4,694) |
| Dividend reinvestment plan | 851 | – | – | – | 851 | – | 851 |
| Other equity movements: | | | | | | | |
| Share-based payments/(exercises) | – | – | 13 | – | 13 | – | 13 |
| Group share option scheme | 4 | – | – | – | 4 | – | 4 |
| Group employee share acquisition scheme | 11 | – | – | – | 11 | – | 11 |
| Group share buyback | (500) | – | – | – | (500) | – | (500) |
| Transfer of options/rights lapsed | – | – | (8) | 8 | – | – | – |
| As at 30 September 2014 | 24,280 | 871 | (6) | 17,557 | 42,702 | – | 42,702 |
| Profit or loss | – | – | – | 7,306 | 7,306 | – | 7,306 |
| Other comprehensive income for the year | – | – | 937 | 57 | 994 | – | 994 |
| Total comprehensive income for the year | – | – | 937 | 7,363 | 8,300 | – | 8,300 |
| Transactions with equity holders in their capacity as equity holders: | | | | | | | |
| Dividends paid | – | – | – | (4,906) | (4,906) | – | (4,906) |
| Dividend reinvestment plan | 1,122 | – | – | – | 1,122 | – | 1,122 |
| Preference share bought back | – | (871) | – | – | (871) | – | (871) |
| Other equity movements: | | | | | | | |
| Share-based payments/(exercises) | – | – | 16 | – | 16 | – | 16 |
| Share placement and share purchase plan | 3,206 | – | – | – | 3,206 | – | 3,206 |
| Group share option scheme | 2 | – | – | – | 2 | – | 2 |
| Group employee share acquisition scheme | 1 | – | – | – | 1 | – | 1 |
| Transfer of options/rights lapsed | – | – | (8) | 8 | – | – | – |
| Foreign exchange gains on preference shares bought back | – | – | – | 116 | 116 | – | 116 |
| As at 30 September 2015 | 28,611 | – | 939 | 20,138 | 49,688 | – | 49,688 |

1 Comparative amounts have changed. Refer to note 45 for details.

2 Further information on reserves is disclosed in note 31 to the financial statements.

The notes appearing on pages 66 to 169 form an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

1: Significant Accounting Policies

The financial statements of Australia and New Zealand Banking Group Limited (the Company) and its controlled entities (the Group) for the year ended 30 September 2015 were authorised for issue in accordance with a resolution of the Directors on 4 November 2015.

The Company is incorporated and domiciled in Australia. The address of the Company's registered office is ANZ Centre, Level 9, 833 Collins Street, Docklands, Victoria, Australia 3008.

The Company and Group are for-profit entities.

ANZ provides a broad range of banking and financial products and services to retail, high net worth, small business, corporate and commercial and institutional customers.

Geographically, operations span Australia, New Zealand, a number of countries in the Asia Pacific region, the United Kingdom, France, Germany and the United States.

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied by the Company and all Group entities for all years presented in these financial statements.

A) BASIS OF PREPARATION

i) Statement of compliance

The financial statements of the Company and Group are general purpose financial statements which have been prepared in accordance with the relevant provisions of the Banking Act 1959, Australian Accounting Standards (AASs) and other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

International Financial Reporting Standards (IFRS) are Standards and Interpretations adopted by the International Accounting Standards Board (IASB). IFRS forms the basis of AASs. The Group's application of AASs ensures that the financial statements of the Company and Group comply with IFRS.

ii) Use of estimates and assumptions

The preparation of these financial statements requires the use of management judgement, estimates and assumptions that affect reported amounts and the application of accounting policies. Discussion of the critical accounting treatments, which include complex or subjective decisions or assessments, are covered in note 2. Such estimates, judgements and assumptions are reviewed on an ongoing basis.

iii) Basis of measurement

The financial information has been prepared in accordance with the historical cost basis except that the following assets and liabilities are stated at their fair value:

- ▶ derivative financial instruments;
- ▶ available-for-sale financial assets;
- ▶ financial instruments held for trading; and
- ▶ assets and liabilities designated as fair value through profit or loss.

In accordance with AASB 1038 Life Insurance Contracts ('AASB 1038'), life insurance liabilities are measured using the Margin on Services model.

In accordance with AASB 119 Employee Benefits ('AASB 119'), defined benefit obligations are measured using the Projected Unit Credit Method.

iv) Changes in Accounting Policy

The accounting policies are consistent with those of the previous financial year except for:

AASB 2014-9 Amendments to Australian Accounting Standards – Equity Method in Separate Financial Statements ('AASB 2014-9')

In December 2014, the Australia Accounting Standards Board issued the amended standard AASB 2014-9 which, unless early adopted, is effective for the Group's financial year ending 30 September 2017. AASB 2014-9 amends AASB 127 *Separate Financial Statements* to include an option allowing entities to elect to use the equity method of accounting for investments in subsidiaries, joint ventures and associates in the parent entity's separate financial statements.

The Company has early adopted this standard and elected to apply the equity method for accounting for investments in associates. These investments were previously accounted for at cost. In accordance with transitional provisions the change has been applied retrospectively, with the net impact of initial application recognised in retained earnings as at 1 October 2013. As a result the share of associates' profit and share of associates' other comprehensive income are recognised in the Company's financial statements and dividends received from the associate recognised as a reduction to the equity accounted carrying value. The current year impact of this change is an increase in the Company's profit before income tax of \$317 million, no change to the Company's income tax expense and an increase in the Company's other comprehensive income of \$535 million. In the Company's balance sheet, investments in associates have increased by \$2,298 million, retained earnings have increased by \$1,554 million and reserves have increased by \$744 million. Comparative information has been restated. Refer to note 45 for further details.

v) Rounding

The Company is an entity of the kind referred to in Australian Securities and Investments Commission class order 98/100 dated 10 July 1998 (as amended). Consequently, amounts in the financial statements have been rounded to the nearest million dollars, except where otherwise indicated.

vi) Comparatives

Certain amounts in the comparative information have been reclassified to conform with current period financial statement presentations. Refer to note 45 for further details.

vii) Principles of consolidation

The consolidated financial statements of the Group comprise the financial statements of the Company and all its subsidiaries. An entity, including a structured entity, is considered a subsidiary of the Group when it is determined that control over the entity exists. Control is deemed to exist when the Group is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Power is assessed by examining existing rights that give the Group the current ability to direct the relevant activities of the entity.

At times, the determination of control can be judgemental. Further detail on the judgement involved in assessing control has been provided in note 2(iii).

The effect of all transactions between entities in the Group has been eliminated.

Where subsidiaries are sold or acquired during the year, their operating results are included to the date of disposal or from the date of acquisition. When control ceases, the assets and liabilities of the subsidiary, any related non-controlling interest and other components of equity are derecognised.

1: Significant Accounting Policies (continued)

Any interest retained in the former subsidiary is initially measured at fair value and any resulting gain or loss is recognised in the income statement.

In the Company's financial statements, investments in subsidiaries are carried at cost less accumulated impairment losses.

viii) Associates

The equity method is applied to accounting for associates in both the consolidated financial statements of the Group and the financial statements of the Company.

Under the equity method, the share of results of associates is included in the income statement and statement of other comprehensive income. Investments in associates are carried in the balance sheet at cost plus the post-acquisition share of changes in associates' net assets less accumulated impairment.

Investments in associates are reviewed for any indication of impairment at least at each reporting date. Where an indication of impairment exists the recoverable amount of the associate is determined based on the higher of the associates' fair value less costs to sell and its value in use. A discounted cash flow methodology and other methodologies such as the capitalisation of earnings methodology are used to determine the recoverable amount.

ix) Foreign currency translation

Functional and presentation currency

Items included in the financial statements of each Group entity are measured using the currency of the primary economic environment in which the entity operates (the functional currency).

The consolidated financial statements are presented in Australian dollars, which is the Company's functional and presentation currency.

Foreign currency transactions

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

Monetary assets and liabilities resulting from foreign currency transactions are subsequently translated at the spot rate at reporting date.

Exchange rate differences arising on the settlement of monetary items and translation differences on monetary items translated at rates different to those at which they were initially recognised or included in a previous financial report, are recognised in the income statement in the period in which they arise.

Translation differences on non-monetary items measured at fair value through profit or loss, are reported as part of the fair value gain or loss on these items.

Translation differences on non-monetary items classified as available-for-sale financial assets are included in the available-for-sale revaluation reserve in equity.

Translation to presentation currency

The results and financial position of all Group entities (none of which has the functional currency of a hyperinflationary economy) that have a functional currency different from the Group's presentation currency are translated into the Group's presentation currency as follows:

- ▶ assets and liabilities are translated at the rates of exchange ruling at reporting date;

- ▶ revenue and expenses are translated at the average exchange rate for the period, unless this average is not a reasonable approximation of the rate prevailing on transaction date, in which case revenue and expenses are translated at the exchange rate ruling at transaction date; and
- ▶ all resulting exchange differences are recognised in the foreign currency translation reserve.

When a foreign operation is disposed, cumulative exchange differences are recognised in the income statement as part of the gain or loss on sale.

Goodwill arising on the acquisition of a foreign operation is treated as an asset of the foreign operation and translated at the spot rate at reporting date.

B) INCOME RECOGNITION

i) Interest income

Interest income is recognised as it accrues using the effective interest rate method.

The effective interest rate method calculates the amortised cost of a financial asset or financial liability and allocates the interest income or interest expense over the expected life of the financial asset or financial liability so as to achieve a constant yield on the financial asset or liability.

For assets subject to prepayment, expected life is determined on the basis of the historical behaviour of the particular asset portfolio, taking into account contractual obligations and prepayment experience. This is assessed on a regular basis.

ii) Fee and commission income

Fees and commissions received that are integral to the effective interest rate of a financial asset are recognised using the effective interest rate method. For example, loan origination fees, together with related direct costs, are deferred and recognised as an adjustment to the effective interest rate on a loan once drawn.

Fees and commissions that relate to the execution of a significant act (for example, advisory or arrangement services, placement fees and underwriting fees) are recognised when the significant act has been completed.

Fees charged for providing ongoing services (for example, maintaining and administering existing facilities) are recognised as income over the period the service is provided.

iii) Dividend income

Dividends are recognised as revenue when the right to receive payment is established.

iv) Leasing income

Income on finance leases is recognised on a basis that reflects a constant periodic return on the net investment in the finance lease.

v) Gain or loss on sale of assets

The gain or loss on the disposal of assets is determined as the difference between the carrying amount of the asset at the time of disposal and the proceeds of disposal, net of incremental disposal costs. This is recognised as an item of other income in the year in which the significant risks and rewards of ownership transfer to the buyer.

1: Significant Accounting Policies (continued)

C) EXPENSE RECOGNITION

i) Interest expense

Interest expense on financial liabilities measured at amortised cost is recognised as it accrues using the effective interest rate method.

ii) Loan origination expenses

Certain loan origination expenses are an integral part of the effective interest rate of a financial asset measured at amortised cost. These loan origination expenses include:

- ▶ fees and commissions payable to brokers and certain customer incentive payments in respect of originating lending business; and
- ▶ other expenses of originating lending business, such as external legal costs and valuation fees, provided these are direct and incremental costs related to the origination of a financial asset.

Such loan origination expenses are initially recognised as part of the cost of acquiring the financial asset and amortised as part of the effective yield of the financial asset over its expected life using the effective interest rate method.

iii) Share-based compensation expense

The Group has various equity settled share-based compensation plans. These are described in note 41 and comprise the ANZ Employee Share Acquisition Plan and the ANZ Share Option Plan.

ANZ Employee Share Acquisition Plan

The fair value of ANZ ordinary shares granted under the Employee Share Acquisition Plan is measured at grant date, using the one-day volume weighted average market price of ANZ shares. The fair value is expensed on a straight-line basis over the relevant vesting period. This is recognised as share-based compensation expense with a corresponding increase in share capital.

ANZ Share Option Plan

The fair value of share options (deferred share rights, performance rights) is measured at grant date, using an option pricing model. The fair value is expensed on a straight line basis over the relevant vesting period. This is recognised as share based compensation expense with a corresponding increase in the share options reserve.

The option pricing model takes into account the exercise price of the option, the risk-free interest rate, the expected volatility of ANZ's ordinary share price and other factors. Market vesting conditions are taken into account in determining the fair value.

A deferred share right or a performance right is a right to acquire a share at nil cost to the employee subject to satisfactorily meeting time and/or performance hurdles. For equity grants made after 1 November 2012, any portion of the award which vests may be satisfied by a cash equivalent payment rather than shares at the Board's discretion.

Other adjustments

Subsequent to the grant of an equity-based award, the amount recognised as an expense is reversed when an employee fails to satisfy the minimum service period specified in the award upon resignation, termination or notice of dismissal for serious misconduct.

The expense is not reversed where the award does not vest due to the failure to meet a market-based performance condition.

iv) Lease payments

Leases entered into by the Group as lessee are predominantly operating leases. Operating lease payments are recognised as an expense on a straight-line basis over the lease term.

D) INCOME TAX

i) Income tax expense

Income tax on earnings for the year comprises current and deferred tax and is based on the applicable tax law in each jurisdiction. It is recognised in the income statement as tax expense, except when it relates to items credited directly to equity, in which case it is recorded in equity, or where it arises from the initial accounting for a business combination, in which case it is included in the determination of goodwill.

ii) Current tax

Current tax is the expected tax payable on taxable income for the year, based on tax rates (and tax laws) which are enacted at the reporting date, including any adjustment for tax payable in previous periods. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

iii) Deferred tax

Deferred tax is accounted for using the comprehensive tax balance sheet method. It is generated by temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax base.

Deferred tax assets, including those related to the tax effects of income tax losses and credits available to be carried forward, are recognised only to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences or unused tax losses and credits can be utilised.

Deferred tax liabilities are recognised for all taxable temporary differences, other than those relating to taxable temporary differences arising from goodwill. They are also recognised for taxable temporary differences arising on investments in controlled entities, branches, and associates, except where the Group is able to control the reversal of the temporary differences and it is probable that temporary differences will not reverse in the foreseeable future. Deferred tax assets associated with these investments are recognised only to the extent that it is probable that the temporary difference will reverse in the foreseeable future and there will be sufficient taxable profits against which to utilise the benefits of the temporary difference.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the reporting date. The measurement reflects the tax consequences that would follow from the manner in which the Group, at the reporting date, expects to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax assets and liabilities are offset only to the extent that they relate to income taxes imposed by the same taxation authority, there is a legal right and intention to settle on a net basis and it is allowed under the tax law of the relevant jurisdiction.

1: Significant Accounting Policies (continued)

E) ASSETS

FINANCIAL ASSETS

i) Financial assets and liabilities at fair value through profit or loss

Purchases and sales of trading securities are recognised on trade date.

Trading securities are financial instruments acquired principally for the purpose of selling in the short-term or which are a part of a portfolio which is managed for short-term profit-taking. Trading securities are initially recognised and subsequently measured in the balance sheet at their fair value.

Derivatives that are not effective accounting hedging instruments are measured at fair value through profit or loss.

The Group may designate certain financial assets and liabilities as measured at fair value through profit or loss in any of the following circumstances:

- ▶ investments backing policy liabilities (refer note 1(l)(iii));
- ▶ life investment contract liabilities (refer note 1(l)(i));
- ▶ external unit holder liabilities (life insurance funds) (refer note 1(l)(ii));
- ▶ doing so eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring assets and liabilities, or recognising the gains or losses thereon, on different bases;
- ▶ a group of financial assets or financial liabilities or both is managed and its performance is evaluated on a fair value basis; or
- ▶ the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Changes in the fair value of these financial instruments are recognised in the income statement except in the case of financial liabilities designated as fair value through profit or loss. For financial liabilities designated as fair value through profit or loss, the amount of fair value gain or loss attributable to changes in the Group's own credit risk is recognised in other comprehensive income (retained earnings). The remaining amount of fair value gain or loss is recognised in profit or loss. Amounts recognised in other comprehensive income are not subsequently reclassified to profit or loss.

ii) Derivative financial instruments

Derivative financial instruments are contracts whose value is derived from one or more underlying price, index or other variable. They include swaps, forward rate agreements, futures and options.

Derivative financial instruments are entered into for trading purposes (including customer-related reasons), or for hedging purposes where the derivative instruments are used to hedge the Group's exposures to interest rate risk, currency risk, credit risk and other exposures relating to non-trading positions.

Derivative financial instruments are recognised initially at fair value with gains or losses from subsequent measurement at fair value being recognised in the income statement. Valuation adjustments are integral in determining the fair value of derivatives. This includes a credit valuation adjustment (CVA) to reflect the credit worthiness of the counterparty and a funding valuation adjustment (FVA) to account for the funding cost inherent in the portfolio.

Where the derivative is effective as a hedging instrument and is designated as such, the timing of the recognition of any resultant gain or loss in the income statement is dependent on the hedging designation.

Fair value hedge

Where the Group hedges the fair value of a recognised asset or liability or firm commitment, changes in the fair value of the derivative designated as a fair value hedge are recognised in the income statement. Changes in the fair value of the hedged item attributable to the hedged risk are reflected in adjustments to the carrying value of the hedged item, which are also recognised in the income statement.

Hedge accounting is discontinued when the hedge instrument expires or is sold, terminated, exercised or no longer qualifies for hedge accounting. The adjustment to the carrying amount of the hedged item arising from the hedged risk is amortised to the income statement over the period to maturity of the hedged item.

If the hedged item is sold or repaid, the unamortised fair value adjustment is recognised immediately in the income statement.

Cash flow hedge

The Group designates derivatives as cash flow hedges where the instrument hedges the variability in cash flows of a recognised asset or liability, a foreign exchange component of a firm commitment or a highly probable forecast transaction. For qualifying cash flow hedges, the fair value gain or loss associated with the effective portion of the cash flow hedge is recognised in other comprehensive income and then recycled to the income statement in the periods when the hedged item is recognised in the income statement. Any ineffective portion is recognised immediately in the income statement. When the hedging instrument expires, is sold, terminated, or no longer qualifies for hedge accounting, the cumulative amount deferred in equity remains in the cash flow hedge reserve, and is subsequently transferred to the income statement when the hedged item is recognised in the income statement.

When a forecast hedged transaction is no longer expected to occur, the amount deferred in the cash flow hedge reserve is recognised immediately in the income statement.

Net investment hedge

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. The gain or loss from remeasuring the fair value of the hedging instrument relating to the effective portion of the hedge is deferred in the foreign currency translation reserve in other comprehensive income and the ineffective portion is recognised immediately in the income statement.

The cumulative gain or loss recognised in other comprehensive income is recognised in the income statement on the disposal or partial disposal of a foreign operation.

Derivatives that do not qualify for hedge accounting

All gains and losses from changes in the fair value of derivatives that are not designated in a hedging relationship but are entered into to manage the interest rate and foreign exchange risk of the Group are recognised in the income statement. Under certain circumstances, the component of the fair value change in the derivative which relates to current period realised and accrued interest is included in net interest income. The remainder of the fair value movement is included in other income.

iii) Available-for-sale financial assets

Purchases and sales of available-for-sale financial assets are recognised on trade date being the date on which the Group commits to purchase or sell the asset.

1: Significant Accounting Policies (continued)

Available-for-sale financial assets comprise non-derivative financial assets which the Group designates as available-for-sale but which are not deemed to be held principally for trading purposes, and include equity investments and debt securities.

Available-for-sale financial assets are initially recognised at fair value plus transaction costs. Subsequent gains or losses arising from changes in fair value are included as a separate component of equity in the available-for sale revaluation reserve except for interest, dividends and foreign exchange gains and losses on monetary assets, which are recognised directly in the income statement. When the asset is sold, the cumulative gain or loss relating to the asset is transferred from the available-for-sale revaluation reserve to the income statement.

Where there is objective evidence of impairment of an available-for-sale financial asset, the cumulative loss related to that asset is removed from equity and recognised in the income statement, as an impairment expense for debt instruments or as other income for equity instruments. If, in a subsequent period, the amount of an impairment loss relating to an available-for-sale debt instrument decreases and the decrease can be linked objectively to an event occurring after the impairment event, the loss is reversed through the income statement through the impairment expense line.

iv) Net loans and advances

Net loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money to a debtor with no intention of trading the loans and advances. Loans and advances are initially recognised at fair value plus transaction costs that are directly attributable to the issue of the loan or advance. They are subsequently measured at amortised cost using the effective interest rate method (refer note 1(B)(i)) unless specifically designated on initial recognition as fair value through profit or loss.

All loans are graded according to the level of credit risk.

Net loans and advances includes direct finance provided to customers such as bank overdrafts, credit cards, term loans, finance lease receivables and commercial bills.

Impairment of loans and advances

Loans and advances are reviewed at least at each reporting date for impairment.

Credit impairment provisions are raised for exposures that are known to be impaired. Exposures are impaired and impairment losses are recorded if, and only if, there is objective evidence of impairment as a result of one or more loss events that occurred after the initial recognition of the loan and prior to the reporting date, and that loss event, or events, has had an impact on the estimated future cash flows of the individual loan or the collective portfolio of loans that can be reliably estimated.

Impairment is assessed for assets that are individually significant (or on a portfolio basis for small value assets) and then on a collective basis for those exposures not individually known to be impaired.

Exposures that are assessed collectively are placed in pools of similar assets with similar risk characteristics. The required provision is estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the collective pool.

The historical loss experience is adjusted based on current observable data such as changed economic conditions. The provision also takes account of the impact of inherent risk of large concentrated losses within the portfolio and an assessment of the economic cycle.

The estimated impairment losses are measured as the difference between the asset's carrying amount and the estimated future cash flows discounted to their present value.

As the discount unwinds during the period between recognition of impairment and recovery of the cash flow, it is recognised in interest income.

Impairment of capitalised acquisition-related expenses is assessed through comparing the actual behaviour of the portfolio against initial expected life assumptions.

The provision for impairment loss (individual and collective) is deducted from loans and advances in the balance sheet and the movement for the reporting period is reflected in the income statement.

When a loan is uncollectable, either partially or in full, it is written-off against the related provision for loan impairment. Unsecured facilities are normally written-off when they become 180 days past due or earlier in the event of the customer's bankruptcy or similar legal release from the obligation. In the case of secured facilities, remaining balances are written-off after proceeds from the realisation of collateral have been received if there is a shortfall.

Impairment losses recognised in previous periods are reversed in the income statement if the estimate of the loss subsequently decreases.

A provision is also raised for off-balance sheet items such as loan commitments that are considered to be onerous.

v) Lease receivables

Contracts to lease assets and hire purchase agreements are classified as finance leases if they transfer substantially all the risks and rewards of ownership of the asset to the customer or an unrelated third party. All other lease contracts are classified as operating leases.

vi) Repurchase agreements

Securities sold under repurchase agreements are retained in the financial statements where substantially all the risks and rewards of ownership remain with the Group. A counterparty liability is recognised and classified as deposits and other borrowings. The difference between the sale price and the repurchase price is accrued over the life of the repurchase agreement and charged to interest expense in the income statement.

Securities purchased under agreements to resell, where the Group does not acquire the risks and rewards of ownership, are recorded as receivables in cash or net loans and advances if the original maturity is greater than 90 days. The security is not included in the balance sheet. Interest income is accrued on the underlying loan amount.

Securities borrowed are not recognised in the balance sheet, unless these are sold to third parties, at which point the obligation to repurchase is recorded as a financial liability at fair value with fair value movements included in the income statement.

vii) Derecognition

The Group enters into transactions where it transfers financial assets recognised on its balance sheet yet retains either all or a portion of the risks and rewards of the transferred assets. If all, or substantially all, of the risks and rewards are retained, the transferred assets are not derecognised from the balance sheet.

In transactions where substantially all the risks and rewards of ownership of a financial asset are neither retained nor transferred, the Group derecognises the asset if control over the asset is lost.

1: Significant Accounting Policies (continued)

In transfers where control over the asset is retained, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset. The rights and obligations retained or created in the transfer are recognised separately as assets and liabilities as appropriate.

NON-FINANCIAL ASSETS

viii) Goodwill

Goodwill represents the excess of the purchase consideration over the fair value of the identifiable net assets of a controlled entity at the date of gaining control. Goodwill is recognised as an asset and not amortised, but assessed for impairment at least annually or more frequently if there is an indication that the goodwill may be impaired. This involves using a discounted cash flow methodology or capitalisation of earnings methodology to determine the expected recoverable amount of the cash-generating units (CGU) to which the goodwill relates. Where it exceeds the recoverable amount, the difference is charged to the income statement. Any impairment of goodwill is not subsequently reversed.

ix) Software

Software include costs incurred in acquiring and building software and computer systems.

Software is amortised using the straight-line method over its expected useful life to the Group. The period of amortisation is between 3 and 5 years, except for certain major core infrastructure projects where the useful life has been determined to be 7 or 10 years and has been approved by the Audit Committee. The amortisation period for software assets is reviewed at least annually. Where the expected useful life of the asset is different from previous estimates the amortisation period is changed prospectively.

At each reporting date, software assets are reviewed for impairment indicators. If any such indication exists, the recoverable amount of the assets are estimated and compared against the existing carrying value. Where the carrying value exceeds the recoverable amount, the difference is charged to the income statement.

Costs incurred in planning or evaluating software proposals, or in maintaining systems after implementation, are not capitalised.

x) Acquired portfolio of insurance and investment business

Identifiable intangible assets in respect of acquired portfolios of insurance and investment business acquired in a business combination are stated initially at fair value at acquisition date. These are amortised over the period of expected benefits of between 15 and 23 years.

The amortisation period is reviewed annually and the asset is reviewed for indicators of impairment. Any impairment identified is charged to the income statement.

xi) Deferred acquisition costs

Refer to note 1(I)(vii).

xii) Other intangible assets

Other intangible assets include management fee rights and aligned advisor relationships.

Management fee rights and aligned advisor relationships are amortised over the expected useful lives to the Group using the straight line method.

Where the intangible asset is assessed to have an indefinite life, it is carried at cost less any impairment losses.

The period of amortisation is no longer than:

| | |
|-------------------------------|---------|
| Management fee rights | 7 years |
| Aligned advisor relationships | 8 years |

The amortisation period is reviewed at least at the end of each annual reporting period and changed if there has been a significant change in the pattern of expected future benefits from the asset.

xiii) Premises and equipment

Assets other than freehold land are depreciated at rates based upon their expected useful lives to the Group, using the straight-line method. The depreciation rates used for each class of asset are:

| | |
|-----------------------------|-----------|
| Buildings | 1.5% |
| Building integrals | 10% |
| Furniture & equipment | 10%–20% |
| Computer & office equipment | 12.5%–33% |

Leasehold improvements are amortised on a straight-line basis over the shorter of their useful life or the remaining term of the lease.

The depreciation rate is reviewed annually and changed if there has been a significant change in the pattern of expected future benefits from the asset.

At each reporting date, the carrying amounts of premises and equipment are reviewed for impairment. If any impairment indicator exists, the recoverable amount of the assets are estimated and compared against the carrying value. Where the carrying value exceeds the recoverable amount, the difference is charged to the income statement. If it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the CGU to which the asset belongs.

A previously recognised impairment loss is reversed if there has been an increase in the estimated recoverable amount.

xiv) Borrowing costs

Borrowing costs incurred for the construction of qualifying assets are capitalised into the cost of the qualifying asset during the period of time that is required to complete and prepare the asset for its intended use. The calculation of borrowing costs is based on an internal measure of the costs associated with the borrowing of funds.

F) LIABILITIES

FINANCIAL LIABILITIES

i) Deposits and other borrowings

Deposits and other borrowings include certificates of deposit, interest bearing deposits, debentures and other similar interest bearing financial instruments. Deposits and other borrowings not designated at fair value through profit or loss on initial recognition are measured at amortised cost. The interest expense is recognised using the effective interest rate method.

ii) Financial liabilities at fair value through profit or loss

Refer to note 1(E)(i).

iii) Acceptances

The exposure arising from the acceptance of bills of exchange that are sold into the market is recognised as a liability. An asset of equal value is recognised to reflect the offsetting claim against the drawer of the bill. Bill acceptances generate fee income that is recognised in the income statement when earned.

1: Significant Accounting Policies (continued)

iv) Debt issuances and subordinated debt

Debt issuances and subordinated debt are accounted for in the same way as deposits and other borrowings, except for those debt securities which are designated as at fair value through profit or loss on initial recognition.

v) Financial guarantee contracts

Financial guarantee contracts that require the issuer to make specified payments to reimburse the holder for a loss the holder incurs because a specified debtor fails to make payments when due, are initially recognised in the financial statements at fair value on the date the guarantee is given (typically this is the premium received). Subsequent to initial recognition, the Group's liabilities under such guarantees are measured at the higher of their amortised amount and the best estimate of the expenditure required to settle any financial obligation arising at the reporting date. These estimates are determined based on experience of similar transactions and the history of past losses.

vi) Derecognition

Financial liabilities are derecognised when the obligation specified in the contract is discharged, cancelled or expires.

NON-FINANCIAL LIABILITIES

vii) Employee benefits

Leave benefits

The liability for long service leave (including on-costs) is calculated and accrued for in respect of all applicable employees using an actuarial valuation. Expected future payments for long service leave are discounted using market yields at the reporting date on a blended rate of high quality corporate bonds with terms to maturity that match, as closely as possible, the estimated future cash outflows. The amounts expected to be paid in respect of employees' entitlements to annual leave are accrued at expected salary rates including on-costs.

Defined contribution superannuation schemes

The Group operates a number of defined contribution schemes and also contributes, according to local law, in the various countries in which it operates, to government and other plans that have the characteristics of defined contribution schemes.

The Group's contributions to these schemes are recognised as an expense in the income statement when incurred.

Defined benefit superannuation schemes

The Group operates a small number of defined benefit schemes. The liability and expense related to providing benefits to employees under each defined benefit scheme are calculated by independent actuaries.

A defined benefit liability is recognised to the extent that the present value of the defined benefit obligation of each scheme, calculated using the Projected Unit Credit Method, is greater than the fair value of each scheme's assets. Where this calculation results in an asset of the Group, a defined benefit asset is recognised, which is capped at the recoverable amount. In each reporting period, the movements in the net defined benefit liability are treated as follows:

- ▶ the net movement relating to the current period's service cost, net interest on the net defined benefit liability, past service costs and other costs (such as the effects of any curtailments and settlements) is recognised as an operating expense in the Income Statement;

- ▶ remeasurements of the net defined benefit liability, which comprise actuarial gains and losses and return on scheme assets (excluding interest income included in net interest), are recognised directly in retained earnings through other comprehensive income; and
- ▶ contributions made by the Group are recognised directly against the net defined benefit position.

viii) Provisions

The Group recognises provisions when there is a present obligation, the future sacrifice of economic benefits is probable, and the amount of the provision can be measured reliably.

The amount recognised is the best estimate of the consideration required to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation at reporting date. Where a provision is measured using the estimated cash flows required to settle the present obligation, its carrying amount is the present value of those cash flows.

G) EQUITY

i) Ordinary shares

Ordinary shares in the Company are recognised at the amount paid per ordinary share net of directly attributable issue costs.

ii) Treasury shares

Shares in the Company which are purchased on-market by the ANZ Employee Share Acquisition Plan or issued by the Company to the ANZ Employee Share Acquisition Plan are classified as treasury shares (to the extent that they relate to unvested employee share based awards) and are deducted from share capital.

In addition, the life insurance business may also purchase and hold shares in the Company to back policy liabilities in the life insurance statutory funds. These shares are also classified as treasury shares and deducted from share capital. These assets, plus any corresponding income statement fair value movement on the assets and dividend income, are eliminated when the life statutory funds are consolidated into the Group. The cost of the investment in the shares is deducted from share capital. However, the corresponding life investment contract and life insurance contract liabilities, and related changes in the liabilities recognised in the income statement, remain upon consolidation.

Treasury shares are excluded from the weighted average number of ordinary shares used in the earnings per share calculations.

iii) Non-controlling interest

Non-controlling interests represent the share in the net assets of subsidiaries attributable to equity interests not owned directly or indirectly by the Company.

iv) Reserves

Foreign currency translation reserve

As indicated in note 1(A)(ix), exchange differences arising on translation of assets and liabilities into the Group's presentation currency are reflected in the foreign currency translation reserve. Any offsetting gains or losses on hedging these balances, together with any tax effect, are also reflected in this reserve. When a foreign operation is sold, attributable exchange differences are recognised in the income statement.

1: Significant Accounting Policies (continued)

Available-for-sale revaluation reserve

This reserve includes changes in the fair value and exchange differences on the revaluation of available-for-sale financial assets, net of tax. These changes are transferred to the income statement (in other operating income) when the asset is derecognised or impaired.

Cash flow hedge reserve

This reserve includes the fair value gains and losses associated with the effective portion of designated cash flow hedging instruments net of tax. The cumulative deferred gain or loss on the hedge is recognised in the income statement when the hedged transaction impacts the income statement.

Share option reserve

This reserve includes the amounts which arise on the recognition of share-based compensation expense (see note 1(C)(iii)). Amounts are transferred out of the reserve into share capital when the equity instruments are exercised.

Transactions with non-controlling interests reserve

The transactions with non-controlling interests reserve represents the impact of transactions with non-controlling shareholders in their capacity as shareholders.

H) PRESENTATION

i) Offsetting of income and expenses

Income and expenses are not offset unless required or permitted by an accounting standard. This generally arises in the following circumstances:

- ▶ where transaction costs form an integral part of the effective interest rate of a financial instrument which is measured at amortised cost, these are offset against the interest income/expense as part of the effective yield; or
- ▶ where gains and losses arise from a group of similar transactions, such as foreign exchange gains and losses.

ii) Offsetting assets and liabilities

Assets and liabilities are offset and the net amount reported in the balance sheet only where there is:

- ▶ a current enforceable legal right to offset the asset and liability; and
- ▶ an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

iii) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, whose operating results are regularly reviewed by the Chief Executive Officer to make decisions about resources to be allocated to the segment and assess its performance and for which discrete information is available. Changes in the internal organisational structure of the Group can cause the composition of the Group's reportable segments to change. Where this occurs corresponding segment information for the previous financial year is restated, unless the information is not available and the cost to prepare it would be excessive.

I) LIFE INSURANCE AND FUNDS MANAGEMENT BUSINESS

The Group conducts its life insurance and funds management business (the Life Business) in Australia primarily through OnePath Life Limited, which is registered under the Life Insurance Act 1995 (Life Act) and in New Zealand through OnePath Life (NZ) Limited which is licensed under the Insurance (Prudential Supervision) Act 2010.

The operations of the Life Business are conducted within separate statutory funds, as required by the Life Act and are reported in aggregate with the shareholder's fund in the income statement, statement of changes in equity, balance sheet and cash flow statements of the Group. The assets of the Life Business in Australia are allocated between policyholder and shareholder funds in accordance with the requirements of the Life Act. Under AASs, the financial statements must include all assets, liabilities, revenues, expenses and equity, irrespective of whether they are designated as relating to shareholders or policyholders. Accordingly, the consolidated financial statements include both policyholder (statutory) and shareholders' funds.

i) Policy liabilities

Policy liabilities include liabilities arising from life insurance contracts and life investment contracts.

Life insurance contracts are insurance contracts regulated under the Life Act and similar contracts issued by entities operating outside Australia. An insurance contract is a contract under which an insurer accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event adversely affects the policyholder.

All contracts written by registered life insurers that do not meet the definition of an insurance contract are referred to as life investment contracts. Life investment contract business relates to funds management products in which the Group issues a contract where the resulting liability to policyholders is linked to the performance and value of the assets that back those liabilities.

Whilst the underlying assets are registered in the name of the life insurer and the policyholder has no direct access to the specific assets, the contractual arrangements are such that the policyholder bears the risks and rewards of the fund's underlying assets investment performance with the exception of capital guaranteed products where the policyholder is guaranteed a minimum return or asset value. The Group derives fee income from the administration of the underlying assets.

Life investment contracts that include a discretionary participation feature (participating contracts) are accounted for as if they are life insurance contracts under AASB 1038.

Life insurance liabilities

Life insurance liabilities are determined using the 'Margin on Services' (MoS) model using a projection method. Under the projection method, the liability is determined as the net present value of the expected future cash flows, plus planned margins of revenues over expenses relating to services yet to be provided, discounted using a risk-free discount rate that reflects the nature, structure and term of the liabilities. Expected future cash flows include premiums, expenses, redemptions and benefit payments, including bonuses.

Profits from life insurance contracts are brought to account using the MoS model in accordance with Actuarial Standard LPS 340 Valuation of Policy Liabilities as issued by APRA under the Life Act and Professional Standard 3 Determination of Life Insurance Policy Liabilities as issued by the New Zealand Society of Actuaries.

1: Significant Accounting Policies (continued)

Under the MoS model, profit is recognised as premiums are received and services are provided to policyholders. When premiums are received but the service has not been provided, the profit is deferred. Losses are expensed when identified.

Costs associated with the acquisition of policies are recognised over the period that the policy generates profits. Costs are only deferred to the extent that a contract is expected to be profitable.

Participating contracts, defined as those contracts that entitle the policyholder to participate in the performance and value of certain assets in addition to the guaranteed benefit, are entitled to share in the profits that arise from the participating business. This profit sharing is governed by the Life Act and the life insurance company's constitution. The profit sharing entitlement is treated as an expense in the consolidated financial statements. Any benefits which remain payable at the end of the reporting period are recognised as part of life insurance liabilities.

Life investment contract liabilities

Life investment contracts consist of two components: a financial instrument and an investment management service.

The financial instrument component of the life investment contract liabilities is designated at fair value through profit or loss. The investment management service component, including associated acquisition costs, is recognised as revenue in the profit or loss as services are performed. See note 1(l)(vii) for the deferral and amortisation of life investment contract acquisition costs and entry fees.

The life investment contract liability is directly linked to the performance and value of the assets that back them and is determined as the fair value of those assets after tax. For fixed income policies the liability is determined as the net present value of expected cash flows subject to a minimum of current surrender value.

ii) External unit holder liabilities (life insurance funds)

The life insurance business includes controlling interests in investment funds. The total amounts of the underlying assets, liabilities, revenues and expenses of the controlled entities are recognised in the Group's consolidated financial statements. When a controlled investment fund is consolidated, the share of the unit holder liability attributable to the Group is eliminated but amounts due to external unit holders remain as liabilities in the Group's consolidated balance sheet.

iii) Investments backing policy liabilities

All investments backing policy liabilities are designated as at fair value through profit or loss. All policyholder assets, being those assets held within the statutory funds of the life company that are not segregated and managed under a distinct shareholder investment mandate are held to back life insurance and life investment contract liabilities (collectively referred to as policy liabilities).

iv) Claims

Claims are recognised when the liability to the policyholder under the policy contract has been established or upon notification of the insured event depending on the type of claim.

Claims incurred in respect of life investment contracts represent withdrawals and are recognised as a reduction in life investment contract liabilities.

Claims incurred that relate to the provision of services and bearing of insurance risks are treated as expenses and these are recognised on an accruals basis once the liability to the policyholder has been established under the terms of the contract.

v) Revenue

Life insurance premiums

Life insurance premiums earned by providing services and bearing risks are treated as revenue. For annuity, risk and traditional business, all premiums are recognised as revenue. Premiums with no due date are recognised as revenue on a cash received basis. Premiums with a regular due date are recognised as revenue on an accruals basis. Unpaid premiums are only recognised as revenue during the days of grace or where secured by the surrender value of the policy and are included as other assets in the balance sheet.

Life investment contract premiums

There is no premium revenue in respect of life investment contracts. Life investment deposit premiums are recognised as an increase in policy liabilities. Amounts received from policyholders in respect of life investment contracts are recognised as an investment contract liability where the receipt is in the nature of a deposit, or recognised as an origination fee with an ongoing investment management fee.

Fees

Fees are charged to policyholders in connection with life insurance and life investment contracts and are recognised when the service has been provided. Entry fees from life investment contracts are deferred and recognised over the average expected life of the contracts. Deferred entry fees are presented within other liabilities in the balance sheet.

vi) Reinsurance contracts

Reinsurance premiums, commissions and claim settlements, as well as the reinsurance element of insurance contract liabilities, are accounted for on the same basis as the underlying direct insurance contracts for which the reinsurance was purchased.

vii) Policy acquisition costs

Life insurance contract acquisition costs

Policy acquisition costs are the fixed and variable costs of acquiring new business. The appointed actuary assesses the value and future recoverability of these costs in determining policy liabilities. The net profit impact is presented in the income statement as a change in policy liabilities. The deferral is determined as the lesser of actual costs incurred and the allowance for recovery of these costs from the premiums or policy charge as appropriate for each business class. This is subject to an overall limit that future profits are anticipated to cover these costs. Losses arising on acquisition are recognised in the income statement in the year in which they occur. Amounts which are deemed recoverable from future premiums or policy charges are deferred and amortised over the life of the policy.

Life investment contract acquisition costs

Incremental acquisition costs, such as commissions, that are directly attributable to securing a life investment contract are recognised as an asset where they can be identified separately and measured reliably and if it is probable that they will be recovered. These deferred acquisition costs are presented in the balance sheet as an intangible asset and are amortised over the period that they will be recovered from future policy charges.

Any impairment losses arising on deferred acquisition costs are recognised in the income statement in the period in which they occur.

1: Significant Accounting Policies (continued)

viii) Basis of expense apportionment

All life investment contracts and insurance contracts are categorised based on individual policy or product. Expenses for these products are then allocated between acquisition, maintenance, investment management and other expenses.

Expenses which are directly attributable to an individual policy or product are allocated directly to a particular expense category, fund, class of business and product line as appropriate. Where expenses are not directly attributable to an individual policy or product, they are appropriately apportioned based on detailed expense analysis having regard to the objective in incurring that expense and the outcome achieved. The apportionment has been made in accordance with Actuarial Standard LPS 340, issued by the Australian Prudential Regulation Authority, and on an equitable basis to the different classes of business in accordance with Division 2 of Part 6 of the Life Act.

J) OTHER

i) Contingent liabilities

Contingent liabilities acquired in a business combination are measured at fair value at the acquisition date. At subsequent reporting dates the value of such contingent liabilities is reassessed based on the estimate of the expenditure required to settle the contingent liability.

Other contingent liabilities are not recognised in the balance sheet but disclosed in note 43 unless it is considered remote that the Group will be liable to settle the possible obligation.

ii) Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period after eliminating treasury shares.

Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of dilutive ordinary shares.

iii) Accounting Standards not early adopted

The following accounting standards relevant to the Company and/or the Group have been issued but are not yet effective and have not been applied in these financial statements.

AASB 9 *Financial Instruments* ('AASB 9')

The Australia Accounting Standards Board issued the final version of AASB 9 in December 2014. When operative, this standard will replace AASB 139 *Financial Instruments: Recognition and Measurement*. AASB 9 addresses recognition and measurement requirements for financial assets and financial liabilities, impairment requirements that introduce an expected credit loss impairment model and general hedge accounting requirements which more closely align with risk management activities undertaken when hedging financial and non-financial risks.

AASB 9 is not mandatorily effective for the Group until 1 October 2018. The Group is in the process of assessing the impact of AASB 9 and is not yet able to reasonably estimate the impact on its financial statements.

The Group early adopted, in isolation, the part of AASB 9 relating to gains and losses attributable to changes in own credit risk of financial liabilities designated as fair value through profit or loss in the prior financial year (effective from 1 October 2013). Refer to note 1(E)(i) for a description of the accounting policy.

AASB 15 *Revenue from Contracts with Customers* ('AASB 15')

The Australia Accounting Standards Board issued AASB 15 in December 2014. The standard is not mandatorily effective for the Group until 1 October 2018. AASB 15 contains new requirements for the recognition of revenue and additional disclosures about revenue.

While it is expected that a significant proportion of the Group's revenue will be outside the scope of AASB 15, the Group is in the process of assessing the impact of AASB 15 and is not yet able to reasonably estimate the impact on its financial statements.

2: Critical Estimates and Judgements Used in Applying Accounting Policies

The preparation of the financial statements of the Company and Group involves making estimates and judgements that affect the reported amounts within the financial statements. The estimates and judgements are continually evaluated based on historical factors and expectations of future events, which are believed to be reasonable under the circumstances. All material changes to accounting policies and estimates and the application of these policies and judgements are approved by the Audit Committee of the Board.

A brief explanation of the critical estimates and judgements follows.

i) Provisions for credit impairment

The measurement of impairment of loans and advances requires management's best estimate of the losses incurred in the portfolio at reporting date.

Individual and collective provisioning involves the use of assumptions for estimating the amount and timing of expected future cash flows. The process of estimating the amount and timing of cash flows involves considerable management judgement. These judgements are regularly revised to reduce any differences between loss estimates and actual loss experience.

The collective provision involves estimates regarding the historical loss experience for assets with credit characteristics similar to those in the collective pool. The historical loss experience is adjusted based on current observable data and events and an assessment of the impact of model risk. The provision also takes into account management's assessment of the impact of large concentrated losses inherent within the portfolio and the economic cycle.

The use of such judgements and reasonable estimates is considered by management to be an essential part of the financial reporting process and does not impact on the reliability of the provision.

ii) Impairment of non-lending assets

The carrying values of non-lending assets are subject to impairment assessments at each reporting date. Judgement is required in identifying the cash-generating units to which goodwill and other assets are allocated for the purpose of impairment testing.

Impairment testing involves identifying appropriate internal and external indicators of impairment and whether these exist at each reporting date. Where an indication of impairment exists, the recoverable amount of the asset is determined based on the higher of the assets fair value less costs to sell and its value in use. Judgement is applied when determining the assumptions supporting the recoverable amount calculations.

2: Critical Estimates and Judgements Used in Applying Accounting Policies (continued)

During the year the impairment assessment of non-lending assets identified that two of the Group's associate investments (AMMB Holdings Berhad (Ambank) and PT Bank Pan Indonesia (PT Panin)) demonstrated indicators of impairment. Although their market value (based on share price) was below their carrying value no impairment was recognised as the carrying values were supported by their value in use. The value in use calculation is sensitive to a number of key assumptions, including future profitability levels, capital levels, long term growth rates and discount rates. Refer note 35 for the key assumptions included in the value in use calculation.

iii) Consolidation

The Company assesses, at inception and at each reporting date, whether an entity should be consolidated based on the accounting policy outlined in note 1(A)(vii). Such assessments are predominantly required for structured finance transactions, securitisation activities, and involvement with investment funds. When assessing whether the Company controls (and therefore consolidates) a structured entity, judgement is required about whether the Company has power over the relevant activities as well as exposure to variable returns of the structured entity. All involvement, rights and exposure to returns are considered when assessing if control exists.

The Company is deemed to have power over an investment fund when it preforms the function of Manager/Responsible Entity of that investment fund. Whether the Company controls the investment fund depends on whether it holds that power as principal, or as an agent for other investors. The Company is considered the principal, and thus controls an investment fund, when it cannot be easily removed from the position of Manager/Responsible Entity by other investors and has variable returns through significant aggregate economic interest in that investment fund. In all other cases the Company is considered to be acting in an agency capacity and does not control the investment fund.

iv) Financial instruments at fair value

The Group's financial instruments measured at fair value are stated in note 1(A)(iii). In estimating the fair value of financial instruments the Group uses quoted market prices in an active market, wherever possible.

In the event that there is no active market for the instrument, fair value is based on present value estimates or other market accepted valuation techniques. The valuation models incorporate the impact of bid/ask spreads, counterparty credit spreads and other factors that market participants would consider in determining the fair value. The selection of appropriate valuation techniques, methodologies and inputs requires judgement. These are reviewed and updated as market practice evolves.

The majority of valuation techniques employ only observable market data. However, for certain financial instruments, the fair value cannot be determined with reference to current market transactions or valuation techniques whose variables only include data from observable markets. For these financial instruments, the fair value is determined using data derived and extrapolated from market data and tested against historic transactions and observed market trends.

Application of professional judgement is required to analyse the data available to support each assumption upon which these valuations are based. Changing the assumptions changes the resulting estimate of fair value.

The majority of outstanding derivative positions are transacted over-the-counter where no active market exists for such instruments and therefore need to be valued using valuation techniques. Included in the determination of the fair value of derivatives is a credit valuation adjustment (CVA) to reflect the credit worthiness of the counterparty. Amongst other factors, this is influenced by the mark-to-market of the derivative trades and by the movement in the market cost of credit. Further, in order to account for the funding costs inherent in the derivative, a funding valuation adjustment (FVA) is applied. Judgment is required to determine the appropriate cost of funding and the future expected cash flows used to determine FVA.

v) Provisions (other than loan impairment)

The Group holds provisions for various obligations including employee entitlements, restructurings and litigation related claims. The provision for long-service leave is supported by an independent actuarial report and involves assumptions regarding employee turnover, future salary growth rates and discount rates. Other provisions involve judgements regarding the outcome of future events including estimates of expenditure required to satisfy such obligations. Where relevant, expert legal advice has been obtained and, in light of such advice, provisions and/or disclosures as deemed appropriate have been made.

vi) Life insurance contract liabilities

Policy liabilities for life insurance contracts are computed using statistical or mathematical methods, which are expected to give approximately the same results as if an individual liability was calculated for each contract. The computations are made by suitably qualified personnel on the basis of recognised actuarial methods, with due regard to relevant actuarial principles and standards. The methodology takes into account the risks and uncertainties of the particular class of life insurance business written. Deferred policy acquisition costs are connected with the measurement basis of life insurance liabilities and are equally sensitive to the factors that are considered in the liability measurement.

The key factors that affect the estimation of these liabilities and related assets are:

- ▶ the cost of providing the benefits and administering the insurance contracts;
- ▶ mortality and morbidity experience on life insurance products, including enhancements to policyholder benefits;
- ▶ discontinuance experience, which affects the Company's ability to recover the cost of acquiring new business over the lives of the contracts; and
- ▶ the amounts credited to policyholders' accounts compared to the returns on invested assets through asset-liability management and strategic and tactical asset allocation.

In addition, factors such as regulation, competition, interest rates, taxes and general economic conditions affect the level of these liabilities.

The total value of policy liabilities for life insurance contracts have been appropriately calculated in accordance with these principles.

vii) Taxation

Judgement is required in determining provisions held in respect of uncertain tax positions. The Group estimates its tax liabilities based on its understanding of the relevant law in each of the countries in which it operates and seeks independent advice where appropriate.

3: Income

| | Consolidated | | The Company ¹ | |
|--|---------------|---------------|--------------------------|---------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Interest income | | | | |
| Loans and advances and acceptances | 27,515 | 26,752 | 20,657 | 20,620 |
| Trading securities | 1,594 | 1,546 | 1,109 | 1,091 |
| Available-for-sale assets | 759 | 627 | 609 | 500 |
| Other | 658 | 599 | 468 | 432 |
| Total external interest income | 30,526 | 29,524 | 22,843 | 22,643 |
| Controlled entities | – | – | 3,822 | 2,917 |
| Total interest income | 30,526 | 29,524 | 26,665 | 25,560 |
| Interest income is analysed by type of financial asset as follows: | | | | |
| Financial assets not classified at fair value through profit or loss | 28,916 | 27,949 | 25,549 | 24,446 |
| Trading securities | 1,594 | 1,546 | 1,109 | 1,091 |
| Financial assets designated at fair value through profit or loss | 16 | 29 | 7 | 23 |
| Total interest income | 30,526 | 29,524 | 26,665 | 25,560 |
| i) Fee and commission income | | | | |
| Lending fees ² | 833 | 779 | 727 | 676 |
| Non-lending fees and commissions ³ | 2,807 | 2,648 | 2,023 | 1,867 |
| | 3,640 | 3,427 | 2,750 | 2,543 |
| Controlled entities | – | – | 1,144 | 1,257 |
| Total fee and commission income ³ | 3,640 | 3,427 | 3,894 | 3,800 |
| Fee and commission expense ^{3,4} | (1,006) | (922) | (806) | (704) |
| Net fee and commission income³ | 2,634 | 2,505 | 3,088 | 3,096 |
| ii) Other income | | | | |
| Net foreign exchange earnings | 1,007 | 1,073 | 719 | 672 |
| Net (losses)/gains from trading securities and derivatives ⁵ | (131) | 138 | (173) | 54 |
| Credit risk on credit intermediation trades | 8 | (22) | 8 | (22) |
| Movement on financial instruments measured at fair value through profit or loss ⁶ | 241 | 97 | 129 | 71 |
| Dividends received from controlled entities ⁷ | – | – | 2,571 | 1,702 |
| Brokerage income | 58 | 50 | – | – |
| Loss on divestment of investment in SSI | – | (21) | – | (21) |
| Dilution gain on investment in Bank of Tianjin (BoT) | – | 12 | – | 12 |
| Insurance settlement | – | 26 | – | – |
| Gain on sale of ANZ Trustees | – | 125 | – | 115 |
| Other ³ | 277 | 206 | 233 | 105 |
| Total other income | 1,460 | 1,684 | 3,487 | 2,688 |
| Other operating income | 4,094 | 4,189 | 6,575 | 5,784 |
| Net funds management and insurance income | | | | |
| Funds management income | 930 | 917 | 111 | 122 |
| Investment income | 1,848 | 2,656 | – | – |
| Insurance premium income | 1,541 | 1,314 | 43 | 46 |
| Commission income/(expense) | (452) | (471) | 49 | 49 |
| Claims | (718) | (707) | – | – |
| Changes in policy liabilities | (1,434) | (2,147) | – | – |
| Elimination of treasury share gain/(loss) | 21 | (24) | – | – |
| Total net funds management and insurance income | 1,736 | 1,538 | 203 | 217 |
| Total other operating income | 5,830 | 5,727 | 6,778 | 6,001 |
| Total share of associates' profit | 625 | 517 | 376 | 248 |
| Total income | 36,981 | 35,768 | 33,819 | 31,809 |

1 Comparative amounts have changed. Refer to note 45 for details.

2 Lending fees exclude fees treated as part of the effective yield calculation and included in interest income (refer note 1 B(ii)).

3 Certain card related fees that are integral to the generation of income were reclassified within total income to better reflect the nature of the items. Comparatives have been restated and fees of \$488 million for the Group and \$380 million for the Company were moved from 'non-lending fees and commissions', and fees of \$10 million for the Group and \$10 million for the Company were moved from 'Other income', and included in 'fee and commission expenses'.

4 Includes interchange fees paid.

5 Does not include interest income relating to trading securities and derivatives used for balance sheet risk management.

6 Includes fair value movements (excluding realised and accrued interest) on derivatives not designated as accounting hedges entered into to manage interest rate and foreign exchange risk on funding instruments, ineffective portions of cash flow hedges, and fair value movements in financial assets and financial liabilities designated at fair value.

7 Dividends received from controlled entities are subject to meeting applicable regulatory and company law requirements, including solvency requirements.

NOTES TO THE FINANCIAL STATEMENTS (continued)

4: Expenses

| | Consolidated | | The Company | |
|---|---------------|---------------|---------------|---------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Interest expense | | | | |
| Deposits | 11,159 | 11,229 | 8,514 | 8,935 |
| Borrowing corporations' debt | 70 | 62 | – | – |
| Commercial paper | 515 | 436 | 255 | 241 |
| Debt issuances and subordinated debt | 3,747 | 3,543 | 2,874 | 2,780 |
| Other | 419 | 444 | 358 | 359 |
| Total external interest expense | 15,910 | 15,714 | 12,001 | 12,315 |
| Controlled entities | – | – | 4,248 | 3,235 |
| Total interest expense | 15,910 | 15,714 | 16,249 | 15,550 |
| Interest expense is analysed by types of financial liabilities as follows: | | | | |
| Financial liabilities not classified at fair value through profit or loss | 15,572 | 15,381 | 16,171 | 15,412 |
| Financial liabilities designated at fair value through profit or loss | 338 | 333 | 78 | 138 |
| | 15,910 | 15,714 | 16,249 | 15,550 |
| Operating expenses | | | | |
| i) Personnel | | | | |
| Employee entitlements and taxes | 325 | 278 | 233 | 209 |
| Salaries and wages | 3,719 | 3,495 | 2,678 | 2,591 |
| Superannuation costs – defined benefit plan (note 40) | 7 | 10 | 2 | 4 |
| – defined contribution plans | 324 | 300 | 269 | 246 |
| Equity-settled share-based payments | 216 | 215 | 185 | 183 |
| Other | 888 | 790 | 648 | 590 |
| Total personnel expenses (excl. restructuring) | 5,479 | 5,088 | 4,015 | 3,823 |
| ii) Premises | | | | |
| Depreciation of buildings and integrals | 192 | 198 | 128 | 136 |
| Rent | 479 | 450 | 379 | 364 |
| Utilities and other outgoings | 180 | 178 | 119 | 118 |
| Other | 71 | 62 | 57 | 51 |
| Total premises expenses (excl. restructuring) | 922 | 888 | 683 | 669 |
| iii) Technology | | | | |
| Data communication | 115 | 104 | 70 | 64 |
| Depreciation | 675 | 550 | 599 | 453 |
| Licences and outsourced services | 447 | 400 | 290 | 291 |
| Rentals and repairs | 158 | 153 | 129 | 126 |
| Software impairment | 17 | 15 | 12 | 11 |
| Other | 50 | 44 | 31 | 17 |
| Total technology expenses (excl. restructuring) | 1,462 | 1,266 | 1,131 | 962 |
| iv) Other | | | | |
| Advertising and public relations | 292 | 278 | 203 | 208 |
| Audit fees and other fees (note 44) | 21 | 19 | 11 | 10 |
| Freight, stationery, postage and telephone | 263 | 273 | 192 | 189 |
| Non-lending losses, frauds and forgeries | 66 | 52 | 56 | 39 |
| Professional fees | 324 | 239 | 273 | 220 |
| Travel and entertainment expenses | 205 | 193 | 146 | 141 |
| Amortisation and impairment of other intangible assets | 88 | 118 | 9 | 8 |
| Other | 206 | 233 | 607 | 509 |
| Total other expenses (excl. restructuring) | 1,465 | 1,405 | 1,497 | 1,324 |
| v) Restructuring | 31 | 113 | 24 | 100 |
| Total operating expenses | 9,359 | 8,760 | 7,350 | 6,878 |

5: Income Tax

| INCOME TAX EXPENSE | Consolidated | | The Company ¹ | |
|--|--------------|--------------|--------------------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Income tax recognised in the income statement | | | | |
| Tax expense comprises: | | | | |
| Current tax expense | 2,932 | 2,658 | 1,866 | 1,769 |
| Adjustments recognised in the current year in relation to the current tax of prior years | – | 1 | 1 | – |
| Deferred tax expense/(income) relating to the origination and reversal of temporary differences | 94 | 366 | 78 | 202 |
| Total income tax expense charged in the income statement | 3,026 | 3,025 | 1,945 | 1,971 |
| Reconciliation of the prima facie income tax expense on pre-tax profit with the income tax expense charged in the income statement | | | | |
| Profit before income tax | 10,533 | 10,308 | 9,251 | 8,407 |
| Prima facie income tax expense at 30% | 3,160 | 3,092 | 2,775 | 2,522 |
| Tax effect of permanent differences: | | | | |
| Overseas tax rate differential | (95) | (102) | (22) | (25) |
| Rebateable and non-assessable dividends | (2) | (2) | (771) | (570) |
| Profit from associates | (187) | (155) | (113) | (74) |
| Sale of ANZ Trustees and SSI | – | (11) | – | (11) |
| Offshore Banking Units | (1) | 5 | (1) | 5 |
| Foreign exchange translation of US hybrid loan capital | – | – | – | 72 |
| ANZ Wealth Australia – policyholder income and contributions tax | 130 | 170 | – | – |
| ANZ Wealth Australia – tax consolidation benefit | (56) | – | – | – |
| Tax provisions no longer required | (17) | (50) | (17) | (40) |
| Interest on convertible instruments | 72 | 71 | 72 | 71 |
| Other | 22 | 6 | 21 | 21 |
| | 3,026 | 3,024 | 1,944 | 1,971 |
| Income tax (over) provided in previous years | – | 1 | 1 | – |
| Total income tax expense charged in the income statement | 3,026 | 3,025 | 1,945 | 1,971 |
| Effective tax rate | 28.7% | 29.3% | 21.0% | 23.4% |
| Australia | 2,144 | 2,136 | 1,806 | 1,811 |
| Overseas | 882 | 889 | 139 | 160 |

1 Comparative amounts have changed as a result of changes to the income statement disclosed in note 45.

TAX CONSOLIDATION

The Company and all its wholly owned Australian resident entities are part of a tax-consolidated group under Australian taxation law. The Company is the head entity in the tax-consolidated group. Tax expense/income and deferred tax liabilities/assets arising from temporary differences of the members of the tax-consolidated group are recognised in the separate financial statements of the members of the tax consolidated group on a 'group allocation' basis. Current tax liabilities and assets of the tax consolidated group are recognised by the Company (as head entity in the tax-consolidated group).

Due to the existence of a tax funding arrangement between the entities in the tax-consolidated group, amounts are recognised as payable to or receivable by the Company and each member of the tax-consolidated group in relation to the tax contribution amounts paid or payable between the Company and the other members of the tax consolidated group in accordance with the arrangement.

Members of the tax-consolidated group have also entered into a tax sharing agreement that provides for the allocation of income tax liabilities between the entities should the head entity default on its income tax payment obligations.

NOTES TO THE FINANCIAL STATEMENTS (continued)

5: Income Tax (continued)

| TAX ASSETS | Consolidated | | The Company | |
|---|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Australia | | | | |
| Current tax asset | 59 | 9 | 59 | 9 |
| Deferred tax asset | 208 | 280 | 585 | 676 |
| | 267 | 289 | 644 | 685 |
| New Zealand | | | | |
| Deferred tax asset | – | – | 5 | 6 |
| | – | – | 5 | 6 |
| Asia Pacific, Europe & America | | | | |
| Current tax asset | 31 | 29 | 25 | 18 |
| Deferred tax asset | 194 | 137 | 122 | 96 |
| | 225 | 166 | 147 | 114 |
| Total current and deferred tax assets | 492 | 455 | 796 | 805 |
| Total current tax assets | 90 | 38 | 84 | 27 |
| Total deferred tax assets | 402 | 417 | 712 | 778 |
| Deferred tax assets recognised in profit or loss | | | | |
| Collective provision for loans and advances | 767 | 724 | 626 | 594 |
| Individual provision for impaired loans and advances | 259 | 292 | 215 | 236 |
| Other provisions | 285 | 272 | 205 | 184 |
| Provision for employee entitlements | 158 | 152 | 120 | 119 |
| Other | 170 | 203 | 66 | 102 |
| | 1,639 | 1,643 | 1,232 | 1,235 |
| Deferred tax assets recognised directly in equity | | | | |
| Available-for-sale revaluation reserve | – | – | 9 | – |
| Own credit risk of financial liabilities | – | 10 | – | 10 |
| | – | 10 | 9 | 10 |
| Set-off of deferred tax assets pursuant to set-off provisions ¹ | (1,237) | (1,236) | (529) | (467) |
| Net deferred tax assets | 402 | 417 | 712 | 778 |
| Unrecognised deferred tax assets | | | | |
| The following deferred tax assets will only be recognised if: | | | | |
| ▶ assessable income derived is of a nature and an amount sufficient to enable the benefit to be realised; | | | | |
| ▶ the conditions for deductibility imposed by tax legislation are complied with; and | | | | |
| ▶ no changes in tax legislation adversely affect the Group in realising the benefit. | | | | |
| Unused realised tax losses (on revenue account) | 5 | 5 | – | – |
| Total unrecognised deferred tax assets | 5 | 5 | – | – |

¹ Deferred tax assets and liabilities are set-off where they relate to income tax levied by the same taxation authority on either the same taxable entity or different taxable entities within the same taxable group.

5: Income Tax (continued)

| TAX LIABILITIES | Consolidated | | The Company | |
|---|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Australia | | | | |
| Current tax payable | – | 208 | – | 208 |
| | – | 208 | – | 208 |
| New Zealand | | | | |
| Current tax payable | 74 | 60 | 18 | 21 |
| Deferred tax liabilities | 113 | 53 | – | – |
| | 187 | 113 | 18 | 21 |
| Asia Pacific, Europe & America | | | | |
| Current tax payable | 193 | 181 | 76 | 72 |
| Deferred tax liabilities | 136 | 67 | 123 | 62 |
| | 329 | 248 | 199 | 134 |
| Total current and deferred tax liabilities | 516 | 569 | 217 | 363 |
| Total current tax liabilities | 267 | 449 | 94 | 301 |
| Total deferred tax liabilities | 249 | 120 | 123 | 62 |
| Deferred tax liabilities recognised in profit or loss | | | | |
| Acquired portfolio of insurance and investment business | 214 | 235 | – | – |
| Insurance related deferred acquisition costs | 135 | 124 | – | – |
| Lease finance | 289 | 249 | 64 | 41 |
| Other | 660 | 562 | 434 | 375 |
| | 1,298 | 1,170 | 498 | 416 |
| Deferred tax liabilities recognised directly in equity | | | | |
| Cash flow hedges | 117 | 73 | 122 | 76 |
| Foreign currency translation reserve | 36 | 36 | – | – |
| Available-for-sale revaluation reserve | 14 | 75 | – | 29 |
| Defined benefits obligation | 16 | 2 | 27 | 8 |
| Own credit risk of financial liabilities | 5 | – | 5 | – |
| | 188 | 186 | 154 | 113 |
| Set-off of deferred tax liabilities pursuant to set-off provision ¹ | (1,237) | (1,236) | (529) | (467) |
| Net deferred tax liability | 249 | 120 | 123 | 62 |
| Unrecognised deferred tax liabilities | | | | |
| The following deferred tax liabilities have not been brought to account as liabilities: | | | | |
| Other unrealised taxable temporary differences ² | 386 | 323 | 70 | 45 |
| Total unrecognised deferred tax liabilities | 386 | 323 | 70 | 45 |

1 Deferred tax assets and liabilities are set-off where they relate to income tax levied by the same taxation authority on either the same taxable entity or different taxable entities within the same taxable group.

2 Represents additional potential foreign tax costs should all retained earnings in offshore branches and subsidiaries be repatriated.

NOTES TO THE FINANCIAL STATEMENTS (continued)

6: Dividends

| | Consolidated ¹ | | The Company | |
|---|---------------------------|--------------|--------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Ordinary share dividends² | | | | |
| Interim dividend | 2,379 | 2,278 | 2,379 | 2,278 |
| Final dividend | 2,619 | 2,497 | 2,619 | 2,497 |
| Bonus option plan adjustment | (92) | (81) | (92) | (81) |
| Dividend on ordinary shares | 4,906 | 4,694 | 4,906 | 4,694 |

1 Excludes dividends paid by subsidiaries of the Group to non-controlling equity holders (2015: \$1 million, 2014: \$1 million).

2 Dividends are not accrued and are recorded when paid.

A final dividend of 95 cents, fully franked for Australian tax purposes, is proposed to be paid on each eligible fully paid ANZ ordinary share on 16 December 2015 (2014: final dividend of 95 cents, paid 16 December 2014, fully franked for Australian tax purposes). It is proposed that New Zealand imputation credits of NZ 11 cents per fully paid ANZ ordinary share will also be attached to the 2015 final dividend (2014: NZ 12 cents). The 2015 interim dividend of 86 cents, paid 1 July 2015, was fully franked for Australian tax purposes (2014: interim dividend of 83 cents, paid 1 July 2014, fully franked for Australian tax purposes). New Zealand imputation credits of NZ 10 cents per fully paid ANZ ordinary share were attached to the 2015 interim dividend (2014: NZ 10 cents).

The tax rate applicable to the Australian franking credits attached to the 2015 interim dividend and to be attached to the proposed 2015 final dividend is 30% (2014: 30%).

Dividends paid in cash or satisfied by the issue of shares under the dividend reinvestment plan during the years ended 30 September 2015 and 2014 were as follows:

| | Consolidated | | The Company | |
|---------------------------------------|--------------|--------------|--------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Paid in cash ¹ | 3,784 | 3,843 | 3,784 | 3,843 |
| Satisfied by share issue ² | 1,122 | 851 | 1,122 | 851 |
| | 4,906 | 4,694 | 4,906 | 4,694 |

| | Consolidated | | The Company | |
|--|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Preference share dividend³ | | | | |
| Euro Trust Securities ⁴ | 1 | 6 | - | - |
| Dividend on preference shares | 1 | 6 | - | - |

1 Refers to cash paid to shareholders who did not elect to participate in the dividend reinvestment plan or the bonus option plan.

2 Includes shares issued to participating shareholders under the dividend reinvestment plan.

3 Dividends are not accrued and are recorded when paid.

4 Refer to note 30 for details.

DIVIDEND FRANKING ACCOUNT

| | 2015 \$m | 2014 \$m |
|---|-------------|-------------|
| Australian franking credits available for subsequent financial years at a corporate tax rate of 30% (2014: 30%) | 593 | 982 |

The above amounts represent the balances of the franking accounts as at the end of the financial year, adjusted for:

- ▶ franking credits that will arise from the payment of income tax payable as at the end of the financial year, and
- ▶ franking credits/debits that will arise from the receipt/payment of dividends that have been recognised as tax receivables/payables as at the end of the financial year.

6: Dividends (continued)

The final proposed 2015 dividend will utilise the entire balance of \$593 million franking credits available at 30 September 2015. Instalment tax payments on account of the 2016 financial year which will be made after 30 September 2015 will generate sufficient franking credits to enable the final 2015 dividend to be fully franked. The extent to which future dividends will be franked will depend on a number of factors, including the level of profits that will be subject to tax in Australia.

New Zealand imputation credits can be attached to our Australian dividends, but may only be used by our New Zealand resident shareholders. The amount of available New Zealand imputation credits at the end of the financial year, adjusted for credits that will arise from the payment of New Zealand income tax payable as at the end of the financial year and New Zealand imputation credits that will arise from dividends receivable as at the end of the financial year, is NZ\$3,508 million (2014: NZ\$3,492 million).

RESTRICTIONS WHICH LIMIT THE PAYMENT OF DIVIDENDS

There are presently no significant restrictions on the payment of dividends from material controlled entities to the Company. Various capital adequacy, liquidity, foreign currency controls, statutory reserve and other prudential and legal requirements must be observed by certain controlled entities and the impact of these requirements on the payment of cash dividends is monitored.

There are presently no significant restrictions on the payment of dividends by the Company, although reductions in shareholders' equity through the payment of cash dividends are monitored having regard to the following:

- ▶ There are regulatory and other legal requirements to maintain a specified level of capital. Further, APRA has advised that a bank under its supervision, including the Company, must obtain its written approval before paying dividends (i) on ordinary shares which exceed its after tax earnings after taking into account any payments on more senior capital instruments in the financial year to which they relate or (ii) where the Company's Common Equity Tier 1 capital ratio falls within capital range buffers specified by APRA from time to time;
- ▶ The Corporations Act 2001 (Cth) provides that the Company must not pay a dividend on any instrument unless (i) it has sufficient net assets for the payment, (ii) the payment is fair and reasonable to the Company's shareholders as a whole, and (iii) the payment does not materially prejudice the Company's ability to pay its creditors;
- ▶ The terms of the Company's ANZ Convertible Preference Shares also limit the payment of dividends on these securities in certain circumstances. Generally the Company may not pay a dividend on these securities if to do so would result in the Company becoming, or likely to become, insolvent or breaching specified capital adequacy ratios, if the dividend would exceed its after tax prudential profits (as defined by APRA from time to time) or if APRA so directs; and
- ▶ If any dividend, interest or redemption payments or other distributions are not paid on the scheduled payment date, or shares or other qualifying Tier 1 securities are not issued on the applicable conversion or redemption dates, on the Company's ANZ Convertible Preference Shares or ANZ Capital Notes in accordance with their terms, the Company may be restricted from declaring or paying any dividends or other distributions on Tier 1 securities including ANZ ordinary shares and preference shares. This restriction is subject to a number of exceptions.

DIVIDEND REINVESTMENT PLAN

During the year ended 30 September 2015, 8,031,825 fully paid ANZ ordinary shares were issued at \$32.02 per share and 27,073,309 fully paid ANZ ordinary shares at \$31.93 per share to participating shareholders under the dividend reinvestment plan (2014: 14,941,125 fully paid ANZ ordinary shares at \$31.83 per share, and 11,268,833 fully paid ANZ ordinary shares at \$33.30 per share). All eligible shareholders can elect to participate in the dividend reinvestment plan.

For the 2015 final dividend, no discount will be applied when calculating the 'Acquisition Price' used in determining the number of fully paid ANZ ordinary shares to be provided under the dividend reinvestment plan and bonus option plan terms and conditions, and the 'Pricing Period' under the dividend reinvestment plan and bonus option plan terms and conditions will be the ten trading days commencing on 13 November 2015 (unless otherwise determined by the Directors and announced on the ASX).

BONUS OPTION PLAN

The amount paid in dividends during the year has been reduced as a result of certain eligible shareholders participating in the bonus option plan and foregoing all or part of their right to dividends. These shareholders were issued fully paid ANZ ordinary shares under the bonus option plan.

During the year ended 30 September 2015, 2,899,350 fully paid ANZ ordinary shares were issued under the bonus option plan (2014: 2,479,917 fully paid ANZ ordinary shares).

NOTES TO THE FINANCIAL STATEMENTS (continued)

7: Earnings Per Ordinary Share

| | Consolidated | |
|---|--------------|-------------|
| | 2015 \$m | 2014 \$m |
| Basic earnings per share (cents) | 271.5 | 267.1 |
| Earnings reconciliation (\$millions) | | |
| Profit for the year | 7,507 | 7,283 |
| Less: profit attributable to minority interests | 14 | 12 |
| Less: preference share dividend paid | 1 | 6 |
| Earnings used in calculating basic earnings per share | 7,492 | 7,265 |
| Weighted average number of ordinary shares (millions)¹ | 2,759.0 | 2,719.7 |
| Diluted earnings per share (cents) | 257.2 | 257.0 |
| Earnings reconciliation (\$millions) | | |
| Earnings used in calculating basic earnings per share | 7,492 | 7,265 |
| Add: US Trust Securities interest expense | – | 7 |
| Add: ANZ Convertible Preference Shares interest expense | 128 | 155 |
| Add: ANZ Capital Notes interest expense | 134 | 81 |
| Add: ANZ NZ Capital Notes interest expense | 12 | – |
| Earnings used in calculating diluted earnings per share | 7,766 | 7,508 |
| Weighted average number of ordinary shares (millions)¹ | | |
| Used in calculating basic earnings per share | 2,759.0 | 2,719.7 |
| Add: weighted average number of options/rights potentially convertible to ordinary shares | 6.2 | 5.5 |
| weighted average number of convertible US Trust Securities at current market prices | – | 6.1 |
| weighted average number of ANZ Convertible Preference Shares | 123.4 | 127.5 |
| weighted average number of ANZ Capital Notes | 122.7 | 63.1 |
| weighted average number of ANZ NZ Capital Notes | 8.5 | – |
| Used in calculating diluted earnings per share | 3,019.8 | 2,921.9 |

¹ Weighted average number of ordinary shares excludes 11.8 million weighted average number of ordinary treasury shares held in ANZEST Pty Ltd (2014: 14.5 million) for the Group employee share acquisition scheme and 12.4 million weighted average number of ordinary treasury shares held in ANZ Wealth Australia (2014: 12.5 million).

8: Segment Analysis

(i) DESCRIPTION OF SEGMENTS

The Group operates on a divisional structure with Australia, International and Institutional Banking (IIB), New Zealand and Global Wealth being the major operating divisions. The IIB and Global Wealth divisions are coordinated globally. Global Technology, Services and Operations (GTSO) and Group Centre provide support to the operating divisions, including technology, operations, shared services, property, risk management, financial management, strategy, marketing, human resources and corporate affairs. The Group Centre includes Group Treasury and Shareholder Functions.

The segments and product and services categories as reported below are consistent with internal reporting provided to the chief operating decision maker, being the Chief Executive Officer.

The primary sources of external revenue across all divisions are interest income, fee income and trading income. The Australia and New Zealand divisions derive revenue from products and services from retail and commercial banking. IIB derives its revenue from retail and institutional products and services as well as partnerships. Global Wealth derives revenue from funds management, insurance and private wealth.

During 2015 the Merchant Services and Commercial Credit Cards businesses were transferred out of the Cards and Payments business unit in Australia Retail and split between Australia C&CB and IIB based on customer ownership. There have been no other major structure changes, however certain period comparatives have been restated to align with current period presentation resulting from minor changes to customer segmentation and the realignment of support functions.

(ii) OPERATING SEGMENTS

Transactions between business units across segments within ANZ are conducted on an arms length basis.

| Year ended 30 September 2015 (\$m) | Australia | International and Institutional Banking | New Zealand | Global Wealth | GTSO and Group Centre | Other items ¹ | Group Total |
|--|--------------|---|--------------|---------------|-----------------------|--------------------------|---------------|
| External interest income | 15,997 | 8,312 | 5,853 | 297 | 67 | – | 30,526 |
| External interest expense | (4,540) | (3,262) | (3,118) | (524) | (4,466) | – | (15,910) |
| Adjustment for intersegment interest | 3,948 | 877 | 419 | (405) | (4,839) | – | – |
| Net interest income | 7,509 | 4,173 | 2,316 | 178 | 440 | – | 14,616 |
| Other external operating income | 1,166 | 2,629 | 365 | 1,552 | (435) | 553 | 5,830 |
| Share of associates' profit | 2 | 618 | 4 | 1 | – | – | 625 |
| Segment revenue | 8,678 | 7,419 | 2,684 | 1,730 | 7 | 553 | 21,071 |
| Other external expenses | (1,808) | (1,999) | (663) | (571) | (4,318) | – | (9,359) |
| Adjustments for intersegment expenses | (1,349) | (1,617) | (401) | (404) | 3,771 | – | – |
| Operating expenses | (3,157) | (3,616) | (1,064) | (975) | (547) | – | (9,359) |
| Profit before credit impairment and income tax | 5,521 | 3,803 | 1,620 | 755 | (540) | 553 | 11,712 |
| Credit impairment (charge)/release | (853) | (295) | (55) | – | (2) | 26 | (1,179) |
| Segment result before tax | 4,668 | 3,508 | 1,565 | 755 | (542) | 579 | 10,533 |
| Income tax expense | (1,394) | (830) | (438) | (154) | 92 | (302) | (3,026) |
| Non-controlling interests | – | (14) | – | – | – | – | (14) |
| Profit after income tax attributed to shareholders of the company | 3,274 | 2,664 | 1,127 | 601 | (450) | 277 | 7,493 |
| Non-cash expenses | | | | | | | |
| Depreciation and amortisation | (158) | (187) | (15) | (109) | (486) | – | (955) |
| Equity-settled share based payment expenses | (14) | (137) | (12) | (8) | (45) | – | (216) |
| Credit impairment (charge)/release | (853) | (295) | (55) | – | (2) | 26 | (1,179) |
| Financial position | | | | | | | |
| Goodwill | – | 1,180 | 1,801 | 1,616 | – | – | 4,597 |
| Investments in associates | 14 | 5,419 | 4 | 3 | – | – | 5,440 |

¹ In evaluating the performance of the operating segments, certain items are removed from the operating segment result where they are not considered integral to the ongoing performance of the segment and are evaluated separately. These items are set out in part (iii) of this note (refer pages 184 to 185 for further analysis).

NOTES TO THE FINANCIAL STATEMENTS (continued)

8: Segment Analysis (continued)

| Year ended 30 September 2014 (\$m) | Australia | International and Institutional Banking | New Zealand | Global Wealth | GTSO and Group Centre | Other items ¹ | Group Total |
|--|--------------|---|--------------|---------------|-----------------------|--------------------------|---------------|
| External interest income | 16,069 | 7,783 | 5,251 | 307 | 114 | – | 29,524 |
| External interest expense | (5,159) | (2,965) | (2,624) | (442) | (4,538) | 14 | (15,714) |
| Adjustment for intersegment interest | (3,833) | (809) | (456) | 303 | 4,796 | (1) | – |
| Net interest income | 7,077 | 4,009 | 2,171 | 168 | 372 | 13 | 13,810 |
| Other external operating income | 1,113 | 2,585 | 348 | 1,577 | (359) | 463 | 5,727 |
| Share of associates' profit | 3 | 511 | 1 | – | 2 | – | 517 |
| Segment revenue | 8,193 | 7,105 | 2,520 | 1,745 | 15 | 476 | 20,054 |
| Other external expenses | (1,658) | (1,790) | (644) | (602) | (4,066) | – | (8,760) |
| Adjustments for intersegment expenses | (1,357) | (1,485) | (387) | (402) | 3,631 | – | – |
| Operating expenses | (3,015) | (3,275) | (1,031) | (1,004) | (435) | – | (8,760) |
| Profit before credit impairment and income tax | 5,178 | 3,830 | 1,489 | 741 | (420) | 476 | 11,294 |
| Credit impairment (charge)/release | (818) | (216) | 8 | 2 | 35 | 3 | (986) |
| Segment result before tax | 4,360 | 3,614 | 1,497 | 743 | (385) | 479 | 10,308 |
| Income tax expense | (1,306) | (894) | (419) | (201) | 120 | (325) | (3,025) |
| Non-controlling interests | – | (12) | – | – | – | – | (12) |
| Profit after income tax attributed to shareholders of the company | 3,054 | 2,708 | 1,078 | 542 | (265) | 154 | 7,271 |
| Non-cash expenses | | | | | | | |
| Depreciation and amortisation | (119) | (155) | (16) | (120) | (429) | – | (839) |
| Equity-settled share based payment expenses | (16) | (130) | (13) | (7) | (49) | – | (215) |
| Credit impairment (charge)/release | (818) | (216) | 8 | 2 | 35 | 3 | (986) |
| Financial position | | | | | | | |
| Goodwill | – | 1,131 | 1,766 | 1,614 | – | – | 4,511 |
| Investments in associates | 11 | 4,485 | 3 | 6 | 77 | – | 4,582 |

1 In evaluating the performance of the operating segments, certain items are removed from the operating segment result, where they are not considered integral to the ongoing performance of the segment and are evaluated separately. These items are set out in part (iii) of this note (refer pages 184 to 185 for further analysis).

(iii) OTHER ITEMS

The table below sets out the profit after tax impact of other items.

| Item | Related segment | Profit after tax | |
|---|---|------------------|------------|
| | | 2015 \$m | 2014 \$m |
| Treasury shares adjustment | Global Wealth | 16 | (24) |
| Revaluation of policy liabilities | Global Wealth | 73 | 26 |
| Economic hedging | International and Institutional Banking | 179 | 72 |
| Revenue and net investment hedges | GTSO and Group Centre | 3 | 101 |
| Structured credit intermediation trades | International and Institutional Banking | 6 | (21) |
| Total | | 277 | 154 |

8: Segment Analysis (continued)

(iv) EXTERNAL SEGMENT REVENUE BY PRODUCTS AND SERVICES

The table below sets out revenue from external customers for groups of similar products and services. No single customer amounts to greater than 10% of the Group's revenue.

| | Revenue ¹ | |
|---------------|----------------------|-------------|
| | 2015 \$m | 2014 \$m |
| Retail | 8,104 | 7,464 |
| Commercial | 4,199 | 4,057 |
| Wealth | 1,730 | 1,745 |
| Institutional | 5,818 | 5,794 |
| Partnerships | 608 | 487 |
| Other | 612 | 507 |
| | 21,071 | 20,054 |

(v) GEOGRAPHICAL INFORMATION

The following table sets out revenue and non-current assets based on the geographical locations in which the Group operates.

| Consolidated | Australia | | APEA | | New Zealand | | Total | |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Total external revenue ¹ | 13,346 | 12,926 | 4,013 | 3,650 | 3,712 | 3,478 | 21,071 | 20,054 |
| Non-current assets ² | 347,040 | 308,768 | 55,257 | 42,326 | 79,337 | 72,989 | 481,635 | 424,083 |

1 Includes net interest income.

2 Non-current assets refers to assets that are expected to be recovered more than 12 months after balance date. They do not include financial instruments, deferred tax assets, post-employment benefits assets or rights under insurance contracts.

NOTES TO THE FINANCIAL STATEMENTS (continued)

9: Notes to the Cash Flow Statement

a) Reconciliation of net profit after income tax to net cash provided by operating activities

| | Consolidated | | The Company | |
|---|---------------|--------------|---------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Operating profit after income tax attributable to shareholders of the Company | 7,493 | 7,271 | 7,306 | 6,436 |
| Adjustment to reconcile operating profit after income tax to net cash provided by operating activities | | | | |
| Provision for credit impairment | 1,179 | 986 | 969 | 974 |
| Depreciation and amortisation | 955 | 839 | 735 | 597 |
| Profit on sale of businesses | – | (146) | – | (136) |
| Net loss on disposal of premises and equipment | 6 | 40 | 12 | 14 |
| Net derivatives/foreign exchange adjustment | 14,395 | (1,257) | 11,976 | 80 |
| Equity settled share-based payments expense ¹ | 18 | 27 | (13) | (5) |
| Other non-cash movements | (499) | (501) | (429) | (312) |
| Net (increase)/decrease in operating assets | | | | |
| Collateral paid | (3,585) | 1,271 | (2,427) | 957 |
| Trading securities | 2,870 | (8,600) | 2,161 | (7,131) |
| Loans and advances | (32,280) | (35,154) | (21,759) | (29,408) |
| Investments backing policy liabilities | (1,787) | (1,802) | – | – |
| Net intra-group loans and advances | – | – | (992) | 1,856 |
| Interest receivable | 106 | (162) | 54 | (108) |
| Accrued income | (44) | 9 | (46) | 28 |
| Net tax assets | (56) | (182) | (443) | (644) |
| Net (decrease)/increase in operating liabilities | | | | |
| Deposits and other borrowings | 30,050 | 36,592 | 22,210 | 31,798 |
| Settlement balances owed by ANZ | 781 | 1,358 | 1,422 | 668 |
| Collateral received | 1,073 | 1,435 | 854 | 1,103 |
| Life insurance contract policy liabilities | 1,507 | 2,147 | – | – |
| Payables and other liabilities | (974) | 910 | (1,491) | 1,417 |
| Interest payable | 452 | 828 | 435 | 828 |
| Accrued expenses | (148) | (136) | (186) | (124) |
| Provisions including employee entitlements | (36) | (130) | 32 | (131) |
| Total adjustments | 13,983 | (1,628) | 13,074 | 2,321 |
| Net cash provided by operating activities | 21,476 | 5,643 | 20,380 | 8,757 |

¹ The equity settled share-based payments expense is net of on-market share purchases of \$198 million (2014: \$188 million) in the Group and the Company used to satisfy the obligation.

b) Reconciliation of cash and cash equivalents

Cash and cash equivalents at the end of the period as shown in the Cash Flow Statement is reflected in the related items in the Balance Sheet as follows:

| | Consolidated | | The Company | |
|---------------------------------|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Cash | 53,903 | 32,559 | 51,217 | 30,655 |
| Settlement balances owed to ANZ | 15,375 | 15,670 | 13,619 | 14,393 |
| | 69,278 | 48,229 | 64,836 | 45,048 |

c) Acquisitions and disposals

Cash (outflows) from acquisitions and investments (net of cash acquired)

| | | | | |
|------------------------------------|---|---|---------|------|
| Investments in controlled entities | – | – | (1,375) | (21) |
| | – | – | (1,375) | (21) |

Cash inflows from disposals (net of cash disposed)

| | | | | |
|----------------------------------|---|-----|---|-----|
| Disposals of controlled entities | – | 148 | – | 156 |
| Disposals of associates | 4 | 103 | – | 93 |
| | 4 | 251 | – | 249 |

d) Non-cash financing activities

| | | | | |
|--|-------|-----|-------|-----|
| Dividends satisfied by share issue | 1,122 | 851 | 1,122 | 851 |
| Dividends satisfied by bonus share issue | 92 | 81 | 92 | 81 |
| | 1,214 | 932 | 1,214 | 932 |

10: Cash

| | Consolidated | | The Company | |
|---|---------------|---------------|---------------|---------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Coins, notes and cash at bank | 1,716 | 1,487 | 1,045 | 1,005 |
| Money at call, bills receivable and remittances in transit | 1 | 6 | 1 | 1 |
| Securities purchased under agreements to resell in less than three months | 12,053 | 9,851 | 11,757 | 9,631 |
| Balances with Central Banks | 40,133 | 21,215 | 38,414 | 20,018 |
| Total cash | 53,903 | 32,559 | 51,217 | 30,655 |

11: Trading Securities

| | Consolidated | | The Company | |
|--|---------------|---------------|---------------|---------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Government securities | 24,702 | 24,867 | 18,515 | 18,337 |
| Corporate and financial institution securities | 18,389 | 20,618 | 12,947 | 15,559 |
| Equity and other securities | 5,909 | 4,207 | 5,911 | 4,153 |
| Total trading securities | 49,000 | 49,692 | 37,373 | 38,049 |

12: Derivative Financial Instruments

Derivative financial instruments are contracts whose value is derived from one or more underlying variables or indices defined in the contract, require little or no initial net investment and are settled at a future date. Derivatives include contracts traded on registered exchanges and contracts agreed between counterparties. The use of derivatives and their sale to customers as risk management products is an integral part of the Group's trading and sales activities. Derivatives are also used to manage the Group's own exposure to fluctuations in foreign exchange and interest rates as part of its asset and liability management activities (balance sheet risk management).

Derivative financial instruments are subject to market and credit risk, and these risks are managed in a manner consistent with the risks arising on other financial instruments.

The Group's objectives and policies on managing risks that arise in connection with derivatives, including the policies for hedging, are outlined in note 19.

TYPES OF DERIVATIVE FINANCIAL INSTRUMENTS

The Group transacts principally in foreign exchange, interest rate, commodity and credit derivative contracts. The principal types of derivative contracts include swaps, forwards, futures and options contracts and agreements.

Derivatives, except for those that are specifically designated as effective hedging instruments, are classified as held for trading. The held for trading classification includes two categories of derivative financial instruments: those held as trading positions and those used in the Group's balance sheet risk management activities.

TRADING POSITIONS

Trading positions arise from both sales to customers and market making activities. Sales to customers include the structuring and marketing of derivative products which enable customers to manage their own risks. Market making activities consist of derivatives entered into principally for the purpose of generating profits from short-term fluctuations in prices or margins. Positions may be traded actively or held over a period of time to benefit from expected changes in market rates.

Trading derivatives are managed within the Group's market risk management policies, which are outlined in note 19.

Gains or losses, including any current period interest, from the change in fair value of trading positions are recognised in the income statement as 'other income' in the period in which they occur.

BALANCE SHEET RISK MANAGEMENT

The Group designates balance sheet risk management derivatives into hedging relationships in order to minimise income statement volatility. This volatility is created by differences in the timing of recognition of gains and losses between the derivative and the hedged item. Hedge accounting is not applied to all balance sheet risk management positions.

Gains or losses from the change in fair value of balance sheet risk management derivatives that form part of an effective hedging relationship are recognised in the income statement based on the hedging relationship. Any ineffectiveness is recognised in the income statement as 'other income' in the period in which it occurs.

Gains or losses, excluding any current period interest, from the change in fair value of balance sheet risk management positions that are not designated into hedging relationships are recognised in the income statement as 'other income' in the period in which they occur. Current period interest is included in interest income and expense.

The tables on the following pages provide an overview of the foreign exchange, interest rate, commodity and credit derivatives and include all trading and balance sheet risk management contracts. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market rates relative to the terms of the derivative. Further information on netting of derivative financial instruments is included in note 23. Notional principal amounts measure the amount of the underlying physical or financial commodity and represent the volume of outstanding transactions. They are not a measure of the risk associated with a derivative and are not recorded on the balance sheet.

NOTES TO THE FINANCIAL STATEMENTS (continued)

12: Derivative Financial Instruments (continued)

| Consolidated at 30 September 2015 | Notional Principal Amount \$m | Fair Value | | | | | | | | | |
|---|--|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|
| | | Trading | | | | Hedging | | | | Total | |
| | | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m |
| Foreign exchange contracts | | | | | | | | | | | |
| Spot and forward contracts | 1,267,164 | 15,200 | (13,964) | – | – | – | – | 8 | – | 15,208 | (13,964) |
| Swap agreements | 652,681 | 20,965 | (20,257) | 2 | (4) | – | – | – | (9) | 20,967 | (20,270) |
| Options purchased | 92,330 | 2,441 | – | – | – | – | – | – | – | 2,441 | – |
| Options sold | 110,956 | – | (2,081) | – | – | – | – | – | – | – | (2,081) |
| | 2,123,131 | 38,606 | (36,302) | 2 | (4) | – | – | 8 | (9) | 38,616 | (36,315) |
| Commodity contracts | | | | | | | | | | | |
| Derivative contracts | 43,869 | 2,750 | (2,207) | – | – | – | – | – | – | 2,750 | (2,207) |
| Interest rate contracts | | | | | | | | | | | |
| Forward rate agreements | 343,457 | 37 | (51) | – | – | – | – | – | – | 37 | (51) |
| Swap agreements | 3,665,593 | 39,278 | (38,004) | 2,329 | (1,770) | 1,360 | (973) | – | – | 42,967 | (40,747) |
| Futures contracts | 158,579 | 27 | (79) | 1 | (17) | – | – | – | – | 28 | (96) |
| Options purchased | 93,055 | 944 | – | – | – | – | – | – | – | 944 | – |
| Options sold | 72,462 | – | (1,573) | – | – | – | – | – | – | – | (1,573) |
| | 4,333,146 | 40,286 | (39,707) | 2,330 | (1,787) | 1,360 | (973) | – | – | 43,976 | (42,467) |
| Credit default swaps | | | | | | | | | | | |
| Structured credit | | | | | | | | | | | |
| derivatives purchased | 728 | 52 | – | – | – | – | – | – | – | 52 | – |
| Other credit derivatives purchased | 22,284 | 205 | (194) | – | – | – | – | – | – | 205 | (194) |
| Total credit derivatives purchased | 23,012 | 257 | (194) | – | – | – | – | – | – | 257 | (194) |
| Structured credit derivatives sold | 728 | – | (67) | – | – | – | – | – | – | – | (67) |
| Other credit derivatives sold | 21,474 | 26 | (20) | – | – | – | – | – | – | 26 | (20) |
| Total credit derivatives sold | 22,202 | 26 | (87) | – | – | – | – | – | – | 26 | (87) |
| | 45,214 | 283 | (281) | – | – | – | – | – | – | 283 | (281) |
| Total | 6,545,360 | 81,925 | (78,497) | 2,332 | (1,791) | 1,360 | (973) | 8 | (9) | 85,625 | (81,270) |

12: Derivative Financial Instruments (continued)

| Consolidated at 30 September 2014 | Notional Principal Amount \$m | Fair Value | | | | | | | | | | | |
|---|--|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|----------------|--------------------|---------------|--------------------|
| | | Trading | | Fair value | | | | Hedging | | Net investment | | Total | |
| | | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m |
| Foreign exchange contracts | | | | | | | | | | | | | |
| Spot and forward contracts | 746,023 | 10,264 | (9,324) | - | - | - | - | - | - | (4) | 10,264 | (9,328) | |
| Swap agreements | 640,600 | 19,191 | (19,003) | 66 | (40) | - | - | - | - | - | 19,257 | (19,043) | |
| Options purchased | 105,985 | 2,079 | - | - | - | - | - | - | - | - | 2,079 | - | |
| Options sold | 139,062 | - | (1,923) | - | - | - | - | - | - | - | - | (1,923) | |
| | 1,631,670 | 31,534 | (30,250) | 66 | (40) | - | - | - | - | (4) | 31,600 | (30,294) | |
| Commodity contracts | | | | | | | | | | | | | |
| Derivative contracts | 33,886 | 1,612 | (946) | - | - | - | - | - | - | - | 1,612 | (946) | |
| Interest rate contracts | | | | | | | | | | | | | |
| Forward rate agreements | 65,754 | 4 | (10) | - | - | - | (1) | - | - | - | 4 | (11) | |
| Swap agreements | 2,837,264 | 19,768 | (19,049) | 1,808 | (888) | 765 | (499) | - | - | - | 22,341 | (20,436) | |
| Futures contracts | 128,208 | 33 | (75) | - | (14) | - | (4) | - | - | - | 33 | (93) | |
| Options purchased | 56,573 | 505 | - | - | - | - | - | - | - | - | 505 | - | |
| Options sold | 47,827 | - | (823) | - | - | - | - | - | - | - | - | (823) | |
| | 3,135,626 | 20,310 | (19,957) | 1,808 | (902) | 765 | (504) | - | - | - | 22,883 | (21,363) | |
| Credit default swaps | | | | | | | | | | | | | |
| Structured credit | | | | | | | | | | | | | |
| derivatives purchased | 1,171 | 58 | - | - | - | - | - | - | - | - | 58 | - | |
| Other credit derivatives purchased | 17,060 | 162 | (224) | - | - | - | - | - | - | - | 162 | (224) | |
| Total credit derivatives purchased | 18,231 | 220 | (224) | - | - | - | - | - | - | - | 220 | (224) | |
| Structured credit derivatives sold | 1,171 | - | (80) | - | - | - | - | - | - | - | - | (80) | |
| Other credit derivatives sold | 17,359 | 54 | (18) | - | - | - | - | - | - | - | 54 | (18) | |
| Total credit derivatives sold | 18,530 | 54 | (98) | - | - | - | - | - | - | - | 54 | (98) | |
| | 36,761 | 274 | (322) | - | - | - | - | - | - | - | 274 | (322) | |
| Total | 4,837,943 | 53,730 | (51,475) | 1,874 | (942) | 765 | (504) | - | (4) | - | 56,369 | (52,925) | |

NOTES TO THE FINANCIAL STATEMENTS (continued)

12: Derivative Financial Instruments (continued)

| The Company at 30 September 2015 | Notional Principal Amount \$m | Fair Value | | | | | | | | | | | | |
|---|--|---------------|----------|--------------------|---------|-----------------------------|-------|---------------------------------|-----|---------------------------------|----------|---------------|----------|--------------------|
| | | Trading | | | | Hedging | | | | Total | | | | |
| | | Assets \$m | | Liabilities \$m | | Fair value Assets \$m | | Cash flow Liabilities \$m | | Net investment Assets \$m | | Assets \$m | | Liabilities \$m |
| Foreign exchange contracts | | | | | | | | | | | | | | |
| Spot and forward contracts | 1,267,837 | 14,206 | (13,352) | – | – | – | – | – | – | 1 | – | 14,207 | (13,352) | |
| Swap agreements | 630,805 | 20,554 | (19,225) | 2 | (4) | – | – | – | – | – | (9) | 20,556 | (19,238) | |
| Options purchased | 90,683 | 2,392 | – | – | – | – | – | – | – | – | – | 2,392 | – | |
| Options sold | 109,805 | – | (2,066) | – | – | – | – | – | – | – | – | – | (2,066) | |
| | 2,099,130 | 37,152 | (34,643) | 2 | (4) | – | – | – | – | 1 | (9) | 37,155 | (34,656) | |
| Commodity contracts | | | | | | | | | | | | | | |
| Derivative contracts | 43,697 | 2,743 | (2,205) | – | – | – | – | – | – | – | – | 2,743 | (2,205) | |
| Interest rate contracts | | | | | | | | | | | | | | |
| Forward rate agreements | 334,992 | 45 | (50) | – | – | – | – | – | – | – | – | 45 | (50) | |
| Swap agreements | 3,263,084 | 31,361 | (30,833) | 2,120 | (1,526) | 1,028 | (640) | – | – | – | – | 34,509 | (32,999) | |
| Futures contracts | 117,310 | 16 | (63) | 1 | (17) | – | – | – | – | – | – | 17 | (80) | |
| Options purchased | 93,515 | 942 | – | – | – | – | – | – | – | – | – | 942 | – | |
| Options sold | 73,187 | – | (1,574) | – | – | – | – | – | – | – | – | – | (1,574) | |
| | 3,882,088 | 32,364 | (32,520) | 2,121 | (1,543) | 1,028 | (640) | – | – | – | – | 35,513 | (34,703) | |
| Credit default swaps | | | | | | | | | | | | | | |
| Structured credit | | | | | | | | | | | | | | |
| derivatives purchased | 728 | 52 | – | – | – | – | – | – | – | – | – | 52 | – | |
| Other credit derivatives purchased | 22,284 | 205 | (194) | – | – | – | – | – | – | – | – | 205 | (194) | |
| Total credit derivatives purchased | 23,012 | 257 | (194) | – | – | – | – | – | – | – | – | 257 | (194) | |
| Structured credit derivatives sold | 728 | – | (67) | – | – | – | – | – | – | – | – | – | (67) | |
| Other credit derivatives sold | 21,474 | 26 | (19) | – | – | – | – | – | – | – | – | 26 | (19) | |
| Total credit derivatives sold | 22,202 | 26 | (86) | – | – | – | – | – | – | – | – | 26 | (86) | |
| | 45,214 | 283 | (280) | – | – | – | – | – | – | – | – | 283 | (280) | |
| Total | 6,070,129 | 72,542 | (69,648) | 2,123 | (1,547) | 1,028 | (640) | 1 | (9) | 75,694 | (71,844) | | | |

12: Derivative Financial Instruments (continued)

| The Company at 30 September 2014 | Notional Principal Amount \$m | Fair Value | | | | | | | | | | |
|---|--|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|--|
| | | Trading | | | | Hedging | | | | Total | | |
| | | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | Assets \$m | Liabilities \$m | |
| Foreign exchange contracts | | | | | | | | | | | | |
| Spot and forward contracts | 723,896 | 9,664 | (8,880) | - | - | - | - | - | (4) | 9,664 | (8,884) | |
| Swap agreements | 636,477 | 18,552 | (18,694) | 66 | (40) | - | - | - | - | 18,618 | (18,734) | |
| Options purchased | 104,919 | 2,061 | - | - | - | - | - | - | - | 2,061 | - | |
| Options sold | 138,285 | - | (1,915) | - | - | - | - | - | - | - | (1,915) | |
| | 1,603,577 | 30,277 | (29,489) | 66 | (40) | - | - | - | (4) | 30,343 | (29,533) | |
| Commodity contracts | | | | | | | | | | | | |
| Derivative contracts | 33,486 | 1,606 | (925) | - | - | - | - | - | - | 1,606 | (925) | |
| Interest rate contracts | | | | | | | | | | | | |
| Forward rate agreements | 61,699 | 4 | (10) | - | - | - | (1) | - | - | 4 | (11) | |
| Swap agreements | 2,590,629 | 17,851 | (17,561) | 1,587 | (807) | 680 | (403) | - | - | 20,118 | (18,771) | |
| Futures contracts | 112,227 | 31 | (72) | - | (14) | - | (4) | - | - | 31 | (90) | |
| Options purchased | 55,969 | 506 | - | - | - | - | - | - | - | 506 | - | |
| Options sold | 47,382 | - | (822) | - | - | - | - | - | - | - | (822) | |
| | 2,867,906 | 18,392 | (18,465) | 1,587 | (821) | 680 | (408) | - | - | 20,659 | (19,694) | |
| Credit default swaps | | | | | | | | | | | | |
| Structured credit derivatives purchased | 1,171 | 58 | - | - | - | - | - | - | - | 58 | - | |
| Other credit derivatives purchased | 17,060 | 162 | (224) | - | - | - | - | - | - | 162 | (224) | |
| Total credit derivatives purchased | 18,231 | 220 | (224) | - | - | - | - | - | - | 220 | (224) | |
| Structured credit derivatives sold | 1,171 | - | (80) | - | - | - | - | - | - | - | (80) | |
| Other credit derivatives sold | 17,359 | 54 | (18) | - | - | - | - | - | - | 54 | (18) | |
| Total credit derivatives sold | 18,530 | 54 | (98) | - | - | - | - | - | - | 54 | (98) | |
| | 36,761 | 274 | (322) | - | - | - | - | - | - | 274 | (322) | |
| Total | 4,541,730 | 50,549 | (49,201) | 1,653 | (861) | 680 | (408) | - | (4) | 52,882 | (50,474) | |

HEDGING ACCOUNTING

There are three types of hedging accounting relationships: fair value hedges, cash flow hedges and hedges of a net investment in a foreign operation. Each type of hedging has specific requirements when accounting for the fair value changes in the hedging relationship. For details on the accounting treatment of each type of hedging relationship refer to note 1(E)(ii).

FAIR VALUE HEDGE ACCOUNTING

The risk being hedged in a fair value hedge is a change in the fair value of an asset or liability or unrecognised firm commitment that may affect the income statement. Changes in fair value might arise through changes in interest rates or foreign exchange rates. The Group's fair value hedges consist principally of interest rate swaps and cross currency swaps that are used to protect against changes in the fair value of fixed-rate long-term financial instruments due to movements in market interest rates and exchange rates.

The application of fair value hedge accounting results in the fair value adjustment on the hedged item attributable to the hedged risk being recognised in the income statement at the same time the hedging instrument impacts the income statement. If hedge relationships no longer meet the criteria for hedge accounting, hedge accounting is discontinued. The fair value adjustment to the hedged item continues to be recognised as part of the carrying amount of the item or group of items and is amortised to the income statement as a part of the effective yield over the period to maturity. Where the hedged item is derecognised from the Group's balance sheet, the fair value adjustment is included in the income statement as 'other income' as a part of the gain or loss on disposal.

| | Consolidated | | The Company | |
|---|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Gain/(loss) arising from fair value hedges | | | | |
| Hedged item | 158 | (434) | 14 | (370) |
| Hedging Instrument | (146) | 429 | (2) | 369 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

12: Derivative Financial Instruments (continued)

CASH FLOW HEDGE ACCOUNTING

The risk being hedged in a cash flow hedge is the potential variability in future cash flows that may affect the income statement. Variability in the future cash flows may result from changes in interest rates or exchange rates affecting recognised financial assets and liabilities and highly probable forecast transactions. The Group's cash flow hedges consist principally of interest rate swaps, forward rate agreements and cross currency swaps that are used to protect against exposures to variability in future cash flows on non-trading assets and liabilities which bear interest at variable rates or which are expected to be refunded or reinvested in the future. The Group primarily applies cash flow hedge accounting to its variable rate loan assets, variable rate liabilities and short-term re-issuances of fixed rate customer and wholesale deposit liabilities. The amounts and timing of future cash flows, representing both principal and interest flows, are projected for each portfolio of financial assets and liabilities on the basis of their forecast repricing profile. This forms the basis for identifying gains and losses on the effective portions of derivatives designated as cash flow hedges.

The effective portion of changes in the fair value of derivatives qualifying and designated as cash flow hedges is recognised initially in other comprehensive income. These are recognised in the income statement in the period during which the hedged forecast transactions take place. The ineffective portion of a designated cash flow hedge relationship is recognised immediately as other income in the income statement. The schedule below shows the movements in the hedging reserve:

| | Consolidated | | The Company | |
|---|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Opening | 169 | 75 | 174 | 51 |
| Item recorded in net interest income | (15) | (30) | – | 8 |
| Tax effect on items recorded in net interest income | 4 | 8 | – | (2) |
| Valuation gain taken to other comprehensive income | 160 | 165 | 149 | 168 |
| Tax effect on net gain on cash flow hedges | (49) | (49) | (46) | (51) |
| Closing Balance | 269 | 169 | 277 | 174 |

The table below shows the breakdown of the hedging reserve attributable to each type of cash flow hedging relationship:

| | Consolidated | | The Company | |
|---|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Variable rate assets | 799 | 407 | 628 | 433 |
| Variable rate liabilities | (255) | (114) | (191) | (119) |
| Re-issuances of short term fixed rate liabilities | (275) | (124) | (160) | (140) |
| Total hedging reserve | 269 | 169 | 277 | 174 |

All underlying hedged cash flows are expected to be recognised in the income statement in the period in which they occur which is anticipated to take place over the next 0–10 years (2014: 0–10 years).

All gains and losses associated with the ineffective portion of the hedging derivatives are recognised immediately as 'other income' in the income statement. Ineffectiveness recognised in the income statement in respect of cash flow hedges amounted to nil for the Group (2014: \$10 million gain) and a \$1 million gain for the Company (2014: \$9 million gain).

HEDGES OF NET INVESTMENTS IN FOREIGN OPERATIONS

In a hedge of a net investment in a foreign operation, the risk being hedged is the exposure to exchange rate differences arising on consolidation of foreign operations with a functional currency other than the Australian Dollar. Hedging is undertaken using foreign exchange derivative contracts or by financing with borrowings in the same currency as the applicable foreign functional currency.

Ineffectiveness arising from hedges of net investments in foreign operations and recognised as 'other income' in the income statement amounted to nil (2014: nil).

13: Available-for-sale Assets

| | Consolidated | | The Company | |
|--|---------------|---------------|---------------|---------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Government securities | 25,012 | 15,063 | 20,419 | 12,310 |
| Corporate and Financial institution securities | 14,506 | 11,341 | 13,381 | 10,267 |
| Equity and other securities | 4,149 | 4,513 | 3,812 | 3,574 |
| Total available-for-sale assets | 43,667 | 30,917 | 37,612 | 26,151 |

During the year net gains (before tax) recognised in the income statement in respect of available-for-sale assets amounted to \$71 million for the Group (2014: \$47 million net gain before tax) and \$49 million for the Company (2014: \$40 million net gain before tax).

AVAILABLE-FOR-SALE ASSETS BY MATURITY AT 30 SEPTEMBER 2015

| | Less than 3 months \$m | Between 3 and 12 months \$m | Between 1 and 5 years \$m | Between 5 and 10 years \$m | After 10 years \$m | No maturity specified \$m | Total fair value \$m |
|--|------------------------------|--------------------------------------|------------------------------------|-------------------------------------|--------------------------|------------------------------------|-------------------------------|
| Government securities | 4,878 | 2,712 | 6,238 | 10,248 | 936 | – | 25,012 |
| Corporate and Financial institution securities | 932 | 1,793 | 10,281 | 1,429 | 71 | – | 14,506 |
| Equity and other securities | – | 38 | 1,200 | 2,739 | 121 | 51 | 4,149 |
| Total available-for-sale assets | 5,810 | 4,543 | 17,719 | 14,416 | 1,128 | 51 | 43,667 |

AVAILABLE-FOR-SALE BY MATURITIES AT 30 SEPTEMBER 2014

| | Less than 3 months \$m | Between 3 and 12 months \$m | Between 1 and 5 years \$m | Between 5 and 10 years \$m | After 10 years \$m | No maturity specified \$m | Total fair value \$m |
|--|------------------------------|--------------------------------------|------------------------------------|-------------------------------------|--------------------------|------------------------------------|-------------------------------|
| Government securities | 3,106 | 2,541 | 4,299 | 3,686 | 1,431 | – | 15,063 |
| Corporate and Financial institution securities | 523 | 2,563 | 7,923 | 327 | 5 | – | 11,341 |
| Other securities and equity securities | – | 86 | 205 | 1,165 | 3,014 | 43 | 4,513 |
| Total available-for-sale assets | 3,629 | 5,190 | 12,427 | 5,178 | 4,450 | 43 | 30,917 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

14: Net Loans and Advances

| | Consolidated | | The Company | |
|--|----------------|----------------|----------------|----------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Overdrafts | 8,955 | 8,629 | 7,472 | 7,078 |
| Credit card outstandings | 11,930 | 11,440 | 9,446 | 9,244 |
| Term loans – housing | 300,468 | 271,388 | 242,949 | 221,576 |
| Term loans – non-housing | 232,693 | 213,324 | 174,277 | 161,913 |
| Hire purchase | 1,971 | 2,238 | 1,048 | 1,409 |
| Lease receivables | 1,901 | 1,905 | 1,166 | 1,190 |
| Commercial bills | 14,201 | 15,027 | 13,982 | 14,766 |
| Other | 251 | 432 | 34 | 4 |
| Total gross loans and advances | 572,370 | 524,383 | 450,374 | 417,180 |
| Less: Provision for credit impairment (refer to note 15) | (4,017) | (3,933) | (3,081) | (3,011) |
| Less: Unearned income | (739) | (892) | (438) | (657) |
| Add: Capitalised brokerage/mortgage origination fees ¹ | 1,253 | 1,043 | 944 | 837 |
| Add: Customer liability for acceptances | 1,371 | 1,151 | 649 | 717 |
| Adjustments to gross loans and advances | (2,132) | (2,631) | (1,926) | (2,114) |
| Net loans and advances (including assets classified as held for sale) | 570,238 | 521,752 | 448,448 | 415,066 |
| Esanda dealer finance assets held for sale | (8,065) | – | (8,065) | – |
| Net loans and advances | 562,173 | 521,752 | 440,383 | 415,066 |

¹ Capitalised brokerage/mortgage origination fees are amortised over the term of the loan.

ASSETS CLASSIFIED AS HELD FOR SALE

On 4 May 2015, the Group announced its intention to sell the Esanda Dealer Finance business within the Australia Division. The assets classified as held for sale includes lending assets comprising retail point-of-sale finance and wholesale bailment facilities and other Esanda branded finance offered to motor vehicle dealers along with associated provisions and deferred acquisition costs. No impairment losses were recognised on reclassification as held for sale.

On 8 October the Group entered into an agreement to sell the Esanda Dealer Finance business to Macquarie Group Limited. The sale is expected to complete during the first half of 2016. The estimated sale price is \$8.2 billion.

14: Net Loans and Advances (continued)

LEASE RECEIVABLES

| | Consolidated | | The Company | |
|---|--------------|--------------|--------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Lease receivables | | | | |
| a) Finance lease receivables | | | | |
| Gross finance lease receivables | | | | |
| Less than 1 year | 276 | 370 | 117 | 225 |
| 1 to 5 years | 912 | 527 | 590 | 350 |
| Later than 5 years | 196 | 387 | 17 | 63 |
| Total finance lease receivables | 1,384 | 1,284 | 724 | 638 |
| b) Operating lease receivables | | | | |
| Gross operating lease receivables | | | | |
| Less than 1 year | 22 | 55 | 19 | 51 |
| 1 to 5 years | 495 | 566 | 423 | 501 |
| Later than 5 years | – | – | – | – |
| Total operating lease receivables | 517 | 621 | 442 | 552 |
| Total lease receivables | 1,901 | 1,905 | 1,166 | 1,190 |
| Less: unearned future finance income on finance leases | (142) | (154) | (36) | (98) |
| Net lease receivables | 1,759 | 1,751 | 1,130 | 1,092 |
| | | | | |
| Present value of net investment in finance lease receivables | | | | |
| Less than 1 year | 248 | 332 | 112 | 206 |
| 1 to 5 years | 830 | 480 | 560 | 285 |
| Later than 5 years | 164 | 318 | 16 | 49 |
| Total net investment in finance lease receivables | 1,242 | 1,130 | 688 | 540 |
| Add back: unearned future finance income on finance leases | 142 | 154 | 36 | 98 |
| Total finance lease receivables | 1,384 | 1,284 | 724 | 638 |
| | | | | |
| HIRE PURCHASE | | | | |
| Hire purchase | | | | |
| Less than 1 year | 678 | 758 | 310 | 456 |
| 1 to 5 years | 1,282 | 1,466 | 727 | 939 |
| Later than 5 years | 11 | 14 | 11 | 14 |
| Total hire purchase | 1,971 | 2,238 | 1,048 | 1,409 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

15: Provision for Credit Impairment

| Credit impairment charge analysis | Consolidated | | The Company | |
|---|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| New and increased provisions | | | | |
| Australia | 1,203 | 1,292 | 1,190 | 1,275 |
| New Zealand | 211 | 274 | 13 | 16 |
| Asia Pacific, Europe & America | 343 | 246 | 117 | 156 |
| | 1,757 | 1,812 | 1,320 | 1,447 |
| Write-backs | (434) | (447) | (245) | (253) |
| | 1,323 | 1,365 | 1,075 | 1,194 |
| Recoveries of amounts previously written off | (239) | (224) | (193) | (174) |
| Individual credit impairment charge | 1,084 | 1,141 | 882 | 1,020 |
| Collective credit impairment charge/(release) | 95 | (155) | 87 | (46) |
| Credit impairment charge | 1,179 | 986 | 969 | 974 |

MOVEMENT IN PROVISION FOR CREDIT IMPAIRMENT BY FINANCIAL ASSET CLASS

| Consolidated | Net loans and advances | | Credit related commitments | | Total provision | |
|---|------------------------|-------------|----------------------------|-------------|-----------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Individual provision | | | | | | |
| Balance at start of year | 1,130 | 1,440 | 46 | 27 | 1,176 | 1,467 |
| New and increased provisions | 1,757 | 1,794 | – | 18 | 1,757 | 1,812 |
| Adjustment for exchange rate fluctuations and transfers | 63 | 7 | (23) | 1 | 40 | 8 |
| Write-backs | (434) | (447) | – | – | (434) | (447) |
| Discount unwind | (54) | (65) | – | – | (54) | (65) |
| Bad debts written off | (1,424) | (1,599) | – | – | (1,424) | (1,599) |
| Total individual provision | 1,038 | 1,130 | 23 | 46 | 1,061 | 1,176 |
| Collective provision | | | | | | |
| Balance at start of year | 2,144 | 2,292 | 613 | 595 | 2,757 | 2,887 |
| Adjustment for exchange rate fluctuations | 67 | 8 | 37 | 17 | 104 | 25 |
| Charge/(release) to income statement | 68 | (156) | 27 | 1 | 95 | (155) |
| Total collective provision | 2,279 | 2,144 | 677 | 613 | 2,956 | 2,757 |
| Total provision for credit impairment | 3,317 | 3,274 | 700 | 659 | 4,017 | 3,933 |

| Ratios (as a percentage of total gross loans and advances) | Consolidated | |
|--|--------------|-----------|
| | 2015 % | 2014 % |
| Individual provision | 0.18 | 0.22 |
| Collective provision | 0.51 | 0.53 |
| Bad debts written off | 0.25 | 0.30 |

The table below contains a detailed analysis of the movements in individual provisions for net loans and advances by division.

| Consolidated | Australia | | International and Institutional Banking | | New Zealand | | Other ¹ | | Total | |
|---|-------------|-------------|---|-------------|-------------|-------------|--------------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Individual provision | | | | | | | | | | |
| Balance at start of year | 630 | 747 | 310 | 417 | 187 | 242 | 3 | 34 | 1,130 | 1,440 |
| New and increased provisions | 1,103 | 1,114 | 463 | 418 | 190 | 260 | 1 | 2 | 1,757 | 1,794 |
| Adjustment for exchange rate fluctuations and transfers | – | (2) | 53 | 7 | 6 | 2 | 4 | – | 63 | 7 |
| Write-backs | (194) | (202) | (128) | (79) | (110) | (163) | (2) | (3) | (434) | (447) |
| Discount unwind | (32) | (33) | (17) | (35) | (4) | 3 | (1) | – | (54) | (65) |
| Bad debts written off | (918) | (994) | (371) | (418) | (131) | (157) | (4) | (30) | (1,424) | (1,599) |
| Total individual provision | 589 | 630 | 310 | 310 | 138 | 187 | 1 | 3 | 1,038 | 1,130 |

¹ Other contains Global Wealth and GTSO and Group Centre.

15: Provision for Credit Impairment (continued)

| The Company | Net loans and advances | | Credit related commitments | | Total provision | |
|---|------------------------|-------------|----------------------------|-------------|-----------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Individual provision | | | | | | |
| Balance at start of year | 814 | 1,046 | 40 | 10 | 854 | 1,056 |
| New and increased provisions | 1,319 | 1,417 | – | 30 | 1,319 | 1,447 |
| Adjustment for exchange rate fluctuations | 45 | 4 | (21) | – | 24 | 4 |
| Write-backs | (245) | (253) | – | – | (245) | (253) |
| Discount unwind | (45) | (60) | – | – | (45) | (60) |
| Bad debts written off | (1,148) | (1,340) | – | – | (1,148) | (1,340) |
| Total individual provision | 740 | 814 | 19 | 40 | 759 | 854 |
| Collective provision | | | | | | |
| Balance at start of year | 1,669 | 1,729 | 488 | 457 | 2,157 | 2,186 |
| Adjustment for exchange rate fluctuations | 43 | 5 | 35 | 12 | 78 | 17 |
| Charge/(credit) to income statement | 53 | (65) | 34 | 19 | 87 | (46) |
| Total collective provision | 1,765 | 1,669 | 557 | 488 | 2,322 | 2,157 |
| Total provision for credit impairment | 2,505 | 2,483 | 576 | 528 | 3,081 | 3,011 |

| | The Company | |
|---|-------------|-----------|
| | 2015 % | 2014 % |
| Ratios (as a percentage of total gross loans and advances) | | |
| Individual provision | 0.17 | 0.20 |
| Collective provision | 0.52 | 0.52 |
| Bad debts written off | 0.25 | 0.32 |

IMPAIRED ASSETS

Presented below is a summary of impaired financial assets that are measured on the balance sheet at amortised cost. For these items, impairment losses are recorded through the provision for credit impairment. This contrasts to financial assets measured at fair value, for which any impairment loss is recognised as a component of the instrument's overall fair value.

Detailed information on impaired financial assets is provided in note 19.

| | Consolidated | | The Company | |
|---|--------------|--------------|--------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Summary of impaired financial assets | | | | |
| Impaired loans | 2,441 | 2,682 | 1,574 | 1,923 |
| Restructured items ¹ | 184 | 67 | 94 | 26 |
| Non-performing commitments and contingencies ² | 94 | 140 | 80 | 105 |
| Gross impaired financial assets | 2,719 | 2,889 | 1,748 | 2,054 |
| Individual provisions | | | | |
| Impaired loans | (1,038) | (1,130) | (740) | (814) |
| Non-performing commitments and contingencies | (23) | (46) | (19) | (40) |
| Net impaired financial assets | 1,658 | 1,713 | 989 | 1,200 |

Accruing loans past due 90 days or more³

These amounts are not classified as impaired assets as they are either 90 days or more past due and well secured, or are portfolio managed facilities that can be held on a productive basis for up to 180 days past due

| | | | | |
|--|-------|-------|-------|-------|
| | 2,378 | 1,982 | 2,127 | 1,778 |
|--|-------|-------|-------|-------|

1 Restructured items are facilities in which the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of a reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk.

2 Includes impaired derivative financial instruments.

3 Includes unsecured credit card and personal loans 90 days past due accounts which are retained on a performing basis for up to 180 days past due amounting to \$180 million (2014: \$154 million) for the Group and \$126 million (2014: \$111 million) for the Company.

NOTES TO THE FINANCIAL STATEMENTS (continued)

16: Deposits and Other Borrowings

| | Consolidated | | The Company | |
|---|----------------|----------------|----------------|----------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Certificates of deposit | 63,446 | 52,755 | 62,980 | 51,634 |
| Term Deposits | 194,676 | 192,716 | 154,485 | 154,763 |
| On demand and short term deposits | 229,330 | 193,203 | 187,327 | 160,867 |
| Deposits not bearing interest | 19,013 | 16,404 | 9,970 | 8,688 |
| Deposits from banks | 38,985 | 38,193 | 38,448 | 37,339 |
| Commercial Paper | 22,988 | 15,152 | 18,477 | 9,753 |
| Securities sold under repurchase agreements | 778 | 256 | 344 | 128 |
| Borrowing corporations ¹ | 1,578 | 1,400 | - | - |
| Deposits and other borrowings | 570,794 | 510,079 | 472,031 | 423,172 |

¹ Included in this balance is debenture stock of nil (September 2014: \$1 million) of Esanda Finance Corporation Limited (Esanda), together with accrued interest thereon, which is secured by a trust deed and collateral debentures, giving floating charges upon the undertaking and all the assets of the entity amounting to \$42 million (September 2014: \$43 million) other than land and buildings. All controlled entities of Esanda have guaranteed the payment of principal, interest and other monies in relation to all debenture stock and unsecured notes issued by Esanda. The only loans pledged as collateral are those in Esanda and its subsidiaries. Effective from 18 March 2009, Esanda ceased to write new debentures and since September 2009 stopped writing new loans. In addition, this balance also includes NZD1.7 billion (September 2014: NZD1.6 billion) of secured debenture stock of the consolidated subsidiary UDC Finance Limited (UDC) and the accrued interest thereon which are secured by a floating charge over all assets of UDC NZD2.6 billion (September 2014: NZD2.5 billion).

17: Debt Issuances

ANZ utilises a variety of established and flexible funding programmes to issue medium term notes featuring either senior or subordinated debt status (details of subordinated debt are presented in note 18). All risks associated with originating term funding are closely managed. Refer to description of ANZ risk management practices in note 19 in relation to market risks such as interest rate and foreign currency risks, as well as liquidity risk.

The table below presents debt issuances by currency of issue which broadly is representative of the investor base location.

| | Consolidated | | The Company | |
|-----------------------------------|---------------|---------------|---------------|---------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Debt issuances by currency | | | | |
| USD United States dollars | 42,367 | 36,549 | 36,009 | 31,682 |
| GBP Great British pounds | 6,317 | 3,068 | 5,744 | 2,576 |
| AUD Australian dollars | 7,694 | 7,796 | 7,289 | 7,051 |
| NZD New Zealand dollars | 4,947 | 4,683 | 1,639 | 1,647 |
| JPY Japanese yen | 4,499 | 4,786 | 4,412 | 4,469 |
| EUR Euro | 22,048 | 15,723 | 16,356 | 11,662 |
| HKD Hong Kong dollars | 858 | 817 | 858 | 802 |
| CHF Swiss francs | 3,063 | 3,882 | 1,450 | 1,659 |
| CAD Canadian dollar | 430 | 984 | 430 | 984 |
| NOK Norwegian krone | 465 | 609 | 465 | 609 |
| SGD Singapore dollars | 202 | 254 | 70 | 75 |
| TRY Turkish lira | 265 | 358 | 265 | 358 |
| ZAR South African rand | 151 | 147 | 151 | 147 |
| MXN Mexico peso | 255 | 255 | 255 | 255 |
| CNH Chinese yuan | 186 | 185 | 186 | 185 |
| Total Debt issuances | 93,747 | 80,096 | 75,579 | 64,161 |

18: Subordinated Debt

Subordinated debt comprises perpetual and dated securities as follows (net of issue costs):

| | | | Consolidated | | The Company | |
|--|-----------------------|---|--------------|-------------|-------------|-------------|
| | | | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Additional Tier 1 capital (perpetual subordinated securities) | | | | | | |
| ANZ Convertible Preference Shares (ANZ CPS)¹ | | | | | | |
| AUD | 1969m | ANZ CPS2 | 1,969 | 1,967 | 1,969 | 1,967 |
| AUD | 1340m | ANZ CPS3 | 1,336 | 1,333 | 1,336 | 1,333 |
| ANZ Capital Notes (ANZ CN) | | | | | | |
| AUD | 1120m | ANZ CN1 | 1,112 | 1,109 | 1,112 | 1,109 |
| AUD | 1610m | ANZ CN2 | 1,598 | 1595 | 1,598 | 1595 |
| AUD | 970m | ANZ CN3 | 959 | - | 959 | - |
| ANZ NZ Capital Notes (ANZ NZ CN) | | | | | | |
| NZD | 500m | ANZ NZ Capital Notes | 449 | - | - | - |
| | | | 7,423 | 6,004 | 6,974 | 6,004 |
| Tier 2 capital | | | | | | |
| Perpetual subordinated notes | | | | | | |
| USD | 300m | floating rate notes | 429 | 343 | 429 | 343 |
| NZD | 835m | fixed rate notes ² | 759 | 744 | - | - |
| | | | 1,188 | 1,087 | 429 | 343 |
| Dated subordinated notes | | | | | | |
| EUR | 750m | fixed rate notes due 2019 | 1,355 | 1,246 | 1,355 | 1,247 |
| AUD | 500m | floating rate notes due 2022 ³ | 499 | 499 | 500 | 500 |
| AUD | 1509m | floating rate notes due 2022 ³ | 1,504 | 1,501 | 1,506 | 1,502 |
| USD | 750m | fixed rate notes due 2022 ³ | 1,068 | 842 | 1,071 | 843 |
| AUD | 750m | floating rate notes due 2023 ³ | 748 | 748 | 750 | 749 |
| AUD | 750m | floating rate notes due 2024 ^{3,4} | 750 | 750 | 750 | 750 |
| USD | 800m | fixed rate notes due 2024 ⁴ | 1,222 | 930 | 1,226 | 932 |
| CNY | 2500m | fixed rate notes due 2025 ^{3,4} | 562 | - | 562 | - |
| SGD | 500m | fixed rate notes due 2027 ^{3,4} | 491 | - | 491 | - |
| AUD | 200m | fixed rate notes due 2027 ^{3,4} | 199 | - | 198 | - |
| | | | 8,398 | 6,516 | 8,409 | 6,523 |
| Total subordinated debt | | | 17,009 | 13,607 | 15,812 | 12,870 |
| Subordinated debt by currency | | | | | | |
| AUD | Australian dollars | | 10,674 | 9,502 | 10,678 | 9,505 |
| NZD | New Zealand dollars | | 1,208 | 744 | - | - |
| USD | United States dollars | | 2,719 | 2,115 | 2,726 | 2,118 |
| CNY | Chinese renminbi | | 562 | - | 562 | - |
| SGD | Singapore dollars | | 491 | - | 491 | - |
| EUR | Euro | | 1,355 | 1,246 | 1,355 | 1,247 |
| | | | 17,009 | 13,607 | 15,812 | 12,870 |

1 Fully franked preference share dividend cash payments on ANZ CPS2 and ANZ CPS3 made during the years ended 30 September 2015 and 30 September 2014 (which are treated as interest expense):

| | Consolidated | | The Company | |
|----------|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| ANZ CPS2 | 77 | 79 | 77 | 79 |
| ANZ CPS3 | 52 | 53 | 52 | 53 |

2 Rate reset on 18 April 2013 to the five year swap rate +2.00% until the call date on 18 April 2018, whereupon if not called, reverts to a floating rate at the three month forward rate agreement +3.00% and is callable on any interest payment date thereafter.

3 Callable five years prior to maturity.

4 The convertible subordinated notes convert into ANZ ordinary shares at the average market price of ANZ ordinary shares less a 1% discount subject to a maximum conversion number if the Company receives a notice of non-viability from APRA.

Subordinated debt is subordinated in right of payment to the claims of depositors and other creditors of the Company and its controlled entities which have issued the notes or preference shares.

As defined by APRA for capital adequacy purposes, ANZ CPS, ANZ CN, and ANZ NZ CN constitute Additional Tier 1 capital and all other subordinated notes constitute Tier 2 capital.

The ANZ CN and ANZ NZ CN are Basel 3 compliant instruments. APRA has granted ANZ transitional Basel 3 capital treatment for each of the ANZ CPS until their first conversion date.

The convertible subordinated notes are Basel 3 compliant instruments. APRA has granted transitional Basel 3 capital treatment for:

- ▶ all other term subordinated notes until their first call date;
- ▶ the USD300 million perpetual subordinated notes until the end of the transitional period (December 2021); and
- ▶ the NZD835 million perpetual subordinated notes until the April 2018 call date.

18: Subordinated Debt (continued)

ANZ CONVERTIBLE PREFERENCE SHARES (ANZ CPS)

- ▶ On 17 December 2009, the Company issued 19.7 million convertible preference shares ('ANZ CPS2') at \$100 each, raising \$1,969 million before issue costs.
- ▶ On 28 September 2011, the Company issued 13.4 million convertible preference shares ('ANZ CPS3') at \$100 each raising \$1,340 million before issue costs.

ANZ CPS are fully paid, mandatorily convertible preference shares. ANZ CPS are listed on the Australian Stock Exchange.

Dividends on ANZ CPS are non-cumulative and are payable quarterly in arrears in December, March, June and September (ANZ CPS2) and semi-annually in arrears in March and September (ANZ CPS3) in each year and will be franked in line with the franking applied to ANZ ordinary shares. The dividends will be based on a floating rate equal to the aggregate of the 90 day bank bill rate plus a 310 basis point margin (ANZ CPS2) and the 180 day bank bill rate plus 310 basis point margin (ANZ CPS3), multiplied by one minus the Australian Company tax rate. Should the dividend not be fully franked, the terms of the securities provide for a cash gross-up for the amount of the franking benefit not provided. Dividends are subject to the absolute discretion of the Board of Directors of the Company and certain payment tests (including APRA requirements and distributable profits being available). If dividends are not paid on ANZ CPS, the Company may not pay dividends or distributions, or return capital, on ANZ ordinary shares or (ANZ CPS2 only) any other share capital or security ranking equal or junior to the ANZ CPS for a specified period (subject to certain exceptions).

On 15 December 2016 (ANZ CPS2) or 1 September 2019 (ANZ CPS3) (each a 'conversion date'), or an earlier date under certain circumstances, the relevant ANZ CPS will mandatorily convert into a variable number of ANZ ordinary shares based on the average market price of ANZ ordinary shares less a 1.0% discount, subject to a maximum conversion number.

The mandatory conversion to ANZ ordinary shares is however deferred for a specified period if the conversion tests are not met.

In respect of ANZ CPS3 only, if a common equity capital trigger event occurs the ANZ CPS3 will immediately convert into ANZ ordinary shares, subject to a maximum conversion number. A common equity capital trigger event occurs if ANZ's Common Equity Tier 1 capital ratio is equal to or less than 5.125%.

In respect of ANZ CPS3 only, on 1 September 2017 and each subsequent semi annual Dividend Payment Date, subject to receiving APRA's prior approval and satisfying certain conditions, the Company has the right to redeem or convert into ANZ ordinary shares all or some ANZ CPS3 at its discretion on similar terms as mandatory conversion on a conversion date.

The ANZ CPS rank equally with each other and the ANZ Capital Notes. Except in limited circumstances, holders of ANZ CPS do not have any right to vote in general meetings of the Company.

ANZ CAPITAL NOTES

- ▶ On 7 August 2013, the Company issued 11.2 million convertible notes ('ANZ CN1') at \$100 each, raising \$1,120 million before issue costs.
- ▶ On 31 March 2014, the Company issued 16.1 million convertible notes ('ANZ CN2') at \$100 each, raising \$1,610 million before issue costs.
- ▶ On 5 March 2015, the Company acting through its New Zealand Branch, issued 9.7 million convertible notes ("ANZ CN3") at \$100 each raising \$970 million before issue costs.

The ANZ Capital Notes are fully paid mandatorily convertible subordinated perpetual notes. The notes are listed on the Australian Stock Exchange.

Distributions on the notes are non-cumulative and payable semi annual in arrears in March and September in each year and will be franked in line with the franking applied to ANZ ordinary shares. The distributions will be based on a floating rate equal to the aggregate of the 180 day bank bill rate plus a 340 basis point margin (ANZ CN1), a 325 basis point margin (ANZ CN2) and a 360 basis point margin (ANZCN3) multiplied by one minus the Australian company tax rate. Should the distribution not be fully-franked, the terms of the notes provide for a cash gross-up for the amount of the franking benefit not provided. Distributions are subject to the Company's absolute discretion and certain payment conditions being satisfied (including APRA requirements). If distributions are not paid on the notes, the Company may not pay dividends or distributions, or return capital, on ANZ ordinary shares for a specified period (subject to certain exceptions).

On 1 September 2023 (ANZ CN1), 24 March 2024 (ANZ CN2) or 24 March 2025 (ANZ CN3) (each conversion date), or an earlier date under certain circumstances, the relevant notes will mandatorily convert into a variable number of ANZ ordinary shares based on the average market price of ordinary shares less a 1% discount, subject to a maximum conversion number. The mandatory conversion to ANZ ordinary shares is however deferred for a specified period if the conversion tests are not met.

If a common equity capital trigger event or a non-viability trigger event occurs the notes will immediately convert into ANZ ordinary shares, subject to a maximum conversion number. A common equity capital trigger event occurs if ANZ's Common Equity Tier 1 capital ratio is equal to or less than 5.125%. A non-viability trigger event occurs if APRA notifies the Company that, without the conversion or write-off of certain securities or a public sector injection of capital (or equivalent support), it considers that the Company would become non-viable.

On 1 September 2021 (ANZ CN1), 24 March 2022 (ANZ CN2) or 24 March 2023 (ANZ CN3) subject to receiving APRA's prior approval and satisfying certain conditions, the Company has the right to redeem or convert into ANZ ordinary shares all or some of the notes at its discretion on similar terms as mandatory conversion on a conversion date.

The notes rank equally with each of the ANZ CPS. Holders of the notes do not have any right to vote in general meetings of the Company.

ANZ NZ CAPITAL NOTES

On 31 March 2015, ANZ Bank New Zealand Limited ('ANZ NZ') issued 500 million convertible notes ('ANZ NZ CN') at NZ\$1 each, raising NZ\$500 million before issue costs.

ANZ NZ CNs are fully paid, mandatorily convertible subordinated perpetual notes. In certain circumstances the notes convert into ANZ ordinary shares. The notes are listed on the New Zealand Stock Exchange.

Interest on the notes is non-cumulative and payable quarterly in arrears in February, May, August and November in each year. The interest rate is fixed at 7.2% per annum until 25 May 2020, and thereafter will be based on a floating rate equal to the aggregate of the New Zealand 3 month bank bill rate plus a 350 basis point margin. Interest payments are subject to ANZ NZ's absolute discretion and certain payment conditions being satisfied (including APRA and Reserve Bank of New Zealand ('RBNZ') requirements). If interest is not paid on the notes, ANZ NZ may not pay dividends or return capital on ANZ NZ ordinary shares for a specified period (subject to certain exceptions).

18: Subordinated Debt (continued)

On 25 May 2022 (conversion date), or an earlier date under certain circumstances, the notes will mandatorily convert into a variable number of ANZ ordinary shares based on the average market price of ANZ ordinary shares less a 1% discount, subject to a maximum conversion number. The mandatory conversion to ANZ ordinary shares is however deferred for a specified period if the conversion tests are not met.

If a common equity capital trigger event or an APRA or RBNZ non-viability trigger event occurs the notes will immediately convert into ANZ ordinary shares, subject to a maximum conversion number.

A common equity capital trigger event occurs if ANZ's or ANZ NZ's Common Equity Tier 1 capital ratio is equal to or less than 5.125%.

An APRA non-viability trigger event occurs if APRA notifies the Company that, without the conversion or write-off of certain securities or a public sector injection of capital (or equivalent support), it considers that the Company would become non-viable. An RBNZ non-viability trigger event occurs if the RBNZ directs ANZ NZ to convert or write-off the notes or a statutory manager is appointed to ANZ NZ and decides that ANZ NZ must convert or write-off the notes.

On 25 May 2020, ANZ NZ has the right to, subject to satisfying certain conditions, redeem (subject to receiving APRA's and RBNZ's prior approval), or convert into ANZ ordinary shares, all or some of the notes at its discretion on similar terms as mandatory conversion on a conversion date.

Holders of the notes do not have any right to vote in general meetings of the Company.

CONVERTIBLE SUBORDINATED NOTES

- ▶ On 19 March 2014, the Company issued subordinated notes with a minimum denomination of USD200,000 and any integral multiple of USD1,000 above that raising USD800 million before issue costs. Interest is cumulative and payable semi-annually in arrears in March and September in each year and is based on a fixed rate of 4.5% per annum.
- ▶ On 25 June 2014, the Company issued 750,000 subordinated notes at \$1,000 each raising \$750 million before issue costs. Interest is cumulative and payable quarterly in arrears in March, June, September and December in each year and is based on a floating rate equal to the aggregate of the 90 day bank bill rate plus a 193 basis point margin.
- ▶ On 30 January 2015, the Company issued subordinated notes with a minimum denomination of CNY1,000,000 and any integral multiple of CNY10,000 above that raising CNY2,500 million before issue costs. Interest is cumulative and payable semi-annually in arrears in January and July in each year and is based on a fixed rate of 4.75% per annum.
- ▶ On 23 March 2015, the Company issued subordinated notes with a minimum denomination of SGD 250,000 and any integral multiple of SGD 250,000 above that raising SGD 500 million before issue costs. Interest is cumulative and payable semi-annually in arrears in March and September in each year and is based on a fixed rate of 3.75% per annum.
- ▶ On 13 May 2015, the Company issued subordinated notes with a minimum denomination of \$200,000 and any integral multiple of \$2,000 above that raising \$200 million before issue costs. Interest is cumulative and payable annually in arrears in May each year and is based on a fixed rate of 4.75% per annum.

If APRA notifies the Company that, without the conversion or write-off of certain securities or a public sector injection of capital (or equivalent support), it considers that the Company would become non-viable, the notes will immediately convert into ANZ ordinary shares based on the average market price of ANZ ordinary shares less a 1% discount, subject to a maximum conversion number.

19: Financial Risk Management

STRATEGY IN USING FINANCIAL INSTRUMENTS

Financial instruments are fundamental to the Group's business, constituting the core element of its operations. Accordingly, the risks associated with financial instruments are a significant component of the risks faced by the Group. Financial instruments create, modify or reduce the credit, market (including traded and non-traded interest rate and foreign currency related risks) and liquidity risks of the Group's balance sheet. These risks, and the Group's objectives, policies and processes for managing and measuring such risks are outlined below.

Credit Risk

Credit risk is the risk of financial loss resulting from the failure of ANZ's customers and counterparties to honour or perform fully the terms of a loan or contract. The Group assumes credit risk in a wide range of lending and other activities in diverse markets and in many jurisdictions. Credit risks arise not only from traditional lending to customers, but also from inter-bank, treasury, international trade and capital market activities around the world.

The Group has an overall objective of sound growth for appropriate returns. The credit risk principles of the Group have been set by the Board and are implemented and monitored within a tiered structure of delegated authority designed to oversee multiple facets of credit risk, including business writing strategies, credit policies/controls, portfolio monitoring and risk concentrations.

Credit Risk Management Overview

The credit risk management framework ensures a consistent approach is applied across the Group in measuring, monitoring and managing the credit risk appetite set by the Board.

The Board is assisted and advised by the Board Risk Committee in discharging its duty to oversee credit risk. The Board Risk Committee sets the credit risk appetite and credit strategies, as well as approving credit transactions beyond the discretion of executive management.

Responsibility for the oversight and control of the credit risk framework (including the risk appetite) resides with the Credit and Market Risk Committee (CMRC), which is an executive management committee comprising senior risk, business and Group executives, chaired by the Chief Risk Officer (CRO).

Central to the Group's management of credit risk is the existence of an independent credit risk management function that is staffed by risk specialists. Independence is achieved by having all credit risk staff ultimately report to the CRO, including where they are embedded in business units. The primary responsibility for prudent and profitable management of credit risk and customer relationships rests with the business units.

19: Financial Risk Management (continued)

The authority to make credit decisions is delegated by the Board to the CEO who in turn delegates authority to the CRO. The CRO in turn delegates some of his credit discretion to individuals as part of a 'cascade' of authority from senior to the most junior credit officers. Individuals must be suitably skilled and accredited in order to be granted and retain a credit discretion. Credit discretions are reviewed on an annual basis, and may be varied based on the holder's performance.

The Group has two main approaches to assessing credit risk arising from transactions:

- ▶ the larger and more complex credit transactions are assessed on a judgemental credit basis. Rating models provide a consistent and structured assessment, with judgement required around the use of out-of-model factors. Credit approval for judgemental lending is typically on a dual approval basis, jointly by the business writer in the business unit and an independent credit officer; and
- ▶ programmed credit assessment typically covers retail and some small business lending, and refers to the automated assessment of credit applications using a combination of scoring (application and behavioural), policy rules and external credit reporting information. Where an application does not meet the automated assessment criteria it will be referred out for manual assessment, with assessors considering the decision tool recommendation.

Central and divisional credit risk teams perform key roles in portfolio management such as the development and validation of credit risk measurement systems, loan asset quality reporting, stress testing, and the development of credit policies and requirements. Credit policies and requirements cover all aspects of the credit life cycle such as transaction structuring, risk grading, initial approval, ongoing management and problem debt management, as well as specialist policy topics.

The Group's credit grading system is fundamental to the management of credit risk, seeking to measure the probability of default (PD), the exposure at default (EAD) and the loss in the event of default (LGD) for all transactions.

From an operational perspective, the Group's credit grading system has two separate and distinct dimensions that:

- ▶ measure the PD, which is expressed by a 27-grade Customer Credit Rating (CCR), reflecting the ability to service and repay debt. Within the programmed credit assessment sphere, the CCR is typically expressed as a score which maps back to the PD; and
- ▶ measure the LGD, which is expressed by a Security Indicator (SI) ranging from A to G. The SI is calculated by reference to the percentage of the loan covered by security which can be realised in the event of default. The security-related SIs are supplemented with a range of other SIs to cover situations where ANZ's LGD research indicates certain transaction characteristics have different recovery outcomes. Within the programmed credit assessment sphere, exposures are grouped into large homogenous pools – and the LGD is assigned at the pool level.

The development and regular validation of rating models is undertaken by specialist central risk teams. The outputs from these models drive many day-to-day credit decisions, such as origination, pricing, approval levels, regulatory capital adequacy, economic capital allocation and provisioning. The risk grading process includes monitoring of model-generated results to ensure appropriate judgement is exercised (such as overrides to take into account any out-of-model factors).

Collateral management

Collateral is used to mitigate credit risk, as the secondary source of repayment in case the counterparty cannot meet its contractual repayment obligations.

ANZ credit principles specify to only lend when the counterparty has the capacity and ability to repay, and the Group sets limits on the acceptable level of credit risk. Acceptance of credit risk is firstly based on the counterparty's assessed capacity to meet contractual obligations (such as the scheduled repayment of principal and interest).

In certain cases, such as where the customer risk profile is considered very sound or by the nature of the product (for instance, small limit products such as credit cards), a transaction may not be supported by collateral. For some products, the collateral provided is fundamental to its structuring so is not strictly the secondary source of repayment. For example, lending secured by trade receivables is typically repaid by the collection of those receivables.

The most common types of collateral typically taken by ANZ include:

- ▶ collateral received in respect of derivative trading
- ▶ charges over cash deposits;
- ▶ security over real estate including residential, commercial, industrial or rural property; and
- ▶ other security includes charges over business assets, security over specific plant and equipment, charges over listed shares, bonds or securities and guarantees and pledges.

Credit policy requirements set out the acceptable types of collateral, as well as a process by which additional instruments and/or asset types can be considered for approval. ANZ's credit risk modelling approach uses historical internal loss data and other relevant external data to assist in determining the discount that each type of collateral would be expected to incur in a forced sale. This discounted value is used in the determination of the SI for LGD purposes.

In the event of customer default, any loan security is usually held as mortgagee in possession while the Group is actively seeking to realise it. Therefore the Group does not usually hold any real estate or other assets acquired through the enforcement of security.

The Group generally uses Master Agreements with its counterparties for derivatives activities. Generally, International Swaps and Derivatives Association (ISDA) Master Agreements will be used. Under the ISDA Master Agreement, if a default of a counterparty occurs, all contracts with the counterparty are terminated. They are then settled on a net basis at market levels current at the time of default.

In addition to the terms noted above, ANZ's preferred practice is to use a Credit Support Annex (CSA) to the ISDA Master Agreement. Under a CSA, open derivative positions with the counterparty are aggregated and cash collateral (or other forms of eligible collateral) is exchanged daily. The collateral is provided by the counterparty that is out of the money. Upon termination of the trade, payment is required only for the final daily mark-to-market movement rather than the mark-to-market movement since inception.

19: Financial Risk Management (continued)

Concentrations of credit risk

Concentrations of credit risk arise when a number of customers are engaged in similar business activities or activities within the same geographic region, or when they have similar risk characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions.

The Group monitors its portfolios, to identify and assess risk concentrations. The Group's strategy is to maintain well-diversified credit portfolios focused on achieving an acceptable risk-return balance. Credit risk portfolios are actively monitored and frequently reviewed to identify, assess and guard against unacceptable risk concentrations. Concentration analysis will typically include geography, industry, credit product and risk grade. The Group also applies single customer counterparty limits to protect against unacceptably large exposures to single name risk. These limits are established based on a combination of factors including the nature of counterparty, probability of default and collateral provided.

Concentrations of credit risk analysis

Composition of financial instruments that give rise to credit risk by industry:

| Consolidated | Cash, settlement balances owed to ANZ and collateral paid | | Trading securities and AFS ¹ | | Derivatives | | Loans and advances ² | | Other financial assets ³ | | Credit related commitments ⁴ | | Total | |
|---|---|----------|---|----------|-------------|----------|---------------------------------|----------|-------------------------------------|----------|---|----------|----------|----------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Australia | | | | | | | | | | | | | | |
| Agriculture, forestry, fishing and mining | – | 21 | 60 | 21 | 691 | 225 | 15,192 | 13,970 | 119 | 95 | 9,713 | 10,753 | 25,775 | 25,085 |
| Business services | 4 | 12 | – | 3 | 108 | 46 | 6,254 | 5,658 | 49 | 38 | 3,365 | 3,679 | 9,780 | 9,436 |
| Construction | – | – | 23 | 3 | 20 | 94 | 5,516 | 5,688 | 43 | 38 | 4,568 | 4,353 | 10,170 | 10,176 |
| Electricity, gas and water supply | – | – | 99 | 237 | 837 | 692 | 3,462 | 4,000 | 27 | 27 | 2,388 | 2,895 | 6,813 | 7,851 |
| Entertainment, leisure and tourism | – | – | 37 | 1 | 323 | 89 | 8,908 | 8,087 | 70 | 55 | 2,494 | 2,751 | 11,832 | 10,983 |
| Financial, investment and insurance | 21,885 | 18,927 | 18,722 | 19,115 | 49,733 | 38,387 | 22,061 | 14,351 | 174 | 98 | 6,757 | 7,521 | 119,332 | 98,399 |
| Government and official institutions | 130 | 135 | 32,305 | 25,595 | 685 | 241 | 707 | 541 | 6 | 4 | 2,081 | 298 | 35,914 | 26,814 |
| Manufacturing | 4 | 4 | 1,382 | 1,528 | 2,535 | 1,057 | 6,844 | 7,129 | 54 | 48 | 7,815 | 7,537 | 18,634 | 17,303 |
| Personal lending | – | – | – | – | – | – | 252,242 | 231,807 | 1,983 | 1,569 | 48,282 | 44,950 | 302,507 | 278,326 |
| Property services | – | – | 79 | 48 | 677 | 433 | 27,034 | 26,234 | 212 | 178 | 10,199 | 11,774 | 38,201 | 38,667 |
| Retail trade | 2 | 2 | 50 | 6 | 221 | 153 | 11,273 | 10,225 | 89 | 69 | 3,639 | 4,645 | 15,274 | 15,100 |
| Transport and storage | 2 | – | 181 | 70 | 951 | 368 | 7,052 | 7,386 | 55 | 50 | 4,145 | 3,943 | 12,386 | 11,817 |
| Wholesale trade | 354 | 183 | 12 | 7 | 1,520 | 702 | 6,287 | 6,320 | 49 | 42 | 8,212 | 4,867 | 16,434 | 12,121 |
| Other | 30 | 21 | 251 | 208 | 453 | 258 | 10,397 | 9,426 | 82 | 64 | 5,878 | 5,501 | 17,091 | 15,478 |
| | 22,411 | 19,305 | 53,201 | 46,842 | 58,754 | 42,745 | 383,229 | 350,822 | 3,012 | 2,375 | 119,536 | 115,467 | 640,143 | 577,556 |
| New Zealand | | | | | | | | | | | | | | |
| Agriculture, forestry, fishing and mining | – | – | – | – | 61 | 15 | 17,554 | 16,475 | 108 | 88 | 1,749 | 1,831 | 19,472 | 18,409 |
| Business services | – | – | – | – | 5 | 4 | 996 | 1,010 | 6 | 5 | 380 | 383 | 1,387 | 1,402 |
| Construction | – | – | – | – | 11 | – | 1,222 | 1,085 | 7 | 6 | 713 | 659 | 1,953 | 1,750 |
| Electricity, gas and water supply | – | – | 37 | 30 | 430 | 317 | 1,122 | 945 | 7 | 5 | 1,079 | 1,179 | 2,675 | 2,476 |
| Entertainment, leisure and tourism | – | – | – | – | 43 | 22 | 972 | 916 | 6 | 5 | 243 | 219 | 1,264 | 1,162 |
| Financial, investment and insurance | 2,217 | 1,444 | 6,322 | 4,925 | 10,118 | 5,627 | 1,132 | 865 | 9 | 4 | 874 | 688 | 20,672 | 13,553 |
| Government and official institutions | 1,679 | 1,167 | 5,884 | 6,111 | 1,216 | 562 | 1,052 | 1,120 | 6 | 6 | 664 | 665 | 10,501 | 9,631 |
| Manufacturing | – | – | 28 | 22 | 379 | 158 | 3,155 | 2,702 | 19 | 14 | 1,597 | 1,635 | 5,178 | 4,531 |
| Personal lending | – | – | – | – | – | – | 63,067 | 56,993 | 387 | 304 | 12,534 | 10,499 | 75,988 | 67,796 |
| Property services | – | – | 1 | – | 16 | 11 | 8,836 | 7,464 | 54 | 40 | 1,399 | 1,354 | 10,306 | 8,869 |
| Retail trade | – | – | – | – | 16 | 18 | 1,827 | 1,810 | 11 | 10 | 827 | 808 | 2,681 | 2,646 |
| Transport and storage | – | – | 5 | 11 | 55 | 28 | 1,489 | 1,323 | 9 | 7 | 688 | 670 | 2,246 | 2,039 |
| Wholesale trade | – | – | – | – | 15 | 13 | 1,334 | 1,233 | 8 | 7 | 1,132 | 1,160 | 2,489 | 2,413 |
| Other | – | – | 52 | 61 | 40 | 49 | 670 | 692 | 4 | 4 | 1,042 | 911 | 1,808 | 1,717 |
| | 3,896 | 2,611 | 12,329 | 11,160 | 12,405 | 6,824 | 104,428 | 94,633 | 641 | 505 | 24,921 | 22,661 | 158,620 | 138,394 |

1 Available-for-sale assets.

2 Excludes individual and collective provisions for credit impairment held in respect of credit related commitments, and includes Esanda dealer finance assets classified as held for sale.

3 Mainly comprises regulatory deposits, investments backing policy liabilities and accrued interest.

4 Credit related commitments comprise undrawn facilities and customer contingent liabilities.

NOTES TO THE FINANCIAL STATEMENTS (continued)

19: Financial Risk Management (continued)

Concentrations of credit risk analysis (continued):

Composition of financial instruments that give rise to credit risk by industry (continued):

| Consolidated | Cash, settlement balances owed to ANZ and collateral paid | | Trading securities and AFS ¹ | | Derivatives | | Loans and advances ² | | Other financial assets ³ | | Credit related commitments ⁴ | | Total | |
|---|---|----------|---|----------|-------------|----------|---------------------------------|----------|-------------------------------------|----------|---|----------|-----------|----------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Overseas Markets | | | | | | | | | | | | | | |
| Agriculture, forestry, fishing and mining | 3 | 1 | 43 | 10 | 94 | 137 | 5,659 | 4,385 | 166 | 118 | 9,326 | 6,883 | 15,291 | 11,534 |
| Business services | 5 | 5 | – | – | 15 | 5 | 1,331 | 955 | 39 | 26 | 4,988 | 3,251 | 6,378 | 4,242 |
| Construction | 2 | 3 | 1 | – | 27 | 17 | 716 | 623 | 21 | 17 | 3,637 | 3,355 | 4,404 | 4,015 |
| Electricity, gas and water supply | 35 | – | 60 | 128 | 56 | 57 | 3,520 | 2,732 | 103 | 74 | 2,600 | 2,595 | 6,374 | 5,586 |
| Entertainment, leisure and tourism | – | 3 | – | – | 16 | 7 | 1,382 | 1,107 | 40 | 30 | 853 | 337 | 2,291 | 1,484 |
| Financial, investment and insurance | 54,079 | 34,741 | 17,666 | 14,717 | 12,661 | 5,926 | 13,534 | 19,658 | 397 | 530 | 13,703 | 10,986 | 112,040 | 86,558 |
| Government and official institutions | 1 | 4 | 8,083 | 6,445 | 281 | 59 | 475 | 524 | 14 | 14 | 928 | 869 | 9,782 | 7,915 |
| Manufacturing | 230 | 60 | 107 | 204 | 611 | 220 | 18,831 | 16,004 | 553 | 432 | 43,000 | 34,211 | 63,332 | 51,131 |
| Personal lending | 2 | 5 | – | – | – | – | 12,867 | 10,070 | 377 | 269 | 8,782 | 7,448 | 22,028 | 17,792 |
| Property services | 1 | 1 | 8 | 90 | 112 | 97 | 5,303 | 4,550 | 155 | 123 | 2,495 | 2,117 | 8,074 | 6,978 |
| Retail trade | 1 | – | 26 | 42 | 21 | 18 | 2,344 | 1,475 | 69 | 40 | 3,597 | 1,330 | 6,058 | 2,905 |
| Transport and storage | – | 1 | 87 | 107 | 81 | 31 | 4,679 | 3,796 | 137 | 102 | 2,575 | 1,506 | 7,559 | 5,543 |
| Wholesale trade | 64 | 28 | 60 | 30 | 437 | 186 | 12,084 | 11,332 | 354 | 306 | 27,006 | 18,786 | 40,005 | 30,668 |
| Other | 20 | 4 | 945 | 797 | 54 | 40 | 3,359 | 2,868 | 98 | 77 | 3,182 | 2,257 | 7,658 | 6,043 |
| | 54,443 | 34,856 | 27,086 | 22,570 | 14,466 | 6,800 | 86,084 | 80,079 | 2,523 | 2,158 | 126,672 | 95,931 | 311,274 | 242,394 |
| Consolidated – aggregate | | | | | | | | | | | | | | |
| Agriculture, forestry, fishing and mining | 3 | 22 | 103 | 31 | 846 | 377 | 38,405 | 34,830 | 393 | 301 | 20,788 | 19,467 | 60,538 | 55,028 |
| Business services | 9 | 17 | – | 3 | 128 | 55 | 8,581 | 7,623 | 94 | 69 | 8,733 | 7,313 | 17,545 | 15,080 |
| Construction | 2 | 3 | 24 | 3 | 58 | 111 | 7,454 | 7,396 | 71 | 61 | 8,918 | 8,367 | 16,527 | 15,941 |
| Electricity, gas and water supply | 35 | – | 196 | 395 | 1,323 | 1,066 | 8,104 | 7,677 | 137 | 106 | 6,067 | 6,669 | 15,862 | 15,913 |
| Entertainment, leisure and tourism | – | 3 | 37 | 1 | 382 | 118 | 11,262 | 10,110 | 116 | 90 | 3,590 | 3,307 | 15,387 | 13,629 |
| Financial, investment and insurance | 78,181 | 55,112 | 42,710 | 38,757 | 72,512 | 49,940 | 36,727 | 34,874 | 580 | 632 | 21,334 | 19,195 | 252,044 | 198,510 |
| Government and official institutions | 1,810 | 1,306 | 46,272 | 38,151 | 2,182 | 862 | 2,234 | 2,185 | 26 | 24 | 3,673 | 1,832 | 56,197 | 44,360 |
| Manufacturing | 234 | 64 | 1,517 | 1,754 | 3,525 | 1,435 | 28,830 | 25,835 | 626 | 494 | 52,412 | 43,383 | 87,144 | 72,965 |
| Personal lending | 2 | 5 | – | – | – | – | 328,176 | 298,870 | 2,747 | 2,142 | 69,598 | 62,897 | 400,523 | 363,914 |
| Property services | 1 | 1 | 88 | 138 | 805 | 541 | 41,173 | 38,248 | 421 | 341 | 14,093 | 15,245 | 56,581 | 54,514 |
| Retail trade | 3 | 2 | 76 | 48 | 258 | 189 | 15,444 | 13,510 | 169 | 119 | 8,063 | 6,783 | 24,013 | 20,651 |
| Transport and storage | 2 | 1 | 273 | 188 | 1,087 | 427 | 13,220 | 12,505 | 201 | 159 | 7,408 | 6,119 | 22,191 | 19,399 |
| Wholesale trade | 418 | 211 | 72 | 37 | 1,972 | 901 | 19,705 | 18,885 | 411 | 355 | 36,350 | 24,813 | 58,928 | 45,202 |
| Other | 50 | 25 | 1,248 | 1,066 | 547 | 347 | 14,426 | 12,986 | 184 | 145 | 10,102 | 8,669 | 26,557 | 23,238 |
| Gross Total | 80,750 | 56,772 | 92,616 | 80,572 | 85,625 | 56,369 | 573,741 | 525,534 | 6,176 | 5,038 | 271,129 | 234,059 | 1,110,037 | 958,344 |
| Individual provision for credit impairment | – | – | – | – | – | – | (1,038) | (1,130) | – | – | (23) | (46) | (1,061) | (1,176) |
| Collective provision for credit impairment | – | – | – | – | – | – | (2,279) | (2,144) | – | – | (677) | (613) | (2,956) | (2,757) |
| | 80,750 | 56,772 | 92,616 | 80,572 | 85,625 | 56,369 | 570,424 | 522,260 | 6,176 | 5,038 | 270,429 | 233,400 | 1,106,020 | 954,411 |
| Unearned income | – | – | – | – | – | – | (739) | (892) | – | – | – | – | (739) | (892) |
| Capitalised brokerage/mortgage origination fees | – | – | – | – | – | – | 1,253 | 1,043 | – | – | – | – | 1,253 | 1,043 |
| | 80,750 | 56,772 | 92,616 | 80,572 | 85,625 | 56,369 | 570,938 | 522,411 | 6,176 | 5,038 | 270,429 | 233,400 | 1,106,534 | 954,562 |
| Excluded from analysis above ⁵ | 1,716 | 1,487 | 51 | 37 | – | – | – | – | 34,820 | 33,579 | – | – | 36,587 | 35,103 |
| Net Total | 82,466 | 58,259 | 92,667 | 80,609 | 85,625 | 56,369 | 570,938 | 522,411 | 40,996 | 38,617 | 270,429 | 233,400 | 1,143,121 | 989,665 |

1 Available-for-sale assets.

2 Excludes individual and collective provisions for credit impairment held in respect of credit related commitments, and includes Esanda dealer finance assets classified as held for sale.

3 Mainly comprises regulatory deposits, investments backing policy liabilities and accrued interest.

4 Credit related commitments comprise undrawn facilities and customer contingent liabilities.

5 Comprises bank notes and cash at bank within cash, equity instruments within available-for-sale financial assets and investments relating to the insurance business where the credit risk is passed on to the policy holder.

19: Financial Risk Management (continued)

Concentrations of credit risk analysis (continued):

Composition of financial instruments that give rise to credit risk by industry (continued):

| The Company | Cash, settlement balances owed to ANZ and collateral paid | | Trading securities and AFS ¹ | | Derivatives | | Loans and advances ² | | Other financial assets ³ | | Credit related commitments ⁴ | | Total | |
|--|---|----------|---|----------|-------------|----------|---------------------------------|----------|-------------------------------------|----------|---|----------|----------|----------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Australia | | | | | | | | | | | | | | |
| Agriculture, forestry, fishing and mining | - | 21 | 59 | 21 | 691 | 225 | 15,185 | 13,854 | 79 | 56 | 9,573 | 10,525 | 25,587 | 24,702 |
| Business services | 4 | 12 | - | 3 | 108 | 46 | 6,254 | 5,654 | 32 | 23 | 3,340 | 3,625 | 9,738 | 9,363 |
| Construction | - | - | 23 | 3 | 20 | 94 | 5,516 | 5,688 | 29 | 23 | 4,537 | 4,266 | 10,125 | 10,074 |
| Electricity, gas and water supply | - | - | 99 | 132 | 837 | 692 | 3,455 | 3,988 | 18 | 16 | 2,266 | 2,836 | 6,675 | 7,664 |
| Entertainment, leisure and tourism | - | - | 37 | 1 | 323 | 89 | 8,888 | 8,061 | 46 | 33 | 2,494 | 2,695 | 11,788 | 10,879 |
| Financial, investment and insurance ⁵ | 22,601 | 20,481 | 18,547 | 20,577 | 59,663 | 44,627 | 22,086 | 14,464 | 115 | 58 | 6,499 | 9,671 | 129,511 | 109,878 |
| Government and official institutions | 130 | 135 | 32,008 | 25,599 | 685 | 241 | 706 | 539 | 4 | 2 | 2,081 | 292 | 35,614 | 26,808 |
| Manufacturing | 4 | 4 | 1,369 | 1,528 | 2,535 | 1,057 | 6,844 | 7,129 | 36 | 29 | 7,333 | 7,387 | 18,121 | 17,134 |
| Personal lending | - | - | - | - | - | - | 251,707 | 231,114 | 1,306 | 931 | 48,282 | 44,038 | 301,295 | 276,083 |
| Property services | - | - | 78 | 48 | 677 | 433 | 26,991 | 26,171 | 140 | 106 | 10,194 | 11,535 | 38,080 | 38,293 |
| Retail trade | 2 | 2 | 50 | 6 | 221 | 153 | 11,269 | 10,211 | 59 | 41 | 3,567 | 4,559 | 15,168 | 14,972 |
| Transport and storage | 2 | - | 180 | 70 | 951 | 368 | 7,052 | 7,386 | 37 | 30 | 4,114 | 3,871 | 12,336 | 11,725 |
| Wholesale trade | 354 | 183 | 12 | 7 | 1,520 | 702 | 6,287 | 6,320 | 33 | 25 | 7,544 | 4,770 | 15,750 | 12,007 |
| Other | 30 | 21 | 248 | 208 | 453 | 258 | 10,374 | 9,396 | 54 | 38 | 5,693 | 5,389 | 16,852 | 15,310 |
| | 23,127 | 20,859 | 52,710 | 48,203 | 68,684 | 48,985 | 382,614 | 349,975 | 1,988 | 1,411 | 117,517 | 115,459 | 646,640 | 584,892 |
| New Zealand | | | | | | | | | | | | | | |
| Agriculture, forestry, fishing and mining | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Business services | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Construction | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Electricity, gas and water supply | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Entertainment, leisure and tourism | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Financial, investment and insurance ⁵ | - | - | - | - | 64 | 9 | - | - | - | - | - | - | 64 | 9 |
| Government and official institutions | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Manufacturing | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Personal lending | - | - | - | - | - | - | 7,289 | 8,193 | - | - | 19 | 29 | 7,308 | 8,222 |
| Property services | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Retail trade | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Transport and storage | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Wholesale trade | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - | - | - | 1 | - | 1 | - |
| | - | - | - | - | 64 | 9 | 7,289 | 8,193 | - | - | 20 | 29 | 7,373 | 8,231 |

1 Available-for-sale assets.

2 Excludes individual and collective provisions for credit impairment held in respect of credit related commitments, and includes Esanda dealer finance assets classified as held for sale.

3 Mainly comprises regulatory deposits, investments backing policy liabilities and accrued interest.

4 Credit related commitments comprise undrawn facilities and customer contingent liabilities.

5 Includes amounts due from other Group entities.

NOTES TO THE FINANCIAL STATEMENTS (continued)

19: Financial Risk Management (continued)

Concentrations of credit risk analysis (continued):

Composition of financial instruments that give rise to credit risk by industry (continued):

| The Company | Cash, settlement balances owed to ANZ and collateral paid | | Trading securities and AFS ¹ | | Derivatives | | Loans and advances ² | | Other financial assets ³ | | Credit related commitments ⁴ | | Total | |
|--|---|----------|---|----------|-------------|----------|---------------------------------|----------|-------------------------------------|----------|---|----------|----------|----------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Overseas Markets | | | | | | | | | | | | | | |
| Agriculture, forestry, fishing and mining | – | 1 | 42 | 8 | 47 | 83 | 4,839 | 3,829 | 84 | 50 | 8,174 | 6,025 | 13,186 | 9,996 |
| Business services | 5 | 2 | – | – | 7 | 3 | 1,073 | 770 | 19 | 10 | 4,436 | 2,697 | 5,540 | 3,482 |
| Construction | 2 | 3 | 1 | – | 14 | 10 | 519 | 432 | 9 | 6 | 3,047 | 3,147 | 3,592 | 3,598 |
| Electricity, gas and water supply | 34 | – | 28 | 83 | 20 | 28 | 2,948 | 2,309 | 51 | 30 | 2,170 | 2,250 | 5,251 | 4,700 |
| Entertainment, leisure and tourism | – | – | – | – | 8 | 4 | 1,165 | 874 | 20 | 11 | 677 | 243 | 1,870 | 1,132 |
| Financial, investment and insurance ⁵ | 51,586 | 31,770 | 15,566 | 11,427 | 6,216 | 3,455 | 9,687 | 16,616 | 168 | 219 | 11,785 | 9,050 | 95,008 | 72,537 |
| Government and official institutions | 1 | 1 | 5,586 | 3,474 | 145 | 36 | 446 | 417 | 8 | 5 | 919 | 820 | 7,105 | 4,753 |
| Manufacturing | 193 | 21 | 17 | 95 | 216 | 91 | 11,050 | 9,597 | 191 | 125 | 31,817 | 24,736 | 43,484 | 34,665 |
| Personal lending | 1 | – | – | – | – | – | 7,581 | 5,876 | 131 | 77 | 4,351 | 3,764 | 12,064 | 9,717 |
| Property services | – | 1 | 7 | 79 | 58 | 54 | 4,519 | 3,636 | 78 | 48 | 2,142 | 1,726 | 6,804 | 5,544 |
| Retail trade | 1 | – | 7 | 18 | 10 | 11 | 1,570 | 855 | 27 | 11 | 1,216 | 769 | 2,831 | 1,664 |
| Transport and storage | – | 1 | 84 | 93 | 27 | 18 | 3,832 | 3,008 | 66 | 39 | 1,947 | 1,036 | 5,956 | 4,195 |
| Wholesale trade | 37 | 11 | 24 | 3 | 155 | 73 | 9,505 | 9,366 | 165 | 122 | 22,672 | 15,402 | 32,558 | 24,977 |
| Other | 20 | 3 | 883 | 695 | 23 | 22 | 2,386 | 2,144 | 41 | 28 | 2,650 | 1,748 | 6,003 | 4,640 |
| | 51,880 | 31,814 | 22,245 | 15,975 | 6,946 | 3,888 | 61,120 | 59,729 | 1,058 | 781 | 98,003 | 73,413 | 241,252 | 185,560 |
| The Company – aggregate | | | | | | | | | | | | | | |
| Agriculture, forestry, fishing and mining | – | 22 | 101 | 29 | 738 | 308 | 20,024 | 17,683 | 163 | 106 | 17,747 | 16,550 | 38,773 | 34,698 |
| Business services | 9 | 14 | – | 3 | 115 | 49 | 7,327 | 6,424 | 51 | 33 | 7,776 | 6,322 | 15,278 | 12,845 |
| Construction | 2 | 3 | 24 | 3 | 34 | 104 | 6,035 | 6,120 | 38 | 29 | 7,584 | 7,413 | 13,717 | 13,672 |
| Electricity, gas and water supply | 34 | – | 127 | 215 | 857 | 720 | 6,403 | 6,297 | 69 | 46 | 4,436 | 5,086 | 11,926 | 12,364 |
| Entertainment, leisure and tourism | – | – | 37 | 1 | 331 | 93 | 10,053 | 8,935 | 66 | 44 | 3,171 | 2,938 | 13,658 | 12,011 |
| Financial, investment and insurance ⁵ | 74,187 | 52,251 | 34,113 | 32,004 | 65,943 | 48,091 | 31,773 | 31,080 | 283 | 277 | 18,284 | 18,721 | 224,583 | 182,424 |
| Government and official institutions | 131 | 136 | 37,594 | 29,073 | 830 | 277 | 1,152 | 956 | 12 | 7 | 3,000 | 1,112 | 42,719 | 31,561 |
| Manufacturing | 197 | 25 | 1,386 | 1,623 | 2,751 | 1,148 | 17,894 | 16,726 | 227 | 154 | 39,150 | 32,123 | 61,605 | 51,799 |
| Personal lending | 1 | – | – | – | – | – | 266,577 | 245,183 | 1,437 | 1,008 | 52,652 | 47,831 | 320,667 | 294,022 |
| Property services | – | 1 | 85 | 127 | 735 | 487 | 31,510 | 29,807 | 218 | 154 | 12,336 | 13,261 | 44,884 | 43,837 |
| Retail trade | 3 | 2 | 57 | 24 | 231 | 164 | 12,839 | 11,066 | 86 | 52 | 4,783 | 5,328 | 17,999 | 16,636 |
| Transport and storage | 2 | 1 | 264 | 163 | 978 | 386 | 10,884 | 10,394 | 103 | 69 | 6,061 | 4,907 | 18,292 | 15,920 |
| Wholesale trade | 391 | 194 | 36 | 10 | 1,675 | 775 | 15,792 | 15,686 | 198 | 147 | 30,216 | 20,172 | 48,308 | 36,984 |
| Other | 50 | 24 | 1,131 | 903 | 476 | 280 | 12,760 | 11,540 | 95 | 66 | 8,344 | 7,137 | 22,856 | 19,950 |
| Gross Total | 75,007 | 52,673 | 74,955 | 64,178 | 75,694 | 52,882 | 451,023 | 417,897 | 3,046 | 2,192 | 215,540 | 188,901 | 895,265 | 778,723 |
| Individual provision for credit impairment | – | – | – | – | – | – | (740) | (814) | – | – | (19) | (40) | (759) | (854) |
| Collective provision for credit impairment | – | – | – | – | – | – | (1,765) | (1,669) | – | – | (557) | (488) | (2,322) | (2,157) |
| | 75,007 | 52,673 | 74,955 | 64,178 | 75,694 | 52,882 | 448,518 | 415,414 | 3,046 | 2,192 | 214,964 | 188,373 | 892,184 | 775,712 |
| Unearned income | – | – | – | – | – | – | (438) | (657) | – | – | – | – | (438) | (657) |
| Capitalised brokerage/mortgage origination fees | – | – | – | – | – | – | 944 | 837 | – | – | – | – | 944 | 837 |
| | 75,007 | 52,673 | 74,955 | 64,178 | 75,694 | 52,882 | 449,024 | 415,594 | 3,046 | 2,192 | 214,964 | 188,373 | 892,690 | 775,892 |
| Excluded from analysis above ⁶ | 1,045 | 1,005 | 30 | 22 | – | – | – | – | – | – | – | – | 1,075 | 1,027 |
| Net total | 76,052 | 53,678 | 74,985 | 64,200 | 75,694 | 52,882 | 449,024 | 415,594 | 3,046 | 2,192 | 214,964 | 188,373 | 893,765 | 776,919 |

1 Available-for-sale assets.

2 Excludes individual and collective provisions for credit impairment held in respect of credit related commitments, and includes Esanda dealer finance assets classified as held for sale.

3 Mainly comprises regulatory deposits, investments backing policy liabilities and accrued interest.

4 Credit related commitments comprise undrawn facilities and customer contingent liabilities.

5 Includes amounts due from other Group entities.

6 Comprises bank notes and cash at bank within cash and equity instruments within available-for-sale financial assets.

19: Financial Risk Management (continued)

Credit quality

Maximum exposure to credit risk

For financial assets recognised on the balance sheet, the maximum exposure to credit risk is the carrying amount. In certain circumstances, there may be differences between the carrying amounts reported on the balance sheet and the amounts reported in the tables below. Principally, these differences arise in respect of financial assets that are subject to risks other than credit risk, such as equity investments which are primarily subject to market risk, or bank notes and coins. For contingent exposures, the maximum exposure to credit risk is the maximum amount the Group would have to pay if the instrument is called upon. For undrawn facilities, the maximum exposure to credit risk is the full amount of the committed facilities.

The following tables present the maximum exposure to credit risk of on-balance sheet and off-balance sheet financial assets before taking account of any collateral held or other credit enhancements.

| Consolidated | Reported on Balance Sheet | | Excluded ¹ | | Maximum exposure to credit risk | |
|---|---------------------------|----------|-----------------------|----------|---------------------------------|----------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| On-balance sheet positions | | | | | | |
| Cash | 53,903 | 32,559 | 1,716 | 1,487 | 52,187 | 31,072 |
| Settlement balances owed to ANZ | 18,596 | 20,241 | – | – | 18,596 | 20,241 |
| Collateral paid | 9,967 | 5,459 | – | – | 9,967 | 5,459 |
| Trading securities | 49,000 | 49,692 | – | – | 49,000 | 49,692 |
| Derivative financial instruments ² | 85,625 | 56,369 | – | – | 85,625 | 56,369 |
| Available-for-sale assets | 43,667 | 30,917 | 51 | 37 | 43,616 | 30,880 |
| Net loans and advances ³ | | | | | | |
| – Australia | 313,164 | 287,350 | – | – | 313,164 | 287,350 |
| – International and Institutional Banking | 154,741 | 141,986 | – | – | 154,741 | 141,986 |
| – New Zealand | 95,211 | 86,063 | – | – | 95,211 | 86,063 |
| – Global Wealth | 7,122 | 6,353 | – | – | 7,122 | 6,353 |
| Regulatory deposits | 1,773 | 1,565 | – | – | 1,773 | 1,565 |
| Investments backing policy liabilities | 34,820 | 33,579 | 34,820 | 33,579 | – | – |
| Other financial assets ⁴ | 4,403 | 3,473 | – | – | 4,403 | 3,473 |
| | 871,992 | 755,606 | 36,587 | 35,103 | 835,405 | 720,103 |
| Off-balance sheet positions | | | | | | |
| Undrawn facilities | 230,794 | 193,984 | – | – | 230,794 | 193,984 |
| Contingent facilities | 40,335 | 40,075 | – | – | 40,335 | 40,075 |
| | 271,129 | 234,059 | – | – | 271,129 | 234,059 |
| Total | 1,143,121 | 989,665 | 36,587 | 35,103 | 1,106,534 | 954,162 |

| The Company | Reported on balance Sheet | | Excluded ¹ | | Maximum exposure to credit risk | |
|---|---------------------------|----------|-----------------------|----------|---------------------------------|----------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| On-balance sheet positions | | | | | | |
| Cash | 51,217 | 30,655 | 1,045 | 1,005 | 50,172 | 29,650 |
| Settlement balances owed to ANZ | 16,601 | 18,150 | – | – | 16,601 | 18,150 |
| Collateral paid | 8,234 | 4,873 | – | – | 8,234 | 4,873 |
| Trading securities | 37,373 | 38,049 | – | – | 37,373 | 38,049 |
| Derivative financial instruments ² | 75,694 | 52,882 | – | – | 75,694 | 52,882 |
| Available-for-sale assets | 37,612 | 26,151 | 30 | 22 | 37,582 | 26,129 |
| Net loans and advances ³ | 448,448 | 415,066 | – | – | 448,448 | 415,066 |
| Regulatory deposits | 557 | 434 | – | – | 557 | 434 |
| Other financial assets ⁴ | 2,489 | 1,758 | – | – | 2,489 | 1,758 |
| | 678,225 | 588,018 | 1,075 | 1,027 | 677,150 | 586,991 |
| Off-balance sheet positions | | | | | | |
| Undrawn facilities | 180,847 | 153,985 | – | – | 180,847 | 153,985 |
| Contingent facilities | 34,693 | 34,916 | – | – | 34,693 | 34,916 |
| | 215,540 | 188,901 | – | – | 215,540 | 188,901 |
| Total | 893,765 | 776,919 | 1,075 | 1,027 | 892,690 | 775,892 |

1 Includes bank notes and coins and cash at bank within cash, equity instruments within available-for-sale financial assets and investments relating to the insurance business where the credit risk is passed onto the policy holder.

2 Derivative financial instruments are net of credit valuation adjustments.

3 Includes individual and collective provisions for credit impairment held in respect of credit related commitments, and includes Esanda dealer finance assets classified as held for sale.

4 Mainly comprises accrued interest.

NOTES TO THE FINANCIAL STATEMENTS (continued)

19: Financial Risk Management (continued)

Distribution of financial assets by credit quality

The Group has a comprehensive rating system that is used to quantify credit risk. The use of masterscales ensures consistency across exposure types at the Group, providing a consistent framework for reporting and analysis.

All customers with whom ANZ has a credit relationship, including guarantors, are assigned a Customer Credit Rating (CCR) or score at origination either by programmed credit assessment or by judgemental assessment. In addition, the CCR or score is reviewed on an ongoing basis to ensure it accurately reflects the credit risk of the customer and the prevailing economic conditions.

The Group's risk grade profile therefore changes dynamically through new lending, repayment and/or existing counterparty movements in either risk or volume.

Restructured items

Restructured items are facilities in which the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due or an extension in maturity materially beyond those typically offered to new facilities with similar risk.

| Consolidated | Neither past due nor impaired | | Past due but not impaired | | Restructured | | Impaired | | Total | |
|---|-------------------------------|----------------|---------------------------|---------------|--------------|-----------|--------------|--------------|------------------|----------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Cash | 52,187 | 31,072 | – | – | – | – | – | – | 52,187 | 31,072 |
| Settlement balances owed to ANZ | 18,596 | 20,241 | – | – | – | – | – | – | 18,596 | 20,241 |
| Collateral paid | 9,967 | 5,459 | – | – | – | – | – | – | 9,967 | 5,459 |
| Trading securities | 49,000 | 49,692 | – | – | – | – | – | – | 49,000 | 49,692 |
| Derivative financial instruments ¹ | 85,588 | 56,332 | – | – | – | – | 37 | 37 | 85,625 | 56,369 |
| Available-for-sale assets | 43,616 | 30,880 | – | – | – | – | – | – | 43,616 | 30,880 |
| Net loans and advances ² | | | | | | | | | | |
| – Australia | 302,307 | 277,325 | 10,485 | 9,626 | 5 | – | 586 | 607 | 313,383 | 287,558 |
| – International and Institutional Banking | 153,735 | 141,071 | 623 | 623 | 166 | 53 | 631 | 624 | 155,155 | 142,371 |
| – New Zealand | 93,342 | 83,885 | 1,739 | 1,912 | 13 | 14 | 182 | 315 | 95,276 | 86,126 |
| – Global Wealth | 7,009 | 6,259 | 111 | 91 | – | – | 4 | 6 | 7,124 | 6,356 |
| Regulatory deposits | 1,773 | 1,565 | – | – | – | – | – | – | 1,773 | 1,565 |
| Other financial assets ³ | 4,403 | 3,473 | – | – | – | – | – | – | 4,403 | 3,473 |
| Credit related commitments ⁴ | 270,395 | 233,343 | – | – | – | – | 34 | 57 | 270,429 | 233,400 |
| Total | 1,091,918 | 940,597 | 12,958 | 12,252 | 184 | 67 | 1,474 | 1,646 | 1,106,534 | 954,562 |

| The Company | Neither past due nor impaired | | Past due but not impaired | | Restructured | | Impaired | | Total | |
|---|-------------------------------|----------------|---------------------------|--------------|--------------|-----------|------------|--------------|----------------|----------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Cash | 50,172 | 29,650 | – | – | – | – | – | – | 50,172 | 29,650 |
| Settlement balances owed to ANZ | 16,601 | 18,150 | – | – | – | – | – | – | 16,601 | 18,150 |
| Collateral paid | 8,234 | 4,873 | – | – | – | – | – | – | 8,234 | 4,873 |
| Trading securities | 37,373 | 38,049 | – | – | – | – | – | – | 37,373 | 38,049 |
| Derivative financial instruments ¹ | 75,657 | 52,845 | – | – | – | – | 37 | 37 | 75,694 | 52,882 |
| Available-for-sale assets | 37,582 | 26,129 | – | – | – | – | – | – | 37,582 | 26,129 |
| Net loans and advances ² | 437,153 | 404,611 | 10,943 | 9,849 | 94 | 26 | 834 | 1,108 | 449,024 | 415,594 |
| Regulatory deposits | 557 | 434 | – | – | – | – | – | – | 557 | 434 |
| Other financial assets ³ | 2,489 | 1,758 | – | – | – | – | – | – | 2,489 | 1,758 |
| Credit related commitments ⁴ | 214,940 | 188,344 | – | – | – | – | 24 | 29 | 214,964 | 188,373 |
| Total | 880,758 | 764,843 | 10,943 | 9,849 | 94 | 26 | 895 | 1,174 | 892,690 | 775,892 |

1 Derivative financial instruments are net of credit valuation adjustments.

2 Includes Esanda dealer finance assets classified as held for sale. Individual and collective provisions for credit impairment held in respect of credit related commitments have been reallocated to credit related commitments in this table.

3 Mainly comprises accrued interest.

4 Credit related commitments comprise undrawn facilities and customer contingent liabilities net of collective and individual provisions.

19: Financial Risk Management (continued)

Credit quality of financial assets neither past due nor impaired

The credit quality of financial assets is managed by the Group using internal CCRs based on their current probability of default. The Group's masterscales are mapped to external rating agency scales, to enable wider comparisons.

Internal rating

| | |
|---|---|
| Strong credit profile | Customers that have demonstrated superior stability in their operating and financial performance over the long-term, and whose debt servicing capacity is not significantly vulnerable to foreseeable events. This rating broadly corresponds to ratings 'Aaa' to 'Baa3' and 'AAA' to 'BBB-' of Moody's and Standard & Poor's respectively. |
| Satisfactory risk | Customers that have consistently demonstrated sound operational and financial stability over the medium to long-term, even though some may be susceptible to cyclical trends or variability in earnings. This rating broadly corresponds to ratings 'Ba2' to 'Ba3' and 'BB' to 'BB-' of Moody's and Standard & Poor's respectively. |
| Sub-standard but not past due or impaired | Customers that have demonstrated some operational and financial instability, with variability and uncertainty in profitability and liquidity projected to continue over the short and possibly medium term. This rating broadly corresponds to ratings 'B1' to 'Caa' and 'B+' to 'CCC' of Moody's and Standard & Poor's respectively. |

| Consolidated | Strong credit profile | | Satisfactory risk | | Sub-standard but not past due or impaired | | Total | |
|---|-----------------------|----------------|-------------------|----------------|---|---------------|------------------|----------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Cash | 52,139 | 30,907 | 48 | 148 | – | 17 | 52,187 | 31,072 |
| Settlement balances owed to ANZ | 17,845 | 19,671 | 665 | 422 | 86 | 148 | 18,596 | 20,241 |
| Collateral paid | 9,957 | 5,417 | 6 | 42 | 4 | – | 9,967 | 5,459 |
| Trading securities | 48,898 | 49,372 | 79 | 296 | 23 | 24 | 49,000 | 49,692 |
| Derivative financial instruments ¹ | 84,074 | 55,390 | 1,351 | 831 | 163 | 111 | 85,588 | 56,332 |
| Available-for-sale assets | 42,097 | 29,319 | 1,519 | 1,530 | – | 31 | 43,616 | 30,880 |
| Net loans and advances ² | | | | | | | | |
| – Australia | 227,465 | 208,070 | 60,154 | 55,771 | 14,688 | 13,484 | 302,307 | 277,325 |
| – International and Institutional Banking | 125,603 | 115,138 | 25,163 | 23,875 | 2,969 | 2,058 | 153,735 | 141,071 |
| – New Zealand | 65,563 | 58,167 | 25,602 | 23,857 | 2,177 | 1,861 | 93,342 | 83,885 |
| – Global Wealth | 4,941 | 4,112 | 1,903 | 2,122 | 165 | 25 | 7,009 | 6,259 |
| Regulatory deposits | 1,083 | 1,010 | 657 | 509 | 33 | 46 | 1,773 | 1,565 |
| Other financial assets ³ | 3,948 | 3,104 | 404 | 319 | 51 | 50 | 4,403 | 3,473 |
| Credit related commitments ⁴ | 220,815 | 196,558 | 46,681 | 34,425 | 2,899 | 2,360 | 270,395 | 233,343 |
| Total | 904,428 | 776,235 | 164,232 | 144,147 | 23,258 | 20,215 | 1,091,918 | 940,597 |

| The Company | Strong credit profile | | Satisfactory risk | | Sub-standard but not past due or impaired | | Total | |
|---|-----------------------|----------------|-------------------|----------------|---|---------------|----------------|----------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Cash | 50,126 | 29,612 | 46 | 38 | – | – | 50,172 | 29,650 |
| Settlement balances owed to ANZ | 16,253 | 17,937 | 277 | 90 | 71 | 123 | 16,601 | 18,150 |
| Collateral paid | 8,224 | 4,831 | 6 | 42 | 4 | – | 8,234 | 4,873 |
| Trading securities | 37,322 | 37,928 | 28 | 98 | 23 | 23 | 37,373 | 38,049 |
| Derivative financial instruments ¹ | 74,394 | 52,741 | 1,114 | 73 | 149 | 31 | 75,657 | 52,845 |
| Available-for-sale assets | 37,567 | 25,331 | 15 | 692 | – | 106 | 37,582 | 26,129 |
| Net loans and advances ² | 339,549 | 313,681 | 80,488 | 75,964 | 17,116 | 14,966 | 437,153 | 404,611 |
| Regulatory deposits | 393 | 300 | 145 | 118 | 19 | 16 | 557 | 434 |
| Other financial assets ³ | 2,159 | 1,520 | 293 | 201 | 37 | 37 | 2,489 | 1,758 |
| Credit related commitments ⁴ | 177,997 | 162,260 | 35,132 | 24,159 | 2,485 | 1,925 | 215,614 | 188,344 |
| Total | 743,984 | 646,141 | 117,544 | 101,475 | 19,904 | 17,227 | 881,432 | 764,843 |

1 Derivative financial instruments are net of credit valuation adjustments.

2 Includes Esanda dealer finance assets classified as held for sale. Individual and collective provisions for credit impairment held in respect of credit related commitments have been reallocated to credit related commitments in this table.

3 Mainly comprises accrued interest.

4 Credit related commitments comprise undrawn facilities and customer contingent liabilities net of collective and individual provisions.

NOTES TO THE FINANCIAL STATEMENTS (continued)

19: Financial Risk Management (continued)

Ageing analysis of financial assets that are past due but not impaired

Ageing analysis of past due loans is used by the Group to measure and manage emerging credit risks. Financial assets that are past due but not impaired include those which are assessed, approved and managed on a portfolio basis within a centralised environment (for example credit cards and personal loans) that can be held on a productive basis until they are 180 days past due, as well as those which are managed on an individual basis.

A large portion of retail credit exposures, such as residential mortgages, are generally well secured. That is, the value of associated security is sufficient to cover amounts outstanding.

| | Consolidated | | | | | | The Company | | | | | |
|---|--------------|---------------|----------------|----------------|--------------|---------------|--------------|---------------|----------------|----------------|--------------|---------------|
| | 1-5 days \$m | 6-29 days \$m | 30-59 days \$m | 60-89 days \$m | >90 days \$m | Total \$m | 1-5 days \$m | 6-29 days \$m | 30-59 days \$m | 60-89 days \$m | >90 days \$m | Total \$m |
| As at 30 Sep 15 | | | | | | | | | | | | |
| Net loans and advances ¹ | | | | | | | | | | | | |
| – Australia | 1,813 | 4,359 | 1,426 | 813 | 2,074 | 10,485 | 1,831 | 4,646 | 1,461 | 878 | 2,127 | 10,943 |
| – International and Institutional Banking | 14 | 387 | 8 | 117 | 97 | 623 | – | – | – | – | – | – |
| – New Zealand | 781 | 407 | 235 | 115 | 201 | 1,739 | – | – | – | – | – | – |
| – Global Wealth | 13 | 82 | 5 | 5 | 6 | 111 | – | – | – | – | – | – |
| Total | 2,621 | 5,235 | 1,674 | 1,050 | 2,378 | 12,958 | 1,831 | 4,646 | 1,461 | 878 | 2,127 | 10,943 |

| | Consolidated | | | | | | The Company | | | | | |
|---|--------------|---------------|----------------|----------------|--------------|---------------|--------------|---------------|----------------|----------------|--------------|--------------|
| | 1-5 days \$m | 6-29 days \$m | 30-59 days \$m | 60-89 days \$m | >90 days \$m | Total \$m | 1-5 days \$m | 6-29 days \$m | 30-59 days \$m | 60-89 days \$m | >90 days \$m | Total \$m |
| As at 30 Sep 14 | | | | | | | | | | | | |
| Net loans and advances ¹ | | | | | | | | | | | | |
| – Australia | 2,119 | 3,701 | 1,335 | 743 | 1,728 | 9,626 | 2,141 | 3,805 | 1,366 | 759 | 1,778 | 9,849 |
| – International and Institutional Banking | 52 | 383 | 1 | 91 | 96 | 623 | – | – | – | – | – | – |
| – New Zealand | 893 | 442 | 287 | 136 | 154 | 1,912 | – | – | – | – | – | – |
| – Global Wealth | 18 | 33 | 1 | 35 | 4 | 91 | – | – | – | – | – | – |
| Total | 3,082 | 4,559 | 1,624 | 1,005 | 1,982 | 12,252 | 2,141 | 3,805 | 1,366 | 759 | 1,778 | 9,849 |

¹ Includes Esanda dealer finance assets classified as held for sale. Individual and collective provisions for credit impairment held in respect of credit related commitments have been reallocated to credit related commitments in this table.

Estimated value of collateral for all financial assets

| Consolidated | Total value of collateral | | Credit exposure | | Unsecured portion of credit exposure | |
|---|---------------------------|----------------|------------------|----------------|--------------------------------------|----------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Cash | 11,770 | 13,711 | 52,187 | 31,072 | 40,417 | 17,361 |
| Settlement balances owed to ANZ | 300 | 184 | 18,596 | 20,241 | 18,296 | 20,057 |
| Collateral paid | – | – | 9,967 | 5,459 | 9,967 | 5,459 |
| Trading securities | 1,081 | 991 | 49,000 | 49,692 | 47,919 | 48,701 |
| Derivative financial instruments | 7,829 | 5,599 | 85,625 | 56,369 | 77,796 | 50,770 |
| Available-for-sale assets | 1,603 | 887 | 43,616 | 30,880 | 42,013 | 29,993 |
| Net loans and advances ^{1,2} | | | | | | |
| – Australia | 283,392 | 258,854 | 313,383 | 287,558 | 29,991 | 28,704 |
| – International and Institutional Banking | 53,887 | 46,162 | 155,155 | 142,371 | 101,268 | 96,209 |
| – New Zealand | 89,033 | 80,323 | 95,276 | 86,126 | 6,243 | 5,803 |
| – Global Wealth | 6,421 | 5,415 | 7,124 | 6,356 | 703 | 941 |
| Regulatory deposits | – | – | 1,773 | 1,565 | 1,773 | 1,565 |
| Other financial assets ³ | 1,351 | 1,308 | 4,403 | 3,473 | 3,052 | 2,165 |
| Credit related commitments ⁴ | 50,401 | 49,014 | 270,429 | 233,400 | 220,028 | 184,386 |
| Total | 507,068 | 462,448 | 1,106,534 | 954,562 | 599,466 | 492,114 |

¹ Individual and collective provisions for credit impairment held in respect of credit related commitments have been reallocated to credit related commitments in this table.

² Includes Esanda dealer finance assets classified as held for sale. Individual and collective provisions for credit impairment held in respect of credit related commitments have been reallocated to credit related commitments in this table.

³ Mainly comprises accrued interest.

⁴ Credit related commitments comprise undrawn facilities and customer contingent liabilities net of collective and individual provisions.

19: Financial Risk Management (continued)

Estimated value of collateral for all financial assets

| | Total value of collateral | | Credit exposure | | Unsecured portion of credit exposure | |
|---|---------------------------|----------------|-----------------|----------------|--------------------------------------|----------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| The Company | | | | | | |
| Cash | 11,479 | 13,349 | 50,172 | 29,650 | 38,693 | 16,301 |
| Settlement balances owed to ANZ | 271 | 163 | 16,601 | 18,150 | 16,330 | 17,987 |
| Collateral paid | – | – | 8,234 | 4,873 | 8,234 | 4,873 |
| Trading securities | 838 | 660 | 37,373 | 38,049 | 36,535 | 37,389 |
| Derivative financial instruments | 6,886 | 4,886 | 75,694 | 52,882 | 68,808 | 47,996 |
| Available-for-sale assets | 1,603 | 778 | 37,582 | 26,129 | 35,979 | 25,351 |
| Net loans and advances ¹ | 340,139 | 309,407 | 449,024 | 415,594 | 108,885 | 106,187 |
| Regulatory deposits | – | – | 557 | 434 | 557 | 434 |
| Other financial assets ² | 1,000 | 930 | 2,489 | 1,758 | 1,489 | 828 |
| Credit related commitments ³ | 35,414 | 32,965 | 214,964 | 188,373 | 179,550 | 155,408 |
| Total | 397,630 | 363,138 | 892,690 | 775,892 | 495,060 | 412,754 |

1 Includes Esanda dealer finance assets classified as held for sale. Individual and collective provisions for credit impairment held in respect of credit related commitments have been reallocated to credit related commitments in this table.

2 Mainly comprises accrued interest.

3 Credit related commitments comprise undrawn facilities and customer contingent liabilities net of collective and individual provisions.

Financial assets that are individually impaired

| | Consolidated | | | | The Company | | | |
|---|------------------------------|--------------|------------------------------|--------------|------------------------------|--------------|------------------------------|-------------|
| | Impaired assets ¹ | | Individual provision balance | | Impaired assets ¹ | | Individual provision balance | |
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Australia | | | | | | | | |
| Derivative financial instruments | 33 | 29 | – | – | 33 | 29 | – | – |
| Loans and advances | 1,446 | 1,632 | 679 | 700 | 1,356 | 1,572 | 667 | 671 |
| Credit related commitments ² | 44 | 70 | 19 | 40 | 43 | 70 | 19 | 40 |
| Subtotal | 1,523 | 1,731 | 698 | 740 | 1,432 | 1,671 | 686 | 711 |
| New Zealand | | | | | | | | |
| Derivative financial instruments | – | 2 | – | – | – | – | – | – |
| Loans and advances | 354 | 582 | 143 | 194 | 20 | 30 | 7 | 9 |
| Credit related commitments ² | 13 | 33 | 4 | 6 | – | – | – | – |
| Subtotal | 367 | 617 | 147 | 200 | 20 | 30 | 7 | 9 |
| Asia Pacific, Europe & America | | | | | | | | |
| Derivative financial instruments | 4 | 6 | – | – | 4 | 6 | – | – |
| Loans and advances | 641 | 468 | 216 | 236 | 198 | 321 | 66 | 134 |
| Credit related commitments ² | – | – | – | – | – | – | – | – |
| Subtotal | 645 | 474 | 216 | 236 | 202 | 327 | 66 | 134 |
| Aggregate | | | | | | | | |
| Derivative financial instruments | 37 | 37 | – | – | 37 | 35 | – | – |
| Loans and advances | 2,441 | 2,682 | 1,038 | 1,130 | 1,574 | 1,923 | 740 | 814 |
| Credit related commitments ² | 57 | 103 | 23 | 46 | 43 | 70 | 19 | 40 |
| Total | 2,535 | 2,822 | 1,061 | 1,176 | 1,654 | 2,028 | 759 | 854 |

1 Excludes restructured items.

2 Credit related commitments comprise undrawn facilities and customer contingent liabilities.

19: Financial Risk Management (continued)

Market risk (excludes insurance and funds management)

Market risk is the risk to the Group's earnings arising from changes in interest rates, currency exchange rates, credit spreads, or from fluctuations in bond, commodity or equity prices.

Market risk arises when changes in market rates, prices and volatilities lead to a decline in the value of assets and liabilities, including financial derivatives. Market risk is generated through both trading and banking book activities.

ANZ conducts trading operations in interest rates, foreign exchange, commodities and securities.

ANZ has a detailed risk management and control framework to support its trading and balance sheet activities. The framework incorporates a risk measurement approach to quantify the magnitude of market risk within trading and balance sheet portfolios. This approach and related analysis identifies the range of possible outcomes that can be expected over a given period of time, establishes the relative likelihood of those outcomes and allocates an appropriate amount of capital to support these activities.

Group-wide responsibility for the strategies and policies relating to the management of market risk lies with the Board Risk Committee. Responsibility for day to day management of both market risks and compliance with market risk policy is delegated by the Risk Committee to the Credit and Market Risk Committee (CMRC) and the Group Asset & Liability Committee (GALCO). The CMRC, chaired by the Chief Risk Officer, is responsible for the oversight of market risk. All committees receive regular reporting on the range of trading and balance sheet market risks that ANZ incurs.

Within overall strategies and policies, the control of market risk at the Group level is the joint responsibility of Business Units and Risk Management, with the delegation of market risk limits from the Board and CMRC allocated to both Risk Management and the Business Units.

The management of Risk Management is supported by a comprehensive limit and policy framework to control the amount of risk that the Group will accept. Market risk limits are allocated at various levels and are reported and monitored by Market Risk on a daily basis. The detailed limit framework allocates individual limits to manage and control asset classes (e.g. interest rates, equities), risk factors (e.g. interest rates, volatilities) and profit and loss limits (to monitor and manage the performance of the trading portfolios).

Market risk management and control responsibilities

To facilitate the management, measurement and reporting of market risk, ANZ has grouped market risk into two broad categories:

a) Traded market risk

This is the risk of loss from changes in the value of financial instruments due to movements in price factors for both physical and derivative trading positions. Trading positions arise from transactions where ANZ acts as principal with customers, financial exchanges or interbank counterparties.

The principal risk categories monitored are:

- ▶ Currency risk is the potential loss arising from the decline in the value of a financial instrument due to changes in foreign exchange rates or their implied volatilities.
- ▶ Interest rate risk is the potential loss arising from the change in the value of a financial instrument due to changes in market interest rates or their implied volatilities.
- ▶ Credit spread risk is the potential loss arising from a change in value of an instrument due to a movement of its margin or spread relative to a benchmark.
- ▶ Commodity risk is the potential loss arising from the decline in the value of a financial instrument due to changes in commodity prices or their implied volatilities.
- ▶ Equity risk is the potential loss arising from the decline in the value of a financial instrument due to changes in equity prices or their implied volatilities.

b) Non-traded market risk (or balance sheet risk)

This comprises the management of non-traded interest rate risk, liquidity, and the risk to the Australian dollar denominated value of the Group's capital and earnings as a result of foreign exchange rate movements.

Some instruments do not fall into either category that also expose ANZ to market risk. These include equity securities classified as available-for-sale financial assets.

Value at Risk (VaR) measure

A key measure of market risk is Value at Risk (VaR). VaR is a statistical estimate of the possible daily loss and is based on historical market movements.

ANZ measures VaR at a 99% confidence interval. This means that there is a 99% chance that the loss will not exceed the VaR estimate on any given day.

The Group's standard VaR approach for both traded and non-traded risk is historical simulation. The Group calculates VaR using historical changes in market rates, prices and volatilities over the previous 500 business days. Traded and non-traded VaR is calculated using a one-day holding period.

It should be noted that because VaR is driven by actual historical observations, it is not an estimate of the maximum loss that the Group could experience from an extreme market event. As a result of this limitation, the Group utilises a number of other risk measures (e.g. stress testing) and risk sensitivity limits to measure and manage market risk.

19: Financial Risk Management (continued)

Traded Market Risk

Below are the aggregate Value at Risk (VaR) exposures at a 99% confidence level covering both physical and derivatives trading positions for the Bank's principal trading centres.

| Consolidated | 30 September 2015 | | | | 30 September 2014 | | | |
|--|-------------------|-------------------|------------------|----------------------|-------------------|-------------------|------------------|----------------------|
| | As at \$m | High for year \$m | Low for year \$m | Average for year \$m | As at \$m | High for year \$m | Low for year \$m | Average for year \$m |
| Value at risk at 99% confidence | | | | | | | | |
| Foreign exchange | 5.0 | 18.2 | 2.8 | 7.9 | 11.9 | 18.5 | 1.7 | 8.9 |
| Interest rate | 10.1 | 20.2 | 4.8 | 9.3 | 10.4 | 16.6 | 3.8 | 8.1 |
| Credit | 3.5 | 5.4 | 2.9 | 3.8 | 5.8 | 5.8 | 2.7 | 3.8 |
| Commodity | 1.6 | 3.6 | 1.3 | 2.4 | 2.0 | 2.8 | 0.9 | 1.4 |
| Equity | 2.5 | 6.3 | 0.1 | 1.1 | 1.3 | 2.5 | 0.4 | 1.0 |
| Diversification benefit | (6) | n/a | n/a | (13.2) | (18.6) | n/a | n/a | (10.5) |
| | 16.7 | 19.7 | 6.9 | 11.3 | 12.8 | 22.9 | 5.5 | 12.7 |

| The Company | 30 September 2015 | | | | 30 September 2014 | | | |
|--|-------------------|-------------------|------------------|----------------------|-------------------|-------------------|------------------|----------------------|
| | As at \$m | High for year \$m | Low for year \$m | Average for year \$m | As at \$m | High for year \$m | Low for year \$m | Average for year \$m |
| Value at risk at 99% confidence | | | | | | | | |
| Foreign exchange | 5.2 | 18.3 | 2.8 | 8.0 | 12.0 | 18.3 | 1.7 | 8.8 |
| Interest rate | 8.5 | 19.7 | 4.7 | 8.8 | 10.0 | 15.4 | 3.8 | 7.7 |
| Credit | 3.1 | 4.7 | 2.6 | 3.6 | 6.0 | 6.0 | 2.5 | 3.6 |
| Commodity | 1.6 | 3.6 | 1.3 | 2.4 | 2.0 | 2.8 | 0.9 | 1.4 |
| Equity | 2.5 | 6.3 | 0.1 | 1.1 | 1.3 | 2.5 | 0.4 | 1.0 |
| Diversification benefit | (5.8) | n/a | n/a | (12.8) | (18.9) | n/a | n/a | (10.3) |
| | 15.1 | 19.3 | 6.7 | 11.1 | 12.4 | 21.0 | 5.3 | 12.2 |

VaR is calculated separately for foreign exchange, interest rate, credit, commodity and equities and for the Group. The diversification benefit reflects the historical correlation between these products. Electricity commodities risk is measured under the standard approach for regulatory purposes.

To supplement the VaR methodology, ANZ applies a wide range of stress tests, both on individual portfolios and at a Group level. ANZ's stress-testing regime provides senior management with an assessment of the financial impact of identified extreme events on market risk exposures of ANZ. Standard stress tests are applied on a daily basis and measure the potential loss arising from applying extreme market movements to individual and groups of individual price factors. Extraordinary stress tests are applied monthly and measure the potential loss arising as a result of scenarios generated from major financial market events.

Non-traded Market Risk (Balance Sheet Risk)

The principal objectives of balance sheet management are to maintain acceptable levels of interest rate and liquidity risk to mitigate the negative impact of movements in interest rates on the earnings and market value of the Group's banking book, while ensuring the Group maintains sufficient liquidity to meet its obligations as they fall due.

NOTES TO THE FINANCIAL STATEMENTS (continued)

19: Financial Risk Management (continued)

Interest rate risk

The objective of balance sheet interest rate risk management is to secure stable and optimal net interest income over both the short (next 12 months) and long-term. Non-traded interest rate risk relates to the potential adverse impact of changes in market interest rates on the Group's future net interest income. This risk arises from two principal sources: mismatches between the repricing dates of interest bearing assets and liabilities; and the investment of capital and other non-interest bearing liabilities in interest bearing assets. Interest rate risk is reported using various techniques including: VaR and scenario analysis (to a 1% shock).

a) VaR non-traded interest rate risk

The repricing assumptions used to determine the VaR and 1% rate shock have been independently validated. Below are aggregate VaR figures covering non-traded interest rate risk.

| | 30 September 2015 | | | | 30 September 2014 | | | |
|--|-------------------|-------------------|------------------|------------------|-------------------|-------------------|------------------|------------------|
| | As at \$m | High for year \$m | Low for year \$m | Avg for year \$m | As at \$m | High for year \$m | Low for year \$m | Avg for year \$m |
| Consolidated | | | | | | | | |
| Value at risk at 99% confidence | | | | | | | | |
| Australia | 25.4 | 38.5 | 21.2 | 27.2 | 41.8 | 64.5 | 39.1 | 50.1 |
| New Zealand | 9.7 | 11.4 | 8.9 | 10.2 | 8.9 | 11.4 | 8.9 | 10.4 |
| Asia Pacific, Europe & America | 14.4 | 14.4 | 7.9 | 10.4 | 9.1 | 10.6 | 8.9 | 9.8 |
| Diversification benefit | (16.8) | n/a | n/a | (14.8) | (13.4) | n/a | n/a | (13.7) |
| | 32.7 | 37.4 | 28.6 | 33.0 | 46.4 | 76.3 | 43.3 | 56.6 |
| | | | | | | | | |
| | 30 September 2015 | | | | 30 September 2014 | | | |
| | As at \$m | High for year \$m | Low for year \$m | Avg for year \$m | As at \$m | High for year \$m | Low for year \$m | Avg for year \$m |
| The Company | | | | | | | | |
| Value at risk at 99% confidence | | | | | | | | |
| Australia | 25.4 | 38.5 | 21.2 | 27.2 | 41.8 | 64.5 | 39.1 | 50.1 |
| New Zealand | 0.0 | 0.2 | 0.0 | 0.1 | 0.1 | 0.3 | 0.0 | 0.1 |
| Asia Pacific, Europe & America | 13.9 | 13.9 | 6.8 | 9.9 | 8.3 | 10.0 | 8.3 | 9.2 |
| Diversification benefit | (11.2) | n/a | n/a | (7.9) | (4.2) | n/a | n/a | (0.9) |
| | 28.1 | 39.2 | 21.3 | 29.3 | 46.0 | 71.6 | 42.0 | 58.5 |

VaR is calculated separately for the Australia, New Zealand and APEA geographies, as well as for the Group.

To supplement the VaR methodology, ANZ applies a wide range of stress tests, both on individual portfolios and at Group level. ANZ's stress testing regime provides senior management with an assessment of the financial impact of identified extreme events on market risk exposures of ANZ.

b) Scenario Analysis – a 1% shock on the next 12 months' net interest income

A 1% overnight parallel positive shift in the yield curve is modelled to determine the potential impact on net interest income over the succeeding 12 months. This is a standard risk measure which assumes the parallel shift is reflected in all wholesale and customer rates.

The figures in the table below indicate the outcome of this risk measure for the current and previous financial years – expressed as a percentage of reported net interest income. The sign indicates the nature of the rate sensitivity with a positive number signifying that a rate increase is positive for net interest income over the next 12 months.

| | Consolidated | | The Company | |
|--------------------------------------|--------------|-------|-------------|-------|
| | 2015 | 2014 | 2015 | 2014 |
| Impact of 1% rate shock | | | | |
| As at period end | 0.61% | 0.97% | 0.86% | 1.06% |
| Maximum exposure | 1.36% | 1.48% | 1.74% | 1.68% |
| Minimum exposure | 0.45% | 0.74% | 0.86% | 0.68% |
| Average exposure (in absolute terms) | 0.93% | 1.12% | 1.19% | 1.22% |

The extent of mismatching between the repricing characteristics and timing of interest bearing assets and liabilities at any point has implications for future net interest income. On a global basis, the Group quantifies the potential variation in future net interest income as a result of these repricing mismatches.

The repricing gaps themselves are constructed based on contractual repricing information. However, for those assets and liabilities where the contractual term to repricing is not considered to be reflective of the actual interest rate sensitivity (for example, products priced at the Group's discretion), a profile based on historically observed and/or anticipated rate sensitivity is used. This treatment excludes the effect of basis risk between customer pricing and wholesale market pricing.

19: Financial Risk Management (continued)

Equity securities classified as available-for-sale

The portfolio of financial assets, classified as available-for-sale for measurement and financial reporting purposes, also contains equity investment holdings which predominantly comprise investments held for longer term strategic intentions. These equity investments are also subject to market risk which is not captured by the VaR measures for traded and non-traded market risks. Regular reviews are performed to substantiate valuation of the investments within the portfolio and the equity investments are regularly reviewed by management for impairment. The fair value of the equity securities can fluctuate.

The balance of available-for-sale equity securities for the Group amounts to \$51 million (2014: \$37 million) and \$30 million (2014: \$22 million) for the Company. Consequently any variation in value is unlikely to have a material impact on the Group.

Foreign currency risk – structural exposures

The investment of capital in foreign operations, such as branches, subsidiaries or associates with functional currencies other than the Australian dollar, exposes the Group to the risk of changes in foreign exchange rates.

The main operating (or functional) currencies of Group entities are the Australian dollar, the New Zealand dollar and the US dollar, with a number of overseas undertakings operating in various other currencies. The Group presents its consolidated financial statements in Australian dollars, as the Australian dollar is the dominant currency. The Group's consolidated balance sheet is therefore affected by exchange differences between the Australian dollar and functional currencies of foreign operations. Variations in the value of these overseas operations arising as a result of exchange differences are reflected in the foreign currency translation reserve in equity.

The Group routinely monitors this risk and conducts hedging, where it is expected to add shareholder value, in accordance with approved policies. The Group's exposures to structural foreign currency risks are managed with the primary objective of ensuring, where practical, that the consolidated capital ratios are neutral to the effect of changes in exchange rates.

Selective hedges were in place during the 2015 and 2014 financial years. For details on the hedging instruments used and effectiveness of hedges of net investments in foreign operations, refer to note 12 to these financial statements. The Group's economic hedges against New Zealand Dollar and US Dollar revenue streams are included within 'Trading derivatives' at note 12.

Liquidity Risk (Excludes Insurance and Funds Management)

Liquidity risk is the risk that the Group is unable to meet its payment obligations as they fall due, including repaying depositors or maturing wholesale debt, or that the Group has insufficient capacity to fund increases in assets. The timing mismatch of cash flows and the related liquidity risk is inherent in all banking operations and is closely monitored by the Group.

The Group's liquidity and funding risks are governed by a set of principles which are approved by the ANZ Board Risk Committee. In response to the impact of the global financial crisis, the framework has been reviewed and updated. The following key components underpin the overall framework:

- ▶ Maintaining the ability to meet all payment obligations in the immediate term;
- ▶ Ensuring that the Group has the ability to meet 'survival horizons' under a range of ANZ specific and general market liquidity stress scenarios, at the site and Group-wide level, to meet cash flow obligations over the short to medium term;
- ▶ Maintaining strength in the Group's balance sheet structure to ensure long term resilience in the liquidity and funding risk profile;
- ▶ Limiting the potential earnings at risk implications associated with unexpected increases in funding costs or the liquidation of assets under stress;
- ▶ Ensuring the liquidity management framework is compatible with local regulatory requirements;
- ▶ Preparation of daily liquidity reports and scenario analysis, quantifying the Group's positions;
- ▶ Targeting a diversified funding base, avoiding undue concentrations by investor type, maturity, market source and currency;
- ▶ Holding a portfolio of high quality liquid assets to protect against adverse funding conditions and to support day-to-day operations; and
- ▶ Establishing detailed contingency plans to cover different liquidity crisis events.

Management of liquidity and funding risks are overseen by the Group Asset and Liability Committee (GALCO).

19: Financial Risk Management (continued)

The Group's approach to liquidity risk management incorporates two key components:

Scenario Modelling

ANZ's liquidity risk appetite is defined by the ability to meet a range of regulatory and internal liquidity metrics mandated by the Board. The metrics cover a range of scenarios of varying duration and level of severity. This framework:

- ▶ Provides protection against shorter-term but more extreme market dislocations and stresses.
- ▶ Maintains structural strength in the balance sheet by ensuring an appropriate amount of longer-term assets are funded with longer-term funding.
- ▶ Ensures no undue timing concentrations exist in the Group's funding profile.

A key component of this framework is the Liquidity Coverage Ratio (LCR) which was implemented in Australia on 1 January 2015. The LCR is a severe short term liquidity stress scenario, introduced as part of the Basel 3 international framework for liquidity risk measurement, standards and monitoring. As part of meeting the LCR requirements, ANZ has a Committed Liquidity Facility (CLF) with the Reserve Bank of Australia (RBA). The CLF has been established as a solution to a High Quality Liquid Asset (HQLA) shortfall in the Australian marketplace and provides an alternative form of RBA-qualifying liquid assets. The total amount of the CLF available to a qualifying ADI is set annually by APRA.

Liquid Assets

The Group holds a portfolio of high quality unencumbered liquid assets in order to protect the Group's liquidity position in a severely stressed environment, as well as to meet regulatory requirements. High quality liquid assets comprise three categories, with the definitions consistent with Basel 3 LCR:

- ▶ Highest-quality liquid assets (HQLA1): Cash, highest credit quality government, central bank or public sector securities eligible for repurchase with central banks to provide same-day liquidity.
- ▶ High-quality liquid assets (HQLA2): High credit quality government, central bank or public sector securities, high quality corporate debt securities and high quality covered bonds eligible for repurchase with central banks to provide same-day liquidity.
- ▶ Alternative liquid assets (ALA): Assets qualifying as collateral for the CLF and eligible securities listed by the Reserve Bank of New Zealand (RBNZ).

The Group monitors and manages the composition of liquid assets to ensure diversification by asset class, counterparty, currency and tenor. Minimum levels of liquid assets held are set annually based on a range of ANZ specific and general market liquidity stress scenarios such that potential cash flow obligations can be met over the short to medium term, and holdings are appropriate to existing and future business activities, regulatory requirements and in line with the approved risk appetite.

| | 2015 \$b | 2014 \$b |
|---|--------------|--------------|
| Market Values Post Discount¹ | | |
| HQLA1 ² | 115.4 | 81.0 |
| HQLA2 | 3.2 | 2.7 |
| Internal Residential Mortgage Backed Securities (Australia) | 43.5 | 43.5 |
| Internal Residential Mortgage Backed Securities (New Zealand) | 5.5 | 5.1 |
| Other ALA ³ | 16.9 | 17.3 |
| Total Liquid Assets | 184.5 | 149.6 |
| Cash flows modelled under stress scenario | | |
| Cash outflows ^{2,4} | 175.2 | 157.1 |
| Cash inflows ⁴ | 24.4 | 22.4 |
| Net cash outflows | 150.8 | 134.7 |
| Liquidity Coverage Ratio (%)⁵ | 122% | 111% |

1 Market value post discount as defined in APRA Prudential Standard APS 210 Liquidity.

2 RBA open-repo arrangement netted down by exchange settlement account cash balance.

3 Comprises assets qualifying as collateral for the Committed Liquidity Facility (CLF), excluding internal RMBS, up to approved facility limit; and any liquid assets contained in the RBNZ's Liquidity Policy – Annex: Liquidity Assets – Prudential Supervision Department Document BS13A12.

4 Derivative cash flows are included on a net basis.

5 All currency Group LCR.

19: Financial Risk Management (continued)

Liquidity Crisis Contingency Planning

The Group maintains APRA-endorsed liquidity crisis contingency plans defining an approach for analysing and responding to a liquidity threatening event at a country and Group-wide level. To align with the enhanced liquidity scenario analysis framework, crisis management strategies are assessed against the Group's crisis stress scenarios.

The framework is compliant with APRA's key liquidity contingency crisis planning requirements and guidelines and includes:

- ▶ The establishment of crisis severity/stress levels;
- ▶ Clearly assigned crisis roles and responsibilities;
- ▶ Early warning signals indicative of an approaching crisis, and mechanisms to monitor and report these signals;
- ▶ Crisis Declaration Assessment processes, and related escalation triggers set against early warning signals;
- ▶ Outlined action plans, and courses of action for altering asset and liability behaviour;
- ▶ Procedures for crisis management reporting, and making up cash-flow shortfalls;
- ▶ Guidelines determining the priority of customer relationships in the event of liquidity problems; and
- ▶ Assigned responsibilities for internal and external communications.

Regulatory Change

The Basel 3 Liquidity changes include the introduction of two liquidity ratios to measure liquidity risk; (i) the Liquidity Coverage Ratio (LCR) which went live on 1st January 2015 and (ii) the Net Stable Funding Ratio (NSFR).

The final Basel 3 revised NSFR standard was released in October 2014, and is broadly consistent with the previous version. It will become the minimum Basel standard on 1st January 2018, and it is expected APRA will adopt the same timeline. As part of managing future liquidity requirements, ANZ monitors the NSFR ratio in its internal reporting and is well placed to meet this requirement.

Group Funding

ANZ manages its funding profile using a range of funding metrics and balance sheet disciplines. This approach is designed to ensure that an appropriate proportion of the Group's assets are funded by stable funding sources including core customer deposits, longer-dated wholesale funding (with a remaining term exceeding one year) and equity.

The Group's global wholesale funding strategy is designed to deliver a sustainable portfolio of wholesale funds that balances cost efficiency against prudent diversification and duration.

Funding plans and performance relative to those plans are reported regularly to senior management via the Group Asset and Liability Committee (GALCO). These plans address customer balance sheet growth and changes in wholesale funding including, targeted funding volumes, markets, investors, tenors and currencies for senior, secured, subordinated and hybrid transactions. Plans are supplemented with a monthly forecasting process which reviews the funding position to-date in light of market conditions and balance sheet requirements.

Funding plans are generated through the three-year strategic planning process and further refined by the annual funding plan and approved by the Board. Asset and deposit plans are submitted at the business segment level with the wholesale funding requirements then derived at the geographic level. To the extent that asset growth exceeds funding generated from customer deposits, additional wholesale funds are sourced.

Short-term wholesale funding requirements, with a contractual maturity of less than one year, are managed through Group Treasury and local Markets operations. Long-term wholesale funding is managed and executed through Group Treasury operations in Australia and New Zealand.

Funding Position 2015

ANZ targets a diversified funding base, avoiding undue concentrations by investor type, maturity, market source and currency.

\$18.8 billion of term wholesale debt (with a remaining term greater than one year as at 30 September 2015) was issued during the financial year ending 30 September 2015 (2014: \$23.9 billion). The weighted average tenor of new term debt was 4.9 years (2014: 4.9 years). Furthermore, a \$3.2 billion institutional share placement and retail share purchase plan and \$1.4 billion of Additional Tier 1 Capital issuance took place during the financial year.

NOTES TO THE FINANCIAL STATEMENTS (continued)

19: Financial Risk Management (continued)

The following tables show the Group's funding composition:

| Funding composition | 2015 \$m | 2014 \$m |
|---|----------------|----------------|
| Customer deposits and other liabilities¹ | | |
| Australia | 169,280 | 160,683 |
| International & Institutional Banking | 202,495 | 183,126 |
| New Zealand | 59,703 | 51,360 |
| Global Wealth | 18,467 | 13,844 |
| GTSO and Group Centre | (5,361) | (5,294) |
| Customer deposits | 444,584 | 403,719 |
| Other Funding liabilities ² | 14,346 | 14,502 |
| Total customer liabilities (funding) | 458,930 | 418,221 |
| Wholesale funding³ | | |
| Debt issuances ⁴ | 93,347 | 79,291 |
| Subordinated debt | 17,009 | 13,607 |
| Certificates of deposit | 63,446 | 52,754 |
| Commercial paper | 22,989 | 15,152 |
| Other wholesale borrowings ^{5,6} | 44,556 | 42,460 |
| Total wholesale funding | 241,347 | 203,264 |
| Shareholders' equity (excl preference shares) | 57,353 | 48,413 |
| Total Funding | 757,630 | 669,898 |
| | 2015 \$m | 2014 \$m |
| Funded Assets | | |
| Other short term assets & trade finance assets ⁷ | 78,879 | 74,925 |
| Liquids ⁶ | 135,496 | 100,951 |
| Short term funded assets | 214,375 | 175,876 |
| Lending & fixed assets ⁸ | 543,255 | 494,022 |
| Total Funded Assets | 757,630 | 669,898 |
| Funding Liabilities^{3,4,6} | | |
| Other short term liabilities | 27,863 | 22,676 |
| Short term funding | 59,850 | 46,466 |
| Term funding < 12 months | 41,549 | 23,888 |
| Other customer deposits ^{1,9} | 88,288 | 89,825 |
| Total short term funding liabilities | 217,550 | 182,855 |
| Stable customer deposits ^{1,10} | 387,988 | 347,237 |
| Term funding > 12 months | 87,316 | 84,519 |
| Shareholders' equity and hybrid debt | 64,776 | 55,287 |
| Total Stable Funding | 540,080 | 487,043 |
| Total Funding | 757,630 | 669,898 |

1 Includes term deposits, other deposits and an adjustment recognised in Group Centre to eliminate Global Wealth investments in ANZ deposit products.

2 Includes interest accruals, payables and other liabilities, provisions and net tax provisions, excluding other liabilities in Global Wealth.

3 Excludes liability for acceptances as they do not provide net funding.

4 Excludes term debt issued externally by Global Wealth.

5 Includes borrowings from banks, net derivative balances, special purpose vehicles, other borrowings and Euro Trust securities (preference shares). The Euro Trust Securities were bought back by ANZ for cash at face value and cancelled on 15 December 2014.

6 RBA open-repo arrangement netted down by the exchange settlement account cash balance.

7 Includes short-dated assets such as trading securities, available-for-sale securities, trade dated assets and trade finance loans.

8 Excludes trade finance loans.

9 Total customer liabilities (funding) plus Central Bank deposits less Stable customer deposits.

10 Stable customer deposits represent operational type deposits or those sourced from retail / business / corporate customers and the stable component of Other funding liabilities.

19: Financial Risk Management (continued)

Contractual maturity analysis of the Group's liabilities

The table below analyses the Group and Company's contractual liabilities, within relevant maturity groupings based on the earliest date on which the Group or Company may be required to pay. The amounts represent principal and interest cash flows and hence may differ compared to the amounts reported on the balance sheet.

It should be noted that this is not how the Group manages its liquidity risk. The management of this risk is detailed above.

Contractual maturity analysis of financial liabilities at 30 September:

| Consolidated at 30 September 2015 | Less than 3 months ¹ \$m | 3 to 12 months \$m | 1 to 5 years \$m | After 5 years \$m | No maturity specified ² \$m | Total \$m |
|--|---|--------------------------|------------------------|-------------------------|---|--------------|
| Collateral received | 7,829 | – | – | – | – | 7,829 |
| Settlement balances owed by ANZ | 11,250 | – | – | – | – | 11,250 |
| Deposits and other borrowings | | | | | | |
| Deposits from banks | 35,422 | 3,591 | 36 | – | – | 39,049 |
| Certificates of deposit | 31,333 | 16,515 | 16,551 | 95 | – | 64,494 |
| Term deposits | 142,342 | 47,843 | 7,105 | 48 | – | 197,338 |
| Other deposits interest bearing | 227,685 | 404 | 1,246 | – | – | 229,335 |
| Deposits not bearing interest | 19,014 | – | – | – | – | 19,014 |
| Commercial paper | 13,130 | 9,868 | – | – | – | 22,998 |
| Borrowing corporations' debt | 571 | 782 | 300 | – | – | 1,653 |
| Other borrowing | 790 | – | – | – | – | 790 |
| Liability for acceptances | 1,371 | – | – | – | – | 1,371 |
| Debt issuances ³ | 8,119 | 22,796 | 57,936 | 10,653 | – | 99,504 |
| Subordinated debt ^{3,4} | 70 | 296 | 8,456 | 9,064 | 1,188 | 19,074 |
| Policyholder liabilities | 34,965 | 3 | 40 | 21 | 372 | 35,401 |
| External unit holder liabilities (life insurance funds) | 3,291 | – | – | – | – | 3,291 |
| Derivative liabilities (trading) ⁵ | 68,309 | – | – | – | – | 68,309 |
| Derivative assets and liabilities (balance sheet management) | | | | | | |
| – funding | | | | | | |
| Receive leg | (24,585) | (35,207) | (95,440) | (19,556) | – | (174,788) |
| Pay leg | 22,439 | 31,710 | 85,900 | 18,179 | – | 158,228 |
| – other balance sheet management | | | | | | |
| Receive leg | (8,445) | (8,456) | (11,667) | (4,654) | – | (33,222) |
| Pay leg | 8,512 | 8,882 | 12,944 | 5,956 | – | 36,294 |
| Consolidated at 30 September 2014 | | | | | | |
| Collateral received | 5,599 | – | – | – | – | 5,599 |
| Settlement balances owed by ANZ | 10,114 | – | – | – | – | 10,114 |
| Deposits and other borrowings | | | | | | |
| Deposits from banks | 35,483 | 2,715 | 32 | – | – | 38,230 |
| Certificates of deposit | 29,775 | 9,478 | 14,972 | 100 | – | 54,325 |
| Term deposits | 139,549 | 47,877 | 6,919 | 130 | – | 194,475 |
| Other deposits interest bearing | 193,220 | – | – | – | – | 193,220 |
| Deposits not bearing interest | 16,404 | – | – | – | – | 16,404 |
| Commercial paper | 5,803 | 9,351 | – | – | – | 15,154 |
| Borrowing corporations' debt | 521 | 572 | 306 | – | – | 1,399 |
| Other borrowing | 260 | – | – | – | – | 260 |
| Liability for acceptances | 1,151 | – | – | – | – | 1,151 |
| Debt issuances ³ | 4,585 | 12,268 | 55,049 | 12,989 | – | 84,891 |
| Subordinated debt ^{3,4} | 45 | 228 | 6,868 | 7,129 | 1,087 | 15,357 |
| Policyholder liabilities | 34,038 | – | – | – | 516 | 34,554 |
| External unit holder liabilities (life insurance funds) | 3,181 | – | – | – | – | 3,181 |
| Derivative liabilities (trading) ⁵ | 46,831 | – | – | – | – | 46,831 |
| Derivative assets and liabilities (balance sheet management) | | | | | | |
| – funding | | | | | | |
| Receive leg | (21,655) | (23,313) | (81,464) | (26,370) | – | (152,802) |
| Pay leg | 21,433 | 23,696 | 80,951 | 24,976 | – | 151,056 |
| – other balance sheet management | | | | | | |
| Receive leg | (10,663) | (10,793) | (16,258) | (7,041) | – | (44,755) |
| Pay leg | 10,691 | 10,994 | 16,337 | 7,270 | – | 45,292 |

1 Includes at call instruments.

2 Includes perpetual investments brought in at face value only.

3 Any callable wholesale debt instruments have been included at their next call date.

4 Includes instruments that may be settled in cash or in equity, at the option of the Company.

5 The full mark-to-market of derivative liabilities held for trading purposes has been included in the 'less than 3 months' category.

NOTES TO THE FINANCIAL STATEMENTS (continued)

19: Financial Risk Management (continued)

| | Less than 3 months ¹ \$m | 3 to 12 months \$m | 1 to 5 years \$m | After 5 years \$m | No maturity specified ² \$m | Total \$m |
|--|---|--------------------------|------------------------|-------------------------|---|--------------|
| The Company at 30 September 2015 | | | | | | |
| Collateral received | 6,886 | – | – | – | – | 6,886 |
| Settlement balances owed by ANZ | 9,901 | – | – | – | – | 9,901 |
| Deposits and other borrowings | | | | | | |
| Deposits from banks | 34,981 | 3,506 | 23 | – | – | 38,510 |
| Certificates of deposit | 30,967 | 16,395 | 16,576 | 95 | – | 64,033 |
| Term deposits | 122,123 | 29,927 | 3,640 | 49 | – | 155,739 |
| Other deposits interest bearing | 186,387 | 311 | 644 | – | – | 187,342 |
| Deposits not bearing interest | 9,971 | – | – | – | – | 9,971 |
| Commercial paper | 10,419 | 8,063 | – | – | – | 18,482 |
| Other borrowing | 344 | – | – | – | – | 344 |
| Liability for acceptances | 649 | – | – | – | – | 649 |
| Debt issuances ³ | 5,457 | 19,871 | 45,619 | 9,385 | – | 80,332 |
| Subordinated debt ^{3,4} | 42 | 210 | 7,604 | 8,946 | 429 | 17,231 |
| Derivative liabilities (trading) ⁵ | 61,853 | – | – | – | – | 61,853 |
| Derivative assets and liabilities (balance sheet management) | | | | | | |
| – funding | | | | | | |
| Receive leg | (16,618) | (25,127) | (66,311) | (15,707) | – | (123,763) |
| Pay leg | 14,935 | 22,118 | 58,353 | 14,527 | – | 109,933 |
| – other balance sheet management | | | | | | |
| Receive leg | (6,820) | (4,962) | (6,673) | (3,876) | – | (22,331) |
| Pay leg | 6,885 | 5,204 | 7,611 | 5,163 | – | 24,863 |
| The Company at 30 September 2014 | | | | | | |
| Collateral received | 4,886 | – | – | – | – | 4,886 |
| Settlement balances owed by ANZ | 8,189 | – | – | – | – | 8,189 |
| Deposits and other borrowings | | | | | | |
| Deposits from banks | 34,637 | 2,715 | 21 | – | – | 37,373 |
| Certificates of deposit | 28,801 | 9,331 | 14,972 | 100 | – | 53,204 |
| Term deposits | 120,289 | 32,237 | 3,781 | 71 | – | 156,378 |
| Other deposits interest bearing | 160,889 | – | – | – | – | 160,889 |
| Deposits not bearing interest | 8,688 | – | – | – | – | 8,688 |
| Commercial paper | 3,669 | 6,086 | – | – | – | 9,755 |
| Other borrowing | 128 | – | – | – | – | 128 |
| Liability for acceptances | 717 | – | – | – | – | 717 |
| Debt issuances ³ | 2,903 | 9,671 | 43,935 | 12,447 | – | 68,956 |
| Subordinated debt ^{3,4} | 45 | 228 | 6,868 | 7,139 | 343 | 14,623 |
| Derivative liabilities (trading) ⁵ | 45,598 | – | – | – | – | 45,598 |
| Derivative assets and liabilities (balance sheet management) | | | | | | |
| – funding | | | | | | |
| Receive leg | (14,664) | (15,732) | (65,771) | (25,616) | – | (121,783) |
| Pay leg | 14,883 | 15,585 | 64,875 | 24,219 | – | 119,562 |
| – other balance sheet management | | | | | | |
| Receive leg | (9,182) | (8,001) | (10,517) | (6,274) | – | (33,974) |
| Pay leg | 9,227 | 8,174 | 10,573 | 6,503 | – | 34,477 |

1 Includes at call instruments.

2 Includes perpetual investments brought in at face value only.

3 Any callable wholesale debt instruments have been included at their next call date.

4 Includes instruments that may be settled in cash or in equity, at the option of the Company.

5 The full mark-to-market of derivative liabilities held for trading purposes has been included in the 'less than 3 months' category.

Credit related contingencies

Undrawn facilities and issued guarantees comprise the nominal principal amounts of commitments, contingencies and other undrawn facilities and represents the maximum liquidity at risk position should all facilities extended be drawn.

The majority of undrawn facilities are subject to customers maintaining specific credit and other requirements or conditions. Many of these facilities are expected to be partially used, whereas others may never be required to be drawn upon. As such, the total of the nominal principal amounts is not necessarily representative of future liquidity risks or future cash requirements.

19: Financial Risk Management (continued)

The tables below analyse the Group's and Company's undrawn facilities and issued guarantees into relevant maturity groupings based on the earliest date on which ANZ may be required to pay.

| | Consolidated | | | The Company | | |
|--------------------|----------------------|----------------------|-----------|----------------------|----------------------|-----------|
| | Less than 1 year \$m | More than 1 year \$m | Total \$m | Less than 1 year \$m | More than 1 year \$m | Total \$m |
| 30 September 2015 | | | | | | |
| Undrawn facilities | 230,794 | – | 230,794 | 180,847 | – | 180,847 |
| Issued guarantees | 40,335 | – | 40,335 | 34,693 | – | 34,693 |

| | Consolidated | | | The Company | | |
|--------------------|----------------------|----------------------|-----------|----------------------|----------------------|-----------|
| | Less than 1 year \$m | More than 1 year \$m | Total \$m | Less than 1 year \$m | More than 1 year \$m | Total \$m |
| 30 September 2014 | | | | | | |
| Undrawn facilities | 193,984 | – | 193,984 | 153,985 | – | 153,985 |
| Issued guarantees | 40,075 | – | 40,075 | 34,916 | – | 34,916 |

Life insurance risk

Although not a significant contributor to the Group's balance sheet, the Group's insurance businesses give rise to unique risks which are managed separately from the Group's banking businesses. The nature of these risks and the manner in which they are managed is set out in note 38.

Operational risk management

Within ANZ, operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk, and the risk of reputational loss or damage arising from inadequate or failed internal processes, people and systems, but excludes strategic risk.

The ANZ Board has delegated its powers to the Risk Committee to approve the ANZ Operational Risk Framework which is in accordance with Australian Prudential Standard APS 115 Capital Adequacy: Advanced Measurement Approaches to Operational Risk. OREC is the primary senior executive management forum responsible for the oversight of operational risk and the compliance risk control environment. OREC supports the Risk Committee in relation to the carrying out of its role in connection with operational risk and compliance.

OREC monitors the state of operational risk and compliance management and will instigate any necessary corrective actions. Key responsibilities of OREC include:

- ▶ Ensuring the execution of ANZ's Operational Risk Measurement and Management Framework and Compliance Framework
- ▶ Ensuring the execution of Board approved Operational Risk and Compliance Policies
- ▶ Monitor and approve the treatment plans for Extreme rated risks
- ▶ Review material (actual, potential and near miss) operational risk and compliance events

Membership of OREC comprises senior executives and the committee is chaired by the Chief Risk Officer.

ANZ's Operational Risk Measurement and Management Framework (ORMMF) outlines the approach to managing operational risk. It specifically covers the minimum requirements that divisions/business units must undertake to identify, assess, measure, monitor, control and manage operational risk in accordance to the Board approved risk appetite. ANZ does not expect to eliminate all risks, but to ensure that the residual risk exposure is managed as low as reasonably practical based on a sound risk/reward analysis in the context of an international financial institution. ANZ's ORMMF is supported by specific policies and procedures with the effectiveness of the framework assessed through a series of governance and assurance reviews. This is supplemented by an independent review programme by Internal Audit.

Divisional Risk Committees and Business Unit Risk Forums manage and maintain oversight of operational and compliance risks supported by thresholds for escalation and monitoring which is used to inform and support senior management strategic business decision making. Day to day management of operational and compliance risk is the accountability of every employee. Business Units undertake operational risk activities as part of this accountability. Divisional risk personnel provide oversight of operational risk undertaken in the Business Units.

Enterprise Operational Risk is responsible for exercising governance over operational risk through the management of the operational risk frameworks, policy development, framework assurance, operational risk measurement and capital allocations and reporting of operational risk issues to executive committees.

Group Compliance has global oversight responsibility for the ANZ Compliance Framework, and each division has responsibility for embedding the framework into its business operations, identifying applicable regulatory compliance obligations, and escalating when breaches occur. The Compliance Framework fosters an integrated approach where staff are responsible and accountable for compliance, either within their job role, or within their area of influence.

The integration of the Operational Risk Measurement and Management and Compliance Frameworks, supported by common policies, procedures and tools allows for a simple and consistent way to identify, assess, measure and monitor risks across ANZ.

In line with industry practice, ANZ obtains insurance cover from third party and captive providers to cover those operational risks where cost-effective premiums can be obtained. In conducting their business, Business Units are advised to act as if uninsured and not to use insurance as a guaranteed mitigation for operational risk. Business disruption is a critical risk to a bank's ability to operate, so ANZ has comprehensive business continuity, recovery and crisis management plans. The intention of the business continuity and recovery plans is to ensure critical business functions can be maintained, or restored in a timely fashion, in the event of material disruptions arising from internal or external events.

Enterprise Operational Risk is responsible for maintaining ANZ's Advanced Measurement Approach (AMA) for operational risk. Operational risk capital is held to protect depositors and shareholders of the bank from rare and severe unexpected losses. ANZ maintains and calculates operational risk capital (including regulatory and economic capital), on at least a six monthly basis. The capital is calculated using scaled external loss data, internal loss data and scenarios as a direct input and risk registers as an indirect input.

NOTES TO THE FINANCIAL STATEMENTS (continued)

20: Fair value of financial assets and financial liabilities

A significant number of financial instruments are carried on the balance sheet at fair value. The following disclosures set out the classification of financial assets and financial liabilities and in respect of the fair value either recognised or disclosed, the various levels within which fair value measurements are categorised, and the valuation methodologies and techniques used. The fair value disclosure does not cover those instruments that are not considered financial instruments from an accounting perspective, such as intangible assets.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The determination of the fair value of financial instruments is fundamental to the financial reporting framework as all financial instruments are recognised initially at fair value and, with the exception of those financial instruments carried at amortised cost, are remeasured at fair value in subsequent periods.

On initial recognition, the best evidence of a financial instrument's fair value is the transaction price. However, in certain circumstances the initial fair value may be based on other observable current market transactions in the same instrument, without modification or repackaging, or on a valuation technique whose variables include only data from observable markets. For those financial instruments where the fair value at initial recognition would be based on unobservable inputs, the difference between the transaction price and the amount which would have been determined using a valuation technique (being the day one gain or loss) is not immediately recognised in the income statement.

Subsequent to initial recognition, the fair value of financial instruments measured at fair value is based on quoted market prices, where available. In cases where quoted market prices are not available, fair value is determined using market accepted valuation techniques that employ observable data. In limited cases where observable market data is not available, the input is estimated based on other observable market data, historical trends and other factors that may be relevant.

In the tables below, financial instruments have been allocated based on their accounting classification. The significant accounting policies in note 1 describe how the categories of financial assets and financial liabilities are measured and how income and expenses, including fair value gains and losses, are recognised.

(i) CLASSIFICATION OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The following tables set out the classification of financial asset and liability categories according to measurement bases together with their carrying amounts as reported on the balance sheet.

| | At amortised cost | At fair value through profit or loss | | | Hedging | Available-for-sale assets | Total |
|---|-------------------|--------------------------------------|------------------|-----------|---------|---------------------------|---------|
| | | Designated on initial recognition | Held for trading | Sub-total | | | |
| Consolidated 30 September 2015 | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Financial assets | | | | | | | |
| Cash | 53,903 | – | – | – | – | – | 53,903 |
| Settlement balances owed to ANZ | 18,596 | – | – | – | – | – | 18,596 |
| Collateral paid | 9,967 | – | – | – | – | – | 9,967 |
| Trading securities | – | – | 49,000 | 49,000 | – | – | 49,000 |
| Derivative financial instruments ¹ | – | – | 81,925 | 81,925 | 3,700 | – | 85,625 |
| Available-for-sale assets | – | – | – | – | – | 43,667 | 43,667 |
| Net loans and advances ^{2,3} | 569,539 | 683 | 16 | 699 | – | – | 570,238 |
| Regulatory deposits | 1,773 | – | – | – | – | – | 1,773 |
| Investments backing policy liabilities | – | 34,820 | – | 34,820 | – | – | 34,820 |
| Other financial assets | 5,137 | – | – | – | – | – | 5,137 |
| | 658,915 | 35,503 | 130,941 | 166,444 | 3,700 | 43,667 | 872,726 |
| Financial liabilities | | | | | | | |
| Settlement balances owed by ANZ | 11,250 | – | – | – | – | n/a | 11,250 |
| Collateral received | 7,829 | – | – | – | – | n/a | 7,829 |
| Deposits and other borrowings | 566,218 | 4,576 | – | 4,576 | – | n/a | 570,794 |
| Derivative financial instruments ¹ | – | – | 78,497 | 78,497 | 2,773 | n/a | 81,270 |
| Policy liabilities ⁴ | 372 | 35,029 | – | 35,029 | – | n/a | 35,401 |
| External unit holder liabilities (life insurance funds) | – | 3,291 | – | 3,291 | – | n/a | 3,291 |
| Payables and other liabilities | 7,798 | – | 2,568 | 2,568 | – | n/a | 10,366 |
| Debt issuances | 90,582 | 3,165 | – | 3,165 | – | n/a | 93,747 |
| Subordinated debt | 17,009 | – | – | – | – | n/a | 17,009 |
| | 701,058 | 46,061 | 81,065 | 127,126 | 2,773 | n/a | 830,957 |

1 Derivative financial instruments classified as 'held for trading' include derivatives entered into as economic hedges which are not designated as accounting hedges.

2 Fair value hedging is applied to financial assets within net loans and advances. The resulting fair value adjustments mean that the carrying value differs from the amortised cost.

3 Net loans and advances includes Easanda dealer finance assets classified as held for sale (refer note 14).

4 Includes life insurance contract liabilities of \$372 million (2014: \$516 million) measured in accordance with AASB 1038 and life investment contract liabilities of \$35,029 million (2014: \$34,038 million) which have been designated at fair value through profit or loss under AASB 139. None of the fair value is attributable to changes in the credit risk of the life investment contract liabilities.

20: Fair value of financial assets and financial liabilities (continued)

| | At amortised cost | At fair value through profit or loss | | | Hedging | Available-for-sale assets | Total |
|---|-------------------|--------------------------------------|------------------|-----------|---------|---------------------------|---------|
| | | Designated on initial recognition | Held for trading | Sub-total | | | |
| Consolidated 30 September 2014 | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Financial assets | | | | | | | |
| Cash | 32,559 | - | - | - | - | - | 32,559 |
| Settlement balances owed to ANZ | 20,241 | - | - | - | - | - | 20,241 |
| Collateral paid | 5,459 | - | - | - | - | - | 5,459 |
| Trading securities | - | - | 49,692 | 49,692 | - | - | 49,692 |
| Derivative financial instruments ¹ | - | - | 53,730 | 53,730 | 2,639 | - | 56,369 |
| Available-for-sale assets | - | - | - | - | - | 30,917 | 30,917 |
| Net loans and advances ² | 521,384 | 368 | - | 368 | - | - | 521,752 |
| Regulatory deposits | 1,565 | - | - | - | - | - | 1,565 |
| Investments backing policy liabilities | - | 33,579 | - | 33,579 | - | - | 33,579 |
| Other assets | 3,473 | - | - | - | - | - | 3,473 |
| | 584,681 | 33,947 | 103,422 | 137,369 | 2,639 | 30,917 | 755,606 |
| Financial liabilities | | | | | | | |
| Settlement balances owed by ANZ | 10,114 | - | - | - | - | n/a | 10,114 |
| Collateral received | 5,599 | - | - | - | - | n/a | 5,599 |
| Deposits and other borrowings | 504,585 | 5,494 | - | 5,494 | - | n/a | 510,079 |
| Derivative financial instruments ¹ | - | - | 51,475 | 51,475 | 1,450 | n/a | 52,925 |
| Policy liabilities ³ | 516 | 34,038 | - | 34,038 | - | n/a | 34,554 |
| External unit holder liabilities (life insurance funds) | - | 3,181 | - | 3,181 | - | n/a | 3,181 |
| Payables and other liabilities | 7,075 | - | 3,870 | 3,870 | - | n/a | 10,945 |
| Debt issuances | 76,655 | 3,441 | - | 3,441 | - | n/a | 80,096 |
| Subordinated debt | 13,607 | - | - | - | - | n/a | 13,607 |
| | 618,151 | 46,154 | 55,345 | 101,499 | 1,450 | n/a | 721,100 |

1 Derivative financial instruments classified as 'held for trading' include derivatives entered into as economic hedges which are not designated as accounting hedges.

2 Fair value hedging is applied to financial assets within net loans and advances. The resulting fair value adjustments mean that the carrying value differs from the amortised cost.

3 Includes life insurance contract liabilities of \$372 million (2014: \$516 million) measured in accordance with AASB 1038 and life investment contract liabilities of \$35,029 million (2014: \$34,038 million) which have been designated at fair value through profit or loss under AASB 139. None of the fair value is attributable to changes in the credit risk of the life investment contract liabilities.

| | At amortised cost | At fair value through profit or loss | | | Hedging | Available-for-sale assets | Total |
|---|-------------------|--------------------------------------|------------------|-----------|---------|---------------------------|---------|
| | | Designated on initial recognition | Held for trading | Sub-total | | | |
| The Company 30 September 2015 | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Financial assets | | | | | | | |
| Cash | 51,217 | - | - | - | - | - | 51,217 |
| Settlement balances owed to ANZ | 16,601 | - | - | - | - | - | 16,601 |
| Collateral paid | 8,234 | - | - | - | - | - | 8,234 |
| Trading securities | - | - | 37,373 | 37,373 | - | - | 37,373 |
| Derivative financial instruments ¹ | - | - | 72,542 | 72,542 | 3,152 | - | 75,694 |
| Available-for-sale assets | - | - | - | - | - | 37,612 | 37,612 |
| Net loans and advances ^{2,3} | 448,288 | 144 | 16 | 160 | - | - | 448,448 |
| Regulatory deposits | 557 | - | - | - | - | - | 557 |
| Due from controlled entities | 109,920 | - | - | - | - | - | 109,920 |
| Other financial assets | 2,489 | - | - | - | - | - | 2,489 |
| | 637,306 | 144 | 109,931 | 110,075 | 3,152 | 37,612 | 788,145 |
| Financial liabilities | | | | | | | |
| Settlement balances owed by ANZ | 9,901 | - | - | - | - | n/a | 9,901 |
| Collateral received | 6,886 | - | - | - | - | n/a | 6,886 |
| Deposits and other borrowings | 471,966 | 65 | - | 65 | - | n/a | 472,031 |
| Derivative financial instruments ¹ | - | - | 69,648 | 69,648 | 2,196 | n/a | 71,844 |
| Due to controlled entities | 105,079 | - | - | - | - | n/a | 105,079 |
| Payables and other liabilities | 4,316 | - | 1,978 | 1,978 | - | n/a | 6,294 |
| Debt issuances | 72,414 | 3,165 | - | 3,165 | - | n/a | 75,579 |
| Subordinated debt | 15,812 | - | - | - | - | n/a | 15,812 |
| | 686,374 | 3,230 | 71,626 | 74,856 | 2,196 | n/a | 763,426 |

1 Derivative financial instruments classified as 'held for trading' include derivatives entered into as economic hedges which are not designated as accounting hedges.

2 Fair value hedging is applied to financial assets within net loans and advances. The resulting fair value adjustments mean that the carrying value differs from the amortised cost.

3 Net loans and advances includes Esanda dealer finance assets classified as held for sale (refer note 14).

NOTES TO THE FINANCIAL STATEMENTS (continued)

20: Fair value of financial assets and financial liabilities (continued)

| | At amortised cost | At fair value through profit or loss | | | Hedging | Available-for-sale assets | Total |
|---|-------------------|--------------------------------------|------------------|-----------|---------|---------------------------|---------|
| | | Designated on initial recognition | Held for trading | Sub-total | | | |
| The Company 30 September 2014 | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Financial assets | | | | | | | |
| Cash | 30,655 | – | – | – | – | – | 30,655 |
| Settlement balances owed to ANZ | 18,150 | – | – | – | – | – | 18,150 |
| Collateral paid | 4,873 | – | – | – | – | – | 4,873 |
| Trading securities | – | – | 38,049 | 38,049 | – | – | 38,049 |
| Derivative financial instruments ¹ | – | – | 50,549 | 50,549 | 2,333 | – | 52,882 |
| Available-for-sale assets | – | – | – | – | – | 26,151 | 26,151 |
| Net loans and advances ² | 414,989 | 77 | – | 77 | – | – | 415,066 |
| Regulatory deposits | 434 | – | – | – | – | – | 434 |
| Due from controlled entities | 99,194 | – | – | – | – | – | 99,194 |
| Other financial assets | 1,758 | – | – | – | – | – | 1,758 |
| | 570,053 | 77 | 88,598 | 88,675 | 2,333 | 26,151 | 687,212 |
| Financial liabilities | | | | | | | |
| Settlement balances owed by ANZ | 8,189 | – | – | – | – | n/a | 8,189 |
| Collateral received | 4,886 | – | – | – | – | n/a | 4,886 |
| Deposits and other borrowings | 423,076 | 96 | – | 96 | – | n/a | 423,172 |
| Derivative financial instruments ¹ | – | – | 49,201 | 49,201 | 1,273 | n/a | 50,474 |
| Due to controlled entities | 93,796 | – | – | – | – | n/a | 93,796 |
| Payables and other liabilities | 4,111 | – | 3,556 | 3,556 | – | n/a | 7,667 |
| Debt issuances | 61,531 | 2,630 | – | 2,630 | – | n/a | 64,161 |
| Subordinated debt | 12,870 | – | – | – | – | n/a | 12,870 |
| | 608,459 | 2,726 | 52,757 | 55,483 | 1,273 | n/a | 665,215 |

1 Derivative financial instruments classified as 'held for trading' include derivatives entered into as economic hedges which are not designated as accounting hedges.

2 Fair value hedging is applied to financial assets within net loans and advances. The resulting fair value adjustments mean that the carrying value differs from the amortised cost.

(ii) MEASUREMENT OF FAIR VALUE

(a) Valuation methodologies

ANZ has an established control framework that ensures fair value is either determined or validated by a function independent of the party that undertakes the transaction. The control framework ensures that all models are calibrated periodically to test that outputs reflect prices from observable current market transactions in the same instrument or other available observable market data.

Where quoted market prices are used, prices are independently verified from other sources. For fair values determined using a valuation model, the control framework may include, as applicable, independent development or validation of valuation models, any inputs to those models, any adjustments required outside of the valuation model and, where possible, independent validation of model outputs. In this way, continued appropriateness of the valuations is ensured.

In instances where the Group holds offsetting risk positions, the Group uses the portfolio exemption in AASB 13 to measure the fair value of such groups of financial assets and financial liabilities on the basis of the price that would be received to sell a net long position (that is, an asset) for a particular risk exposure or to transfer a net short position (that is, a liability) for a particular risk exposure.

The Group categorises its fair value measurements on the basis of inputs used in measuring fair value using the fair value hierarchy below:

- ▶ Level 1 – Financial instruments that have been valued by reference to unadjusted quoted prices in active markets for identical financial instruments. This category includes financial instruments valued using quoted yields where available for specific debt securities.
- ▶ Level 2 – Financial instruments that have been valued through valuation techniques incorporating inputs other than quoted prices within Level 1 that are observable for a similar financial asset or liability, either directly or indirectly.
- ▶ Level 3 – Financial instruments that have been valued using valuation techniques which incorporate significant inputs that are not based on observable market data (unobservable inputs).

20: Fair value of financial assets and financial liabilities (continued)

(b) Valuation techniques and inputs used

In the event that there is no quoted market price for the instrument, fair value is based on valuation techniques. The valuation models incorporate the impact of bid/ask spreads, counterparty credit spreads, funding costs and other factors that would influence the fair value determined by market participants.

The majority of valuation techniques employ only observable market data. However, for certain financial instruments the valuation technique may employ some data (valuation inputs or components) which is not readily observable in the current market. In these cases valuation inputs (or components of the overall value) are derived and extrapolated from other relevant market data and tested against historic transactions and observed market trends. To the extent that valuation is based on models or inputs that are not observable in the market, the determination of fair value can be more subjective, dependent on the significance of the unobservable input to the overall valuation.

The following valuation techniques have been applied to determine the fair values of financial instruments where there is no quoted price for the instrument:

- ▶ For instruments classified as Trading security assets and Securities short sold, Derivative financial assets and liabilities, Available-for-sale financial assets, and Investments backing policy liabilities, fair value measurements are derived by using modelled valuations techniques (including discounted cash flow models) that incorporate market prices/yields for securities with similar credit risk, maturity and yield characteristics; and/or current market yields for similar instruments.
- ▶ For Net loans and advances, Deposits and other borrowings and Debt issuances, discounted cash flow techniques are used where contractual future cash flows of the instrument are discounted using discount rates incorporating wholesale market rates or market borrowing rates of debt with similar maturities or a yield curve appropriate for the remaining term to maturity.
- ▶ The fair value of external unit holder liabilities (life insurance funds) represents the external unit holder's share of the net assets of the consolidated investment funds, which are carried at fair value. The fair value of policy liabilities being liabilities of the insurance business is directly linked to the performance and value of the assets backing the liabilities. These liabilities are carried at fair value using observable inputs.

Further details of valuation techniques and significant unobservable inputs used in measuring fair values are described in (iii)(a) below.

There have been no substantial changes in the valuation techniques applied to different classes of financial instruments during the year.

(iii) FINANCIAL ASSETS AND FINANCIAL LIABILITIES THAT ARE MEASURED AT FAIR VALUE IN THE BALANCE SHEET

The table below provides an analysis of financial instruments carried at fair value at reporting date categorised according to the lowest level input into a valuation model or a valuation component that is significant to the reported fair value. The significance of the input is assessed against the reported fair value of the financial instrument and considers various factors specific to the financial instrument. The fair value has been allocated in full to the category in the fair value hierarchy which most appropriately reflects the determination of the fair value.

| | Fair value measurements | | | | | | | |
|--|----------------------------------|-------------|--------------------------------------|-------------|--|-------------|-------------|-------------|
| | Quoted market price (Level 1) | | Using observable inputs (Level 2) | | With significant non-observable inputs (Level 3) | | Total | |
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Consolidated | | | | | | | | |
| Financial assets | | | | | | | | |
| Trading securities ¹ | 45,227 | 45,857 | 3,769 | 3,835 | 4 | – | 49,000 | 49,692 |
| Derivative financial instruments | 388 | 472 | 85,155 | 55,791 | 82 | 106 | 85,625 | 56,369 |
| Available-for-sale assets ¹ | 37,086 | 25,147 | 6,347 | 5,730 | 234 | 40 | 43,667 | 30,917 |
| Net loans and advances (designated at fair value) | – | – | 683 | 368 | 16 | – | 699 | 368 |
| Investments backing policy liabilities ¹ | 17,983 | 18,850 | 16,298 | 14,184 | 539 | 545 | 34,820 | 33,579 |
| | 100,684 | 90,326 | 112,252 | 79,908 | 875 | 691 | 213,811 | 170,925 |
| Financial liabilities | | | | | | | | |
| Deposits and other borrowings (designated at fair value) | – | – | 4,576 | 5,494 | – | – | 4,576 | 5,494 |
| Derivative financial instruments | 782 | 376 | 80,387 | 52,444 | 101 | 105 | 81,270 | 52,925 |
| Policy liabilities ² | – | – | 35,029 | 34,038 | – | – | 35,029 | 34,038 |
| External unit holder liabilities (life insurance funds) | – | – | 3,291 | 3,181 | – | – | 3,291 | 3,181 |
| Payables and other liabilities ³ | 2,443 | 3,851 | 125 | 19 | – | – | 2,568 | 3,870 |
| Debt issuances (designated at fair value) | – | – | 3,165 | 3,441 | – | – | 3,165 | 3,441 |
| Total | 3,225 | 4,227 | 126,573 | 98,617 | 101 | 105 | 129,899 | 102,949 |

1 During the period there were transfers from Level 1 to Level 2 of \$190 million (2014: \$357 million) for the Group following a reassessment of available pricing information causing the classification to be assessed as level 2. During the period there were also transfers from Level 2 to Level 1 of \$114 million (2014: \$33 million) for the Group following increased trading activity to support the quoted prices. Transfers into and out of Level 1 and Level 2 are deemed to have occurred as of the beginning of the reporting period in which the transfer occurred.

2 Policy liabilities relate to life investment contract liabilities only as these are designated at fair value through profit or loss.

3 Represents securities short sold.

NOTES TO THE FINANCIAL STATEMENTS (continued)

20: Fair value of financial assets and financial liabilities (continued)

| The Company | Fair value measurements | | | | | | | |
|--|-------------------------------|---------------|-----------------------------------|---------------|--|------------|----------------|----------------|
| | Quoted market price (Level 1) | | Using observable inputs (Level 2) | | With significant non-observable inputs (Level 3) | | Total | |
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Financial assets | | | | | | | | |
| Trading securities | 33,912 | 34,356 | 3,456 | 3,693 | 4 | – | 37,372 | 38,049 |
| Derivative financial instruments | 378 | 470 | 75,242 | 52,316 | 73 | 96 | 75,693 | 52,882 |
| Available-for-sale assets ¹ | 33,452 | 22,265 | 4,110 | 3,864 | 50 | 22 | 37,612 | 26,151 |
| Net loans and advances (measured at fair value) | – | – | 144 | 77 | 16 | – | 160 | 77 |
| Total | 67,742 | 57,091 | 82,952 | 59,950 | 143 | 118 | 150,837 | 117,159 |
| Financial liabilities | | | | | | | | |
| Deposits and other borrowings (designated at fair value) | – | – | 65 | 96 | – | – | 65 | 96 |
| Derivative financial instruments | 766 | 373 | 70,991 | 49,998 | 91 | 103 | 71,848 | 50,474 |
| Payables and other liabilities ² | 1,854 | 3,537 | 125 | 19 | – | – | 1,979 | 3,556 |
| Debt issuances (designated at fair value) | – | – | 3,165 | 2,630 | – | – | 3,165 | 2,630 |
| Total | 2,620 | 3,910 | 74,346 | 52,743 | 91 | 103 | 77,057 | 56,756 |

1 During the period there were transfers from Level 1 to Level 2 of \$136 million (2014: \$357 million) for the Company following a reassessment of available pricing information causing the classification to be assessed as level 2. During the period there were also transfers from Level 2 to Level 1 of \$104 million (2014:\$33 million) for the Group following increased trading activity to support the quoted prices. Transfers into and out of Level 1 and Level 2 are deemed to have occurred as of the beginning of the reporting period in which the transfer occurred.

2 Represents securities short sold.

(iv) DETAILS OF FAIR VALUE MEASUREMENTS THAT INCORPORATE UNOBSERVABLE MARKET DATA

(a) Composition of Level 3 fair value measurements

The following table presents the composition of financial instruments measured at fair value with significant unobservable inputs (Level 3 fair value measurements).

| Consolidated | Financial assets | | | | | | | | | | Financial liabilities | |
|----------------------------|--------------------|----------|-------------|------------|--------------------|-----------|------------------------|----------|--|------------|-----------------------|--------------|
| | Trading securities | | Derivatives | | Available-for-sale | | Net loans and advances | | Investments backing policy liabilities | | Derivatives | |
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Asset backed securities | – | – | – | – | 2 | 1 | – | – | 188 | – | – | – |
| Illiquid corporate bonds | 4 | – | – | – | 198 | 12 | 16 | – | – | – | – | – |
| Structured credit products | – | – | 52 | 58 | – | – | – | – | – | – | (67) | (80) |
| Managed funds (suspended) | – | – | – | – | – | – | – | – | – | 12 | – | – |
| Alternative assets | – | – | – | – | 34 | 27 | – | – | 351 | 533 | – | – |
| Other derivatives | – | – | 30 | 48 | – | – | – | – | – | – | (34) | (25) |
| Total | 4 | – | 82 | 106 | 234 | 40 | 16 | – | 539 | 545 | (101) | (105) |

| The Company | Financial assets | | | | | | | | | | Financial liabilities | |
|----------------------------|--------------------|----------|-------------|-----------|--------------------|-----------|------------------------|----------|--|------------|-----------------------|--------------|
| | Trading securities | | Derivatives | | Available-for-sale | | Net loans and advances | | Investments backing policy liabilities | | Derivatives | |
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Asset backed securities | – | – | – | – | – | – | – | – | n/a | n/a | – | – |
| Illiquid corporate bonds | 4 | – | – | – | 20 | – | 16 | – | n/a | n/a | – | – |
| Structured credit products | – | – | 52 | 58 | – | – | – | – | n/a | n/a | (67) | (80) |
| Managed funds (suspended) | – | – | – | – | – | – | – | – | n/a | n/a | – | – |
| Alternative assets | – | – | – | – | 30 | 22 | – | – | n/a | n/a | – | – |
| Other derivatives | – | – | 21 | 38 | – | – | – | – | n/a | n/a | (24) | (23) |
| Total | 4 | – | 73 | 96 | 50 | 22 | 16 | – | n/a | n/a | (91) | (103) |

Structured credit products comprise the structured credit intermediation trades that the Group entered into from 2004 to 2007 whereby it sold protection using credit default swaps over certain structures, and mitigated risk by purchasing protection via credit default swaps from US financial guarantors over the same structures. These trades are valued using complex models with certain inputs relating to the reference assets and derivative counterparties not being observable in the market. Such unobservable inputs include credit spreads and default probabilities contributing from 13% to 57% of the valuation. The assets underlying the structured credit products are diverse instruments with a wide range of credit spreads and default probabilities relevant to the valuation.

20: Fair value of financial assets and financial liabilities (continued)

The remaining Level 3 balances include Asset backed securities and illiquid corporate bonds where the effect on fair value of issuer credit cannot be directly or indirectly observed in the market; managed funds (suspended) comprising of fixed income and mortgage investments in managed funds that are illiquid and are not currently redeemable; Alternative assets that largely comprise investments in funds which are illiquid and are not currently redeemable, as well as various investments in unlisted equity securities for which no active market exists; and Other derivatives which predominantly include reverse mortgage swaps where the mortality rate cannot be observed and options over emissions certificates where the volatility input cannot be observed.

(b) Movements in Level 3 fair value measurements

The following table sets out movements in Level 3 fair value measurements. Derivatives are categorised on a portfolio basis and classified as either financial assets or financial liabilities based on whether the closing balance is an unrealised gain or loss. This could be different to the opening balance.

| | Financial assets | | | | | | Financial liabilities | | | | | |
|--|--------------------|----------|-------------|----------|--------------------|----------|------------------------|----------|--|----------|-------------|----------|
| | Trading securities | | Derivatives | | Available-for-sale | | Net loans and advances | | Investments backing policy liabilities | | Derivatives | |
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Consolidated | | | | | | | | | | | | |
| Opening balance | – | – | 106 | 200 | 40 | 36 | – | – | 545 | 105 | (105) | (437) |
| New purchases | – | – | – | – | 8 | 4 | 21 | – | 161 | 447 | – | – |
| Disposals (sales) | – | – | (8) | (9) | (20) | (12) | – | – | (266) | (34) | – | – |
| Cash settlements | – | – | – | – | – | – | – | – | – | – | 7 | 19 |
| – Transfers into Level 3 category ¹ | 10 | – | 2 | 14 | 198 | 8 | – | – | 161 | – | (2) | (13) |
| – Transfers out of Level 3 category ¹ | – | – | (17) | (32) | – | – | – | – | (148) | (2) | 9 | 254 |
| Fair value gain/(loss) recorded in other operating income in the income statement ² | (6) | – | (1) | (67) | 5 | – | (5) | – | 86 | 29 | (10) | 72 |
| Fair value gain/(loss) recognised in reserves in equity | – | – | – | – | 3 | 4 | – | – | – | – | – | – |
| Closing balance | 4 | – | 82 | 106 | 234 | 40 | 16 | – | 539 | 545 | (101) | (105) |

| | Financial assets | | | | | | Financial liabilities | | | | | |
|--|--------------------|----------|-------------|----------|--------------------|----------|------------------------|----------|--|----------|-------------|----------|
| | Trading securities | | Derivatives | | Available-for-sale | | Net loans and advances | | Investments backing policy liabilities | | Derivatives | |
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| The Company | | | | | | | | | | | | |
| Opening balance | – | – | 96 | 200 | 22 | 29 | – | – | n/a | n/a | (103) | (437) |
| New purchases | – | – | – | – | 8 | 4 | 21 | – | n/a | n/a | – | – |
| Disposals (sales) | – | – | (8) | (9) | (14) | (11) | – | – | n/a | n/a | – | – |
| Cash settlements | – | – | – | – | – | – | – | – | n/a | n/a | 7 | 19 |
| – Transfers into Level 3 category | 10 | – | – | 6 | 30 | – | – | – | n/a | n/a | – | (9) |
| – Transfers out of Level 3 category | – | – | (14) | (31) | – | – | – | – | n/a | n/a | 8 | 254 |
| Fair value gain/(loss) recorded in other operating income in the income statement ² | (6) | – | 1 | (70) | 4 | 1 | (5) | – | n/a | n/a | (3) | 70 |
| Fair value gain/(loss) recognised in reserves in equity | – | – | – | – | – | (1) | – | – | n/a | n/a | – | – |
| Closing balance | 4 | – | 75 | 96 | 50 | 22 | 16 | – | n/a | n/a | (91) | (103) |

1 Transfers into Level 3 for the Group relate principally to illiquid corporate bonds and asset backed securities where market activity has reduced resulting in pricing to no longer be observable. Transfers out of Level 3 for the Group relate principally to managed funds (suspended) where the commencement of previously unavailable regular redemption windows has provided observable pricing. Transfers into and out of Level 3 are deemed to have occurred as of the beginning of the reporting period in which the transfer occurred.

2 Relating to assets and liabilities held at the end of the period.

(c) Sensitivity to Level 3 data inputs

Where valuation techniques are employed and assumptions are required due to significant data inputs not being directly observable in the market place (Level 3 inputs), changing these assumptions changes the resultant estimate of fair value. The majority of transactions in this category are 'back-to-back' in nature where ANZ either acts as a financial intermediary or hedges the market risks. Similarly, the valuation of Investments backing policy liabilities directly impacts the associated life investment contracts they relate to. In these circumstances, changes in the assumptions generally have minimal impact on the income statement and net assets of ANZ. An exception to this is the 'back-to-back' structured credit intermediation trades which create significant exposure to credit risk.

Principal inputs used in the determination of fair value of financial instruments included in the structured credit portfolio include counterparty credit spreads, market-quoted CDS prices, recovery rates, default probabilities, correlation curves and other inputs, some of which may not be directly observable in the market. The potential effect of changing prevailing unobservable inputs to reasonably possible alternative assumptions for valuing those financial instruments could result in less than a (+/-) \$5 million (2014: (+/-) \$10 million) impact on profit. The ranges of reasonably possible alternative assumptions are established by application of professional judgement and analysis of the data available to support each assumption.

NOTES TO THE FINANCIAL STATEMENTS (continued)

20: Fair value of financial assets and financial liabilities (continued)

(d) Deferred fair value gains and losses

Where the fair value of a financial instrument at initial recognition is determined using unobservable data that is significant to the valuation of the instrument, the difference between the transaction price and the amount determined based on the valuation technique (day one gain or loss) is not immediately recognised in the income statement. Subsequently, the day one gain or loss is recognised in the income statement over the life of the transaction on a straight line basis or over the period until all inputs become observable.

The table below summarises the aggregate amount of day one gains not yet recognised in the income statement and amounts which have been subsequently recognised.

| | Consolidated | | The Company | |
|--|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Opening balance | 3 | 4 | 2 | 2 |
| Deferral on new transactions | – | 1 | – | 1 |
| Amounts recognised in income statement during the period | (1) | (2) | (1) | (1) |
| Closing balance | 2 | 3 | 1 | 2 |

The closing balance of unrecognised gains is predominantly related to derivative financial instruments.

(v) ADDITIONAL INFORMATION FOR FINANCIAL INSTRUMENTS DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

(a) Financial assets designated at fair value through profit or loss

The category loans and advances includes certain loans designated at fair value through profit or loss in order to eliminate an accounting mismatch which would arise if the asset were otherwise carried at amortised cost. This mismatch arises as the derivative financial instruments which were acquired to mitigate interest rate risk of the loans and advances, are measured at fair value through profit or loss. By designating the economically hedged loans, the movements in the fair value attributable to changes in interest rate risk will be recognised in the income statement in the same periods.

At balance date, the credit exposure of the Group on these assets was \$683 million (2014: \$368 million) and for the Company was \$144 million (2014: \$77 million). For the Group \$509 million (2014: \$195 million) and the Company \$144 million (2014: \$77 million) was mitigated by collateral held.

For the Group, the cumulative change in fair value attributable to change in credit risk was a reduction to the assets of \$1 million (2014: reduction to the assets of \$2 million). For the Company the cumulative change to the assets was \$nil (2014: \$nil). The amount recognised in the income statement attributable to changes in credit risk for the Group was \$1 million (2014: \$nil) and for the Company \$nil (2014: \$nil).

The change in fair value of the designated financial assets attributable to changes in credit risk has been calculated by determining the change in credit rating and credit spread implicit in the loans and advances issued by entities with similar credit characteristics.

(b) Financial liabilities designated at fair value through profit or loss

Parts of Subordinated debt, Debt issuances and Deposits and other borrowings have been designated as financial liabilities at fair value through profit or loss in order to eliminate an accounting mismatch which would arise if the liabilities were otherwise carried at amortised cost. This mismatch arises as the derivatives acquired to mitigate interest rate risk within the financial liabilities are measured at fair value through profit or loss. Policy liabilities are designated at fair value through profit or loss in accordance with AASB 1038. External unitholder liabilities which are not included in the table below, represent the external unitholder share of the 'Investments backing policy liabilities' which are designated at fair value through profit or loss.

The table below compares the carrying amount of financial liabilities carried at full fair value, to the contractual amount payable at maturity and fair value gains and losses recognised during the period on liabilities carried at full fair value that are attributable to changes in ANZ's own credit rating.

| Consolidated | Policy liabilities | | Deposits and other borrowings | | Debt issuances | | Subordinated debt | |
|---|--------------------|-------------|-------------------------------|-------------|----------------|-------------|-------------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Carrying amount | 35,029 | 34,038 | 4,576 | 5,494 | 3,165 | 3,441 | – | – |
| Amount by which the consideration payable at maturity is greater/(less) than the carrying value | – | – | 6 | 4 | (15) | (62) | – | – |
| Cumulative change in liability value attributable to own credit risk: | | | | | | | | |
| – opening cumulative increase/(decrease) | – | – | – | – | 34 | (13) | – | 12 |
| – increase/(decrease) recognised during the year | – | – | – | – | (52) | 47 | – | (12) |
| – closing cumulative increase/(decrease) | – | – | – | – | (18) | 34 | – | – |

20: Fair value of financial assets and financial liabilities (continued)

| The Company | Deposits and other borrowings | | Debt issuances | | Subordinated debt | |
|---|-------------------------------|-------------|----------------|-------------|-------------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Carrying amount | 65 | 96 | 3,165 | 2,630 | – | – |
| Amount by which the consideration payable at maturity is greater/(less) than the carrying value | 6 | 4 | (15) | (66) | – | – |
| Cumulative change in liability value attributable to own credit risk: | | | | | | |
| – opening cumulative increase/(decrease) | – | – | 34 | (13) | – | 12 |
| – increase/(decrease) recognised during the year | – | – | (52) | 47 | – | (12) |
| – closing cumulative increase/(decrease) | – | – | (18) | 34 | – | – |

For each of Subordinated debt, Debt issuances and Deposits and other borrowings, the change in fair value attributable to changes in credit risk has been determined as the amount of change in fair value that is not attributable to changes in market conditions that give rise to market risks (benchmark interest rate and foreign exchange rates). This approach is deemed appropriate as the changes in fair value arising from factors other than changes in own credit risk or changes in observed (benchmark) interest rates and foreign exchange rates are considered to be insignificant.

(vi) FINANCIAL ASSETS AND FINANCIAL LIABILITIES NOT MEASURED AT FAIR VALUE

The table below reflects the carrying amounts of financial instruments not measured at fair value on the Group's balance sheet and where the carrying amount is not considered a close approximation of fair value. The table also provides a comparison of the carrying amount of these financial instruments to the Group's estimate of their fair value. The categorisation of the fair value into the levels within the fair value hierarchy is determined in accordance with the methodology set out on page 126 (section ii).

| Consolidated | Carrying amount | | Categorised into fair value hierarchy | | | | | | Fair value (total) | |
|-------------------------------------|-----------------|----------------|---------------------------------------|---------------|-----------------------------------|----------------|--|-------------|--------------------|----------------|
| | 2015 \$m | 2014 \$m | Quoted market price (Level 1) | | Using observable inputs (Level 2) | | With significant non-observable inputs (Level 3) | | 2015 \$m | 2014 \$m |
| | | | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | | |
| Financial assets | | | | | | | | | | |
| Net loans and advances ¹ | 569,539 | 521,384 | – | – | 545,538 | 498,545 | 25,402 | 23,339 | 570,940 | 521,884 |
| | 569,539 | 521,384 | – | – | 545,538 | 498,545 | 25,402 | 23,339 | 570,940 | 521,884 |
| Financial liabilities | | | | | | | | | | |
| Deposits and other borrowings | 566,218 | 504,585 | – | – | 566,636 | 504,760 | – | – | 566,636 | 504,760 |
| Debt issuances | 90,582 | 76,655 | 37,880 | 29,893 | 52,826 | 47,821 | – | – | 90,706 | 77,714 |
| Subordinated debt | 17,009 | 13,607 | 13,842 | 10,805 | 3,241 | 2,959 | – | – | 17,083 | 13,764 |
| Total | 673,809 | 594,847 | 51,722 | 40,698 | 622,703 | 555,540 | – | – | 674,425 | 596,238 |

1 Included within Net loans and advances (Level 2) is \$8,065m of lending assets of the Esanda dealer finance business classified as held for sale (refer note 14).

| The Company | Carrying amount | | Categorised into fair value hierarchy | | | | | | Fair value (total) | |
|-------------------------------------|-----------------|----------------|---------------------------------------|---------------|-----------------------------------|----------------|--|-------------|--------------------|----------------|
| | 2015 \$m | 2014 \$m | Quoted market price (Level 1) | | Using observable inputs (Level 2) | | With significant non-observable inputs (Level 3) | | 2015 \$m | 2014 \$m |
| | | | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | | |
| Financial assets | | | | | | | | | | |
| Net loans and advances ¹ | 448,288 | 414,989 | – | – | 428,949 | 396,264 | 20,276 | 19,127 | 449,225 | 415,391 |
| | 448,288 | 414,989 | – | – | 428,949 | 396,264 | 20,276 | 19,127 | 449,225 | 415,391 |
| Financial liabilities | | | | | | | | | | |
| Deposits and other borrowings | 471,966 | 423,076 | – | – | 472,235 | 423,222 | – | – | 472,235 | 423,222 |
| Debt issuances | 72,414 | 61,531 | 24,428 | 18,861 | 48,008 | 43,558 | – | – | 72,436 | 62,419 |
| Subordinated debt | 15,812 | 12,870 | 11,357 | 10,072 | 3,249 | 2,964 | – | – | 14,606 | 13,036 |
| Total | 560,192 | 497,477 | 35,785 | 28,933 | 523,492 | 469,744 | – | – | 559,277 | 498,677 |

1 Included within Net loans and advances (Level 2) is \$8,065m of lending assets of the Esanda dealer finance business classified as held for sale (refer note 14).

The following sets out the Group's basis of establishing fair value of financial instruments not measured at fair value on the balance sheet. The valuation techniques employed are consistent with those used to calculate fair values of financial instruments carried at fair value. Certain Net loans and advances, Deposits and other borrowings and Debt issuances have been designated at fair value and are therefore excluded from the tables above.

NOTES TO THE FINANCIAL STATEMENTS (continued)

20: Fair value of financial assets and financial liabilities (continued)

Net loans and advances

The fair value has been determined through discounting future cash flows.

For Net loans and advances to banks, the fair value is derived by discounting cash flows using prevailing market rates for lending with similar credit quality.

For Net loans and advances to customers, the fair value is the present value of future cash flows, discounted using a curve which incorporates changes in wholesale market rates, the Group's cost of wholesale funding and the customer margin, as appropriate.

Deposits and other borrowings

For interest bearing fixed maturity deposits and other borrowings and acceptances with quoted market prices, market borrowing rates of interest for debt with a similar maturity are used to discount contractual cash flows to derive the fair value. The fair value of a deposit liability without a specified maturity or at call is deemed to be the amount payable on demand at the reporting date. The fair value is not adjusted for any value expected to be derived from retaining the deposit for a future period of time.

Debt issuances and Subordinated debt

The aggregate fair value of Debt issuances and Subordinated debt is calculated based on quoted market prices or observable inputs where applicable. For those debt issuances where quoted market prices were not available, a discounted cash flow model using a yield curve appropriate for the remaining term to maturity of the debt instrument used. The fair value includes the effects of the appropriate credit spreads applicable to ANZ for that instrument.

21: Maturity Analysis of Assets and Liabilities

The following is an analysis of asset and liability line items in the balance sheet that combine amounts expected to be realised or due to be settled within one year and after more than one year.¹

| Consolidated | 2015 | | | 2014 | | |
|--|---------------------|------------------------------|-----------|---------------------|------------------------------|-----------|
| | Within one year \$m | After more than one year \$m | Total \$m | Within one year \$m | After more than one year \$m | Total \$m |
| Available-for-sale assets | 10,353 | 33,314 | 43,667 | 8,819 | 22,098 | 30,917 |
| Net loans and advances ² | 128,771 | 441,467 | 570,238 | 124,985 | 396,767 | 521,752 |
| Investments backing policy liabilities | 27,966 | 6,854 | 34,820 | 28,361 | 5,218 | 33,579 |
| Deposits and other borrowings | 546,626 | 24,168 | 570,794 | 488,862 | 21,217 | 510,079 |
| Policy liabilities ³ | 35,340 | 61 | 35,401 | 34,554 | – | 34,554 |
| Debt issuances | 29,327 | 62,420 | 93,747 | 15,720 | 64,376 | 80,096 |
| Subordinated debt ⁴ | – | 17,009 | 17,009 | – | 13,607 | 13,607 |

1 Excludes asset and liability line items where the entire amount is considered as "within one year", "after more than one year" or having no specific maturities.

2 Includes Esanda dealer finance assets classified as held for sale (refer note 14).

3 Includes \$372 million (2014: \$516 million) that relates to life insurance contract liabilities classified as "within one year".

4 Includes \$1,188 million (2014: \$1,087 million) that relates to perpetual notes.

22: Assets Charged as Security for Liabilities and Collateral Accepted as Security for Assets

ASSETS CHARGED AS SECURITY FOR LIABILITIES¹

The following assets are pledged as collateral:

- ▶ Mandatory reserve deposits with local central banks in accordance with statutory requirements. These deposits are not available to finance the Group's day to day operations.
- ▶ Securities provided as collateral for repurchase transactions. These transactions are governed by standard industry agreements.
- ▶ Debenture undertakings covering the assets of Esanda Finance Corporation Limited (Esanda), and its subsidiaries, and UDC Finance Limited (UDC). The debenture stock of Esanda, and its subsidiaries, and UDC is secured by a trust deed and collateral debentures, giving floating charges over the undertakings and all the tangible assets of the entity, other than land and buildings (of Esanda only). All controlled entities of Esanda and UDC have guaranteed the payment of principal, interest and other monies in relation to all debenture stock and unsecured notes issued by Esanda and UDC respectively. The only loans pledged as collateral are those in Esanda, and its subsidiaries, and UDC.
- ▶ Specified residential mortgages provided as security for notes and bonds issued to investors as part of ANZ's covered bond programs.
- ▶ Collateral provided to central banks.
- ▶ Collateral provided to clearing houses.

The carrying amounts of assets pledged as security are as follows:

| | Consolidated | | | | The Company | | | |
|---|-----------------|-------------|-------------------|-------------|-----------------|-------------|-------------------|-------------|
| | Carrying Amount | | Related Liability | | Carrying Amount | | Related Liability | |
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Regulatory deposits | 1,773 | 1,565 | n/a | n/a | 557 | 434 | n/a | n/a |
| Securities sold under arrangements to repurchase | 13,975 | 8,736 | 13,731 | 8,641 | 13,476 | 8,568 | 13,255 | 8,473 |
| Assets pledged as collateral under debenture undertakings | 2,218 | 2,141 | 1,578 | 1,400 | – | – | – | – |
| Covered bonds ¹ | 30,368 | 27,241 | 27,013 | 20,561 | 23,508 | 20,738 | 23,508 | 20,738 |
| Other | 225 | 219 | 222 | 208 | 179 | 170 | 178 | 170 |

¹ The consolidated related liability represents covered bonds issued to external investors and the related liability for the Company represents the liability to the covered bond structured entities.

COLLATERAL ACCEPTED AS SECURITY FOR ASSETS¹

ANZ has received collateral in relation to reverse repurchase agreements. These transactions are governed by standard industry agreements.

The fair value of collateral received and sold or repledged is as follows:

| | Consolidated | | The Company | |
|--|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Collateral received on standard reverse repurchase agreements | | | | |
| Fair value of assets which can be sold | 17,506 | 14,354 | 16,738 | 13,878 |
| Fair value of assets sold or repledged | 2,475 | 4,201 | 1,933 | 4,090 |

¹ Excludes the amounts disclosed as collateral paid and received in the balance sheet that relate to derivative liabilities and derivative assets respectively. The terms and conditions of the collateral agreements are included in the standard Credit Support Annex that forms part of the International Swaps and Derivatives Association Master Agreement.

NOTES TO THE FINANCIAL STATEMENTS (continued)

23: Offsetting

The following tables identify financial assets and liabilities which have been offset in the balance sheet (in accordance with AASB 132 – Financial Instruments: Presentation (AASB 132)) and those which have not been offset in the balance sheet but are subject to enforceable master netting agreements (or similar arrangements) with our trading counterparties. The effect of over collateralisation has not been taken into account.

A description of the rights of set-off associated with financial assets and financial liabilities subject to master netting agreements or similar, including the nature of those rights, are described in note 19.

| | Total amounts recognised in the balance sheet ¹ | Amounts not subject to master netting agreement or similar | Amount subject to master netting agreement or similar | | | |
|--|--|--|---|---|---|----------------|
| | | | Total | Related amounts not offset in the statement of financial position | | Net amount |
| | | | | Financial instruments | Financial collateral (received)/pledged | |
| | \$m | \$m | \$m | \$m | \$m | \$m |
| Consolidated 30 September 2015 | | | | | | |
| Derivative assets | 85,625 | (6,846) | 78,779 | (62,782) | (7,165) | 8,832 |
| Reverse repurchase, securities borrowing and similar agreements ² | 17,308 | (7,470) | 9,838 | (265) | (9,573) | – |
| Total financial assets | 102,933 | (14,316) | 88,617 | (63,047) | (16,738) | 8,832 |
| Derivative liabilities | (81,270) | 5,566 | (75,704) | 62,782 | 8,517 | (4,405) |
| Repurchase, securities lending and similar agreements ³ | (13,731) | 12,674 | (1,057) | 265 | 792 | – |
| Total financial liabilities | (95,001) | 18,240 | (76,761) | 63,047 | 9,309 | (4,405) |

| | Total amounts recognised in the balance sheet ¹ | Amounts not subject to master netting agreement or similar | Amount subject to master netting agreement or similar | | | |
|--|--|--|---|---|---|----------------|
| | | | Total | Related amounts not offset in the statement of financial position | | Net amount |
| | | | | Financial instruments | Financial collateral (received)/pledged | |
| | \$m | \$m | \$m | \$m | \$m | \$m |
| Consolidated 30 September 2014 | | | | | | |
| Derivative assets | 56,369 | (5,236) | 51,133 | (41,871) | (5,048) | 4,214 |
| Reverse repurchase, securities borrowing and similar agreements ² | 13,384 | (5,928) | 7,456 | (20) | (7,436) | – |
| Total financial assets | 69,753 | (11,164) | 58,589 | (41,891) | (12,484) | 4,214 |
| Derivative liabilities | (52,925) | 4,148 | (48,777) | 41,871 | 4,586 | (2,320) |
| Repurchase, securities lending and similar agreements ³ | (8,641) | 8,588 | (53) | 20 | 33 | – |
| Total financial liabilities | (61,566) | 12,736 | (48,830) | 41,891 | 4,619 | (2,320) |

1 The Group/Company does not have any arrangements that satisfy the conditions of AASB 132 to offset within the balance sheet.

2 Reverse repurchase agreements are presented in the balance sheet within cash if duration is less than 90 days. If maturity is greater than 90 days they are presented in net loans and advances.

3 Repurchase agreements are presented in the balance sheet within deposits and other borrowings.

23: Offsetting (continued)

| | Total amounts recognised in the balance sheet ¹ | Amounts not subject to master netting agreement or similar | Amount subject to master netting agreement or similar | | | |
|--|--|--|---|---|---|----------------|
| | | | Total | Related amounts not offset in the statement of financial position | | Net amount |
| | | | | Financial instruments | Financial collateral (received)/pledged | |
| | \$m | \$m | \$m | \$m | \$m | \$m |
| The Company 30 September 2015 | | | | | | |
| Derivative assets | 75,694 | (5,140) | 70,554 | (55,881) | (6,435) | 8,238 |
| Reverse repurchase, securities borrowing and similar agreements ² | 16,604 | (6,766) | 9,838 | (265) | (9,573) | – |
| Total financial assets | 92,298 | (11,906) | 80,392 | (56,146) | (16,008) | 8,238 |
| Derivative liabilities | (71,844) | 4,247 | (67,597) | 55,881 | 7,681 | (4,035) |
| Repurchase, securities lending and similar agreements ³ | (13,255) | 12,198 | (1,057) | 265 | 792 | – |
| Total financial liabilities | (85,099) | 16,445 | (68,654) | 56,146 | 8,473 | (4,035) |
| The Company 30 September 2014 | | | | | | |
| Derivative assets | 52,882 | (4,230) | 48,652 | (40,541) | (4,458) | 3,653 |
| Reverse repurchase, securities borrowing and similar agreements ² | 12,907 | (5,451) | 7,456 | (20) | (7,436) | – |
| Total financial assets | 65,789 | (9,681) | 56,108 | (40,561) | (11,894) | 3,653 |
| Derivative liabilities | (50,474) | 3,615 | (46,859) | 40,541 | 4,247 | (2,071) |
| Repurchase, securities lending and similar agreements ³ | (8,473) | 8,420 | (53) | 20 | 33 | – |
| Total financial liabilities | (58,947) | 12,035 | (46,912) | 40,561 | 4,280 | (2,071) |

1 The Group/Company does not have any arrangements that satisfy the conditions of AASB 132 to offset within the balance sheet.

2 Reverse repurchase agreements are presented in the balance sheet within cash if duration is less than 90 days. If maturity is greater than 90 days they are presented in net loans and advances.

3 Repurchase agreements are presented in the balance sheet within deposits and other borrowings.

NOTES TO THE FINANCIAL STATEMENTS (continued)

24: Credit Related Commitments, Guarantees and Contingent Liabilities

Credit related commitments – facilities provided

| | Consolidated | | The Company | |
|---|----------------|----------------|----------------|----------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Contract amount of: Undrawn facilities | 230,794 | 193,984 | 180,847 | 153,985 |
| Australia | 101,898 | 97,781 | 99,880 | 97,773 |
| New Zealand | 22,960 | 20,870 | 20 | 29 |
| Overseas markets | 105,936 | 75,333 | 80,947 | 56,183 |
| Total | 230,794 | 193,984 | 180,847 | 153,985 |

Guarantees and contingent liabilities

These guarantees and contingent liabilities relate to transactions that the Group has entered into as principal, including guarantees, standby letters of credit and documentary letters of credit.

Documentary letters of credit involve the issue of letters of credit guaranteeing payment in favour of an exporter secured against an underlying shipment of goods or backed by a confirmatory letter of credit from another bank.

Performance related contingencies are liabilities that oblige the Group to make payments to a third party should the customer fail to fulfil the non-monetary terms of the contract.

To reflect the risk associated with these transactions, they are subjected to the same credit origination, portfolio management and collateral requirements as customers that apply for loans. The contract amount represents the maximum potential amount that could be lost if the counterparty fails to meet its financial obligations. As the facilities may expire without being drawn upon, the notional amounts do not necessarily reflect future cash requirements.

| | Consolidated | | The Company | |
|---|---------------|---------------|---------------|---------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Contract amount of: Guarantees and letters of credit | 18,809 | 17,235 | 16,101 | 14,142 |
| Performance related contingencies | 21,526 | 22,840 | 18,592 | 20,774 |
| Total | 40,335 | 40,075 | 34,693 | 34,916 |
| Australia | 17,638 | 17,686 | 17,637 | 17,686 |
| New Zealand | 1,961 | 1,790 | – | – |
| Asia Pacific, Europe & America | 20,736 | 20,599 | 17,056 | 17,230 |
| Total | 40,335 | 40,075 | 34,693 | 34,916 |

25: Goodwill and Other Intangible Assets

| | Consolidated | | The Company | |
|--|--------------|--------------|--------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Goodwill¹ | | | | |
| Gross carrying amount | | | | |
| Balances at start of the year | 4,511 | 4,499 | 90 | 77 |
| Reclassifications | – | – | – | 9 |
| Impairment/write off expense | (1) | – | – | – |
| Foreign currency exchange differences | 87 | 12 | 19 | 4 |
| Balance at end of year | 4,597 | 4,511 | 109 | 90 |
| Software | | | | |
| Balances at start of the year | 2,533 | 2,170 | 2,336 | 2,007 |
| Software capitalisation during the period | 807 | 777 | 782 | 683 |
| Amortisation expense | (542) | (426) | (500) | (368) |
| Impairment expense/write-offs | (17) | (15) | (12) | (11) |
| Foreign currency exchange differences | 112 | 27 | 105 | 25 |
| Balance at end of year | 2,893 | 2,533 | 2,711 | 2,336 |
| Cost | 5,860 | 5,005 | 5,620 | 4,568 |
| Accumulated amortisation | (2,763) | (2,263) | (2,710) | (2,031) |
| Accumulated impairment | (204) | (209) | (199) | (201) |
| Carrying amount | 2,893 | 2,533 | 2,711 | 2,336 |
| Acquired Portfolio of Insurance and Investment Business | | | | |
| Balances at start of the year | 784 | 856 | – | – |
| Amortisation expense | (70) | (71) | – | – |
| Foreign currency exchange differences | 1 | (1) | – | – |
| Balance at end of year | 715 | 784 | – | – |
| Cost | 1,188 | 1,187 | – | – |
| Accumulated amortisation | (473) | (403) | – | – |
| Carrying amount | 715 | 784 | – | – |
| Other intangible assets² | | | | |
| Balances at start of the year | 122 | 165 | 25 | 40 |
| Other additions | (1) | 3 | – | – |
| Reclassification | – | – | (7) | (9) |
| Amortisation expense | (18) | (18) | (9) | (8) |
| Impairment expense | – | (28) | – | – |
| Foreign currency exchange differences | 4 | – | 1 | 2 |
| Balance at end of year | 107 | 122 | 10 | 25 |
| Cost | 207 | 227 | 68 | 68 |
| Accumulated amortisation/impairment | (100) | (105) | (58) | (43) |
| Carrying amount | 107 | 122 | 10 | 25 |
| Goodwill and other intangible assets | | | | |
| Net book value | | | | |
| Balances at start of the year | 7,950 | 7,690 | 2,451 | 2,124 |
| Balance at end of year | 8,312 | 7,950 | 2,830 | 2,451 |

1 Excludes notional goodwill in equity accounted investments.

2 The consolidated other intangible assets comprises aligned advisor relationships, distribution agreements and management fee rights, credit card relationships and other intangibles. The Company other intangible assets comprises distribution agreements and management fee rights, credit card relationships and other intangibles.

NOTES TO THE FINANCIAL STATEMENTS (continued)

25: Goodwill and Other Intangible Assets (continued)

GOODWILL ALLOCATED TO CASH-GENERATING UNITS

The goodwill balance above largely comprises the goodwill purchased on acquisition of NBNZ Holdings Limited in December 2003 and ANZ Wealth Australia Limited (formerly OnePath Australia Limited) on 30 November 2009. Refer to note 8 for Divisional allocation.

The recoverable amount of the CGU to which each goodwill component is allocated is estimated using a market multiple approach as representative of the fair value less costs of disposal of each CGU. The price earnings multiples are based on observable multiples reflecting the businesses and markets in which each CGU operates. The earnings are based on the current forecast earnings of the divisions. The aggregate fair value less costs of disposal across the Group is compared to the Group's market capitalisation to validate the conclusion that goodwill is not impaired.

Key assumptions on which management has based its determination of fair value less costs of disposal include assumptions as to the market multiples being reflective of the segment's businesses, costs of disposal estimates and the ability to achieve forecast earnings. Changes in assumptions upon which the valuation is based could materially impact the assessment of the recoverable amount of each CGU. As at 30 September 2015, the impairment testing performed did not result in any material impairment being identified.

26: Premises and Equipment

| | Consolidated | | The Company | |
|--|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| At cost ¹ | 4,769 | 4,280 | 2,694 | 2,325 |
| Accumulated depreciation ¹ | (2,548) | (2,099) | (1,704) | (1,324) |
| | 2,221 | 2,181 | 990 | 1,001 |
| Carrying amount at beginning of year | 2,181 | 2,164 | 1,001 | 983 |
| Additions ² | 361 | 375 | 232 | 247 |
| Disposals | (43) | (44) | (38) | (17) |
| Amortisation and depreciation ³ | (325) | (324) | (227) | (221) |
| Foreign currency exchange difference | 47 | 10 | 22 | 9 |
| Carrying amount at end of year | 2,221 | 2,181 | 990 | 1,001 |
| Net book value | | | | |
| Freehold and leasehold land and buildings | 901 | 878 | 59 | 50 |
| Integrals and equipment | 1,183 | 1,162 | 856 | 904 |
| Capital works in progress | 137 | 141 | 75 | 47 |
| | 2,221 | 2,181 | 990 | 1,001 |

1 The current year cost and accumulated depreciation was reduced to remove assets with a nil net book value that are no longer in use. Comparative information was not adjusted.

2 Includes Transfers.

3 Includes Freehold and leasehold land and buildings, Leasehold improvements, Furniture and equipment and Technology equipment.

COMMITMENTS

| | Consolidated | | The Company | |
|---|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Property capital expenditure | | | | |
| Contracts for outstanding capital expenditure | 109 | 88 | 92 | 68 |
| Total capital expenditure commitments for property | 109 | 88 | 92 | 68 |
| Lease rentals | | | | |
| Land and buildings | 2,251 | 2,163 | 2,283 | 2,345 |
| Furniture and equipment | 276 | 216 | 190 | 168 |
| Total lease rental commitments¹ | 2,527 | 2,379 | 2,473 | 2,513 |
| Due within one year | 485 | 475 | 438 | 413 |
| Due later than one year but not later than five years | 1,273 | 1,130 | 1,083 | 1,103 |
| Due later than five years | 769 | 774 | 952 | 997 |
| Total lease rental commitments¹ | 2,527 | 2,379 | 2,473 | 2,513 |

1 Total future minimum sublease payments expected to be received under non-cancellable subleases at 30 September is \$90 million (2014: \$90 million) for the Group and \$80 million (2014: \$78 million) for the Company. During the year, sublease payments received amounted to \$22 million (2014: \$19 million) for the Group and \$19 million (2014: \$16 million) for the Company and were netted against rent expense.

27: Other Assets

| | Consolidated | | The Company | |
|---|--------------|--------------|--------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Accrued interest/prepaid discounts | 1,405 | 1,472 | 944 | 998 |
| Accrued commissions | 137 | 129 | 76 | 75 |
| Prepaid expenses | 427 | 356 | 178 | 152 |
| Insurance contract liabilities ceded | 699 | 591 | - | - |
| Outstanding premiums | 228 | 200 | - | - |
| Defined benefit superannuation plan surplus | 144 | 47 | 144 | 47 |
| Operating leases residual value | 282 | 334 | 282 | 334 |
| Other | 2,524 | 1,662 | 1,325 | 637 |
| Total other assets | 5,846 | 4,791 | 2,949 | 2,243 |

28: Provisions

| | Consolidated | | The Company | |
|---|--------------|--------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Employee entitlements ¹ | 554 | 526 | 411 | 404 |
| Restructuring costs and surplus leased space ² | 23 | 56 | 15 | 48 |
| Non-lending losses, frauds and forgeries | 169 | 134 | 141 | 104 |
| Other | 328 | 384 | 164 | 139 |
| Total provisions | 1,074 | 1,100 | 731 | 695 |
| Provisions, excluding employee entitlements | | | | |
| Carrying amount at beginning of the year | 574 | 695 | 291 | 422 |
| Provisions made during the year | 307 | 572 | 164 | 185 |
| Payments made during the year | (206) | (514) | (72) | (172) |
| Transfer/release of provision | (155) | (179) | (63) | (144) |
| Carrying amount at the end of the year | 520 | 574 | 320 | 291 |

1 The aggregate liability for employee entitlements largely comprises provisions for annual leave and long service leave.

2 Restructuring costs and surplus leased space provisions arise from activities related to material changes in the scope of business undertaken by the Group or the manner in which that business is undertaken and includes termination benefits. Costs relating to on-going activities are not provided for. Provision is made when the Group is demonstrably committed, it is probable that the costs will be incurred, though their timing is uncertain, and the costs can be reliably estimated.

3 Other provisions comprise various other provisions including loyalty programs, workers' compensation, make-good provisions on leased premises and contingent liabilities recognised as part of a business combination.

29: Payables and Other Liabilities

| | Consolidated | | The Company | |
|--|---------------|---------------|--------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Creditors | 1,661 | 1,335 | 871 | 477 |
| Accrued interest and unearned discounts | 1,938 | 2,096 | 1,448 | 1,592 |
| Defined benefits plan obligations | 59 | 39 | 14 | 15 |
| Accrued expenses | 1,368 | 1,394 | 889 | 1,022 |
| Securities sold short (classified as held for trading) | 2,568 | 3,870 | 1,978 | 3,556 |
| Liability for acceptances | 1,371 | 1,151 | 649 | 717 |
| Other liabilities | 1,401 | 1,099 | 445 | 303 |
| Total payables and other liabilities | 10,366 | 10,984 | 6,294 | 7,682 |

30: Share Capital

| | The Company | |
|--------------------------------------|----------------------|----------------------|
| | 2015 | 2014 |
| Numbers of issued shares | | |
| Ordinary shares each fully paid | 2,902,714,361 | 2,756,627,771 |
| Preference shares each fully paid | - | 500,000 |
| Total number of issued shares | 2,902,714,361 | 2,757,127,771 |

NOTES TO THE FINANCIAL STATEMENTS (continued)

30: Share Capital (continued)

ORDINARY SHARES

Ordinary shares have no par value and entitle holders to receive dividends payable to ordinary shareholders and to participate in the proceeds available to ordinary shareholders on winding up of the Company in proportion to the number of fully paid ordinary shares held.

On a show of hands every holder of fully paid ordinary shares present at a meeting in person or by proxy is entitled to one vote, and upon a poll one vote for each share held.

| Numbers of issued shares | The Company | |
|--|----------------------|----------------------|
| | 2015 | 2014 |
| Balance at start of the year | 2,756,627,771 | 2,743,655,310 |
| Bonus option plan ^{1,2} | 2,899,350 | 2,479,917 |
| Dividend reinvestment plan ^{1,2} | 35,105,134 | 26,209,958 |
| Group share option scheme ³ | 32,192 | 171,742 |
| Group employee share acquisition scheme ^{3,4} | – | – |
| Share placement and share purchase plan ⁵ | 108,049,914 | – |
| Group share buyback ⁶ | – | (15,889,156) |
| Balance at end of year | 2,902,714,361 | 2,756,627,771 |

| | Consolidated | | The Company | |
|--|---------------|---------------|---------------|---------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Ordinary share capital | | | | |
| Balance at start of the year | 24,031 | 23,641 | 24,280 | 23,914 |
| Dividend reinvestment plan ^{1,2} | 1,122 | 851 | 1,122 | 851 |
| Group share option scheme ³ | 2 | 4 | 2 | 4 |
| Group employee share acquisition scheme ^{3,4} | 1 | 11 | 1 | 11 |
| Share placement and share purchase plan ⁵ | 3,206 | – | 3,206 | – |
| Group share buyback ⁶ | – | (500) | – | (500) |
| Treasury shares in Global Wealth ⁷ | 5 | 24 | – | – |
| Balance at end of year | 28,367 | 24,031 | 28,611 | 24,280 |

1 Refer to note 6 for details of plan.

2 The Company issued 28.7 million shares under the dividend reinvestment plan and bonus option plan for the 2015 interim dividend and 9.3 million shares for the 2014 final dividend (Sep 14: 28.7 million shares for the respective interim and final dividends).

3 Refer to note 41 for details of plan.

4 Includes on-market purchase of shares for settlement of amounts due under share-based compensation plans. In addition, nil shares were issued during the year ended 30 September 2015 to the Group's Employee Share Trust for settlement of amounts due under share-based compensation plans (2014: nil). As at 30 September 2015, there were 11,378,648 Treasury Shares outstanding (2014: 13,754,867).

5 The Company issued 80.8 million ordinary shares under the institutional share placement and 27.3 million ordinary shares under the share purchase plan.

6 Following the announcement of the 2013 final dividend the Company repurchased \$500 million of ordinary shares via an on-market share buy-back resulting in 15.9 million ordinary shares being cancelled.

7 Treasury Shares in Global Wealth are shares held in statutory funds as assets backing policyholder liabilities. AWA Treasury Shares outstanding as at 30 September 2015 were 11,623,304 (2014: 11,761,993).

PREFERENCE SHARES

Euro Trust Securities

On 13 December 2004, ANZ issued 500,000 Euro Floating Rate Non-cumulative Trust Securities ('Euro Trust Securities') at €1,000 each, raising \$871 million net of issue costs. All 500,000 Euro Trust Securities on issue were bought back by ANZ for cash at face value (€1,000 per security) and cancelled on 15 December 2014.

| | Consolidated | | The Company | |
|---|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Preference share balance at start of year | 871 | 871 | 871 | 871 |
| – Euro Trust Securities bought back | (871) | – | (871) | – |
| Preference share balance at end of the year | – | 871 | – | 871 |

NON-CONTROLLING INTERESTS

| | Consolidated | |
|--|--------------|-------------|
| | 2015 \$m | 2014 \$m |
| Share capital | 55 | 46 |
| Retained earnings | 51 | 31 |
| Total non-controlling interests | 106 | 77 |

31: Reserves and Retained Earnings

| | Consolidated | | The Company ¹ | |
|---|--------------|--------------|--------------------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| a) Foreign currency translation reserve | | | | |
| Balance at beginning of the year | (605) | (1,125) | (290) | (539) |
| Transferred to income statement | (4) | 37 | (4) | 37 |
| Currency translation adjustments net of hedges | 1,728 | 483 | 878 | 212 |
| Total foreign currency translation reserve | 1,119 | (605) | 584 | (290) |
| b) Share option reserve² | | | | |
| Balance at beginning of the year | 60 | 55 | 60 | 55 |
| Share-based payments/(exercises) | 16 | 13 | 16 | 13 |
| Transfer of options/rights lapsed to retained earnings ³ | (8) | (8) | (8) | (8) |
| Total share option reserve | 68 | 60 | 68 | 60 |
| c) Available-for-sale revaluation reserve | | | | |
| Balance at beginning of the year | 160 | 121 | 50 | 37 |
| Gain/(loss) recognised | 27 | 69 | (6) | 39 |
| Transferred to income statement | (49) | (30) | (34) | (26) |
| Total available-for-sale revaluation reserve | 138 | 160 | 10 | 50 |
| d) Cash flow hedge reserve | | | | |
| Balance at beginning of the year | 169 | 75 | 174 | 51 |
| Gains/(loss) recognised | 111 | 117 | 103 | 117 |
| Transferred to income statement | (11) | (23) | – | 6 |
| Total cash flow hedging reserve | 269 | 169 | 277 | 174 |
| e) Transactions with non-controlling interests reserve | | | | |
| Balance at beginning of the year | (23) | (33) | – | – |
| Transactions with non-controlling interests ⁴ | – | 10 | – | – |
| Total transactions with non-controlling interests reserve | (23) | (23) | – | – |
| Total reserves | 1,571 | (239) | 939 | (6) |

1 Comparatives have changed (refer note 45).

2 Further information about share-based payments to employees is disclosed in note 41.

3 The transfer of balances from the share option reserve to retained earnings represents items of a distributable nature.

4 The premium in excess of the book value paid by an associate to acquire an additional interest in its controlled entity from the non-controlling shareholder recognised in 2013 was released in 2014 as the associate no longer controls that entity.

| | Consolidated | | The Company ¹ | |
|---|---------------|---------------|--------------------------|---------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Retained earnings | | | | |
| Balance at beginning of the year | 24,544 | 21,936 | 17,557 | 15,826 |
| Profit attributable to shareholders of the Company | 7,493 | 7,271 | 7,306 | 6,436 |
| Transfer of options/rights lapsed from share option reserve ^{2,3} | 8 | 8 | 8 | 8 |
| Remeasurement gain/(loss) on defined benefit plans after tax | (4) | 32 | 20 | 6 |
| Fair value gain/loss attributable to changes in own credit risk of financial liabilities designated at fair value | 37 | (25) | 37 | (25) |
| Dividend income on Treasury shares held within the Group's life insurance statutory funds | 22 | 22 | – | – |
| Ordinary share dividends paid | (4,906) | (4,694) | (4,906) | (4,694) |
| Preference share dividends paid | (1) | (6) | – | – |
| Foreign exchange gains on preference shares bought back ⁴ | 116 | – | 116 | – |
| Retained earnings at end of year | 27,309 | 24,544 | 20,138 | 17,557 |
| Total reserves and retained earnings | 28,880 | 24,305 | 21,077 | 17,551 |

1 Comparatives have changed (refer note 45).

2 Further information about share-based payments to employees is disclosed in note 41.

3 The transfer of balances from the share option reserve to retained earnings represents items of a distributable nature.

4 The Euro Trust Securities were bought back by ANZ for cash at face value and cancelled on 15 December 2014. The foreign exchange gain between the issue date and 15 December 2014 was recognised directly in retained earnings.

32: Capital Management

ANZ pursues an active approach to capital management, which is designed to protect the interests of depositors, creditors and shareholders. This involves the on-going review and Board approval of the level and composition of ANZ's capital base, assessed against the following key policy objectives:

- ▶ regulatory compliance such that capital levels exceed APRA's, ANZ's primary prudential supervisor, minimum Prudential Capital Ratios (PCRs) both at Level 1 (the Company and specified subsidiaries) and Level 2 (ANZ consolidated under Australian prudential standards), along with US Federal Reserve's minimum Level 2 requirements under ANZ's Foreign Holding Company Licence in the United States of America;
- ▶ capital levels are aligned with the risks in the business and to meet strategic and business development plans through ensuring that available capital exceeds the level of Economic Capital required to support the Ratings Agency 'default frequency' confidence level for a 'AA' credit rating category bank. Economic Capital is an internal estimate of capital levels required to support risk and unexpected losses above a desired target solvency level;
- ▶ capital levels are commensurate with ANZ maintaining its preferred 'AA' credit rating category for senior long-term unsecured debt given its risk appetite outlined in its strategic plan; and
- ▶ an appropriate balance between maximising shareholder returns and prudent capital management principles.

ANZ achieves these objectives through an Internal Capital Adequacy Assessment Process (ICAAP) whereby ANZ conducts detailed strategic and capital planning over a medium term time horizon.

Annually, ANZ conducts a detailed strategic planning process over a three year time horizon, the outcomes of which are embodied in the Strategic Plan. This process involves forecasting key economic variables which Divisions use to determine key financial data for their existing business. New strategic initiatives to be undertaken over the planning period and their financial impact are then determined. These processes are used for the following:

- ▶ review capital ratios, targets, and levels of different classes of capital against ANZ's risk profile and risk appetite outlined in the Strategic Plan. ANZ's capital targets reflect the key policy objectives above, and the desire to ensure that under specific stressed economic scenarios that capital levels are sufficient to remain above both Economic Capital and Prudential Capital Ratio (PCR) requirements;
- ▶ stress tests are performed under different economic conditions to ensure a comprehensive review of ANZ's capital position both before and after mitigating actions. The stress tests determine the level of additional capital (i.e. the 'stress capital buffer') needed to absorb losses that may be experienced during an economic downturn; and
- ▶ stress testing is integral to strengthening the predictive approach to risk management and is a key component in managing risks, asset writing strategies and business strategies. It creates greater understanding of the impacts on financial performance through modelling relationships and sensitivities between geographic, industry and Divisional exposures under a range of macroeconomic scenarios. ANZ has a dedicated stress testing team within Risk Management that models and reports to management and the Board's Risk Committee on a range of scenarios and stress tests.

Results are subsequently used to:

- ▶ recalibrate ANZ's management targets for minimum and operating ranges for its respective classes of capital such that ANZ will have sufficient capital to remain above both Economic Capital and regulatory requirements; and

- ▶ identify the level of organic capital generation and hence determine current and future capital issuance requirements for Level 1 and Level 2.

From these processes, a Capital Plan is developed and approved by the Board which identifies the capital issuance requirements, capital securities maturity profile, and options around capital products, timing and markets to execute the Capital Plan under differing market and economic conditions.

The Capital Plan is maintained and updated through a monthly review of forecast financial performance, economic conditions and development of business initiatives and strategies. The Board and senior management are provided with monthly updates of ANZ's capital position. Any actions required to ensure ongoing prudent capital management are submitted to the Board for approval.

REGULATORY ENVIRONMENT

ANZ's regulatory capital calculation is governed by APRA's Prudential Standards which adopt a risk-based capital assessment framework based on the Basel 3 capital measurement standards. This risk based approach requires eligible capital to be divided by total risk weighted assets (RWAs), with the resultant ratio being used as a measure of an ADI's capital adequacy. APRA determines PCRs for Common Equity Tier 1 (CET1), Tier 1 and Total Capital, with capital as the numerator and RWAs as the denominator.

To ensure that ADIs are adequately capitalised on both a stand-alone and group basis, APRA adopts a tiered approach to the measurement of an ADI's capital adequacy by assessing the ADI's financial strength at three levels:

- ▶ Level 1 – the ADI on a stand-alone basis (i.e. the Company and approved subsidiaries which are consolidated to form the ADI's Extended Licensed Entity);
- ▶ Level 2 – the consolidated banking group (i.e. the consolidated financial group less certain subsidiaries and associates excluded under the prudential standards); and
- ▶ Level 3 – the conglomerate group at the widest level.

ANZ is a Level 1 and Level 2 reporter, and measures capital adequacy monthly on a Level 1 and Level 2 basis, and is not yet required to report on a Level 3 basis.

Regulatory capital is divided into Tier 1, carrying the highest capital elements, and Tier 2, which has lower capital elements, but still adds to the overall strength of the ADI.

Tier 1 capital is comprised of Common Equity Tier 1 capital less deductions and Additional Tier 1 capital instruments. Common Equity Tier 1 capital comprises shareholders' equity adjusted for items which APRA does not allow as regulatory capital or classifies as lower forms of regulatory capital. Common Equity Tier 1 capital includes the following significant adjustments:

- ▶ Additional Tier 1 capital instruments included within shareholders' equity are excluded;
- ▶ Reserves, excluding the hedging reserve and reserves of insurance and funds management subsidiaries excluded for Level 2 purposes;
- ▶ Retained earnings excludes retained earnings of insurance and funds management subsidiaries excluded for Level 2 purposes, but includes capitalised deferred fees forming part of loan yields that meet the criteria set out in the prudential standard;
- ▶ Inclusion of qualifying treasury shares; and
- ▶ Current year net of tax earnings less profits of insurance and funds management subsidiaries excluded for Level 2 purposes.

32: Capital Management (continued)

Additional Tier 1 capital instruments are high quality components of capital that provide a permanent and unrestricted commitment of funds, are available to absorb losses, are subordinated to the claims of depositors and senior creditors in the event of the winding up of the issuer and provide for fully discretionary capital distributions.

Deductions from the capital base comprise mainly deductions to the Common Equity Tier 1 component. These deductions are largely intangible assets, investments in insurance and funds management entities and associates, capitalised expenses (including loan and origination fees) and the amount of regulatory expected losses (EL) in excess of eligible provisions.

Tier 2 capital mainly comprises perpetual subordinated debt instruments and dated subordinated debt instruments which have a minimum term of five years at issue date.

Total Capital is the sum of Tier 1 capital and Tier 2 capital.

In addition to the prudential capital oversight that APRA conducts over the Company and the Group, the Company's branch operations and major banking subsidiary operations are overseen by local regulators such as the Reserve Bank of New Zealand, the US Federal Reserve, the UK Prudential Regulation Authority, the Monetary Authority of Singapore, the Hong Kong Monetary Authority and the China Banking Regulatory Commission who may impose minimum capitalisation rates on those operations.

Throughout the financial year, the Company and the Group maintained compliance with the minimum Common Equity Tier 1, Tier 1 and Total Capital ratios set by APRA and the US Federal Reserve (as applicable) as well as applicable capitalisation rates set by regulators in countries where the Company operates branches and subsidiaries.

REGULATORY DEVELOPMENTS

Financial System Inquiry (FSI)

The Australian Government recently completed a comprehensive inquiry into Australia's financial system. The final FSI report was released on 7 December 2014. The contents of the final FSI report are wide-ranging and key recommendations that may have an impact on regulatory capital levels include:

- ▶ setting capital standards such that Australian ADIs capital ratios are unquestionably strong;
- ▶ raising the average internal ratings-based (IRB) mortgage risk-weight to narrow the difference between average mortgage risk-weight for ADIs using IRB models and those using standardised risk weights;
- ▶ implementing a framework for minimum loss absorbing and recapitalisation capacity in line with emerging international practice;
- ▶ developing a common reporting template that improves the transparency and comparability of capital ratios of Australian ADIs; and
- ▶ introducing a leverage ratio that acts as a backstop to ADIs' risk-based capital requirements, in line with Basel framework.

APRA responded to parts of the FSI inquiry in July 2015 with the following announcements made in connection to the key recommendations:

- ▶ APRA released an information paper entitled "International capital comparison study" (APRA Study) which supports the FSI's recommendation that the capital ratios of Australian ADIs should be unquestionably strong. The APRA Study confirmed that the major Australian ADIs are well-capitalised and acknowledged the challenges and complexity in comparing capital ratios between Australian ADIs and international peers given the varied national

discretions exercised by different jurisdictions in implementing the global capital adequacy framework (Basel framework). The APRA Study did not confirm the definition of 'unquestionably strong' and stated that APRA does not intend to directly link Australian capital requirements to a continually moving benchmark. The results of the APRA Study will only inform but will not determine APRA's approach for setting capital adequacy requirements.

- ▶ Effective from 1 July 2016, APRA requires increased capital requirements for Australian residential mortgage exposures by ADIs accredited to use the internal ratings-based (IRB) approach to credit risk. These new requirements would increase the average risk weighting for mortgage portfolios to approximately 25%. For ANZ, the impact is an approximate 60 bps reduction in CET1 on implementation of this change. In response to this, ANZ has raised \$3.2 billion of ordinary share capital via a fully underwritten institutional placement in August 2015 (\$2.5 billion raised) and a share purchase plan to eligible Australian and New Zealand shareholders in September 2015 (\$0.7 billion raised). APRA has indicated that further changes may be required once greater clarity on the deliberations of the Basel Committee is available, particularly in relation to revisions to the standardised approach for credit risk and capital floors.

The Australian Government released its response to the FSI in October 2015 which agrees with all of the above capital related recommendations. The Australian Government support and endorses APRA to implement the recommendations, including the initial actions to raise the capital requirements for Australian residential mortgage exposures and to take additional steps to ensure that the major banks have unquestionably strong capital ratios by the end of 2016.

Apart from the July 2015 announcements, APRA has not made any determination on the other key recommendations. Therefore, the final outcomes from the FSI, including any impacts and the timing of these impacts on ANZ remain uncertain.

Leverage Ratio

In May 2015, APRA released final standards for implementing leverage ratio disclosures with effect from 1 July 2015. Leverage ratio requirements are included in the Basel Committee on Banking Supervision (BCBS) Basel 3 capital framework as a supplement to the current risk based capital requirements.

In the requirements, APRA has maintained the BCBS calculation of the leverage ratio of Tier 1 Capital expressed as a percentage of Exposure Measure. The proposed BCBS' minimum leverage ratio requirement is 3%. APRA has not yet announced details of the minimum requirement which will apply to impacted Australian ADIs.

Public disclosure of the leverage ratio commenced for the year ended September 2015, with subsequent disclosures published on a quarterly basis in the Pillar 3 Report.

Domestic Systemically Important Bank (D-SIB) Framework

APRA has released details of its D-SIB framework for implementation in Australia and has classified ANZ and three other major Australian banks as domestic systemically important banks. As a result, an addition to the Capital Conservation Buffer (CCB) will be applied to the four major Australian banks, increasing capital requirements by 100 bps from 1 January 2016 and further strengthening the capital position of Australia D-SIBs. ANZ's current capital position is already in excess of APRA's requirements including the D-SIB overlay. The Group is well placed for D-SIB implementation in January 2016.

NOTES TO THE FINANCIAL STATEMENTS (continued)

32: Capital Management (continued)

Composition of Level 2 ADI Group

In May 2014, APRA provided further clarification to the definition of the Level 2 Authorised Deposit-Taking Institution (ADI) group, where subsidiary intermediate holding companies are now considered part of the Level 2 Group.

The above clarification results in the phasing out, over time, of capital benefits arising from the debt issued by ANZ Wealth Australia Limited (ANZWA). The first tranche of this debt, amounting to \$405 million or approximately 10 bps of CET1 was phased out in June 2015. As at 30 September 2015, ANZWA has \$400 million of debt outstanding which will mature by March 2016. This will result in a reduction in CET1 by approximately 10bps on maturity of the debt with the Group well placed to manage this through organic capital generation.

Level 3 Conglomerates (Level 3)

In August 2014, APRA announced its planned framework for the supervision of Conglomerates Group (Level 3) which includes updated Level 3 capital adequacy standards. These standards will regulate a bancassurance group such as ANZ as a single economic entity with minimum capital requirements and additional monitoring of risk exposure levels.

APRA has deferred a decision on the implementation date as well as the final form of the Level 3 framework until the recommendations of the FSI and the Government's response to them have been announced and considered by APRA. APRA has committed to a minimum transition period of 12 months for affected institutions to comply with the new requirements once an implementation date is established.

Based upon current draft of the Level 3 standards covering capital adequacy, and risk exposures, ANZ is not expecting any material impact on its operations.

CAPITAL ADEQUACY

The table below provides the composition of capital used for regulatory purposes and capital adequacy ratios.

| | 2015 \$m | 2014 \$m |
|--|----------------|----------------|
| Qualifying capital | | |
| Tier 1 | | |
| Shareholders' equity and non-controlling interests | 57,353 | 49,284 |
| Prudential adjustments to shareholders equity | (387) | (1,211) |
| Gross Common Equity Tier 1 Capital | 56,966 | 48,073 |
| Deductions | (18,440) | (16,297) |
| Common Equity Tier 1 Capital | 38,526 | 31,776 |
| Additional Tier 1 capital | 6,958 | 6,825 |
| Tier 1 capital | 45,484 | 38,601 |
| Tier 2 capital | 7,951 | 7,138 |
| Total qualifying capital | 53,435 | 45,739 |
| Capital adequacy ratios | | |
| Common Equity Tier 1 | 9.6% | 8.8% |
| Tier 1 | 11.3% | 10.7% |
| Tier 2 | 2.0% | 2.0% |
| Total | 13.3% | 12.7% |
| Risk Weighted Assets | 401,937 | 361,529 |

REGULATORY ENVIRONMENT – INSURANCE AND FUNDS MANAGEMENT BUSINESS

Under APRA's Prudential Standards, life insurance and funds management activities are de-consolidated for the purposes of calculating capital adequacy and excluded from the risk based capital adequacy framework for the ANZ Level 2 Group.

ANZ's insurance companies in Australia are regulated by APRA on a stand-alone basis. Prudential Standards issued under the Life Insurance Act 1995 and Insurance Act 1973 determine the minimum capital requirements these companies are required to meet. Life insurance companies in New Zealand are required to meet minimum capital requirements as determined by the Insurance (Prudential Supervision) Act 2010.

Fund managers in Australia are subject to 'Responsible Entity' regulation by the Australian Securities and Investment Commission (ASIC). The regulatory capital requirements vary depending on the type of Australian Financial Services Licence or Authorised Representatives' Licence held.

APRA supervises approved trustees of superannuation funds and it introduced new financial requirements which became effective from 1 July 2013.

ANZ's insurance and funds management companies held assets in excess of regulatory capital requirements at 30 September 2015.

33: Shares in Controlled Entities

| | Consolidated | | The Company | |
|-------------------------------------|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Total shares in controlled entities | – | – | 17,823 | 14,870 |

DISPOSAL OF CONTROLLED ENTITIES

There were no material entities disposed of during the year ended 30 September, 2015.

On 4 July 2014 the Group disposed of its ownership interest in ANZ Trustees Limited. The contribution to Group profit after tax for the period (1 October 2013 to 4 July 2014) from ordinary activities was \$3.7 million. Details of aggregate assets and liabilities of material controlled entities disposed of by the Group are as follows:

| | Consolidated | | The Company | |
|--|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Cash consideration received | – | 156 | – | 156 |
| Less: Balances of disposed cash and cash equivalents | – | 11 | – | – |
| Net cash consideration received | – | 145 | – | 156 |
| Less: Net assets disposed | | | | |
| Shares in controlled entities | – | – | – | (22) |
| Other assets, including allocated goodwill | – | (2) | – | – |
| Payables and other liabilities | – | 1 | – | – |
| | – | (1) | – | (22) |
| Less: Provisions for warranties, indemnities and direct costs relating to disposal | – | (19) | – | (19) |
| Gain on disposal | – | 125 | – | 115 |

ACQUISITION OF CONTROLLED ENTITIES

ANZ Bank (Thai) Public Company Limited was incorporated in Thailand on 27 November 2014 for the purpose of conducting banking activities.

There were no material controlled entities acquired during the year ended 30 September 2015 or the year ended 30 September 2014.

NOTES TO THE FINANCIAL STATEMENTS (continued)

34: Controlled Entities

| | Incorporated in | Nature of business |
|---|------------------|--------------------------|
| Ultimate parent of the Group | | |
| Australia and New Zealand Banking Group Limited | Australia | Banking |
| All controlled entities are 100% owned unless otherwise noted. | | |
| The material controlled entities of the Group are: | | |
| ANZ Bank (Lao) Limited¹ | Laos | Banking |
| ANZ Bank (Taiwan) Limited¹ | Taiwan | Banking |
| ANZ Bank (Vietnam) Limited¹ | Vietnam | Banking |
| ANZ Capel Court Limited | Australia | Securitisation Manager |
| ANZ Capital Hedging Pty Ltd | Australia | Hedging |
| ANZ Commodity Trading Pty Ltd | Australia | Finance |
| ANZ Funds Pty Ltd | Australia | Holding Company |
| ANZ Bank (Europe) Limited ¹ | United Kingdom | Banking |
| ANZ Bank (Kiribati) Limited ^{1,2} | Kiribati | Banking |
| ANZ Bank (Samoa) Limited ¹ | Samoa | Banking |
| ANZ Bank (Thai) Public Company Limited ¹ | Thailand | Banking |
| ANZcover Insurance Private Ltd ¹ | Singapore | Captive-Insurance |
| ANZ Holdings (New Zealand) Limited ¹ | New Zealand | Holding Company |
| ANZ Bank New Zealand Limited ¹ | New Zealand | Banking |
| ANZ Investment Services (New Zealand) Limited ¹ | New Zealand | Funds Management |
| ANZ New Zealand (Int'l) Limited ¹ | New Zealand | Finance |
| ANZNZ Covered Bond Trust ¹ | New Zealand | Finance |
| ANZ Wealth New Zealand Limited ¹ | New Zealand | Holding Company |
| ANZ New Zealand Investments Ltd | New Zealand | Funds Management |
| OnePath Life (NZ) Limited ¹ | New Zealand | Insurance |
| Arawata Assets Limited ¹ | New Zealand | Property Holding Company |
| UDC Finance Limited ¹ | New Zealand | Finance |
| ANZ International (Hong Kong) Limited ¹ | Hong Kong | Holding Company |
| ANZ Asia Limited ¹ | Hong Kong | Banking |
| ANZ Bank (Vanuatu) Limited ³ | Vanuatu | Banking |
| ANZ International Private Limited ¹ | Singapore | Holding Company |
| ANZ Singapore Limited ¹ | Singapore | Merchant Banking |
| ANZ Royal Bank (Cambodia) Limited ^{1,2} | Cambodia | Banking |
| Votraint No. 1103 Pty Ltd | Australia | Investment |
| ANZ Lenders Mortgage Insurance Pty Ltd | Australia | Mortgage Insurance |
| ANZ Residential Covered Bond Trust | Australia | Finance |
| ANZ Wealth Australia Limited | Australia | Holding Company |
| OnePath Custodians Pty Limited | Australia | Trustee |
| OnePath Funds Management Limited | Australia | Funds Management |
| OnePath General Insurance Pty Limited | Australia | Insurance |
| OnePath Life Australia Holdings Pty Limited | Australia | Holding Company |
| OnePath Life Limited | Australia | Insurance |
| Australia and New Zealand Banking Group (PNG) Limited¹ | Papua New Guinea | Banking |
| Australia and New Zealand Bank (China) Company Limited¹ | China | Banking |
| Chongqing Liangping ANZ Rural Bank Company Limited¹ | China | Banking |
| Citizens Bancorp⁴ | Guam | Holding Company |
| ANZ Guam Inc. ⁴ | Guam | Banking |
| ANZ Finance Guam, Inc. ⁴ | Guam | Finance |
| Esanda Finance Corporation Limited | Australia | General Finance |
| E*TRADE Australia Limited | Australia | Holding Company |
| E*TRADE Australia Securities Limited | Australia | Online Stockbroking |
| PT Bank ANZ Indonesia^{1,2} | Indonesia | Banking |

1 Audited by overseas KPMG firms.

2 Non-controlling interests hold ordinary shares or units in the controlled entities listed above as follows: ANZ Bank (Kiribati) Limited – 150,000 \$1 ordinary shares (25%) (2014: 150,000 \$1 ordinary shares (25%)); PT Bank ANZ Indonesia – 16,500 IDR 1 million shares (1%) (2014: 16,500 IDR 1 million shares (1%)); ANZ Royal Bank (Cambodia) Limited – 319,500 USD100 ordinary shares (45%) (2014: 319,500 USD100 ordinary shares (45%)).

3 Audited by Hawkes Law.

4 Audited by Deloitte Guam.

35: Investments in associates

Significant associates of the Group are as follows:

| | Consolidated | | The Company ¹ | |
|---|--------------|--------------|--------------------------|--------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| AMMB Holdings Berhad ² | 1,424 | 1,465 | – | – |
| PT Bank Pan Indonesia ³ | 904 | 795 | – | – |
| Shanghai Rural Commercial Bank ⁴ | 1,981 | 1,443 | 1,981 | 1,443 |
| Bank of Tianjin ⁵ | 1,021 | 710 | 1,021 | 710 |
| Other individually immaterial associates (in aggregate) | 110 | 169 | 16 | 13 |
| Total carrying value of associates | 5,440 | 4,582 | 3,018 | 2,166 |

1 Comparatives have changed. Refer to note 45.

2 AMMB Holdings Berhad (AmBank Group) provides a full suite of banking and insurance products and services in Malaysia and is listed on the Bursa Malaysia. This investment relates directly to the Group's Asia Pacific growth strategy.

3 PT Bank Pan Indonesia is a consumer and business bank in Indonesia and is listed on the Jakarta stock exchange. This investment relates directly to the Group's Asia Pacific growth strategy.

4 Shanghai Rural Commercial Bank is a rural commercial bank in China. This investment relates directly to the Group's Asia Pacific growth strategy.

5 Bank of Tianjin operates as a commercial bank in China offering products such as deposit accounts and loans. This investment relates directly to the Group's Asia Pacific growth strategy. Significant influence is established via representation on the Board of Directors.

a) Financial information on material associates

Set out below is the summarised financial information of each associate that is material to the Group. The summarised financial information is based on the associates' IFRS financial information.

| | AMMB Holdings Berhad | | PT Bank Pan Indonesia | | Shanghai Rural Commercial Bank | | Bank of Tianjin | |
|--|----------------------|-------------|-----------------------|-------------|--------------------------------|-------------|----------------------------|-------------|
| | Malaysia | | Indonesia | | Peoples' Republic of China | | Peoples' Republic of China | |
| | Equity method | | Equity method | | Equity method | | Equity method | |
| Method of measurement in the Group's balance sheet | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Summarised results | | | | | | | | |
| Revenue | 2,840 | 3,356 | 822 | 688 | 3,058 | 2,331 | 2,168 | 1,637 |
| Profit/(loss) | 583 | 670 | 225 | 238 | 1,117 | 731 | 1,094 | 619 |
| Other comprehensive income/(loss) | 54 | (14) | 2 | 6 | 175 | (78) | 85 | (62) |
| Total comprehensive income | 637 | 656 | 227 | 244 | 1,292 | 653 | 1,179 | 557 |
| Less: Total comprehensive income attributable to non-controlling interests | 30 | 20 | 16 | 20 | 33 | 18 | 2 | 3 |
| Total comprehensive income attributable to owners of associate | 607 | 636 | 211 | 224 | 1,259 | 635 | 1,177 | 554 |
| Summarised financial position | | | | | | | | |
| Total assets ¹ | 43,668 | 45,090 | 17,244 | 16,011 | 128,511 | 85,056 | 117,073 | 85,683 |
| Total liabilities ¹ | 37,374 | 38,591 | 14,684 | 13,776 | 118,324 | 77,634 | 109,803 | 80,627 |
| Total Net assets ¹ | 6,294 | 6,499 | 2,560 | 2,235 | 10,187 | 7,422 | 7,270 | 5,056 |
| Less: Non-controlling interests of associate | 307 | 338 | 233 | 186 | 283 | 208 | 50 | 40 |
| Net assets attributable to owners of associate | 5,987 | 6,161 | 2,327 | 2,049 | 9,904 | 7,214 | 7,220 | 5,016 |
| Reconciliation to carrying amount of Group's interest in associate | | | | | | | | |
| Proportion of ownership interest held by the Group | 24% | 24% | 39% | 39% | 20% | 20% | 14% | 14% |
| Carrying amount at the beginning of the year | 1,465 | 1,282 | 795 | 692 | 1,443 | 1,261 | 710 | 601 |
| Group's share of total comprehensive income | 152 | 151 | 82 | 87 | 251 | 127 | 167 | 86 |
| Dividends received from associate | (66) | (59) | – | – | (38) | (24) | (21) | (19) |
| Group's share of other reserve movements of associate and FCTR adjustments | (127) | 91 | 27 | 16 | 325 | 79 | 165 | 42 |
| Carrying amount at the end of the year | 1,424 | 1,465 | 904 | 795 | 1,981 | 1,443 | 1,021 | 710 |
| Market Value of Group's investment in associate ² | 1,048 | 1,720 | 805 | 855 | n/a | n/a | n/a | n/a |

1 Includes market value adjustments (including goodwill) made by the Group at the time of acquisition and adjustments for any differences in accounting policies.

2 Applicable to those investments in associates where there are published price quotations. Market Value is based on a price per share and does not include any adjustments for holding size.

At 30 September 2015, although AMMB Holdings Berhad and PT Bank Pan Indonesia market value (based on share price) was below its carrying value, no impairment was recognised as the carrying amount was supported by its value in use.

35: Associates (continued)

The value in use calculation is sensitive to a number of key assumptions, including future profitability levels, capital levels, long term growth rates and discount rates. The key assumptions used in the value in use calculation are outlined below:

| | As at 30 Sep 2015 | |
|--|-------------------|----------|
| | AMMB | PT Panin |
| Pre-tax discount rate | 11.0% | 12.7% |
| Terminal growth rate | 5.5% | 5.7% |
| Expected NPAT growth (5 years average) | 2.1% | 5.1% |
| Core Equity tier 1 rate | 10.0% | 10.0% |

b) Other associates¹

The following table summarises, in aggregate, the Group's interest in associates that are considered individually immaterial for separate disclosure.

| | 2015 \$m | 2014 \$m |
|---|-------------|-------------|
| Group's share of profit/(loss) | 36 | 39 |
| Group's share of other comprehensive income | (4) | 2 |
| Group's share of total comprehensive income | 32 | 41 |
| Carrying amount | 110 | 169 |

¹ Includes an interest in joint ventures of \$2 million at 30 September 2015.

36: Structured Entities

A structured entity ('SE') is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements. A structured entity often has some or all of the following features or attributes:

- ▶ restricted activities;
- ▶ a narrow and well-defined objective;
- ▶ insufficient equity to permit the SE to finance its activities without subordinated financial support; and/or
- ▶ financing in the form of multiple contractually linked instruments to investors that create concentrations of credit or other risks (tranches).

SEs are consolidated when control exists in accordance with the accounting policy disclosed in note 1(A)(vii). In other cases the Group may have an interest in or sponsor a SE but not consolidate it. This note provides further details on both consolidated and unconsolidated SEs.

The Group's involvement with SEs is mainly through securitisation, covered bond issuances, structured finance arrangements and funds management activities. SEs may be established either by the Group or by a third party.

Securitisation

The Group uses SEs to securitise customer loans and advances that it has originated in order to diversify its sources of funding for liquidity management. Such securitisation transactions involve transfers to an internal securitisation (bankruptcy remote) vehicle created for the purpose of structuring assets that are eligible for repurchase under agreements with the applicable central bank (i.e. Repo eligible). The internal securitisation SEs are consolidated (refer note 37 for further details).

The Group also establishes SEs on behalf of its customers to securitise their loans or receivables. The Group may manage these securitisation vehicles and/or provide liquidity or other support. Additionally, the Group may acquire interests in securitisation vehicles set up by third parties through holding securities issued by such entities. While the majority are unconsolidated, in limited circumstances the Group consolidates SEs used in securitisation when control exists.

Covered bond issuances

Certain loans and advances have been assigned to bankruptcy remote SEs to provide security for issuances of debt securities by the Group. The Group retains control of the SEs and accordingly they are consolidated (refer note 37 for further details).

Structured finance arrangements

The Group is involved with SEs established in connection with structured lending transactions to facilitate debt syndication and/or to ring-fence collateral assets. The Group is also involved with SEs established to own assets that are leased to customers in structured leasing transactions. Sometimes, the Group may also manage the SE, hold minor amounts of capital or provide risk management products (derivatives). The ability of the Group to participate in decisions about the relevant activities of these SEs varies. In most instances the Group does not control these SEs. Further, the Group's involvement typically does not establish more than a passive interest in decisions about the relevant activities and accordingly is not considered disclosable as discussed in (b) below.

Funds management activities

The Group's Global Wealth division conducts investment management and other fiduciary activities as responsible entity, trustee, custodian or manager for investment funds and trusts, including superannuation funds and wholesale and retail trusts (collectively 'Investment Funds'). The Investment Funds are financed through the issue of puttable units to investors and are considered by the Group to be SEs. The Group's exposure to Investment Funds includes holding units and receiving fees for services. Where the Group invests in Investment Funds on behalf of policyholders they are consolidated when control is deemed to exist.

(a) Financial or other support provided to consolidated structured entities

Pursuant to contractual arrangements, the Group provides financial support to consolidated SEs as outlined below (these represent intra-group transactions which are eliminated on consolidation):

- ▶ **Securitisation and covered bond issuances:**
The Group provides lending facilities, derivatives and commitments to these SEs and/or holds debt instruments that they have issued. Refer to note 37 for further details in relation to the Group's internal securitisation programmes and covered bond issuances.
- ▶ **Structured finance arrangements:**
The assets held by these SEs are normally pledged as collateral for finance provided. Certain consolidated SEs are financed entirely by the Group while others are financed by syndicated loan facilities in which the Group is a participant. The financing provided by the Group includes lending facilities where the Group's exposure is limited to the amount of the loan and any undrawn amount. Additionally the Group has provided Letters of Support to these consolidated SEs confirming that the Group will not demand repayment of the financing provided for the ensuing 12 month period.

The Group did not provide any non-contractual support to consolidated SEs during the year (2014: nil).

Other than as disclosed above the Group does not have any current intention of providing financial or other support to consolidated SEs.

36: Structured Entities (continued)

(b) Group's interest in unconsolidated structured entities

An 'interest' in an unconsolidated SE is any form of contractual or non-contractual involvement which exposes the Group to variability of returns from the performance of that entity. Such interests include, but are not limited to, holdings of debt or equity securities, derivatives that pass-on risks specific to the performance of the structured entity, lending, loan commitments, financial guarantees and fees from funds management activities.

For the purpose of disclosing interests in unconsolidated SEs:

- ▶ no disclosure has been made where the Group's involvement does not establish more than a passive interest, for example, when the Group's involvement constitutes a typical customer-supplier relationship. On this basis, exposures to unconsolidated SEs that arise from lending, trading and investing activities are not considered disclosable interests unless the design of the structured entity allows the Group to participate in decisions about the relevant activities (i.e. the activities that significantly affect returns).
- ▶ 'interests' do not include derivatives intended to expose the Group to market-risk (rather than performance risk specific to the SE) or derivatives where the Group creates rather than absorbs variability of the unconsolidated SE (e.g. purchase of credit protection under a credit default swap).

The following table sets out the Group's interests in unconsolidated SEs together with the maximum exposure to loss that could arise from such interests.

Interest in unconsolidated structured entities

| Consolidated at 30 September 2015 | Securitisation | | Structured finance | | Investment funds | | Total | |
|---------------------------------------|----------------|---------------|--------------------|-------------|------------------|-------------|---------------|---------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Available-for-sale assets | 3,849 | 3,603 | – | – | – | – | 3,849 | 3,603 |
| Investment backing policy liabilities | – | – | – | – | 165 | 227 | 165 | 227 |
| Loans and advances | 6,825 | 4,958 | 37 | 39 | – | – | 6,862 | 4,997 |
| Total on-balance sheet | 10,674 | 8,561 | 37 | 39 | 165 | 227 | 10,876 | 8,827 |
| Off-balance sheet interests | | | | | | | | |
| Commitments (facilities undrawn) | 2,610 | 3,520 | – | – | – | – | 2,610 | 3,520 |
| Total off-balance sheet | 2,610 | 3,520 | – | – | – | – | 2,610 | 3,520 |
| Maximum exposure to loss | 13,284 | 12,081 | 37 | 39 | 165 | 227 | 13,486 | 12,347 |

In addition to the interests above, the Group earned funds management fees from unconsolidated SEs of \$542 million (2014: \$544 million) during the year.

The Group's maximum exposure to loss represents the maximum amount of loss that the Group could incur as a result of its involvement with unconsolidated SEs, regardless of the probability of occurrence, if loss events were to take place. This does not in any way represent the actual losses expected to be incurred. Instead, the maximum exposure to loss is contingent in nature and may arise for instance upon the bankruptcy of an issuer of securities or debtor or if liquidity facilities or guarantees were to be called upon. Furthermore, the maximum exposure to loss is stated gross of the effects of hedging and collateral arrangements entered into to mitigate ANZ's exposure to loss.

For each type of interest, maximum exposure to credit loss has been determined as follows:

- ▶ available-for-sale assets and investments backing policy liabilities – carrying amount; and
- ▶ loans and advances – carrying amount plus undrawn amount of any commitments.

Information about the size of the unconsolidated SEs that the Group is involved with is as follows:

- ▶ Securitisation and structured finance: Size is indicated by total assets which vary by SE with a maximum value of approximately \$1.7 billion (2014: \$1.7 billion); and
- ▶ Investment funds: Size is indicated by Funds Under Management which vary by SE with a maximum value of approximately \$33.8 billion (2014: \$32.6 billion).

The Group did not provide any non-contractual support to unconsolidated SEs during the year.

The Group does not have any current intention of providing financial or other support to unconsolidated SEs.

(c) Sponsored unconsolidated structured entities

The Group may also sponsor unconsolidated SEs in which it has no disclosable interest.

For the purposes of this disclosure, the Group considers itself the 'sponsor' of an unconsolidated SE where it is the primary party involved in the design and establishment of that SE and:

- ▶ where the Group is the major user of that SE; or
- ▶ the Group's name appears in the name of that SE or on its products; or
- ▶ the Group provides implicit or explicit guarantees of that SE's performance.

The Group has sponsored the ANZ PIE Fund in New Zealand which invests only in deposits with ANZ Bank New Zealand Limited. The Group does not provide any implicit or explicit guarantees of the capital value or performance of investments in the ANZ PIE Fund. There was no income received from nor assets transferred to this entity during the year.

37: Transfers of Financial Assets

The Group enters into transactions in the normal course of business by which it transfers financial assets directly to third parties or to SEs. These transfers may give rise to the full or partial derecognition of those financial assets depending on the Group's continuing involvement and exposure to risks and rewards.

SECURITISATIONS

Net loans and advances include residential mortgages securitised under the Group's securitisation programs which are assigned to bankruptcy remote SEs to provide security for obligations payable on the notes issued by the SEs. This includes mortgages that are held for potential repurchase agreements (REPOs) with central banks. The holders of the issued notes have full recourse to the pool of residential mortgages which have been securitised and the Company cannot otherwise pledge or dispose of the transferred assets.

In some instances the Company is also the holder of the securitised notes. In addition, the Company is entitled to any residual income of the SEs and enters into derivatives with the SEs. The Company is therefore deemed to have retained the majority of the risks and rewards of the residential mortgages and as such continues to recognise the mortgages as financial assets. The obligation to pay this amount to the SE is recognised as a financial liability of the Company.

The Group is exposed to variable returns from its involvement with these securitisation SEs and has the ability to affect those returns through its power over the SE's activities. The SEs are therefore consolidated by the Group.

COVERED BONDS

The Group operates various global covered bond programs to raise funding in the primary markets. Net loans and advances include residential mortgages assigned to bankruptcy remote SEs associated with these covered bond programs. The mortgages provide security for the obligations payable on the issued covered bonds.

The covered bond holders have dual recourse to the issuer and the cover pool of assets. The issuer cannot otherwise pledge or dispose of the transferred assets, however, subject to legal arrangements it may repurchase and substitute assets as long as the required cover is maintained.

The Company is required to maintain the cover pool at a level sufficient to cover the bond obligations. In addition the Company is entitled to any residual income of the covered bond SEs and enters into derivatives with the SEs, The Company is therefore deemed to have retained the majority of the risks and rewards of the residential mortgages and as such continues to recognise the mortgages as financial assets. The obligation to pay this amount to the SEs is recognised as a financial liability of the Company.

The Group is exposed to variable returns from its involvement with the Covered Bond SEs and has the ability to affect those returns through its power over the SE's activities. The SEs are therefore consolidated by the Group. The covered bonds issued externally are included within debt issuances.

REPURCHASE AGREEMENTS

Securities sold subject to repurchase agreements are considered to be transferred assets that do not qualify for derecognition when substantially all the risks and rewards of ownership remain with the Group. An associated liability is recognised for the consideration received from the counterparty.

STRUCTURED FINANCE ARRANGEMENTS

The Company arranges funding for certain customer transactions through structured leasing and commodity prepayment arrangements. At times, other financial institutions participate in the funding of these arrangements. This participation involves a proportionate transfer of the rights to the lease receivable or financing arrangement. The participating banks have limited recourse to the leased assets or financed commodity and related proceeds. Circumstances may arise whereby the Company continues to be exposed to some of the risks of the transferred lease receivable or financing arrangement through a derivative or other continuing involvement. When this occurs, the lease receivable or loan does not get derecognised and the Company will instead recognise an associated liability representing its obligations to the participating financial institutions.

The table below sets out the balance of assets transferred that do not qualify for derecognition, along with the associated liabilities.

| | Consolidated | | The Company | |
|--|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Securitisations^{1,2} | | | | |
| Current carrying amount of assets transferred | – | – | 73,559 | 67,974 |
| Carrying amount of associated liabilities | – | – | 73,559 | 67,974 |
| Covered bonds^{1,3} | | | | |
| Current carrying amount of assets transferred | – | – | 23,508 | 20,738 |
| Carrying amount of associated liabilities ³ | – | – | 23,508 | 20,738 |
| Repurchase agreements | | | | |
| Current carrying amount of assets transferred | 13,975 | 8,736 | 13,476 | 8,568 |
| Carrying amount of associated liabilities | 13,731 | 8,641 | 13,255 | 8,473 |
| Structured Finance Arrangements | | | | |
| Current carrying amount of assets transferred | 766 | 169 | 627 | 31 |
| Carrying amount of associated liabilities | 759 | 158 | 627 | 31 |

1 The consolidated balances are nil as the Company balances relate to transfers to internal structured entities.

2 The securitisation noteholders have recourse only to the pool of residential mortgages which have been securitised. The carrying value of securitised assets and the associated liabilities approximates their fair value.

3 The total covered bonds issued by the Group to external investors at 30 September 2015 was \$27,013 million (2014: \$20,561 million), secured by \$30,368 million (2014 \$27,241 million) of specified residential mortgages. The associated liability represents the Company's liability to the covered bond SE. Covered bonds issued by the Company to external investors at 30 September 2015 were \$22,164 million (2014: \$16,969 million).

38: Life Insurance Business

The Group conducts its life insurance business through OnePath Life Limited and OnePath Life (NZ) Limited. This note is intended to provide disclosures in relation to the life insurance businesses conducted through these controlled entities.

CAPITAL ADEQUACY OF LIFE INSURER

Australian life insurers are required to hold reserves in excess of policy liabilities to support capital requirements under the Life Insurance Act (Life Act).

The life insurance business in New Zealand is not governed by the Life Act as this is a foreign domiciled life insurance company. The company is however required to meet similar capital requirements.

The summarised capital information below, in respect of capital requirements under the Life Act, has been extracted from the financial statements prepared by OnePath Life Limited. For detailed capital adequacy information on a statutory fund basis, users of this annual financial report should refer to the separate financial statements prepared by OnePath Life Limited.

| | OnePath Life Limited | |
|-----------------------------------|----------------------|-------------|
| | 2015 \$m | 2014 \$m |
| Capital Base | 538 | 524 |
| Prescribed Capital Amount (PCA) | 316 | 295 |
| Capital Adequacy Multiple (times) | 1.69 | 1.78 |

LIFE INSURANCE BUSINESS PROFIT ANALYSIS

| | Life insurance contracts | | Life investment contracts | | Consolidated | |
|--|--------------------------|-------------|---------------------------|-------------|--------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Net shareholder profit after income tax | 386 | 235 | 143 | 114 | 529 | 349 |
| Net shareholder profit after income tax is represented by: | | | | | | |
| Emergence of planned profit margins | 198 | 181 | 93 | 87 | 291 | 268 |
| Difference between actual and assumed experience (Loss recognition)/reversal of previous losses on groups of related products | 7 | (21) | 29 | 12 | 36 | (9) |
| Investment earnings on retained profits and capital | 181 | 75 | 21 | 15 | 202 | 90 |
| Changes in assumptions | - | - | - | - | - | - |
| Net policyholder profit in statutory funds after income tax | 18 | 16 | - | - | 18 | 16 |
| Net policyholder profit in statutory funds after income tax is represented by: | | | | | | |
| Emergence of planned profits | 14 | 12 | - | - | 14 | 12 |
| Investment earnings on retained profits and experience profits | 4 | 4 | - | - | 4 | 4 |

INVESTMENTS RELATING TO LIFE INSURANCE BUSINESS

| | Consolidated | |
|---|---------------|---------------|
| | 2015 \$m | 2014 \$m |
| Equity securities | 10,898 | 10,528 |
| Debt securities | 6,460 | 6,503 |
| Investments in managed investment schemes | 16,781 | 15,954 |
| Derivative financial assets/(liability) | (81) | (203) |
| Cash and cash equivalents | 762 | 797 |
| Total investments backing policy liabilities designated at fair value through profit or loss¹ | 34,820 | 33,579 |

¹ This includes \$3,291 million (2014: \$3,181 million) in respect of investments relating to external unit holders. In addition, the investment balance has been reduced by \$4,636 million (2014: \$4,779 million) in respect of the elimination of intercompany balances and Treasury Shares.

Investments held in statutory funds can only be used to meet the liabilities and expenses of that fund, or to make profit distributions when solvency and capital adequacy requirements of the Life Act and Insurance (Prudential Supervision) Act 2010 are met. Accordingly, with the exception of permitted profit distributions, the investments held in the statutory funds are not available for use by other parties of the Group.

NOTES TO THE FINANCIAL STATEMENTS (continued)

38: Life Insurance Business (continued)

INSURANCE POLICY LIABILITIES

a) Policy liabilities

| | Consolidated | |
|---|--------------|-------------|
| | 2015 \$m | 2014 \$m |
| Life insurance contract liabilities | | |
| Best estimate liabilities | | |
| Value of future policy benefits | 9,290 | 6,854 |
| Value of future expenses | 2,204 | 2,024 |
| Value of future premium | (14,086) | (10,697) |
| Value of declared bonuses | 15 | 15 |
| Value of future profits | | |
| Policyholder bonus | 23 | 27 |
| Shareholder profit margin | 2,232 | 1,655 |
| Business valued by non-projection method | 4 | 5 |
| Total insurance contract liabilities | (318) | (117) |
| Unvested policyholder benefits | 41 | 42 |
| Liabilities ceded under reinsurance contracts | 649 | 591 |
| Total life insurance contract liabilities | 372 | 516 |
| Life investment contract liabilities^{1,2} | 35,029 | 34,038 |
| Total policy liabilities | 35,401 | 34,554 |

1 Designated at fair value through profit or loss.

2 Life investment contract liabilities that relate to a capital guaranteed element is \$1,354 million (2014: \$1,526 million). Life investment contract liabilities subject to investment performance guarantees is \$842 million (2014: \$960 million).

b) Reconciliation of movements in policy liabilities

| | Life investment contracts | | Life insurance contracts | | Consolidated | |
|---|---------------------------|-------------|--------------------------|-------------|--------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Policy liabilities | | | | | | |
| Gross liability brought forward | 34,038 | 31,703 | 516 | 685 | 34,554 | 32,388 |
| Movements in policy liabilities reflected in the income statement | 1,520 | 2,388 | (144) | (169) | 1,376 | 2,219 |
| Deposit premium recognised as a change in life investment contract liabilities | 5,165 | 5,311 | - | - | 5,165 | 5,311 |
| Fees recognised as a change in life investment contract liabilities | (463) | (462) | - | - | (463) | (462) |
| Withdrawal recognised as a change in other life investment contract liabilities | (5,231) | (4,902) | - | - | (5,231) | (4,902) |
| Gross policy liabilities closing balance | 35,029 | 34,038 | 372 | 516 | 35,401 | 34,554 |
| Liabilities ceded under reinsurance¹ | | | | | | |
| Balance brought forward | - | - | 591 | 519 | 591 | 519 |
| Movements in reinsurance assets reflected in the income statement | - | - | 58 | 72 | 58 | 72 |
| Closing balance | - | - | 649 | 591 | 649 | 591 |
| Total policy liabilities net of reinsurance asset | 35,029 | 34,038 | (277) | (75) | 34,752 | 33,963 |

1 Liabilities ceded under reinsurance contracts are shown as 'other assets'.

c) Sensitivity analysis – Life investment contract liabilities

Market risk arises on the Group's life insurance business in respect of life investment contracts where an element of the liability to the policyholder is guaranteed by the Group. The value of the guarantee is impacted by changes in underlying asset values and interest rates. As at 30 September 2015, a 10% decline in equity markets would have decreased profit by \$12 million (2014: \$15 million) and a 10% increase would have increased profit by \$5 million (2014: \$nil). A 1% increase in interest rates at 30 September 2015 would have decreased profit by \$4 million (2014: \$9 million) and 1% decrease would have increased profit by \$6 million (2014: \$nil).

METHODS AND ASSUMPTIONS – LIFE INSURANCE CONTRACTS

Significant actuarial methods

The effective date of the actuarial report on policy liabilities (which includes insurance contract liabilities and life investment contract liabilities) and solvency requirements is 30 September 2015.

In Australia, the actuarial report was prepared by Mr Jaimie Sach FIAA Appointed Actuary, a fellow of the Institute of Actuaries of Australia. The actuarial reports indicate Mr Sach is satisfied as to the accuracy of the data upon which policy liabilities have been determined.

The amount of policy liabilities has been determined in accordance with methods and assumptions disclosed in this financial report and the requirements of the Life Act, which includes applicable standards of the APRA.

In New Zealand, the actuarial report was prepared by Mr Michael Bartram FIAA FNZSA, a fellow of the Institute of Actuaries of Australia and a fellow of the New Zealand Society of Actuaries. The actuarial reports indicate that Mr Bartram is satisfied as to the accuracy of the data upon which policy liabilities have been determined.

38: Life Insurance Business (continued)

Policy liabilities have been calculated in accordance with Prudential Standard LPS 340 Valuation of Policy Liabilities issued by the APRA in accordance with the requirements of the Life Act. For life insurance contracts the Standard requires the policy liabilities to be calculated in a way which allows for the systematic release of planned margins as services are provided to policyholders.

The profit carriers used to achieve the systematic release of planned margins are based on the product groups.

Critical assumptions

The valuation of the policy liabilities is dependant on a number of variables including interest rate, equity prices, future expenses, mortality, morbidity and inflation. The critical estimates and judgements used in determining the policy liabilities is set out in note 2 (vi) on page 76.

Sensitivity analysis – life insurance contracts

The Group conducts sensitivity analysis to quantify the exposure of the life insurance contracts to risk of changes in the key underlying variables such as interest rate, equity prices, mortality, morbidity and inflation. The valuations included in the reported results and the Group's best estimate of future performance is calculated using certain assumptions about these variables. The movement in any key variable will impact the performance and net assets of the Group and as such represents a risk. The table below illustrates how changes in key assumptions would impact the reported profit, insurance contract policy liabilities and equity at 30 September 2015.

| Variable | Impact of movement in underlying variable | Change in variable % change | Profit/(loss) net of reinsurance \$m | Insurance contract liabilities net of reinsurance \$m | Equity \$m |
|-----------------------|---|--------------------------------|---|--|---------------|
| Market interest rates | A change in market interest rates affects the value placed on future cash flows. This changes profit and shareholder equity. | -1% | 69 | (97) | 69 |
| | | +1% | (55) | 77 | (55) |
| Expense risk | An increase in the level or inflationary growth of expenses over assumed levels will decrease profit and shareholder equity. | -10% | – | – | – |
| | | +10% | – | – | – |
| Mortality risk | Greater mortality rates would lead to higher levels of claims occurring, increasing associated claims cost and therefore reducing profit and shareholder equity. | -10% | (4) | 5 | (4) |
| | | +10% | – | – | – |
| Morbidity risk | The cost of health-related claims depends on both the incidence of policyholders becoming ill and the duration which they remain ill. Higher than expected incidence and duration would increase claim costs, reducing profit and shareholder equity. | -10% | – | – | – |
| | | +10% | (30) | 43 | (30) |
| Discontinuance risk | An increase in discontinuance rates at earlier durations has a negative effect as it affects the ability to recover acquisition expenses and commissions. | -10% | – | – | – |
| | | +10% | – | – | – |

LIFE INSURANCE RISK

Insurance risk is the risk of loss due to unexpected changes in current and future insurance claims rates. Insurance risk exposure arises in the life insurance business as the risk that claims payments are greater than expected. In the life insurance business this arises primarily through mortality (death) or morbidity (illness or injury) risks being greater than expected.

Insurance risks are controlled through the use of underwriting procedures and reinsurance arrangements. Controls are also maintained over claims management practices to assist in the correct and timely payment of insurance claims. Regular monitoring of experience is conducted at a sufficiently detailed level in order to identify any deviation from expected claim levels.

Financial risks relating to the Group's life insurance business are generally monitored and controlled by selecting appropriate assets to back insurance and life investment contract liabilities. Wherever possible within regulatory constraints, the Group segregates policyholders funds from shareholders funds and sets investment mandates that are appropriate for each. The assets are regularly monitored by the Wealth Asset Liability Committee and Wealth Product Committee to ensure that there are no material asset and liability mismatch issues and other risks, such as liquidity risk and credit risk, are maintained within acceptable limits.

All financial assets within the life insurance statutory funds directly support either the Group's life insurance contracts, life investment contracts or capital requirements. Market risk arises for the Group on contracts where the liabilities to policyholders are guaranteed. The Group manages this risk by the monthly monitoring and rebalancing of assets to policy liabilities. However, for some contracts the ability to match asset characteristics with policy obligations is constrained by a number of factors including regulatory constraints, the lack of suitable investments as well as by the nature of the policy liabilities themselves.

Market risk also arises from those life investment contracts where the asset management fees earned are directly impacted by the value of the underlying assets. The Group is exposed to the risk of future decreased asset management fees as a result of a decline in assets under management and operational risk associated with the possible failure to administer life investment contracts in accordance with the product terms and conditions.

NOTES TO THE FINANCIAL STATEMENTS (continued)

38: Life Insurance Business (continued)

Risk strategy

In compliance with contractual and regulatory requirements, a strategy is in place to monitor that the risks underwritten satisfy policyholders' risk and reward objectives whilst not adversely affecting the Group's ability to pay benefits and claims when due. The strategy involves the identification of risks by type, impact and likelihood, the implementation of processes and controls to mitigate the risks, and continuous monitoring and improvement of the procedures in place to minimise the chance of an adverse compliance or operational risk event occurring. Included in this strategy are the processes and controls over underwriting, claims management and product pricing. Capital management is also a key aspect of the Group's risk management strategy.

Allocation of capital

The Group's life insurance businesses are subject to regulatory capital requirements which prescribe the amount of capital to be held depending on the contract liability.

Solvency margin requirements established by APRA are in place to reinforce safeguards for policyholders' interest, which are primarily the ability to meet future claims payments in respect of existing policies.

Methods to limit or transfer insurance risk exposures

Reinsurance – Reinsurance treaties are analysed using a number of analytical modelling tools to assess the impact on the Group's exposure to risk with the objective of achieving the desired choice of the type of reinsurance and retention levels.

Underwriting procedures – Strategic underwriting decisions are put into effect using the underwriting procedures detailed in the Group's underwriting manual. Such procedures include limits to delegated authorities and signing powers.

Claims management – Strict claims management procedures are in place to assist in the timely and correct payment of claims in accordance with policy conditions.

39: Fiduciary Activities

The Group provides fiduciary services to third parties including custody, nominee, trustee, administration and investment management services predominantly through the Global Wealth segment. This involves the Group holding assets on behalf of third parties and making decisions regarding the purchase and sale of financial instruments. In circumstances where ANZ is not the beneficial owner or does not control the assets, they are not recognised in these financial statements.

40: Superannuation and Post Employment Benefit Obligations

The Group participates in a number of pension, superannuation and post-retirement medical benefit schemes throughout the world. The Group may be obliged to contribute to the schemes as a consequence of legislation and/or provisions of the trust deeds. Set out below is a summary of amounts recognised in these financial statements in respect of the defined benefit sections of these schemes:

| | Consolidated | | The Company | |
|---|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Amount recognised in the income statement | | | | |
| Current service cost | 7 | 6 | 3 | 3 |
| Administration costs | 1 | 1 | 1 | 1 |
| Net interest cost | (2) | 1 | (2) | – |
| Adjustment for contributions tax | 1 | 2 | – | – |
| Total included in personnel expenses | 7 | 10 | 2 | 4 |
| Amounts recognised in other comprehensive income (pre-tax) | | | | |
| Remeasurement (gains)/losses incurred during the year and recognised directly in retained earnings | 6 | (43) | (24) | (8) |
| Cumulative remeasurement (gains)/losses recognised directly in retained earnings | 218 | 212 | 193 | 217 |
| Defined benefit obligation and scheme assets | | | | |
| Present value of funded defined benefit obligation ¹ | (1,538) | (1,327) | (1,322) | (1,151) |
| Fair value of scheme assets | 1,623 | 1,335 | 1,452 | 1,183 |
| Total | 85 | 8 | 130 | 32 |
| As represented in the balance sheet | | | | |
| Net liabilities arising from defined benefit obligations included in payables and other liabilities | (59) | (39) | (14) | (15) |
| Net assets arising from defined benefit obligations included in other assets | 144 | 47 | 144 | 47 |
| Total | 85 | 8 | 130 | 32 |

¹ The Group's defined benefit obligation relates solely to funded arrangements. The liability relates predominantly to pension payments to retired members or their dependants. The basis of calculation is set out in note 1 F(vii).

40: Superannuation and Post Employment Benefit Obligations (continued)

| | Consolidated | | The Company | |
|---|--------------|-------------|-------------|-------------|
| | 2015 \$m | 2014 \$m | 2015 \$m | 2014 \$m |
| Movements in the present value of the defined benefit obligation | | | | |
| Opening defined benefit obligation | 1,327 | 1,265 | 1,151 | 1,047 |
| Current service cost | 7 | 6 | 3 | 3 |
| Interest cost | 54 | 54 | 48 | 45 |
| Contributions from scheme participants | – | – | – | – |
| Remeasurements: | | | | |
| Actuarial (gains)/losses – experience | (22) | (4) | (20) | 1 |
| Actuarial (gains)/losses – change in demographic assumptions | 9 | (7) | – | – |
| Actuarial (gains)/losses – change in financial assumptions | 36 | 33 | 18 | 35 |
| Actuarial (gains)/losses – change in ESCT | 10 | (10) | – | – |
| Curtailments | – | – | – | – |
| Settlements | – | – | – | – |
| Exchange difference on foreign schemes | 187 | 74 | 182 | 71 |
| Benefits paid | (70) | (84) | (60) | (51) |
| Closing defined benefit obligation | 1,538 | 1,327 | 1,322 | 1,151 |
| Movements in the fair value of the scheme assets | | | | |
| Opening fair value of scheme assets | 1,335 | 1,174 | 1,183 | 1,018 |
| Interest income | 56 | 53 | 50 | 45 |
| Return on scheme assets excluding amounts included in interest income | 27 | 55 | 22 | 44 |
| Contributions from the employer | 79 | 66 | 68 | 57 |
| Contributions from scheme participants | – | – | – | – |
| Benefits paid | (70) | (84) | (60) | (51) |
| Administrative costs paid | (1) | (1) | (1) | (1) |
| Settlements | – | – | – | – |
| Exchange difference on foreign schemes | 197 | 72 | 190 | 71 |
| Closing fair value of scheme assets ¹ | 1,623 | 1,335 | 1,452 | 1,183 |

¹ Scheme assets include the following financial instruments issued by the Group: cash and short-term instruments \$1.7 million (September 2014: \$1.7 million), fixed interest securities \$0.5 million (September 2014: \$0.4 million) and equities nil (September 2014: \$0.1 million).

| | Consolidated | | | The Company | | |
|-------------------------------------|---------------|-----------------|--------------|---------------|-----------------|--------------|
| | Quoted \$m | Unquoted \$m | Value \$m | Quoted \$m | Unquoted \$m | Value \$m |
| Composition of scheme assets | | | | | | |
| 2015 | | | | | | |
| Equities | 198 | – | 198 | 193 | – | 193 |
| Debt securities | – | 35 | 35 | – | 34 | 34 |
| Pooled investment funds | 249 | 1,133 | 1,382 | 157 | 1,060 | 1,217 |
| Property | – | 1 | 1 | – | 1 | 1 |
| Cash and equivalents | 6 | – | 6 | 6 | – | 6 |
| Other | 1 | – | 1 | 1 | – | 1 |
| Total at the end of the year | 454 | 1,169 | 1,623 | 357 | 1,095 | 1,452 |
| 2014 | | | | | | |
| Equities | 184 | – | 184 | 180 | – | 180 |
| Debt securities | – | 276 | 276 | – | 270 | 270 |
| Pooled investment funds | 240 | 612 | 852 | 153 | 558 | 711 |
| Property | – | 1 | 1 | – | 1 | 1 |
| Cash and equivalents | 13 | – | 13 | 13 | – | 13 |
| Other | 9 | – | 9 | 8 | – | 8 |
| Total at the end of the year | 446 | 889 | 1,335 | 354 | 829 | 1,183 |

40: Superannuation and Post Employment Benefit Obligations (continued)

| | Consolidated | | The Company | |
|--|--------------|-------------|-------------|-------------|
| | 2015 | 2014 | 2015 | 2014 |
| Actuarial assumptions used to determine the present value of the defined benefit obligation for the main defined benefit sections | | | | |
| Discount rate (% p.a.) | 3.2 – 3.7 | 3.6 – 4.3 | 3.7 | 3.6 – 4.0 |
| Future salary increases (% p.a.) | 2.5 – 3.5 | 2.5 – 3.7 | 3.5 | 3.7 |
| Future pension indexation | | | | |
| – In payment (% p.a.) | 2.2 – 3.0 | 2.2 – 3.2 | 2.5 – 3.0 | 2.5 – 3.2 |
| – In deferment (% p.a.) | 2.0 | 2.3 | 2.0 | 2.3 |
| Life expectancy at age 60 for current pensioners | | | | |
| – Males (years) | 22.6 – 28.4 | 22.6 – 28.4 | 22.6 – 28.4 | 22.6 – 28.4 |
| – Females (years) | 26.3 – 30.7 | 26.3 – 30.5 | 26.3 – 30.5 | 26.3 – 30.5 |

The weighted average duration of the benefit payments reflected in the defined benefit obligation is 16.5 years (2014: 16.2 years) for Consolidated and 16.3 years (2014: 16.3 years) for the Company.

| Sensitivity analysis | Consolidated | | | | The Company | | | |
|---|---|---------------------|---|---------------------|---|---------------------|---|------|
| | Impact on defined benefit obligation for 2015 | | Impact on defined benefit obligation for 2014 | | Impact on defined benefit obligation for 2015 | | Impact on defined benefit obligation for 2014 | |
| | Increase/(decrease) | Increase/(decrease) | Increase/(decrease) | Increase/(decrease) | Increase/(decrease) | Increase/(decrease) | Increase/(decrease) | |
| | % | \$m | % | \$m | % | \$m | % | \$m |
| Changes in actuarial assumptions | | | | | | | | |
| 0.5% increase in discount rate | (7.7) | (119) | (7.6) | (101) | (8.3) | (109) | (8.2) | (94) |
| 0.5% increase in pension indexation | 7.7 | 118 | 7.5 | 100 | 8.3 | 109 | 8.2 | 94 |
| 1 year increase to life expectancy | 2.7 | 41 | 2.7 | 35 | 2.7 | 35 | 2.7 | 31 |

The sensitivity analysis shows the effect of reasonably possible changes in significant assumptions on the value of scheme liabilities. The sensitivities provided assume that all other assumptions remain unchanged and are not intended to represent changes that are the extremes of possibility. The figure shown is the difference between the recalculated liability figure and that stated in the balance sheet as detailed above.

GOVERNANCE OF THE SCHEMES AND FUNDING OF THE DEFINED BENEFIT SECTIONS

The main schemes in which the Group participates operate under trust law and are managed and administered on behalf of the members in accordance with the terms of the relevant trust deed and rules and all relevant legislation. These schemes have corporate trustees, which are wholly owned subsidiaries of the Group. The trustees are the legal owners of the assets which are held separately from the assets of the Group. The trustees are solely responsible for setting investment policy and for agreeing funding requirements with the employer through the triennial actuarial valuation process.

Employer contributions to the defined benefit sections are based on recommendations by the schemes' actuaries. Funding recommendations are made by the actuaries based on assumptions of various matters such as future investment performance, interest rates, salary increases, mortality rates and turnover levels. The funding methods adopted by the actuaries are intended to ensure that the benefit entitlements of employees are fully funded by the time they become payable.

As at the most recent reporting dates of the schemes, the aggregate deficit of net market value of assets over the value of accrued benefits on the funding bases was \$129 million (2014: \$92 million).

In 2015 the Group made contributions totalling \$79 million (2014: \$66 million) to the defined benefit sections of the schemes, and expects to make a \$68 million contribution in the next financial year. The employer contributions to the defined contribution sections of the schemes are included as superannuation costs in personnel expenses.

The Group has a legal liability to fund deficits in the schemes, but no legal right to use any surplus in the schemes to further its own interests. The Group has no present liability to settle deficits with an immediate contribution.

Further details about the funding and contributions for the main defined benefit sections of the schemes are described below.

▶ ANZ Australian Staff Superannuation Scheme

The Pension Section of the ANZ Australian Staff Superannuation Scheme provides pension benefits to retired members and their dependants. This section of the Scheme was closed to new members in 1987.

An interim actuarial valuation, conducted by consulting actuaries Russell Employee Benefits as at 31 December 2014, showed a surplus of \$0.3 million and the actuary recommended that the Group make no contribution to the Pension Section for the year to 31 December 2015 and the funding position be reviewed as part of an interim actuarial valuation as at 31 December 2015. The next full actuarial valuation is due to be conducted as at 31 December 2016.

The Group has no present liability under the Scheme's Trust Deed to commence contributions or fund any deficit.

▶ ANZ UK Staff Pension Scheme

This Scheme provides pension benefits. From 1 October 2003, members contribute 5% of salary. The Scheme was closed to new members on 1 October 2004.

Following a full actuarial valuation as at 31 December 2012, the Group agreed to make regular contributions at the rate of 26% of pensionable salaries. These contributions are sufficient to cover the cost of accruing benefits. To address the deficit, the Group agreed to continue to pay additional quarterly contributions of GBP 7.5 million until 2016. These contributions will be reviewed following the next actuarial valuation which is scheduled to be undertaken as at 31 December 2015.

40: Superannuation and Post Employment Benefit Obligations (continued)

An interim actuarial valuation, conducted by consulting actuaries Towers Watson as at 31 December 2014, showed a deficit of GBP 44 million (\$95 million at 30 September 2015 exchange rates) measured on a funding basis.

The Group has no present liability under the Scheme's Trust Deed to fund the deficit measured on a funding basis. A contingent liability may arise in the event that the Scheme was wound up. If this were to happen, the Trustee would be able to pursue the Group for additional contributions under the UK Employer Debt Regulations. The Group intends to continue the Scheme on an on-going basis.

► National Bank Staff Superannuation Fund

The defined benefit section of the Fund provides pension benefits and was closed to new members on 1 October 1991. Members contribute 5% of salary.

An actuarial valuation of the National Bank Staff Superannuation Fund, conducted by consulting actuaries AON Consulting NZ, as at 31 March 2014 showed a deficit of NZD21 million (\$19 million at 30 September 2015 exchange rates). Following the full actuarial valuation as at 31 March 2013, the actuary recommended that the Group make contributions of 24.8% of salaries plus a lump sum contribution of NZD5 million p.a. (net of employer superannuation contribution tax) in respect of members of the defined benefit section.

The Group has no present liability under the Fund's Trust Deed to fund the deficit measured on a funding basis. A contingent liability may arise in the event that the Fund was wound up. Under the Fund's Trust Deed, if the Fund were wound up, the Group is required to pay the Trustees of the Fund an amount sufficient to ensure members do not suffer a reduction in benefits to which they would otherwise be entitled. The Group intends to continue the defined benefit section of the Fund on an on-going basis.

Amounts were also recognised in the financial statements in respect of other defined benefit arrangements in New Zealand, Taiwan, Japan, Philippines and the UK.

41: Employee Share and Option Plans

ANZ operates a number of employee share and option schemes under the ANZ Employee Share Acquisition Plan and the ANZ Share Option Plan.

ANZ EMPLOYEE SHARE ACQUISITION PLAN

ANZ Employee Share Acquisition Plan schemes that operated during the 2014 and 2015 years were the Employee Share Offer and the Deferred Share Plan.

Employee Share Offer

Most permanent employees who have had continuous service for three years are eligible to participate in the Employee Share Offer enabling the grant of up to AUD1,000 of ANZ shares in each financial year, subject to approval of the Board. At a date approved by the Board, the shares will be granted to all eligible employees using the one week Volume Weighted Average Price (VWAP) of ANZ shares traded on the ASX in the week leading up to and including the date of grant.

In Australia and three overseas locations (Cook Islands, Kiribati and Solomon Islands), ANZ ordinary shares are granted to eligible employees for nil consideration and vest immediately when granted, as there is no forfeiture provision. It is a requirement, however, that shares are held in trust for three years from the date of grant, after which time they may remain in trust, be transferred to the employee's name or sold. Dividends received on the shares are automatically reinvested into the dividend reinvestment plan.

In New Zealand shares are granted to eligible employees upon payment of NZD one cent per share.

Shares granted in New Zealand and the remaining overseas locations under this plan vest subject to the satisfaction of a three year service period, after which time they may remain in trust, be transferred into the employee's name or sold. Unvested shares are forfeited in the event of resignation or dismissal for serious misconduct. Dividends are either paid as cash or reinvested into the Dividend Reinvestment Plan.

During the 2015 year, 643,568 shares with an issue price of \$31.84 were granted under the Employee Share Offer to employees on 4 December 2014 (2014 year: 794,855 shares with an issue price of \$31.85 were granted on 4 December 2013).

Deferred Share Plan

Under ANZ's standard Short Term Incentive (STI)¹ arrangements equity deferral into shares applies to half of all incentive amounts above a specified threshold. Half the deferred portion is deferred for one year and half deferred for two years.

Under the Institutional Total Incentives Performance Plan (TIPP) mandatory deferral into shares also applies to 60% of incentive amounts above a specified threshold, deferred evenly over three years.

Selected employees may be granted Long Term Incentive (LTI)² deferred shares which vest to the employee three years from the date of grant.

In exceptional circumstances, deferred shares may be granted to certain employees upon commencement with ANZ to compensate for remuneration forgone from their previous employer. The vesting period generally aligns with the remaining vesting period of remuneration forgone, and therefore varies between grants. Retention deferred shares may also be granted occasionally to high performing employees who are regarded as a significant retention risk to ANZ.

Unless the Board decides otherwise, unvested deferred shares are forfeited on resignation, termination on notice or dismissal for serious misconduct. Deferred shares remain at risk and can be adjusted downwards at any time prior to the vesting date. The deferred shares may be held in trust beyond the deferral period.

The employee receives dividends on deferred shares while those shares are held in trust (cash or dividend reinvestment plan).

Deferred share rights may be granted instead of deferred shares in some countries as locally appropriate (refer to Deferred Share Rights section).

The issue price for deferred shares is based on the VWAP of the shares traded on the ASX in the week leading up to and including the date of grant.

1 Also referred to as Annual Variable Remuneration (AVR).

2 Also referred to as Long Term Variable Remuneration (LTVR).

41: Employee Share and Option Plans (continued)

During the 2015 year, 5,129,479 deferred shares with a weighted average grant price of \$31.96 were granted under the deferred share plan (2014 year: 4,940,721 shares with a weighted average grant price of \$31.79 were granted).

In accordance with the downward adjustment provisions detailed in Section 6.2, Variable Remuneration of the 2015 Remuneration Report, Board discretion was exercised to adjust downward 135,592 deferred shares in 2015 and none in 2014.

Share Valuations

The fair value of shares granted in the 2015 year under the Employee Share Offer and the Deferred Share Plan, measured as at the date of grant of the shares, is \$184.4 million based on 5,773,047 shares at a volume weighted average price of \$31.93 (2014 year: fair value of shares granted was \$181.8 million based on 5,735,576 shares at a weighted average price of \$31.70). The VWAP of all ANZ shares sold on the ASX on the date of grant is used to calculate the fair value of shares. No dividends are incorporated into the measurement of the fair value of shares.

ANZ SHARE OPTION PLAN

Selected employees may be granted options/rights, which entitle them to acquire ordinary fully paid shares in ANZ at a price fixed at the time the options/rights are granted. Voting and dividend rights will be attached to the ordinary shares allocated on exercise of the options/rights.

Each option/right entitles the holder to one ordinary share subject to the terms and conditions imposed on grant. The exercise price of the options, determined in accordance with the rules of the plan, is generally based on the VWAP of the shares traded on the ASX in the week leading up to and including the date of grant. For rights, the exercise price is nil.

The option plan rules set out the entitlements a holder of options/rights has prior to exercise in the event of a bonus issue, pro-rata new issue or reorganisation of ANZ's share capital. In summary:

- ▶ if ANZ has issued bonus shares during the life of an option and prior to the exercise of the option, then when the option is exercised the option holder is also entitled to be issued such number of bonus shares as the holder would have been entitled to if the option holder had held the underlying shares at the time of the bonus issue;
- ▶ if ANZ makes a pro-rata offer of securities during the life of an option and prior to the exercise of the option, the exercise price of the option will be adjusted in the manner set out in the ASX Listing Rules; and
- ▶ in respect of rights, if there is a bonus issue or reorganisation of ANZ's share capital, the number of rights or the number of underlying shares may be adjusted so that there is no advantage or disadvantage to the holder.

Holders otherwise have no other entitlements to participate in any new issue of ANZ securities prior to exercise of their options/rights. Holders also have no right to participate in a share issue of a body corporate other than ANZ (e.g. a subsidiary).

ANZ Share Option Plan schemes expensed in the 2014 and 2015 years are as follows:

Option Plans that operated during 2014 and 2015

Performance Rights Plan (excluding CEO Performance Rights)

Performance rights are granted to selected employees as part of ANZ's incentive plans. Performance rights provide the right to acquire ANZ shares at nil cost, subject to a three year vesting period and from 1 October 2013 two Total Shareholder Return (TSR) performance hurdles (previously one TSR performance hurdle).

For equity grants made after 1 November 2012, any portion of the award which vests may be satisfied by a cash equivalent payment rather than shares at the Board's discretion.

The provisions that apply in the case of cessation of employment are detailed in Section 6.3, Other Remuneration Elements in the 2015 Remuneration Report.

During the 2015 year, 1,389,890 performance rights (excluding CEO performance rights) were granted (2014: 1,452,456).

In accordance with the downward adjustment provisions detailed in 6.2, Variable Remuneration of the 2015 Remuneration Report, Board discretion was exercised to adjust downward 1,552 performance rights in 2015 and none in 2014.

CEO Performance Rights

At the 2014 Annual General Meeting shareholders approved a LTI grant of performance rights to the CEO with an award value of \$3.4 million, divided into two equal tranches. This equated to 119,382 performance rights being allocated for the first tranche and 109,890 performance rights being allocated for the second tranche. Each tranche will be subject to testing against a separate TSR hurdle after three years from the start of the performance period, i.e. November 2017.

At the 2011, 2012 and 2013 Annual General Meetings shareholders approved LTI grants to the CEO equivalent to 100% of his fixed pay at the time (\$3.15 million in 2011, 2012 and 2013). This equated to a total of 326,424 (2011), 328,810 (2012) and 201,086 (2013) performance rights being allocated, which are subject to testing against a TSR hurdle after three years, i.e. December 2014, 2015 and 2016 respectively. The 2011 grant of performance rights was tested in December 2014. Although ANZ achieved TSR growth of 87.83% over the three year period, ANZ's TSR did not reach the median of the comparator group. Accordingly, the performance rights did not vest. The performance rights lapsed in full at this time, and the CEO received no value. There is no retesting of this grant.

For equity grants made after 1 November 2012, any portion of the award which vests may be satisfied by a cash equivalent payment rather than shares at the Board's discretion.

The provisions that apply in the case of cessation of employment are detailed in Section 6.3, Other Remuneration Elements in the 2015 Remuneration Report.

41: Employee Share and Option Plans (continued)

Deferred Share Rights (no performance hurdles)

Deferred share rights provide the right to acquire ANZ shares at nil cost after a specified vesting period. The fair value of rights is adjusted for the absence of dividends during the restriction period. Treatment of rights in respect of cessation relates to the purpose of the grant (refer to Deferred Share Plan section above).

For deferred share rights grants made after 1 November 2012, any portion of the award which vests may be satisfied by a cash equivalent payment rather than shares at the Board's discretion. All share rights were satisfied through a share allocation other than 21,737 deferred share rights (2014 year: 9,480 deferred share rights) where Board discretion was exercised.

In accordance with the downward adjustment provisions detailed in Section 6.2, Variable Remuneration of the 2015 Remuneration Report, Board discretion was exercised to adjust downward no deferred share rights in 2015 and none in 2014.

During the 2015 year 1,104,107 deferred share rights (no performance hurdles) were granted (2014: 837,011).

Legacy Option Plans

There were no legacy option plans expensed in the 2014 and 2015 years.

Options, deferred share rights and performance rights on issue

As at 4 November 2015, there were 2 holders of 18,062 options on issue, 1,341 holders of 2,233,829 deferred share rights on issue and 167 holders of 3,949,105 performance rights on issue.

Option/Rights Movements

Details of options/rights over unissued ANZ shares and their related weighted average exercise prices as at the beginning and end of 2015 and movements during 2015 follow:

| | Opening balance 1 Oct 2014 | Options/rights granted | Options/rights forfeited | Options/rights expired | Options/rights exercised | Closing balance 30 Sep 2015 |
|---------------------------------|-------------------------------|---------------------------|-----------------------------|---------------------------|-----------------------------|--------------------------------|
| Number of options/rights | 5,431,903 | 2,723,269 | (961,871) | (4,871) | (947,273) | 6,241,157 |
| Weighted average exercise price | \$0.24 | \$0.00 | \$0.00 | \$18.63 | \$0.81 | \$0.07 |

The weighted average closing share price during the year ended 30 September 2015 was \$31.94 (2014: \$32.41).

The weighted average remaining contractual life of options/rights outstanding at 30 September 2015 was 3.1 years (2014: 3.1 years).

The weighted average exercise price of all exercisable options/rights outstanding at 30 September 2015 was \$1.51 (2014: \$9.73).

A total of 283,283 exercisable options/rights were outstanding at 30 September 2015 (2014: 131,793).

Details of options/rights over unissued ANZ shares and their related weighted average exercise prices as at the beginning and end of 2014 and movements during 2014 are set out below:

| | Opening balance 1 Oct 2013 | Options/rights granted | Options/rights forfeited | Options/rights expired | Options/rights exercised | Closing balance 30 Sep 2014 |
|---------------------------------|-------------------------------|---------------------------|-----------------------------|---------------------------|-----------------------------|--------------------------------|
| Number of options/rights | 4,870,518 | 2,490,553 | (785,136) | – | (1,144,032) | 5,431,903 |
| Weighted average exercise price | \$1.07 | \$0.00 | \$0.00 | – | \$3.43 | \$0.24 |

No options/rights over ordinary shares have been granted since the end of 2015 up to the signing of the Directors' Report on 4 November 2015.

NOTES TO THE FINANCIAL STATEMENTS (continued)

41: Employee Share and Option Plans (continued)

Details of shares issued as a result of the exercise of options/rights during 2015 are as follows:

| Exercise price \$ | No. of shares issued | Proceeds received \$ | Exercise price \$ | No. of shares issued | Proceeds received \$ |
|----------------------|----------------------|-------------------------|----------------------|----------------------|-------------------------|
| 0.00 | 2,892 | – | 0.00 | 556 | – |
| 0.00 | 19,694 | – | 0.00 | 4,388 | – |
| 0.00 | 4,859 | – | 0.00 | 585 | – |
| 23.71 | 16,096 | 381,636 | 0.00 | 1,652 | – |
| 23.71 | 16,096 | 381,636 | 0.00 | 1,739 | – |
| 0.00 | 1,712 | – | 0.00 | 184 | – |
| 0.00 | 1,030 | – | 0.00 | 1,868 | – |
| 0.00 | 39 | – | 0.00 | 30,025 | – |
| 0.00 | 1,098 | – | 0.00 | 4,624 | – |
| 0.00 | 4,597 | – | 0.00 | 3,545 | – |
| 0.00 | 340,479 | – | 0.00 | 12,562 | – |
| 0.00 | 55,604 | – | 0.00 | 2,459 | – |
| 0.00 | 15,055 | – | 0.00 | 67,514 | – |
| 0.00 | 21,968 | – | 0.00 | 27,655 | – |
| 0.00 | 6,371 | – | 0.00 | 4,816 | – |
| 0.00 | 2,650 | – | 0.00 | 918 | – |
| 0.00 | 2,882 | – | 0.00 | 1,061 | – |
| 0.00 | 10,587 | – | 0.00 | 606 | – |
| 0.00 | 5,928 | – | 0.00 | 3,262 | – |
| 0.00 | 4,885 | – | 0.00 | 2,978 | – |
| 0.00 | 123,317 | – | 0.00 | 558 | – |
| 0.00 | 38,297 | – | 0.00 | 194 | – |
| 0.00 | 1,404 | – | 0.00 | 1,108 | – |
| 0.00 | 2,167 | – | 0.00 | 610 | – |
| 0.00 | 21,774 | – | 0.00 | 994 | – |
| 0.00 | 26,414 | – | 0.00 | 724 | – |
| 0.00 | 2,295 | – | 0.00 | 432 | – |
| 0.00 | 804 | – | 0.00 | 1,000 | – |
| 0.00 | 600 | – | 0.00 | 421 | – |
| 0.00 | 1,713 | – | 0.00 | 387 | – |
| 0.00 | 2,139 | – | 0.00 | 396 | – |
| 0.00 | 9,658 | – | 0.00 | 125 | – |
| 0.00 | 2,223 | – | | | |

Details of shares issued as a result of the exercise of options/rights since the end of 2015 up to the signing of the Directors' Report on 4 November 2015 are as follows:

| Exercise price \$ | No. of shares issued | Proceeds received \$ | Exercise price \$ | No. of shares issued | Proceeds received \$ |
|----------------------|----------------------|-------------------------|----------------------|----------------------|-------------------------|
| 0.00 | 7,748 | – | 0.00 | 1,121 | – |
| 0.00 | 5,421 | – | 0.00 | 730 | – |
| 0.00 | 5,747 | – | 0.00 | 48 | – |
| 0.00 | 2,117 | – | 0.00 | 18 | – |
| 0.00 | 1,459 | – | 0.00 | 16 | – |
| 0.00 | 942 | – | | | |

41: Employee Share and Option Plans (continued)

Details of shares issued as a result of the exercise of options/rights during 2014 are as follows:

| Exercise price \$ | No. of shares issued | Proceeds received \$ | Exercise price \$ | No. of shares issued | Proceeds received \$ |
|----------------------|----------------------|-------------------------|----------------------|----------------------|-------------------------|
| 0.00 | 2,329 | - | 0.00 | 20,628 | - |
| 0.00 | 121,459 | - | 0.00 | 12,269 | - |
| 0.00 | 40,997 | - | 0.00 | 839 | - |
| 0.00 | 1,324 | - | 0.00 | 2,123 | - |
| 0.00 | 19,550 | - | 0.00 | 9,332 | - |
| 0.00 | 8,450 | - | 0.00 | 9,940 | - |
| 0.00 | 24,915 | - | 0.00 | 7,491 | - |
| 0.00 | 2,164 | - | 0.00 | 1,056 | - |
| 0.00 | 1,628 | - | 0.00 | 768 | - |
| 0.00 | 9,174 | - | 0.00 | 12,081 | - |
| 0.00 | 7,572 | - | 0.00 | 798 | - |
| 0.00 | 262 | - | 17.18 | 15,804 | 271,513 |
| 0.00 | 11,585 | - | 22.80 | 17,515 | 399,342 |
| 0.00 | 11,682 | - | 22.80 | 3,915 | 89,262 |
| 0.00 | 2,200 | - | 22.80 | 17,512 | 399,274 |
| 0.00 | 654 | - | 22.80 | 11,344 | 258,643 |
| 0.00 | 3,163 | - | 23.71 | 16,407 | 389,010 |
| 0.00 | 232,431 | - | 23.71 | 19,858 | 470,833 |
| 0.00 | 19,081 | - | 23.71 | 16,562 | 392,685 |
| 0.00 | 3,988 | - | 23.71 | 16,407 | 389,010 |
| 0.00 | 1,972 | - | 23.71 | 19,857 | 470,809 |
| 0.00 | 3,115 | - | 23.71 | 16,561 | 392,661 |
| 0.00 | 2,445 | - | 0.00 | 173,130 | - |
| 0.00 | 6,908 | - | 0.00 | 35,724 | - |
| 0.00 | 35,470 | - | 0.00 | 726 | - |
| 0.00 | 88,186 | - | 0.00 | 14,804 | - |
| 0.00 | 3,120 | - | 0.00 | 396 | - |
| 0.00 | 3,454 | - | 0.00 | 90 | - |
| 0.00 | 817 | - | | | |

NOTES TO THE FINANCIAL STATEMENTS (continued)

41: Employee Share and Option Plans (continued)

In determining the fair value below, the standard market techniques for valuation, including Monte Carlo and/or Black Scholes pricing models, were applied in accordance with the requirements of AASB 2 Share-based payments. The models take into account early exercise of vested equity, non-transferability and market based performance hurdles (if any). The significant assumptions used to measure the fair value of instruments granted during 2015 are contained in the table below:

| Type | Grant date | Number of options/rights | Exercise price \$ | Equity fair value \$ | Share closing price at grant \$ | ANZ expected volatility ¹ % | Equity term (years) | Vesting period (years) | Expected life (years) | Expected dividend yield % | Risk free interest rate % |
|--------------------------------|------------|--------------------------|-------------------|----------------------|---------------------------------|--|---------------------|------------------------|-----------------------|---------------------------|---------------------------|
| STI/TIPP deferred share rights | 21-Nov-14 | 234,600 | 0.00 | 30.16 | 31.82 | 17.5 | 3 | 1 | 1 | 5.50 | 2.53 |
| | 21-Nov-14 | 90,883 | 0.00 | 30.39 | 31.82 | 17.5 | 2.9 | 0.9 | 0.9 | 5.50 | 2.53 |
| | 21-Nov-14 | 247,421 | 0.00 | 28.58 | 31.82 | 17.5 | 4 | 2 | 2 | 5.50 | 2.53 |
| | 21-Nov-14 | 34,768 | 0.00 | 29.37 | 31.82 | 17.5 | 3.5 | 1.5 | 1.5 | 5.50 | 2.53 |
| | 21-Nov-14 | 36,681 | 0.00 | 27.84 | 31.82 | 17.5 | 4.5 | 2.5 | 2.5 | 5.50 | 2.53 |
| | 21-Nov-14 | 37,662 | 0.00 | 26.38 | 31.82 | 17.5 | 5.5 | 3.5 | 3.5 | 5.50 | 2.66 |
| | 21-Nov-14 | 184,029 | 0.00 | 27.09 | 31.82 | 17.5 | 5 | 3 | 3 | 5.50 | 2.53 |
| LTI deferred share rights | 21-Nov-14 | 154,179 | 0.00 | 27.09 | 31.82 | 17.5 | 5 | 3 | 3 | 5.50 | 2.53 |
| LTI performance rights | 21-Nov-14 | 695,358 | 0.00 | 14.24 | 31.82 | 17.5 | 5 | 3 | 3 | 5.50 | 2.53 |
| | 21-Nov-14 | 640,076 | 0.00 | 15.47 | 31.82 | 17.5 | 5 | 3 | 3 | 5.50 | 2.53 |
| | 21-Nov-14 | 21,382 | 0.00 | 13.97 | 31.82 | 17.5 | 5.5 | 3.5 | 3.5 | 5.50 | 2.66 |
| | 21-Nov-14 | 19,588 | 0.00 | 15.25 | 31.82 | 17.5 | 5.5 | 3.5 | 3.5 | 5.50 | 2.66 |
| | 18-Dec-14 | 119,382 | 0.00 | 13.67 | 30.98 | 17.5 | 5 | 3 | 3 | 5.50 | 2.20 |
| | 18-Dec-14 | 109,890 | 0.00 | 14.69 | 30.98 | 17.5 | 5 | 3 | 3 | 5.50 | 2.20 |
| | 25-Feb-15 | 7,022 | 0.00 | 15.24 | 35.31 | 17.5 | 5 | 3 | 3 | 5.25 | 1.86 |
| | 25-Feb-15 | 6,464 | 0.00 | 16.46 | 35.31 | 17.5 | 5 | 3 | 3 | 5.25 | 1.86 |
| Other deferred share rights | 21-Nov-14 | 9,777 | 0.00 | 30.58 | 31.82 | 17.5 | 2.7 | 0.7 | 0.7 | 5.50 | 2.53 |
| | 21-Nov-14 | 3,459 | 0.00 | 30.16 | 31.82 | 17.5 | 3 | 1 | 1 | 5.50 | 2.53 |
| | 21-Nov-14 | 3,486 | 0.00 | 29.60 | 31.82 | 17.5 | 3.4 | 1.4 | 1.4 | 5.50 | 2.53 |
| | 21-Nov-14 | 7,073 | 0.00 | 28.98 | 31.82 | 17.5 | 3.8 | 1.8 | 1.8 | 5.50 | 2.53 |
| | 21-Nov-14 | 3,650 | 0.00 | 28.58 | 31.82 | 17.5 | 4 | 2 | 2 | 5.50 | 2.53 |
| | 21-Nov-14 | 3,690 | 0.00 | 27.96 | 31.82 | 17.5 | 4.4 | 2.4 | 2.4 | 5.50 | 2.53 |
| | 21-Nov-14 | 3,276 | 0.00 | 27.47 | 31.82 | 17.5 | 4.8 | 2.8 | 2.8 | 5.50 | 2.53 |
| | 21-Nov-14 | 1,680 | 0.00 | 27.09 | 31.82 | 17.5 | 5 | 3 | 3 | 5.50 | 2.53 |
| | 21-Nov-14 | 3,894 | 0.00 | 26.50 | 31.82 | 17.5 | 5.4 | 3.4 | 3.4 | 5.50 | 2.66 |
| | 4-Dec-14 | 20,302 | 0.00 | 27.43 | 32.22 | 17.5 | 3 | 3 | 3 | 5.50 | 2.36 |
| | 27-Feb-15 | 1,185 | 0.00 | 33.58 | 35.34 | 17.5 | 3 | 1 | 1 | 5.25 | 1.91 |
| | 27-Feb-15 | 1,247 | 0.00 | 31.90 | 35.34 | 17.5 | 4 | 2 | 2 | 5.25 | 1.79 |
| | 1-Jun-15 | 4,021 | 0.00 | 31.50 | 32.72 | 17.5 | 2.7 | 0.7 | 0.7 | 5.25 | 1.89 |
| | 1-Jun-15 | 1,271 | 0.00 | 31.08 | 32.72 | 17.5 | 3 | 1 | 1 | 5.25 | 1.89 |
| | 1-Jun-15 | 7,664 | 0.00 | 29.92 | 32.72 | 17.5 | 3.7 | 1.7 | 1.7 | 5.25 | 1.94 |
| | 1-Jun-15 | 1,067 | 0.00 | 29.53 | 32.72 | 17.5 | 4 | 2 | 2 | 5.25 | 1.94 |
| | 1-Jun-15 | 2,334 | 0.00 | 28.43 | 32.72 | 17.5 | 4.7 | 2.7 | 2.7 | 5.25 | 1.94 |
| 20-Aug-15 | 2,342 | 0.00 | 27.54 | 29.13 | 17.5 | 3 | 1 | 1 | 5.75 | 1.97 | |
| 20-Aug-15 | 2,477 | 0.00 | 26.04 | 29.13 | 17.5 | 4 | 2 | 2 | 5.75 | 1.89 | |

¹ Expected volatility represents a measure of the amount by which ANZ's share price is expected to fluctuate over the life of the rights. The measure of volatility used in the model is the annualised standard deviation of the continuously compounded rates of return on the historical share price over a defined period of time preceding the date of grant. This historical average annualised volatility is then used to estimate a reasonable expected volatility over the expected life of the rights.

41: Employee Share and Option Plans (continued)

The significant assumptions used to measure the fair value of instruments granted during 2014 are contained in the table below:

| Type | Grant date | Number of options/rights | Exercise price \$ | Equity fair value \$ | Share closing price at grant \$ | ANZ expected volatility ¹ % | Equity term (years) | Vesting period (years) | Expected life (years) | Expected dividend yield % | Risk free interest rate % |
|--------------------------------|------------|--------------------------|-------------------|----------------------|---------------------------------|--|---------------------|------------------------|-----------------------|---------------------------|---------------------------|
| STI/TIPP deferred share rights | 22–Nov–13 | 39,269 | 0.00 | 31.68 | 31.68 | n/a | 2.4 | 0.4 | 0.4 | 5.80 | n/a |
| | 22–Nov–13 | 192,539 | 0.00 | 30.10 | 31.68 | 20.0 | 3 | 1 | 1 | 5.25 | 2.54 |
| | 22–Nov–13 | 202,523 | 0.00 | 28.60 | 31.68 | 20.0 | 4 | 2 | 2 | 5.25 | 2.75 |
| | 22–Nov–13 | 148,315 | 0.00 | 27.17 | 31.68 | 20.0 | 5 | 3 | 3 | 5.25 | 3.13 |
| LTI deferred share rights | 22–Nov–13 | 149,626 | 0.00 | 27.17 | 31.68 | 20.0 | 5 | 3 | 3 | 5.25 | 3.13 |
| LTI performance rights | 22–Nov–13 | 759,220 | 0.00 | 13.87 | 31.68 | 20.0 | 5 | 3 | 3 | 5.25 | 3.13 |
| | 22–Nov–13 | 693,236 | 0.00 | 15.19 | 31.68 | 20.0 | 5 | 3 | 3 | 5.25 | 3.13 |
| | 18–Dec–13 | 100,832 | 0.00 | 15.62 | 30.70 | 20.0 | 5 | 3 | 3 | 5.50 | 2.90 |
| | 18–Dec–13 | 100,254 | 0.00 | 15.71 | 30.70 | 20.0 | 5 | 3 | 3 | 5.50 | 2.90 |
| Other deferred share rights | 22–Nov–13 | 15,530 | 0.00 | 31.68 | 31.68 | n/a | 2.3 | 0.3 | 0.3 | 5.80 | n/a |
| | 22–Nov–13 | 918 | 0.00 | 30.50 | 31.68 | 20.0 | 2.7 | 0.7 | 0.7 | 5.25 | 2.54 |
| | 22–Nov–13 | 1,438 | 0.00 | 30.10 | 31.68 | 20.0 | 3 | 1 | 1 | 5.25 | 2.54 |
| | 22–Nov–13 | 3,671 | 0.00 | 29.69 | 31.68 | 20.0 | 3.3 | 1.3 | 1.3 | 5.25 | 2.54 |
| | 22–Nov–13 | 983 | 0.00 | 28.98 | 31.68 | 20.0 | 3.7 | 1.7 | 1.7 | 5.25 | 2.75 |
| | 22–Nov–13 | 5,009 | 0.00 | 28.60 | 31.68 | 20.0 | 4 | 2 | 2 | 5.25 | 2.75 |
| | 22–Nov–13 | 1,595 | 0.00 | 28.21 | 31.68 | 20.0 | 4.3 | 2.3 | 2.3 | 5.25 | 2.75 |
| | 22–Nov–13 | 217 | 0.00 | 27.53 | 31.68 | 20.0 | 4.7 | 2.7 | 2.7 | 5.25 | 3.13 |
| | 22–Nov–13 | 1,591 | 0.00 | 27.17 | 31.68 | 20.0 | 5 | 3 | 3 | 5.25 | 3.13 |
| | 4–Dec–13 | 25,710 | 0.00 | 27.24 | 31.76 | 20.0 | 3 | 3 | 3 | 5.25 | 3.08 |
| | 27–Feb–14 | 7,988 | 0.00 | 30.47 | 32.15 | 20.0 | 3 | 1 | 1 | 5.50 | 2.44 |
| | 27–Feb–14 | 6,036 | 0.00 | 28.89 | 32.15 | 20.0 | 4 | 2 | 2 | 5.50 | 2.69 |
| | 27–Feb–14 | 4,809 | 0.00 | 27.38 | 32.15 | 20.0 | 5 | 3 | 3 | 5.50 | 2.85 |
| | 1–Jun–14 | 5,116 | 0.00 | 32.64 | 33.49 | 17.5 | 3 | 0.5 | 0.5 | 5.50 | 2.54 |
| | 1–Jun–14 | 994 | 0.00 | 32.18 | 33.49 | 17.5 | 3 | 0.7 | 0.7 | 5.50 | 2.54 |
| | 1–Jun–14 | 1,298 | 0.00 | 31.73 | 33.49 | 17.5 | 3 | 1 | 1 | 5.50 | 2.54 |
| | 1–Jun–14 | 3,944 | 0.00 | 30.93 | 33.49 | 17.5 | 4 | 1.5 | 1.5 | 5.50 | 2.63 |
| | 1–Jun–14 | 1,049 | 0.00 | 30.50 | 33.49 | 17.5 | 4 | 1.7 | 1.7 | 5.50 | 2.63 |
| | 1–Jun–14 | 1,369 | 0.00 | 30.08 | 33.49 | 17.5 | 4 | 2 | 2 | 5.50 | 2.63 |
| | 1–Jun–14 | 1,807 | 0.00 | 29.32 | 33.49 | 17.5 | 5 | 2.5 | 2.5 | 5.50 | 2.74 |
| 1–Jun–14 | 5,190 | 0.00 | 28.90 | 33.49 | 17.5 | 5 | 2.7 | 2.7 | 5.50 | 2.74 | |
| 1–Jun–14 | 771 | 0.00 | 28.51 | 33.49 | 17.5 | 5 | 3 | 3 | 5.50 | 2.74 | |
| 1–Jun–14 | 1,934 | 0.00 | 27.40 | 33.49 | 17.5 | 6 | 3.7 | 3.7 | 5.50 | 2.92 | |
| 20–Aug–14 | 524 | 0.00 | 32.35 | 33.27 | 17.5 | 3 | 0.5 | 0.5 | 5.50 | 2.47 | |
| 20–Aug–14 | 2,328 | 0.00 | 31.54 | 33.27 | 17.5 | 3 | 1 | 1 | 5.50 | 2.47 | |
| 20–Aug–14 | 292 | 0.00 | 30.66 | 33.27 | 17.5 | 4 | 1.5 | 1.5 | 5.50 | 2.54 | |
| 20–Aug–14 | 2,457 | 0.00 | 29.89 | 33.27 | 17.5 | 4 | 2 | 2 | 5.50 | 2.54 | |
| 20–Aug–14 | 171 | 0.00 | 29.06 | 33.27 | 17.5 | 5 | 2.5 | 2.5 | 5.50 | 2.64 | |

¹ Expected volatility represents a measure of the amount by which ANZ's share price is expected to fluctuate over the life of the rights. The measure of volatility used in the model is the annualised standard deviation of the continuously compounded rates of return on the historical share price over a defined period of time preceding the date of grant. This historical average annualised volatility is then used to estimate a reasonable expected volatility over the expected life of the rights.

SATISFYING EQUITY AWARDS

All shares underpinning equity awards may be purchased on market, or be newly issued shares or a combination of both.

In relation to equity purchased on market during the 2015 financial year either under the ANZ Employee Share Acquisition Plan and the ANZ Share Option Plan, or to satisfy options or rights, for all employees 6,164,925 shares were purchased at an average price of \$32.11 per share (2014 year: 5,909,763 shares at an average price of \$31.93).

NOTES TO THE FINANCIAL STATEMENTS (continued)

42: Related Party Disclosures

A: KEY MANAGEMENT PERSONNEL COMPENSATION

Key Management Personnel (KMP) are defined as directors and those executives that report directly to the CEO with responsibility for the strategic direction and management of a major revenue generating division or who control material revenue and expenses. KMP compensation included in the personnel disclosure expenses is as follows:

| | Consolidated | |
|--------------------------|----------------------------|---------------|
| | 2015 ¹ \$000 | 2014 \$000 |
| Short-term benefits | 24,447 | 25,367 |
| Post-employment benefits | 914 | 921 |
| Other long-term benefits | 291 | 356 |
| Termination benefits | 104 | – |
| Share-based payments | 17,805 | 15,400 |
| | 43,561 | 42,044 |

1 Current period includes former CEO Australia notice period from 3 April 2014 until cessation of employment.

B: KEY MANAGEMENT PERSONNEL LOAN TRANSACTIONS

Loans made to directors of the Company and other KMP of the Group are made in the ordinary course of business on normal commercial terms and conditions no more favourable than those given to other employees or customers, including the term of the loan, security required and the interest rate. The aggregate of loans made, guaranteed or secured by any entity in the Group to KMP, including their related parties, were as follows:

| | Consolidated | | The Company | |
|-------------------------------|---------------|---------------|---------------|---------------|
| | 2015 \$000 | 2014 \$000 | 2015 \$000 | 2014 \$000 |
| Loans advanced ¹ | 50,400 | 29,560 | 41,401 | 20,622 |
| Interest charged ² | 2,106 | 1,314 | 1,601 | 849 |

1 Balances are for KMP who were in office as of the balance sheet date.

2 Interest is for all KMP during the period.

C: KEY MANAGEMENT PERSONNEL HOLDINGS OF ANZ SECURITIES

KMP, including their related parties, held subordinated debt, shares, share rights and options over shares in the Group directly, indirectly or beneficially as shown below:

| | Consolidated | |
|-------------------|-----------------------------|-----------------------------|
| | 2015 Number ¹ | 2014 Number ¹ |
| Ordinary shares | 4,137,367 | 3,876,106 |
| Subordinated debt | 17,227 | 10,499 |

1 Balances are for KMP who were in office as of the balance sheet date.

D: OTHER TRANSACTIONS OF KEY MANAGEMENT PERSONNEL AND THEIR RELATED PARTIES

All other transactions with KMP and their related parties are made on terms equivalent to those that prevail in arm's length transactions. These transactions generally involve the provision of financial and investment services including services to eligible international assignees ensuring they are neither financially advantaged nor disadvantaged by their relocation. All such transactions that have occurred with KMP and their related parties have been trivial or domestic in nature. In this context, transactions are only disclosed when they are considered of interest to the users of the financial report in making and evaluating decisions about the allocation of scarce resources.

E: ASSOCIATES

Significant associates are disclosed in note 35. During the course of the financial year the Company and its subsidiaries conducted transactions with all associates as shown below on terms equivalent to those on an arm's length basis.

| | Consolidated | | The Company | |
|------------------------------------|---------------|---------------|---------------|---------------|
| | 2015 \$000 | 2014 \$000 | 2015 \$000 | 2014 \$000 |
| Amounts receivable from associates | 7,436 | 81,193 | 5,283 | 80,628 |
| Amounts payable to associates | 6,614 | 77,977 | 5,703 | 2,210 |
| Interest revenue | 322 | 694 | 244 | 657 |
| Interest expense | 2,443 | 2,378 | 40 | – |
| Dividend revenue | 232,289 | 125,400 | 59,220 | 45,935 |
| Costs recovered from associates | 2,394 | 1,865 | 1,279 | 476 |

There have been no guarantees given or received. No outstanding amounts have been written down or recorded as allowances, as they are considered fully collectible.

42: Related Party Disclosures (continued)

F: SUBSIDIARIES

Significant controlled entities are disclosed in note 34. During the course of the financial year subsidiaries conducted transactions with each other and associates on terms equivalent to those on an arm's length basis. As of 30 September 2015, all outstanding amounts are considered fully collectible.

Transactions between the Company and its subsidiaries include the provision of a wide range of banking and other financial facilities. Details of amounts paid to or received from related parties, in the form of dividends or interest, are set out in note 3 and note 4.

Other intragroup transactions include the provision of management and administrative services, staff training, data processing facilities, transfer of tax losses, and the leasing of property plant and equipment.

43: Other Contingent Liabilities and Contingent Assets

In addition to the credit related contingent liabilities included at note 24, the Group also had contingent liabilities as at 30 September 2015 in respect of the matters outlined below. Where relevant, expert legal advice has been obtained and, in the light of such advice, provisions and/or disclosures as deemed appropriate have been made. In some instances we have not disclosed the estimated financial impact of the individual items either because it is not practicable to do so or because such disclosure may prejudice the interests of the Group.

i) Bank fees litigation

Litigation funder IMF Bentham Limited commenced a class action against ANZ in 2010, followed by a second similar class action in March 2013. Together the class actions are claimed to be on behalf of more than 40,000 ANZ customers. The customers currently involved in these class actions are only part of ANZ's customer base for credit cards and transaction accounts.

The applicants contended that the relevant exception fees (honour, dishonour and non-payment fees on transaction accounts and late payment and overlimit fees on credit cards) were unenforceable penalties (at law and in equity) and that various of the fees were also unenforceable under statutory provisions governing unconscionable conduct, unfair contract terms and unjust transactions.

In April 2015, the Full Federal Court delivered judgment in respect of appeals by both parties in the second class action. The Full Federal Court found in ANZ's favour in respect of all fees subject to appeal (in relation to both the penalty and statutory claims). All but one of those fees are no longer being pursued by IMF Bentham Limited. The one which is being pursued further is the credit card late payment fee – for which IMF Bentham Limited has obtained special leave to appeal to the High Court of Australia. The High Court appeal has been listed for hearing on 4 and 5 February 2016.

The first class action is on hold.

In August 2014, IMF Bentham Limited commenced a separate class action against ANZ for late payment fees charged to ANZ customers in respect of commercial credit cards and other ANZ products (at this stage not specified). The action is expressed to apply to all relevant customers, rather than being limited to those who have signed up with IMF Bentham Limited. The action is at an early stage and has been put on hold.

In June 2013, litigation funder Litigation Lending Services (NZ) commenced a representative action against ANZ for certain fees charged to New Zealand customers since 2007. This action is currently on hold.

There is a risk that further claims could emerge in Australia, New Zealand or elsewhere.

ii) Regulator investigations into BBSW and foreign exchange trading

Since mid-2012 the Australian Securities and Investments Commission (ASIC) has been undertaking inquiries into historic trading practices in the Australian interbank market known as the Bank Bill Swap Rate (BBSW) market. Since 2014, each of ASIC and the Australian Competition and Consumer Commission (ACCC) have been investigating foreign exchange trading conduct of various banks including ANZ. ASIC's and the ACCC's investigations are ongoing and the range of potential outcomes include civil and criminal penalties and other actions under the relevant legislation.

iii) Security recovery actions

Various claims have been made or are anticipated, arising from security recovery actions taken to resolve impaired assets over recent years. ANZ will defend these claims and any future claims.

iv) Clearing and settlement obligations

In accordance with the clearing and settlement arrangements set out:

- ▶ in the Australian Payments Clearing Association Limited's Regulations for the Australian Paper Clearing System, the Bulk Electronic Clearing System, the Issuers and Acquirers Community and the High Value Clearing System (HVCS), the Company has a commitment to comply with rules which could result in a bilateral exposure and loss in the event of a failure to settle by a member institution. The exposure arising from these arrangements is unquantifiable in advance; and
- ▶ in the Austraclear System Regulations (Austraclear) and the CLS Bank International Rules, the Company has a commitment to participate in loss-sharing arrangements in the event of a failure to settle by a member institution. The exposure arising from these arrangements is unquantifiable in advance.

For HVCS and Austraclear, the obligation arises only in limited circumstances.

43: Other Contingent Liabilities and Contingent Assets (continued)

v) Parent entity guarantees

The Company has issued letters of comfort and guarantees in respect of certain subsidiaries in the normal course of business. Under these letters and guarantees, the Company undertakes to ensure that those subsidiaries continue to meet their financial obligations, subject to certain conditions including that the entity remains a controlled entity of the Company.

vi) Sale of Grindlays businesses

On 31 July 2000, ANZ completed the sale to Standard Chartered Bank (SCB) of ANZ Grindlays Bank Limited and the private banking business of ANZ in the United Kingdom and Jersey, together with ANZ Grindlays (Jersey) Holdings Limited and its subsidiaries, for USD1.3 billion in cash. ANZ provided warranties and certain indemnities relating to those businesses and, where it was anticipated that payments would be likely under the warranties or indemnities, made provisions to cover the anticipated liability. The issue below has not impacted adversely the reported results. All settlements, penalties and costs to date have been covered within existing provisions.

Foreign Exchange Regulation Act (India)

In 1991 certain amounts were transferred from non-convertible Indian Rupee accounts maintained with Grindlays in India. These transactions may not have complied with the provisions of the Foreign Exchange Regulation Act, 1973. Grindlays, on its own initiative, brought these transactions to the attention of the Reserve Bank of India. The Indian authorities served notices on Grindlays and certain of its officers in India and civil penalties have been imposed which are the subject of appeals. Criminal prosecutions are pending and will be defended. The amounts in issue are not material.

vii) Deed of Cross Guarantee in respect of certain controlled entities

Pursuant to ASIC class order 98/1418 (as amended) dated 13 August 1998, relief was granted to a number of wholly owned controlled entities from the Corporations Act 2001 requirements for preparation, audit, and lodgement of individual financial statements in Australia. The results of these companies are included in the consolidated Group results.

The entities to which relief was granted are:

- ▶ ANZ Properties (Australia) Pty Ltd¹
- ▶ ANZ Capital Hedging Pty Ltd¹
- ▶ ANZ Funds Pty Ltd¹
- ▶ Votrant No. 1103 Pty Ltd²
- ▶ ANZ Securities (Holdings) Limited³
- ▶ ANZ Commodity Trading Pty Ltd⁴
- ▶ ANZ Nominees Limited⁵

It is a condition of the class order that the Company and each of the above controlled entities enter into a Deed of Cross Guarantee. A Deed of Cross Guarantee or subsequent Assumption Deeds under the class order were executed by them and lodged with the Australian Securities and Investments Commission. The Deed of Cross Guarantee is dated 1 March 2006. The effect of the Deed is that the Company guarantees to each creditor payment in full of any debt in the event of winding up any of the controlled entities under certain provisions of the Corporations Act 2001. If a winding up occurs in any other case, the Company will only be liable in the event that after six months any creditor has not been paid in full. The controlled entities have also given similar guarantees in the event that the Company is wound up.

1 Relief originally granted on 21 August 2001.

2 Relief originally granted on 13 August 2002.

3 Relief originally granted on 9 September 2003.

4 Relief originally granted on 2 September 2008.

5 Relief originally granted on 11 February 2009.

43: Other Contingent Liabilities and Contingent Assets (continued)

The consolidated statement of comprehensive income and consolidated balance sheet of the Company and its wholly owned controlled entities which have entered into the Deed of Cross Guarantee in the relevant financial years are:

| | Consolidated | |
|---|----------------|----------------|
| | 2015 \$m | 2014 \$m |
| Profit before tax | 9,263 | 9,116 |
| Income tax expense | (1,925) | (1,945) |
| Profit after income tax | 7,338 | 7,171 |
| Foreign exchange differences taken to equity, net of tax | 807 | 175 |
| Change in fair value of available-for-sale financial assets, net of tax | (31) | 34 |
| Change in fair value of cash flow hedges, net of tax | 103 | 125 |
| Actuarial gains/(loss) on defined benefit plans, net of tax | 19 | 6 |
| Other comprehensive income, net of tax | 898 | 340 |
| Total comprehensive income | 8,236 | 7,511 |
| Retained profits at start of year | 18,990 | 16,499 |
| Profit after income tax | 7,338 | 7,171 |
| Ordinary share dividends provided for or paid | (4,905) | (4,694) |
| Transfer from reserves | 7 | 8 |
| Actuarial gains/(loss) on defined benefit plans after tax | 19 | 6 |
| Retained profits at end of year | 21,449 | 18,990 |
| Assets | | |
| Cash | 51,217 | 30,655 |
| Settlement balances owed to ANZ | 16,601 | 18,150 |
| Collateral paid | 8,234 | 4,873 |
| Available-for-sale assets/investment securities | 37,612 | 26,151 |
| Net loans and advances | 447,799 | 414,349 |
| Other assets | 267,579 | 209,318 |
| Premises and equipment | 1,047 | 1,065 |
| Total assets | 830,089 | 704,561 |
| Liabilities | | |
| Settlement balances owed by ANZ | 9,901 | 8,189 |
| Collateral received | 6,886 | 4,886 |
| Deposits and other borrowings | 472,031 | 423,172 |
| Income tax liability | 249 | 366 |
| Payables and other liabilities | 307,390 | 234,807 |
| Provisions | 731 | 695 |
| Total liabilities | 797,188 | 672,115 |
| Net assets | 32,901 | 32,446 |
| Shareholders' equity¹ | 32,901 | 32,446 |

¹ Shareholders' equity excludes retained profits and reserves of controlled entities within the class order.

CONTINGENT ASSETS

National Housing Bank

ANZ is pursuing recovery of the proceeds of certain disputed cheques which were credited to the account of a former Grindlays customer in the early 1990s.

The disputed cheques were drawn on the National Housing Bank (NHB) in India. Proceedings between Grindlays and NHB concerning the proceeds of the cheques were resolved in early 2002.

Recovery is now being pursued from the estate of the Grindlays customer who received the cheque proceeds. Any amounts recovered are to be shared between ANZ and NHB.

NOTES TO THE FINANCIAL STATEMENTS (continued)

44: Compensation of Auditors

| | Consolidated | | The Company | |
|---|----------------|----------------|----------------|----------------|
| | 2015 \$'000 | 2014 \$'000 | 2015 \$'000 | 2014 \$'000 |
| KPMG Australia¹ | | | | |
| Audit or review of financial reports of the Company or Group entities | 8,824 | 9,031 | 5,377 | 5,346 |
| Audit-related services ² | 4,093 | 3,166 | 3,026 | 2,444 |
| Non-audit services ³ | 126 | 630 | 126 | 530 |
| | 13,043 | 12,827 | 8,529 | 8,320 |
| Overseas related practices of KPMG Australia | | | | |
| Audit or review of financial reports of the Company or Group entities | 6,022 | 5,396 | 1,537 | 1,227 |
| Audit-related services ² | 1,394 | 1,195 | 682 | 516 |
| Non-audit services ³ | 256 | 4 | – | – |
| | 7,672 | 6,595 | 2,219 | 1,743 |
| Total compensation of auditors | 20,715 | 19,422 | 10,748 | 10,063 |

1 Inclusive of goods and services tax.

2 For the Group, comprises prudential and regulatory services of \$4.000 million (2014: \$3.217 million), comfort letters \$0.745 million (2014: \$0.814 million) and other \$0.742 million (2014: \$0.330 million). For the Company, comprises prudential and regulatory services of \$2.556 million (2014: \$1.927 million), comfort letters of \$0.565 million (2014: \$0.585 million) and other \$0.587 million (2014: \$0.448 million).

3 The nature of the non-audit services include reviews of compliance with legal and regulatory requirements, benchmarking reviews and a branch optimisation analysis performed during the year. Further details are provided in the Directors' Report.

Group Policy allows KPMG Australia or any of its related practices to provide assurance and other audit-related services that, while outside the scope of the statutory audit, are consistent with the role of external auditor. These include regulatory and prudential reviews requested by the Company's regulators such as APRA. Any other services that are not audit or audit-related services are non-audit services. Group Policy allows certain non-audit services to be provided where the service would not contravene auditor independence requirements. KPMG Australia or any of its related practices may not provide services that are perceived to be in conflict with the role of the external auditor. These include consulting advice and subcontracting of operational activities normally undertaken by management, and engagements where the auditor may ultimately be required to express an opinion on its own work.

45: Changes to comparatives

Certain amounts reported as comparative information have changed as a result of the adoption of new accounting standards or being reclassified to conform with current period financial statement presentations.

Merchant Services and Commercial Cards (impacting segment analysis)

During 2015 the Merchant Services and Commercial Credit Cards business were transferred out of the Cards and Payments business unit in Australia Retail and split between Australia C&CB and IIB based on customer ownership. Comparatives in note 8 have changed.

Fee commissions and expenses (impacting income)

Certain card related fees that are integral to the generation of income were reclassified within total income to better reflect the nature of the items and comparatives were restated. Comparatives in note 3 have changed.

45: Changes to comparatives (continued)

Equity accounting of associates

During the year the Company elected to early adopt AASB 2014-9 Amendments to Australian Accounting Standards – Equity Method in Separate Financial Statements in order to account for investments in associates using the equity method, rather than at cost. This change has been retrospectively applied and the impact on comprehensive income and the balance sheet as at 30 September 2014 and 1 October 2013 is presented below.

| | 2014 | | |
|---|-------------------------|-----------------|------------------------|
| | Previously reported \$m | Adjustments \$m | Currently reported \$m |
| The Company | | | |
| Share of associates' profit | – | 248 | 248 |
| Other operating income ¹ | 5,868 | (84) | 5,784 |
| Operating income | 16,095 | 164 | 16,259 |
| Profit before credit impairment and income tax | 9,217 | 164 | 9,381 |
| Profit before income tax | 8,243 | 164 | 8,407 |
| Profit attributable to shareholders of the Company | 6,272 | 164 | 6,436 |
| Other comprehensive income net of tax attributable to shareholders of the Company | 234 | 132 | 366 |
| Total comprehensive income attributable to shareholders of the Company | 6,506 | 296 | 6,802 |

1 The adjustment to other operating incomes comprises the removal of dividends from associates, and the recognition of a dilution gain on investment in BoT and the loss on divestment of SSI.

| Company | 2014 | | | 2013 | | |
|--------------------------------------|-------------------------|-----------------|------------------------|-------------------------|-----------------|------------------------|
| | Previously reported \$m | Adjustments \$m | Currently reported \$m | Previously reported \$m | Adjustments \$m | Currently reported \$m |
| Assets | | | | | | |
| Investments in associates | 720 | 1,446 | 2,166 | 841 | 1,150 | 1,991 |
| All other assets | 706,824 | – | 706,824 | 618,156 | – | 618,156 |
| Total assets | 707,544 | 1,446 | 708,990 | 618,997 | 1,150 | 620,147 |
| Total liabilities | 666,288 | – | 666,288 | 579,932 | – | 579,932 |
| Net Assets | 41,256 | 1,446 | 42,702 | 39,065 | 1,150 | 40,215 |
| Ordinary and preferred share capital | 25,151 | – | 25,151 | 24,785 | – | 24,785 |
| Foreign currency translation reserve | (522) | 232 | (290) | (616) | 77 | (539) |
| Other reserves | 307 | (23) | 284 | 143 | – | 143 |
| Retained earnings | 16,320 | 1,237 | 17,557 | 14,753 | 1,073 | 15,826 |
| Total Equity | 41,256 | 1,446 | 42,702 | 39,065 | 1,150 | 40,215 |

46: Events Since the End of the Financial Year

CEO Appointment

On 1st October the Board of ANZ announced that Shayne Elliott will succeed Mike Smith as Chief Executive Officer and join the Board on 1 January 2016. Mr Smith will step down as Chief Executive Officer and as Director on 31 December 2015. Mr Smith will be retained as a non-executive advisor to the Board, initially for one year, commencing after his period of leave on 11 July 2016. Further details of Mr Elliott's remuneration arrangements and Mr Smith's leaving arrangements can be found in the Remuneration Report.

Sale of Esanda Dealer Finance Portfolio

On 8th October the Group entered into an agreement to sell the Esanda Dealer Finance business to Macquarie Group Limited. The sale is expected to complete during the first half of 2016. The estimated sale price is \$8.2 billion.

Other than the matters noted above there have been no other material events from 30 September to the date of this report.

DIRECTORS' DECLARATION AND RESPONSIBILITY STATEMENT

Directors' Declaration

The Directors of Australia and New Zealand Banking Group Limited declare that:

- a) in the Directors' opinion, the financial statements and notes of the Company and the consolidated entity are in accordance with the Corporations Act 2001, including:
 - i) section 296, that they comply with the Australian Accounting Standards and any further requirements of the Corporations Regulations 2001; and
 - ii) section 297, that they give a true and fair view of the financial position of the Company and of the consolidated entity as at 30 September 2015 and of their performance for the year ended on that date;
- b) the notes to the financial statements of the Company and the consolidated entity include a statement that the financial statements and notes of the Company and the consolidated entity comply with International Financial Reporting Standards;
- c) the Directors have been given the declarations required by section 295A of the Corporations Act 2001;
- d) in the Directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and
- e) the Company and certain of its wholly owned controlled entities (listed in note 43) have executed a Deed of Cross Guarantee enabling them to take advantage of the accounting and audit relief offered by class order 98/1418 (as amended), issued by the Australian Securities and Investments Commission. The nature of the Deed of Cross Guarantee is to guarantee to each creditor payment in full of any debt in accordance with the terms of the Deed of Cross Guarantee. At the date of this declaration, there are reasonable grounds to believe that the Company and its controlled entities which executed the Deed of Cross Guarantee are able, as an economic entity, to meet any obligations or liabilities to which they are, or may become, subject by virtue of the Deed of Cross Guarantee.

Signed in accordance with a resolution of the Directors.



David M Gonski, AC
Chairman

4 November 2015



Michael R P Smith, OBE
Director

Responsibility statement of the Directors in accordance with Rule 4.1.12 (3)(b) of the Disclosure Rules and Transparency Rules of the United Kingdom Financial Conduct Authority.

The Directors of Australia and New Zealand Banking Group Limited confirm to the best of their knowledge that:

The Group's Annual Report includes:

- i) a fair review of the development and performance of the business and the position of the Group and the undertakings included in the consolidation taken as a whole; together with
- ii) a description of the principal risks and uncertainties faced by the Group.

Signed in accordance with a resolution of the Directors.



David M Gonski, AC
Chairman

4 November 2015



Michael R P Smith, OBE
Director

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AUSTRALIA AND NEW ZEALAND BANKING GROUP LIMITED



REPORT ON THE FINANCIAL REPORT

We have audited the accompanying financial report of Australia and New Zealand Banking Group Limited (the Company), which comprises the balance sheets as at 30 September 2015, and income statements, statements of comprehensive income, statements of changes in equity and statements of cash flow for the year ended on that date, notes 1 to 46 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Company and the Group comprising the Company and the entities it controlled at the year's end or from time to time during the financial year.

DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL REPORT

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement whether due to fraud or error. In note 1(A)(i), the directors also state, in accordance with Australian Accounting Standard AASB 101 Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the Company's and the Group's financial position and of their performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENCE

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

AUDITOR'S OPINION

In our opinion:

- (a) the financial report of Australia and New Zealand Banking Group Limited is in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the Company's and the Group's financial position as at 30 September 2015 and of their performance for the year ended on that date; and
 - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in note 1(A)(i).

REPORT ON THE REMUNERATION REPORT

We have audited the remuneration report included in pages 31 to 57 of the directors' report for the year ended 30 September 2015. The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with Section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

AUDITOR'S OPINION

In our opinion, the remuneration report of Australia and New Zealand Banking Group Limited for the year ended 30 September 2015, complies with Section 300A of the Corporations Act 2001.

KPMG
Melbourne

4 November 2015

Andrew Yates
Partner

KPMG, an Australian partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Liability limited by a scheme approved under Professional Standards Legislation.